# Working Together To Meet Our Customers' Needs and Expectations















2002 Annual Report

## Your guide

- 1 Financial Highlights
- 2 President's Message
- 4 Products & Services
- 8 Consolidated Balanced Sheets
- 9 Consolidated Statements of Income
- 10 Boards
- 11 Officers
- Our Mission, Vision & Guiding Principles

### 2002 Annual Report

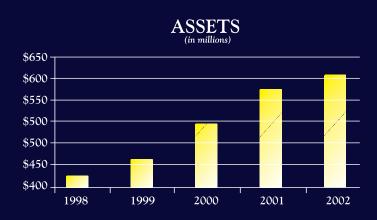
American National Bankshares Inc. is a bank holding company whose subsidiary is American National Bank and Trust Company. The bank offers a wide variety of retail, commercial, and trust banking services through its office locations in Danville, Martinsville, Pittsylvania County, Henry County, and Halifax County in Virginia and Caswell County in North Carolina. ANB Mortgage Corp. is a subsidiary of American National Bank and Trust Company, offering secondary market mortgage loans throughout the bank's market area. ANB Services Corp. is a subsidiary of the bank providing a full range of brokerage and investor services through ANB Investor Services and insurance through ANB Insurance Services.

## Annual Shareholders' Meeting

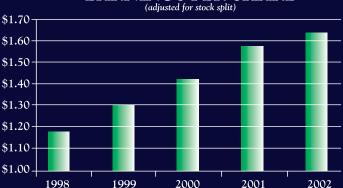
The Annual Meeting of Shareholders of American National Bankshares Inc. will be held Tuesday, April 22, 2003 at 11:30 a. m. at The Wednesday Club, 1002 Main Street, Danville, Virginia.

## About The Report

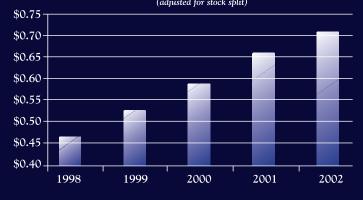
This 2002 Annual Report is presented in a summary format to provide information regarding the performance of American National Bankshares Inc. in a manner which is meaningful and useful to the widest range of readers. The audited consolidated financial statements of American National Bankshares Inc. and subsidiaries and more detailed analytical information are contained in the American National Bankshares Inc. 2002 Annual Report on Form 10-K filed with the Securities and Exchange Commission.







## **DIVIDENDS**



# FINANCIAL HIGHLIGHTS

(in thousands, except per share amounts)

American National Bankshares Inc. and Subsidiary

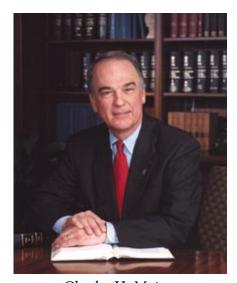
Operations Information:	20	002	2	2001	2	000	1	999		1998
Interest income:			-							
Loans	\$ 2	27,150	\$	30,217	\$ 2	28,300	\$ :	23,959	\$	23,356
Interest on deposits in other banks		248		385		179		273		272
Investment securities		7,737		9,218		0,127		9,467		9,026
Total interest income	3	5,135		39,820	3	38,606		33,699		32,654
Interest expense		2,310		17,502		7,343		14,736		14,472
Net interest income	2	2,825		22,318	2	21,263		18,963		18,182
Provision for loan losses		873		1,015		1,020		670		927
Non-interest income		5,712		5,668		4,771		4,493		4,079
Non-interest expense	1	4,285		13,614	1	2,923		11,542		11,013
Income before income taxes	1	3,379		13,357	1	2,091		11,244		10,321
Income taxes		3,918		3,942		3,415		3,320		3,123
Net income	\$	9,461	\$	9,415	\$	8,676	\$	7,924	\$	7,198
Balance Sheet Information:										
Securities.	\$ 16	53,824	\$1	56,791	\$10	52,929	\$10	66,272	\$1	63,413
Loans held for sale		1,285		253		399		220	·	1,233
Net loans	40	0,781	3	70,006	33	34,611	28	89,386	2	64,465
Total deposits	47	3,562	4	64,012		26,588	3	85,558	3	58,325
Shareholders' equity	7	0,736		65,397	$\epsilon$	53,338		56,719		54,861
Total assets	60	5,859	5	72,887	54	1,389	4	91,391	4	60,383
Per Share Information:*										
Earnings - basic	\$	1.63	\$	1.58	\$	1.42	\$	1.30	\$	1.18
Earnings - diluted		1.62		1.58		1.42		1.30		1.18
Dividends		0.710		0.660		0.585		0.525		0.465
Book value		12.24		11.23		10.45		9.29		8.99
Ratios:										
Return on average assets		1.63%		1.69%		1.70%		1.68%		1.64%
Return on average shareholders' equity		13.97%		14.49%		14.74%		14.17%		13.79%
Average shareholder's equity/average assets		11.64%		11.68%		11.54%		11.89%		11.86%
Total risk-based capital/assets		15.49%		15.56%		17.09%		17.79%		18.04%
Dividend payout ratio		43.52%		41.68%		41.07%		40.44%		39.43%
Net charge-offs to average net loans		0.15%		0.12%		0.13%		0.13%		0.15%
Allowance for loan losses to period-end										
loans, net of unearned income		1.38%		1.42%		1.40%		1.41%		1.42%

