## IWV/NEW ( Century BANK



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\text { For the Fiscal Years } 2004 \& 2003
$$



Ken Mumma, Chairman \& CEO

## To Our Shareholders, Customers and Community

It is a pleasure to report that 2004 marked another year of double digit growth for New Century Bank. Net Income grew by $\$ 100,000$ or $14 \%$, continuing our trend of double digit growth in Net Income. We earned $\$ 0.58$ per share, a $5 \%$ gain over 2003, growing revenues while successfully opening our first new branch in five years in Wayne.

Highlights of last year's performance reflect positive results in virtually every segment of the business.

* Assets growth was $23 \%$ for the year
* Net loans grew by $16 \%$
* Deposits grew by $15 \%$
* Net interest income increased 13\%
* This bank-wide progress resulted in Net Income of $\$ 803$ thousand

These results are especially significant for they permitted New Century to increase capital by $\$ 1.8$ million or $21 \%$ through a private placement and retained earnings. It is important for a fast growing community bank like New Century to continue to grow its capital so that it can take advantage of new opportunities. We are pleased these results are being noticed by the investment community.

Another significant step forward for the bank is that New Century began its next growth phase with its branch opening in the busy center of downtown Wayne. A grand opening reception held in June was attended by several hundred local community and business leaders, including a number of local shareholders. This new branch bank is staffed by experienced key people who have been with us, understand the New Century culture, and know how to serve customers.

We intend that this branch serve as a model for growing our network. This model will emphasize our personalized commercial lending services, while providing the customer friendly retail experience to which our customers have become accustomed. Using an existing, renovated storefront results in a small, flexible and relatively inexpensive facility. Flexibility plus low cost will allow us to be nimble in how we grow in our market. We are working to secure several locations and plan to add at least one of these branches per year for the next several years.

In an effort to seek sources of non-interest income which complement our core business, we formed a subsidiary, New Century Land Transfer, LLC to provide title insurance and real estate settlement services.

This year we have also taken some concrete steps toward demonstrating our commitment to serving our community. In the Spring we participated in the local Relay for Life to raise money for cancer research. Not only was it a significant demonstration of the
potential for our diverse community, the event raised a record sum. We have sponsored reading program in the Phoenixville elementary schools. In addition to our financial commitment, Donald J.L. Coppedge, one of our former directors and current Community Outreach Coordinator, was instrumental in making this happen. As a final example, we were able to donate $\$ 70$ thousand towards programs for pre-kindergarten children in Chester County through Pennsylvania's Education Improvement Tax Credit program.

As it is my pleasure to recount these highlights of 2004 to you, I also want to take the opportunity to remember that New Century Bank is very much a team effort.

* The New Century Board of Directors continues to be intensely involved and focused on the performance of the bank.
* The senior management team is a tested group of experienced professional bankers. Our staff is experienced and committed to serving each customer. It is because of their hard work that I can present such a positive report on 2004.
* Each of our bankers is concerned that each New Century customer have a positive banking experience. While many of our customers are our friends and neighbors, it is important that their banking experiences with us be professional, efficient and friendly.
* I also include each New Century Bank shareholder as a member of our team. We appreciate your support and recognize our responsibility to continue to grow this company into a bank of which you can be proud.
We believe that New Century Bank is building a very positive record of performance. By providing quality banking products, delivered in a friendly, professional atmosphere, this business model is building positive growth supported by strong earnings growth. We recognize that our performance gains are based on the continuing economic well being of the markets in which we operate.

It is an unalterable part of our commitment that we will continue to work hard to be a positive force in every community in which we have a presence. The stronger we can make the performance of New Century Bank, the better we can fulfill that part of the New Century mission. I am pleased to be able to provide this encouraging report to you. Every one of us pledges to do our best throughout 2005 to continue to earn your support.