<sup>\*</sup> Per share amounts have been restated to reflect the impact of a 2-for-1 stock split effected in the form of a 100% stock dividend issued to stockholders July 15, 1999, with a record date of July 1, 1999.

#### MARKET PRICE OF THE CORPORATION'S COMMON STOCK

NASDAQ Closing Price				NASDAQ Closing Price		
2002	Low	High	2001	Low	High	
4th quarter	\$25.80	\$27.24	4th quarter	\$17.50	\$19.10	
3rd quarter	\$25.81	\$29.00	3rd quarter	\$17.75	\$19.40	
2nd quarter	\$19.25	\$27.39	2nd quarter	\$18.25	\$20.94	
1st quarter	\$18.05	\$20.32	1st quarter	\$14.25	\$25.00	

# **MESSAGE TO OUR SHAREHOLDERS**



Charles H. Majors
President & Chief Executive Officer

March 24, 2003

To Our Shareholders:

It is my pleasure to report to you that, despite a very challenging year, we had record earnings for the eighth consecutive year. Interest rates declined to historic lows, equity markets declined for their third year, and national economic growth was slow. Within this framework, our net income was \$9.5 million, a slight gain from \$9.4 million in 2001. Our basic earnings per share rose to \$1.63 from \$1.58 in 2001, an increase of 3.2%.

We attribute our success to building and maintaining relationships with our customers. We believe that we build and maintain these relationships by identifying and meeting our customers' changing needs and expectations. Throughout this report you will read how we are working in many different ways to accomplish this.

We continued to grow our loans, deposits and customer base. Total loans increased 8.3% while total deposits and retail repurchase agreements increased 3.9%. We ended 2002 with assets totaling \$605.9 million, an increase of 5.8% over the prior year end.

In March of 2002, we opened a new office in southern Henry County. Our fourteenth office, it represents our commitment to the Martinsville/Henry County market and reflects the growth we have experienced in that market.

A critical component of a bank is strong credit quality. Our asset quality continued to exceed industry standards. Our net charge-offs for 2002 were only 0.15% of average total loans and our non-performing loans, at year end, represented only 0.13% of total loans. Our allowance for loan losses equaled 1.38% of total loans.

Return on average assets (ROA) and return on average equity (ROE) continue to be important measurements for banking organizations. Our ROA for 2002 was 1.63% and this keeps us in a category most consider as "high-performing". Our ROE was 13.97%, which is strong considering that we have shareholders' equity which represented 11.7% of total assets.

We are particularly pleased with the strong return for our shareholders in 2002. Recognized by the Russell Company and added to the Russell 3000® and the Russell 2000® stock indexes in midyear, our stock experienced additional exposure and

liquidity in 2002. Dividends were increased in the second quarter and the \$0.71 per share paid in 2002 represented a 7.6% increase over the \$0.66 paid in 2001. Based on the Corporation's average stock price in 2002, the dividend payment provided a 3.03% yield.

The closing market price for the stock on December 31, 2002 was \$26.00, a 39% increase over the closing price on December 31, 2001. This increase, plus the dividend, resulted in a total annual return of 42% for our shareholders. We are extremely pleased with these results. We believe our commitment to relationship banking will continue to generate shareholder value in the future.

In September, we were fortunate to add two new directors who bring diverse backgrounds and experience. Mike Haley is President and CEO of MW Manufacturers, Inc., a leading supplier of windows and doors to the housing market, headquartered in Rocky Mount, VA. Frank Maddux is a physician, President of Danville Urologic Clinic and President of Gamewood, Inc., an information technology company based in Danville. We look forward to their wise business counsel.

Pursuant to our directors' retirement policy, Jim Motley, my predecessor as President and CEO, will not seek re-election as a director at the annual meeting in April. This organization has benefited greatly from Jim's many contributions. I, individually, have gained much from his advice and friendship. We will miss him as a director, but we look forward to his service next year as a director emeritus.

In the December issue of our employee newsletter, I told my fellow employees that "in order to remain a high-performing independent bank, we must continue to look after our customers, our communities, our employees and our shareholders". I believe that to be a true statement.

What a challenge! What an opportunity! I am confident that, with our fine employees and our strong management team, we can continue to "identify and meet our customers' changing needs and expectations", we can continue to maintain and develop relationships, we can continue to grow and to increase earnings and we can continue to enhance shareholder value.

Thank you for your continued support.

Very truly yours,

Charles H. Majors

President & Chief Executive Officer



Above is our Senior Management team. Left to right: Budge Kent, Brad Schwartz, Charley Majors, Dexter Gilliam and Jeff Haley.



Since 1909, American National has kept our customers and the communities we serve in the foreground. Today, we know that meeting our customers' needs is an evolving challenge. Our relationship banking philosophy for retail bank services is designed with the ever-changing needs of our customers in mind. We take pride in our spectrum of personal, small business and commercial products. Core banking services such as checking, savings and loans are diverse in form and function to offer customers maximum flexibility and convenience.

We know our customers and are noted for our local decision making, diversity of products and flexibility and timeliness in meeting consumer, small business and commercial loan requests. Fourteen office locations within our market area, staffed by local, highly qualified personnel, provide for on-site personal service and convenience for our customers.

At American National, we listen. We constantly review our product and service offerings based on customer input. Our objective is to provide the best in products and services to meet our customers' changing needs and expectations.





## "Where we help people plan and build their future."

The Trust and Investment Services Division, with offices in Danville and Martinsville, provides a key component of our diverse services to our customers. Staffed by personnel with decades of trust and investment experience, our goal is to meet the unique needs of each customer. Formed in 1927, this division manages assets of approximately \$300 million.

Personal attention is our focus in investment management and financial planning services. Each customer's plan is created based on an extensive review of their goals, which becomes the plan's central focus. We offer a comprehensive range of individually managed investments including equities, fixed income, and cash equivalents. One of our trust officers is assigned to each account to provide guidance to the investor, enabling sound investment decisions.

Estate planning, administration, and other core trust services provide convenience, simplification, coordination and continuity in administration of trusts and estates. We also provide guidance in appropriate planning vehicles such as Revocable and Irrevocable Living Trusts, Testamentary, Marital or QTIP Trusts, Family and By-Pass Trusts, Crummey, Charitable and Minor's Trusts.

Our experienced trust officers, who are also Certified Trust and Financial Advisors (CTRF), are available for free initial consultations to determine ways to accomplish our customers financial goals and objective while minimizing taxes.



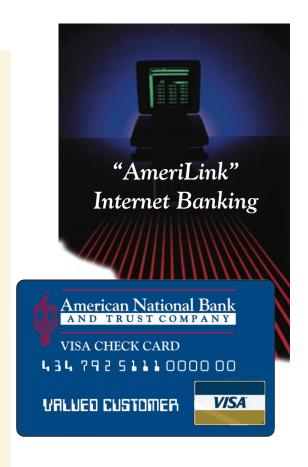
One of the most dynamic segments of the bank's product line is our e-banking service. We have the largest ATM network in our market area, comprised of fifteen locations offering "Round the Clock" account access. With our ATM Card, funds are available worldwide at any ATM displaying the Pulse or Cirrus network logos.

Many customers are finding our Visa Check Card a viable alternative to the traditional checkbook for shopping today. They can now shop, dine or access cash worldwide through any Visa merchant or ATM worldwide displaying the Pulse or Cirrus logos.