Sincerely,
Frumeth $B$ Mruwe
Kenneth B. Mumma
Chairman and Chief Executive Officer

Financial Highlights
Dollar amounts in thousands except per share data.

|  | 2004 | 2003 | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| For The Year |  |  |  |  |
| Net interest income | $\$$ | 4,586 | $\$$ | 4,074 |
| Other income | 422 |  | 346 | $13 \%$ |
| Other expenses | 3,930 |  | 3,437 | $14 \%$ |
| Net income | 803 | 703 | $14 \%$ |  |
| Earnings per share | 0.58 |  | 0.55 | $5 \%$ |
| At Year End |  |  |  |  |
| Total assets | $\$$ | 150,837 | $\$$ | 122,480 |
| Net loans | 115,681 |  | 99,584 | $23 \%$ |
| Deposits | 116,320 | 100,911 | $16 \%$ |  |
| Stockholders' equity | 10,494 |  | 8,660 | $21 \%$ |
| Selected Ratios |  |  |  |  |
| Return on average assets | $0.61 \%$ |  | $0.65 \%$ |  |
| Return on average equity | $8.38 \%$ | $8.59 \%$ |  |  |




Executive Officers:
Ken Mumma, Chairman \& CEO (seated right), Jim McKeighan, President
John Alexandra, Vice Chairman \& CFO (seated left).

## The New Century Mission

Our vision for New Century is to serve and take
a leadership role in the economic, social and cultural development of the diverse communities we serve, based on a foundation of trust and strong economic health. Seeing our institution as part of a larger community and neighborhood, our purpose is to serve our neighbors and neighborhoods in the communities we serve.

To realize this community mission, the Bank must have the depth of resources that belong only to a financially successful institution.

Committed to the Communities We Serve


New Century Bank is proud to make its home in a community which today is experiencing a rebirth of innovative business and cultural growth. Goals which we share and to which we have a deep commitment.

Within two years of opening their main office, New Century Bank's plans for expansion, led them to the community-spirited town of Newtown Square, where in 2000 they opened their second office

In 1681, William Penn, envisioning a "Fair land with green virgin sod", established this community as the first inland town west of Philadelphia. At the center of the original town, and still standing, the Square Inn was a popular watering hole frequented by roguish highwaymen

Today, Newtown Square is a splendid example of the spirit of giving and of volunteer efforts where everyone lends a hand. And New Century Bank is committed to working to help preserve the rich traditions upon which Newtown Square was founded.


Providing new and bigger opportunities, New Century Bank opened their third regional branch in the summer of 2004 in Wayne, located on Lancaster Avenue, next to the Wayne Hotel.

Originally settled in the late 1600's by Quakers from Radonshire in Wales, Wayne has always been a center of innovative ideas and culture

It was here that Lancaster Pike, the first macadamized turnpike in the world, was opened in 1795. An important stop on the 'Main Line' railroad, Wayne became and remains an energetic business community with one of the best school systems in America

Long considered one of the finest communities in the country in which to live and raise a family, New Century Bank is committed to preserving the exceptional quality of life in Wayne.


We attribute these results to both our energetic commitment to the communities we serve, and to our business strategy of placing a full-time, experienced Vice President of Lending in each and every office. A decision maker who can give you answers when you need them. An asset you won't find at every bank in the area.
Committed to the Future
In 2004, New Century Bank renewed its commitment to steady growth and expansion over the next several years. We also made a commitment to continued excellence in customer service, and to increased product development and expanded technology.

Today, while we continue to fulfill these commitments, we look forward with confidence and excitement to our future growth in the rich and varied communities of the area which we are proud to call home.

0 \$1 \% * 0 ( $17 \% 6^{\prime}, 68866,21$ AND $\$ 1 \$ 1<6,62)$ ), $1 \$ 1 \& \$ / \& 21^{\prime}, 7,21$ \$1'5(68/762) $23(5 \$ 7,216$