American National customers have 24/7 transaction capability nationwide through "AccessAmerican" 1-800 telephone banking. Customers may access account balances, verify checks cleared, and transfer funds between accounts.

Recently we introduced "AmeriLink" internet banking. With this offering, customers can access accounts worldwide, view cleared checks and monthly statements anywhere they can log-on. By selecting the bill-pay option, one can effectively pay their monthly bills right from their computer.

Pair all of the above with our new image statements and our e-banking package offers great customer convenience.









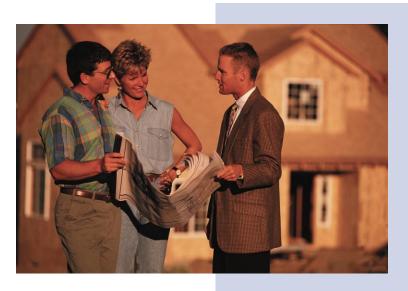
Providing home ownership for customers in the communities we serve is an important part of our business. Within the bank, we have met these needs through exceedingly flexible and tailored underwriting.

Seven years ago, we formed our own mortgage company, ANB Mortgage Corp. Through this subsidiary, we have been successful in expanding the types of home loans we offer and have created numerous new avenues to meet customer needs.

At ANB Mortgage, we offer a full range of secondary market home loans including, conventional, FHA, VA, and VHDA. With these programs, we have been successful in meeting the need of first time homebuyers with VHDA no down payment or minimum down payment loans and flexible VA and FHA low down payment products. The ability to offer fixed rate products, at competitive market rates, has been exceedingly beneficial to our customers and ANB Mortgage. All loans originated through the mortgage company are underwritten for sale on the secondary market.



ANB Mortgage originates loans through two offices, one each in the Danville and Martinsville areas. Through these locations, we are able to provide this service to our entire branch network.







Financial services for the sophisticated customer of today no longer fit within the traditional service mix offered by banks. One stop shopping for investment options is a must for our customers.

ANB Investor Services, through an arrangement with UVEST Investment Services, offers this full range of investment options. Customers can choose from mutual funds and annuities or purchase individual stocks and bonds. We also offer corporate and individual retirement plans.

We have a dedicated staff of qualified investment counselors available to help our customers make the best possible investments decisions in today's complex environment. ANB Investor Services manages over 900 accounts with assets in excess of \$20 million. Our ANB Investment Services office is located in our Riverside office in Danville, but regularly scheduled office hours and scheduled appointments are conducted in all of the bank's fourteen offices.





# ANB INSURANCE SERVICES



The most recent expansion of services for our customers is ANB Insurance Services. Through an affiliation with Bankers Insurance, LLC, we are able to offer a full range of personal and commercial insurance products.

Bankers Insurance, established in 1999 to assist community banks in the sale of insurance to their customers, represents a broad range of insurance companies. Local, established agents are available at their office at 201 North Ridge Street in Danville, VA. Fifteen additional offices are strategically located throughout Virginia.

American National customers now have a full range of traditional banking, trust, brokerage and investment, mortgage and insurance services available with one local provider - American National Bankshares Inc. - "Working Together to Meet the Needs and Expectations of our Customers."