## INTRODUCTORY OVERVIEW

DE6\&5,37,21 2) BUG, I ( 66 \$1' BUG, I( 66 6TRATEGY
New Century is a community bank serving Chester County and Southeastern Pennsylvania. Man-
 hrough strategically placed branches throughout KHH\% CDNIVP DINHNOID 7 KIVZIODOR DOORZ WKH Bank to expand its portfolio of loans to small EXVQHMHNDQGFRQXP HV 7 KH\%DQNLVFKDUMHG as a commercial bank under Pennsylvania law, a member of the Federal Reserve System and FDIC-insured. It commenced operations in 1997 in Phoenixville, Chester County, PA. Its headquarters is located on a major route through a rapidly growing suburb of metropolitan Philadelphi idly growing suburb of metropolitan Philadelphia he Bank opened a Chester Pike 1 New own Square, Delaware County, PA in Dew Coly, PA . 2004. Ech bath Delaw Coll

With the opening of the Wayne branch, the Bank has initiated a new phase of branch growth, and anticipates opening one or two branches per year over the next several years. Although subject to a
 raising of sufficient capital, the absence of negaive events in the economy at large, and the ability UR IIQGGMUEOHORFINROVDNODIFHHSWEOHFRWW KILGGMUEOHGRDNRQVDLQLFFB WEOHFRTW Be Bank with a viable network in wher Cour surounding ares and ourled fincil serves, allow Ber expanded financial services, allow the Bank to build the franchise value it needs to beco
active financial presence in the region.
 suant to state and federal statutes and regulations applicable to banks chartered under the laws of Pennsylvania, to members of the Federal Reserve System, and to depository institutions whose deposits are insured by the FDIC. Our primary posits are no wed by partment of Banking and our primary federal
egulator is the Board of Governors of the Federa Reserve $S \backslash$ KMP $\pm$ KKH\% C QNIVDP $\mathbf{~ P ~ E H U R I ~ W K H ~}$ G WMP 7 KHHUH XCDRLVUH XCDO H LP LQHUKH Bank and they have the authority to prevent banks from engaging in unsafe or unsound practices in conducting their business. Federal and state banking laws and regulations govern, among other hings, the scope of a bank's business, the investments a bank may make, the reserves against deposits a bank must maintain, terms of deposit accounts, loans a bank makes, the interest rates it charges and collateral it takes, the activities of a bank with respect to mergers and consolidations and the establishment of branches.
All federally insured depository institutions are liable to pay periodic premiums, or assessments, to a deposit insurance fund organized by the federal government to insure bank and savings association deposits, generally up to $\$ 100,000$ per
 D(FH) XQG ${ }^{3} \%$ )' DCP LQDMMHE KKH$)^{\prime}, \&$ DDC hence is subject to periodic assessments by the FDIC to maintain the reserve level of that fund he FDIC has authority to reduce the assessment rates whenever the ratio of its reserves to insured eposits is equal to or greater than $1.25 \%$, and to
 KDNCORR DVOMVIKDQ 7 KHUHHYHUNR IRU he BIF stood at $1.30 \%$ as of December 31, 2004 In addition, the Bank would be subject to an increase in its contribution rate if its capital fell be©Z WHUUMUHIXIHGRI Du HO\&DSIMOD HGILMN tution. See Note 17 of the Audited Financial Statements on pages 39-40

In addition to deposit insurance assessments, banks are subject to assessments to pay the interest RQ) ICDHQ \&RISRUWRQERQOV 7 KH) LDOF ing Corporation was created by Congress to issue bonds to finance the resolution of failed thrift insKXXWRQV 7 KH) ' , \& VHNUKH) IDDRQI \&RLSRLD WRQDMHPP HQNCDMHHHV TXDUMU 7 KH) LDQRQ Corporation assessment for all banks for the first quarter of 2005 was an annual rate of $\$ 0.144$ for each $\$ 100$ of deposits, compared to $\$ 0.146$ for th fourth quarter of 2004.