# **CONSOLIDATED BALANCE SHEETS**

December 31, 2002 and 2001 American National Bankshares Inc. and Subsidiary

	2002	2001
Assets		
	A 46 = = = = = = = = = = = = = = = = = =	* 44 =0= 004
Cash and due from banks	\$ 16,757,283	\$ 14,797,926
Interest-bearing deposits in other banks	6,720,335	14,350,723
Securities available for sale, at fair value	137,046,119	127,316,666
Securities held to maturity (market value of \$28,219,299	131,6 (0,11)	127,510,000
in 2002 and \$30,154,043 in 2001)	26,777,747	29,474,139
Total securities	163,823,866	156,790,805
Total securities	103,023,000	
Loans held for sale	1,285,020	253,021
	407 400 105	255 220 020
Loans, net of unearned income	406,403,107	375,339,939
Less allowance for loan losses	(5,622,150)	(5,334,456)
Net loans	400,780,957	370,005,483
Bank premises and equipment, at cost, less accumulated		
depreciation of \$10,673,195 in 2002 and \$9,651,610 in 2001	8,167,476	7,857,426
Core deposit intangibles.	1,383,870	1,833,686
Accrued interest receivable and other assets	6,940,494	6,998,086
Total assets	\$605,859,301	\$ 572,887,156
Total assets	=======================================	=======================================
Liabilities and Shareholders' Equity  Liabilities:		
Demand deposits – non-interest bearing	\$ 69,102,211	\$ 58,573,035
Demand deposits – interest bearing	62,679,718	61,404,626
Money market deposits	43,830,781	47,024,615
Savings deposits	73,410,623	65,650,939
Time deposits	224,539,145	231,358,568
Total deposits	473,562,478	464,011,783
Repurchase agreements	36,155,251	27,176,758
FHLB Borrowings	22,000,000	13,000,000
Accrued interest payable and other liabilities	3,405,913	3,301,342
Total liabilities	535,123,642	507,489,883
Shareholders' equity: Preferred stock, \$5 par, 200,000 shares authorized, none outstanding		
Common stock, \$1 par, 10,000,000 shares authorized,		
5,780,816 shares outstanding at December 31, 2002 and		
5,821,956 shares outstanding at December 31, 2001	5,780,816	5,821,956
Capital in excess of par value	9,571,508	9,588,502
Retained earnings	53,092,527	48,677,761
Accumulated other comprehensive income	2,290,808	1,309,054
Total shareholders' equity	70,735,659	65,397,273
Total liabilities and shareholders' equity	\$605,859,301	\$ 572,887,156

# **CONSOLIDATED STATEMENTS OF INCOME**

For The Years Ended December 31, 2002, 2001 and 2000 American National Bankshares Inc. and Subsidiary

	2002	2001	2000
Interest Income:	¢ 27 140 521	¢ 20.216.540	¢ 20.200.020
Interest and fees on loans	\$ 27,149,521 248,270	\$ 30,216,549 385,019	\$ 28,300,030 179,215
Income on investment securities:	240,270	303,019	1 (9,21)
U S Government	_	_	167,977
Federal agencies	1,941,974	2,709,097	4,231,105
Mortgage-backed	2,351,830	2,723,146	2,319,166
State and municipal	1,887,506	1,916,297	1,944,604
Other investments	1,555,947	1,869,711	1,464,462
Total interest income	35,135,048	39,819,819	38,606,559
Interest Expense:			
Interest on deposits:			
Demand	416,924	494,930	1,034,845
Money market	775,051	1,318,002	865,024
Savings	1,048,564	1,176,704	1,671,108
Time	8,606,409	12,617,362	11,094,637
Interest on repurchase agreements	634,996	1,087,823	1,362,104
Interest on other borrowings	827,800	806,869	1,315,507
Total interest expense	12,309,744	17,501,690	17,343,225
Net Interest Income	22,825,304	22,318,129	21,263,334
Provision for Loan Losses  Net Interest Income After Provision	873,000	1,015,000	1,020,000
For Loan Losses	21,952,304	21,303,129	20,243,334
Non-Interest Income:			
Trust and investment services	2,515,937	2,569,125	2,657,802
Service charges on deposit accounts	1,706,137	1,385,339	1,113,548
Other fees and commissions	816,360	749,072	591,724
Mortgage banking income	360,669	365,349	240,390
Securities gains (losses), net	39,334	367,035	(1,751)
Other income	273,281	231,998	169,747
Total non-interest income	5,711,718	5,667,918	4,771,460
Non-Interest Expense:			
Salaries	6,519,552	6,383,811	6,071,352
Pension and other employee benefits	1,470,682	1,390,591	1,154,352
Occupancy and equipment	2,459,647	2,316,282	2,184,099
Core deposit intangible amortization	449,816	449,816	449,816
Other	3,384,839	3,073,702	3,063,880
Total non-interest expense	14,284,536	13,614,202	12,923,499
Income Before Income Tax Provision	13,379,486	13,356,845	12,091,295
Income Tax Provision	3,918,191	3,941,474	3,414,930
Net Income	\$_9,461,295	\$ 9,415,371	\$ 8,676,365
Net Income Per Common Share:	ф		
Basic Diluted	\$ 1.63 \$ 1.62	\$ 1.58 \$ 1.58	\$ 1.42 \$ 1.42
Average Common Shares Outstanding:	,	, 2.20	, -112
Basic	5,800,302	5,949,811	6,096,037
Diluted	5,850,349	5,973,153	6,101,415