The Bankl/s Principal Products and Services
The Bank engages in full-service commercial and consumer banking business and accepts time, demand and savings accounts. Time deposits include certificates of deposit, individual retirement ac counts, Roth IRA accounts, and club accounts. ransaction accounts include demand accounts, ney market accounts and NOW accounts. Savrey accouns. Sav a coving aco nd savings accores requrg balances, ddition to accepting deposits, the Bank make, , umer loans, finances commercial transaction provides equipment and accounts receivable fir ancing, and makes construction and mortgage oans, including home equity loans. The Bank also provides small business loans and student loans, and rents safe deposit facilities. Loan products and services are offered either directly or through refer ral arrangements with third parties. The Bank also offers investment advisory services through an arrangement with a local registered investment advisor. A title insurance and real estate settlement service is offered through a Bank subsidiary
major Revenue and Cash-Generation Sources 7 KH\%DQNIVP DNKUHHFQXHVRXIFHIVQHWQMHM income ${ }^{2}$ WKHdifference between the interest earned on its assets (principally loans, investments and interest-earning deposits with banks) and its liabilities (principally deposits, other borrowings and subordinated debt).

In addition, the Bank earns non-interest revenues These include customer fees on deposits and loan and fees for services such as wire transfers, safedeposit boxes, commissions on title insurance, and ees for services provided to a local mortgage lender, together with gains (or losses) in securities transactions.

Material Opportunities, Challenges and Risks
TKH\%DENIVSUP DV P DNeWUH3 \&KHMU\&RXQM and Dowlang areas in Montgomery and Delaware RXONFL2 IVDIDWW LPZIQ DH DRG DVXFK SUR vides significant opportunities for growth.

Nevertheless, the Bank faces heavy competition in making loans, taking deposits and providing other
financial services and products. This competition comes principally from other banks, savings instiutions, credit unions, mortgage banking compa nies, money market funds, other mutual funds, and insurance companies and agencies. Banking legislation in 1999 has caused additional competion due to the entrance into traditional banking fields by nonbank organizations. Many of the BDDNIVFRP SHMXKUVKDHJ UHMUILゆDFHOUH sources, a wider geographic presence, a wider array of services, more favorable pricing alternaives, or lower costs than the Bank. The low interest rate environment has also brought large banks and mortgage companies into the competition for small business and commercial real estate loans.

HZ \&HQKXU IVDSSLRIFK IXP HMOI KKHHFKDO enges is to provide a high level of customized service to its customers. The continued consolida ion of the banking industry offers a particular niche for community banks such as ours. As a HMXOVI HZ \&HDNU KDVDJ URZL@I SUHЮPHIQUKH market place, with steadily increasing visibility The Bank is looking to add at least one branch per year over the next several years.
The current economic climate presents both chalenges and opportunities for community banks like HV \&HOMVV \$ IM DSSHIRGZ KHOLKH) HHOOS H HYHNFSKUKH) HHDD XOGWUJ HNOWDIRUW $\backslash$ HD low, it has increased that target by 125 basis points XUQI 2 VR ENYHUHG 7 KIVKDVU ulted in a corresponding increase between Jun and December of 2004 in the Prime Rate, to which P RWWR WHH \%DQNIVIORDIOI UXMORDQVDHWWG 7 KH sulting income gain was offset by a correspondPaling income gain was offset by a correspor he issuance of $\$ 2$ million of subordinated debt. As result, net interest margin decreased slightly during 2004. Management believes that the Bank is well positioned in relation to the impact of future ate increases.
Management sees the opening of the Wayne branch as he beginning of a branch expansion phase for the Bank.
 ariety of contingencies and risks. Although such branches are expected to add to future profitability, the nitial impact of a new branch opening is to reduce earnings until that branch becomes profitable.

## Material Trends and Uncertainties

There are currently a number of indications that the national economic environment in which the Bank operates continues to move in a positive directio These indications still appear, however, to be omewhat tentative and fragile.
7 KH\% economic conditions and the monetary and fiscal policies of the United States Government and its
(68/762) 23(5\$7,216
 tailed tables setting forth additional financial data, see the Audited Financial Statements on pages 27-41. The tailed tables setting forth additional financial data, see the Audited Financial Statements
following discussion is modified in its entirety by these Audited Financial Statements.