# **BOARD OF DIRECTORS**

## American National Bankshares Inc. American National Bank and Trust Company

#### Bill Barker, Jr.

President, Barklea, Inc., Danville, VA, tobacco warehouse. Director since 1996. Committee(s) 2, 5

#### Richard G. Barkhouser

President, Barkhouser Motors, Inc., Danville, VA, automobile dealership. Director since 1980. Committee(s) 3, 5, 6, 7

#### Fred A. Blair

President, Blair Construction, Inc., Gretna, VA, commercial building contractor. Director since 1992. Committee(s) 2, 4, 5

#### Ben J. Davenport, Jr.

Chairman, First Piedmont Corporation, Chatham, VA, waste management. Director since 1992. Committee(s) 5, 6, 7

#### H. Dan Davis

Senior Consultant to the Corporation and the Bank. Director since 1996. Committee(s) 1, 5

#### Michael P. Haley

President and Chief Executive Officer, MW Manufacturers, Inc., Rocky Mount, VA, window manufacaturing. Director since 2002. Committee(s) 2,5

#### E. Budge Kent, Jr.

Executive Vice President of the Corporation and Executive Vice President, Chief Trust & Investment Officer of the Bank. Director since 1979. Committee(s) 8

#### Dr. Franklin W. Maddux

President, Gamewood, Inc., Danville, VA, information technology services, President, Danville Urologic Clinic, Danville, VA, health care. Director since 2002. Committee(s) 3

#### Charles H. Majors

President and Chief Executive Officer of the Corporation and the Bank. Director since 1981. Committee(s) 1, 8

#### Claude B. Owen, Jr.

Retired Chairman & Chief Executive Officer of DIMON Incorporated, Danville, VA, leaf tobacco dealer. Director since 1984. Committee(s) 3, 5, 6, 8

#### Lester A. Hudson, Jr.

Professor of Management, Clemson University, Clemson, SC. Director since 1984. Committee(s) 5, 7

#### Fred B. Leggett, Jr.

Retired Chairman and Chief Executive Officer, Leggett Stores, Danville, VA, retail department stores. Director since 1994. Committee(s) 5, 8

#### James A. Motley

Retired Chairman and Chief Executive Officer of the Corporation and the Bank. Director since 1975. Committee(s) 4, 5, 8

Committees: 1. ANB Mortgage Corp. Board; 2. Audit & Compliance; 3. Corporate Governance & Nominating; 4. Emergency Preparedness; 5. Loan Review; 6. President's Advisory; 7. Human Resources & Compensation; 8. Trust

#### ADVISORY BOARD SOUTH BOSTON-HALIFAX COUNTY

William W. Bennett, Jr.

Attorney

Gerald C. Burnett, MD

Physician

J. Brian Burton

President J. E. Burton Construction Co., Inc.

James Edmunds, II

Member, Halifax County Board of Supervisors

W. Joseph Ferguson, MD

Physician

Wanda B. Jeffress

Vice President

Jeffress Funeral Home

Chris A. Lumsden

Chief Executive Officer,

Halifax Regional Health System

# ADVISORY BOARD MARTINSVILLE-HENRY COUNTY

David W. Bowles

Vice President, Stanley Bowles Corp.

James D. Coleman

President

R.S.B. Enterprises, Inc.

Joseph C. Compton

Vice President

Compton Wood Products Inc.

Shirley A. Craven

President

Adkins Construction Corp.

Phillip G. Gardner

Attorney

Howard Grodensky Manager, Dutch Inn William F. Lemons

President

W.F.L. Company, Inc.

James K. Muehleck, DDS

Dentist

G. Ronald Pigg

President

John Barnes Hardwood Dimensions

Joseph A. Roach

Chief Executive Officer

Memorial Hospital of Martinsville and Henry County

John E. Turner

Co-owner

Riverside Tire Company

# **OFFICERS**



Charles H. Majors

President & Chief Executive Office

Dabney T. P. Gilliam, Jr. Senior Vice President

Jeffrey V. Haley Senior Vice President E. Budge Kent, Jr.