General
KHIRGRZ IQI WP P DV SUHHQWIJJ KOI KWRI KH\% DQG

## Interest income <br> Interest expense

Net interest income before provision for loan losse
Provision for loan losses
Net interest income
Non-interest income
Non-interest expense
Net Income
Basic and diluted earnings per share

| 2004 |  |  |  |
| :---: | :---: | :---: | :---: |
| (in thousands e |  | per share data) |  |
| \$ | 7,092 | \$ |  |
|  | 2,506 |  | 2,249 |
|  | 4,586 |  | 4,074 |
|  | 275 |  | 280 |
| 4,311 |  |  |  |
| 422 |  |  |  |
| 3,930 |  |  |  |
| \$ | 803 | \$ |  |
| \$ | 0.58 | \$ | 0.55 |

KH\%DQNUFRUWMGHNQFRP HRI UKRXVDGIRU KHIDFDO HOH@HG HFP ERU 7 KIV epresents an increase of $14 \%$, or $\$ 100$ thousand, when compaUHG IX WRXWDOGIRUUKHILDFDO HD HDGG' HPP EHU 7 KJVIP SLRYP HVNV primarily attributable to loan growth, resulting in increased net interest income. On a basic and diluted per share basis the net income was $\$ 0.58$ for 2004 FRP SDUG IX IRU $7 \mathrm{KH} \%$ DCNIVUHXQRQ average assets was $0.61 \%$ in 2004 compared to

IQ UHOFWOI KHHILF WWTVWEMHNJ UZ

EquIWZDV IQ FRP SDHGUX IQ
LHOFWOI MKHIDFWWMDNEHDXVRI WRFNYON
quity grew faster than earnings.
gencies or instrumentalities (particularly the Fed eral Reserve). Furthermore, proposals to change the laws and regulations governing the operations and taxation of banks, bank holding companies and other financial institutions are frequently made in Congress, and before various bank regulatory agencies. No prediction can be made as to the like lihood of any major changes in economic policy, egislation or regulations, or the impact such changes might have on the Bank.

Net Interest Income
Net interest income (the difference between the interest earned on loans, investments and interestarning deposits with banks, and interest paid on eposits, borrowed funds and subordinated debt) is the primary source of the Bank's earnings. Net terest income was $\$ 4,586$ thousand for the year ended ' HPP EHU FRP SDHG IV housand for the prior year, an increase of $\$ 51$ KRXVDQG RU
Interest income on loans, investments and interest earning deposits was $\$ 7,092$ thousand in 2004 OmpDHGUK WRXXODGLQ DQIP provement of $\$ 769$ thousand or $12 \%$. Meanwhile,
interest expense on deposits and borrowed funds was $\$ 2,506$ thousand in 2004, up $\$ 257$ thousand or $1 \%$ from $\$ 2,249$ thousand in 2003.
The key measure of the Bank's net interest income is its net interest margin (net interest income divided by average earning assets). The Bank's net interest margin decreased to $3.59 \%$ in 2004 from $3.84 \%$ in 2003. This change is primarily attributable to lower yields on loans. While yields on interest bearing liabilities decreased, the change in mix of liabilities (including the subordinated debt) limited this reducion in comparison to the decrease in loan yields.

## PRovision For Loan Losses

In 2004, the provision for loan losses, at $\$ 275$ thousand, was down slightly from $\$ 280$ thousand in 2003.
on-Interest Income
In 2004, non-interest income was $\$ 422$ thousand, up $22 \%$ or $\$ 76$ thousand from $\$ 346$ thousand in 2003 Service fees represents the largest component of non-interest income, and were $\$ 277$ thousand in 2004 , up $\$ 56$ thousand or $25 \%$ from $\$ 221$ thousand in 2003. This increase is primarily due to increased fees on deposit related products.

Gains on sale of securities increased $\$ 57$ thousand or $285 \%$ to $\$ 77$ thousand in 2004 up from $\$ 20$ thousand in 2003.