Executive Vice President

Brad E. Schwartz Senior Vice President Secretary & Treasurer

Carolyn H. Compton Assistant Secretary



Charles H. Majors President and Chief Executive Officer

E. Budge Kent, Jr. Executive Vice President & Chief Trust and Investment Officer

Dabney T. P. Gilliam, Jr. Senior Vice President & Chief Banking Officer

Jeffrey V. Haley Senior Vice President & Chief Administrative Officer

Brad E. Schwartz Senior Vice President, Cashier & Chief Financial Officer

Michael L. Coleman Vice President

Ronnie C. Fowlkes Vice President

Wayne D. Holley Vice President

James H. Johnson, Jr. Vice President & City Executive

James R. Jefferson Vice President & Controller

E. C. Jordan Vice President & City Executive

Phillip H. Strader Vice President

John G. Wales Vice President

Linda H. Coleman Director of Internal Audit

Cheryl L. Clark Director of Information Services

Charles G. Ellis Director of Community Affairs

William B. Stephens, Jr. Director of Technology Development

Wayne M. Barker Assistant Vice President

Thomas Y. Chandler Assistant Vice President

Michael L. Dance Assistant Vice President

Lloyd N. Mitchell Assistant Vice President

Ronnie F. Moore Assistant Vice President, Area Manager

Barry J. Shields Assistant Vice President

Beverly A. Scruggs Assistant Vice President

Mary H. Wertz Assistant Vice President

Sean A. Brown Banking Officer

Shirley O. Bryant Banking Officer

Linda A. Conner Banking Officer

Rita Cook-Raynor Banking Officer

Janice O. England Banking Officer

Robert S. Fuller Banking Officer

Kaye S. Hayden Banking Officer

Elizabeth S. Hylton Marketing Officer

Elaine T. Jones Banking Officer

Garry C. Martin Banking Officer

Randall J. McDaniel Credit Administrator

Sandra H. Miller Banking Officer

Betty C. Penick Compliance Officer

Beth M. Scarce Banking Officer

Gwen L. Smith Banking Officer

Mary Jack Sparks Banking Officer

William S. Via Banking Officer

Angela Dyer-Cannon Assistant Auditor

Lisa G. Johnston

Jillianne C. McGlamery Accounting Specialist

Allyson M. Bartley Training Officer

Jane S. Baynes Deposit Operations Manager

Carolyn H. Compton Assistant to the President

Lynne H. Cousins Banking Associate

Joseph T. Dykes Collector

Brenda L. Gibson Accounting Specialist

Donna M. Hankins Human Resources Administrator

Robert A. Howard Credit Analyst

Patricia T. Hudson Accounting Specialist

Doris A. Kendrick Banking Associate

Anne D. Moore Loan Operations Manager

Frances H. Sam Banking Associate

Bernetha W. Saunders Banking Associate

Katherine P. Shelton Banking Associate

Eugene A. Tate Collector

Richard B. Waters Systems Analyst

Shirley J. Witt Banking Associate



John B. Hall, Jr. Trust Officer

Loretta B. Aron Assistant Trust Officer

David G. Komornick Trust Officer

William H. Jennings Trust Operations Officer

William D. Shealy Trust Investment Officer

Sandra H. Prillaman Assistant Trust Officer

Phyllis A. Wiles Trust Operations Officer



Thomas W. Freeze Investment Consultant & Program Manager

Joanne C. Mann Investment Consultant



Patricia B. Burnett Manager & Secretary

Binnie Y. Davis Loan Officer

## Mission

Our mission is to provide quality financial services with exceptional customer service.



## Vision

Our commitment is to enhance the value of our shareholders' investment by being our communities' preferred provider of relationship-based financial services.



# **Guiding Principles**

To achieve our vision and carry out our mission, we must:

- Identify and respond to our internal and external customers' needs and expectations in an ever – changing financial services environment
- Conduct our work with integrity and professionalism
- Furnish positive leadership for the well-being of all communities we serve
- Continuously develop a challenging and rewarding quality service-quality sales work environment for our employees
- Enhance shareholder value



# General Information

American National Bankshares Inc.

CONTACT INFORMATION
American National Bankshares Inc.
628 Main Street
PO. Box 191
Danville, VA 24543
434-792-5111

#### **WEBSITE**

Please visit www.amnb.com for information concerning our products and services, news releases, and financial information.

#### SHAREHOLDER INFORMATION

Shareholders needing information on stock-transfer requirements, lost certificates, dividends, and other shareholder matters may contact Carolyn Compton, Assistant Secretary, at the address above, by calling 434-773-2220 or by email at comptonc@amnb.com.

#### DIVIDEND REINVESTMENT PLAN

For information on purchasing additional shares of American National Bankshares Inc. stock through the dividend-reinvestment plan, shareholders may contact Carolyn Compton, Assistant Secretary, at the address above, by calling 434-773-2220, or by email at comptonc@amnb.com.

#### STOCK LISTING

American National Bankshares Inc.'s common stock is listed on the NASDAQ National Market under the symbol "AMNB".

## INVESTOR RELATIONS & FINANCIAL STATEMENTS

A copy of Form 10-K and quarterly reports on Form 10-Q, as filed with the Securities and Exchange Commission, are available without charge to stockholders upon written request and are also available on our website at www.amnb.com. Requests for this or other financial information about American National Bankshares Inc. should be directed to Brad E. Schwartz, Senior Vice President and Chief Financial Officer at the address above, by telephone at 434-773-2242, or by email at schwartzb@amnb.com

#### EQUAL OPPORTUNITY EMPLOYER

American National Bankshares Inc. is an equal opportunity employer. All matters regarding recruiting, hiring, training, compensation, benefits, promotions, transfers and all other personnel policies will remain free from discriminatory practices.

INDEPENDENT AUDITORS
Yount, Hyde and Barbour, P.C.
50 South Cameron Street
Winchester, VA 22601

#### **Bank Offices**

Main Office · 628 Main Street, Danville, VA 24541

Airport Office · 1407 South Boston Road, Danville, VA 24540 Chatham Office · 13880 U. S. Highway 29, Chatham, VA 24531 Collinsville Office · 2484 Virginia Avenue, Collinsville, VA 24078

Gretna Office · 109 Main Street, Gretna, VA 24557

Martinsville Office · 201 East Main Street, Martinsville, VA 24112

Nor-Dan Office · 239 Nor-Dan Drive, Danville, VA 24540 Riverside Office · 1081 Riverside Drive, Danville, VA 24541 South Boston Office · 3229 Halifax Road, South Boston, VA 24592 South Main Office · 1013 South Main Street, Danville, VA 24541

Tower Drive Office · 103 Tower Drive, Danville, VA 24540 West Main Office · 2016 West Main Street, Danville, VA 24541 Yanceyville Office · 173 Main Street, Yanceyville, NC 27379 220 South Office · 3810 Greensboro Road, Ridgeway, VA 24148

#### **ATM Locations**

Airport Office · 1407 South Boston Road, Danville, VA 24540 Chatham Office · 13880 U. S. Highway 29, Chatham, VA 24531

Collinsville Office · 2484 Virginia Avenue, Collinsville, VA 24078

Danville Regional Medical Center · 142 South Main Street, Danville, VA 24541

Franklin Turnpike · 2725 Franklin Turnpike, Danville, VA 24540 Huffmans Car Wash · 596 West Main Street, Danville, VA 24541

Liberty Fair Mall · 240 Commonwealth Boulevard, Martinsville, VA 24112

Martinsville Office · 201 East Main Street, Martinsville, VA 24112

Nor-Dan Office 239 Nor-Dan Drive, Danville, VA 24540

Piedmont Mall · 325 Piedmont Drive, VA 24540

Riverside Office · 1081 Riverside Drive, Danville, VA 24540

South Boston Office · 3229 Halifax Road, South Boston, VA 24592 West Main Office · 2016 West Main Street, Danville, VA 24541

Yanceyville · Highways 86 & 158, Yanceyville, NC 27379

220 South Office · 3810 Greensboro Road, Ridgeway, VA 24148

#### Trust and Investment Services Division

628 Main Street, Danville, VA 24541 201 East Main Street, Martinsville, VA 24112

#### ANB Investor Services

1081 Riverside Drive, Danville, VA 24540

## ANB Mortgage Corp.

103 Tower Drive, Danville, VA 24540 201 East Main Street, Martinsville, VA 24112