Other non-interest income, at $\$ 68$ thousand, was down $\$ 37$ thousand or $35 \%$ from $\$ 105$ thousand in 2003. This decrease is primarily due to a decrease in mortgage related income and a write-down on other real estate owned.
Non-Interest Expenses
Total non-interest expenses of $\$ 3,930$ thousand in 2004 increased $14 \%$ over the $\$ 3,437$ thousand in 2003. Salaries and employee benefits represent the argest component of non-interest expenses, and
ere \$1,901 thousand in 2004 compared to
$\$ 1,772$ thousand in 2003, an increase of $7 \%$ This increase was primarily driven by staffing increases needed for the Bank IVUFHEN URZ UK and the new Wayne branch
Occupancy expense increased $27 \%$ to $\$ 561$ housand in 2004 from $\$ 442$ thousand in 2003 This increase was primarily due to the expenses for the new branch in Wayne.

Technology, communications and bank operations expense increased $11 \%$ to $\$ 559$ thousand in 2004 from $\$ 505$ thousand in 2003 This increase is primarily attributable to increased transaction volume and the size of the Bank.

Advertising and promotion expense increased $33 \%$ to $\$ 278$ thousand from $\$ 209$ thousand in 2003. This increase is primarily attributable to higher expenditures to attract deposits and advertising the opening of the new branch.
Other expenses increased $24 \%$ to $\$ 631$ thousand in 2004 from $\$ 509$ thousand in 2003. This inrease is primarily attributable to increased professional fees, and costs associated with other real state owned.

## ncome taxes

ThH\% LDNVILILRP HWM H SHQUNRI URRX and for 2004 and $\$ 369$ thousand for 2003 resuOWGLQUCXFWRQVLQ WH\% DQNIVGHHUH M ssets, rather than as income statement line-items At December 31, 2004, the Bank had available net operating loss carryforwards for federal in come tax purposes of approximately $\$ 89$ thousand which may be applied against future taxable income. These carryforwards expire through the year 2020. For further information on this topic, ee Note 14 of the Audited Financial Statements on page 38.

## INANCIAL CONDITION

general
The following summary presents highlights of th BDQNIVILゆQHDORRQGWRQVIRUWKH HUVHQGG' H FP EH DDG

|  | 2004 | 2003 |
| :---: | :---: | :---: |
|  | (in thousands) |  |
| Total assets | \$150,837 | \$122,480 |
| SeFXIWWENDIDCDEOIRUWDOM | 18,685 | 12,849 |
| SeFXITWENKHG UP P DKILIT | 4,761 |  |
| / RDQVUFHYIEOH | 115,681 | 99,584 |
| \$ CRZZDFHIRUTRDDIRWH | $(1,376)$ | $(1,250)$ |
| 7 RWOGERVLV | 116,320 | 100,911 |
| Other borrowings | 21,500 | 12,500 |
| 6XERGGCDMG' EW | 2,000 |  |
| 7 RWOURFNERCHUV HIXXIW | 10,494 | 8,660 |

$7 \mathrm{KH} \%$ DSNIVURWDDMHNZHH PICORQDN H
 IRP P ICOORQDN HHP EH 7 KHP DQ
 YFXUWWNYROP HV 7 RWDOUEIOWNENZHH lion aW HPP EH

GFUWHHIURP P ICORQDW HFP EH
 GARVIW RIKHERURZIQ V DDG VXERIGCDMGGEW RUIXUUHUUIRLP DNRORQ LKH\%DONVILCDOFLDFRQ GIMRODOGHFKRI UHHIMP VGJFXWHEETIZZ ICPOG OI GHMOG WEONVAMOI IRUKK DCGWR CDIMDEID GMD VHWKHS XGIMG) ICDFIDOGUMM HONROSDI H

Cash and due from banks
\&DKIDOGGXHIIRP EDDNVFRQULWP IDQ RI YDXOW FIKDDGFDKIDWP VIQ WKHSLRFHWRI FRCOFWRQ KHHEDODFHNVRWOG P LCORQDN HFP EH 7 KVVUSUHMQVD GFULDHILRP
ICORQDW HFP EH 7 KHHEDODFHVYDU RQNGHED ILRP GD UKGI GSHDGQ RQVHHDO IFWRUV UXFKDVYDIITWRQVIQFXURP HUTIGSRVIW ZLIK UKH\% $\%$ DQ

## Interest-bearing deposits with banks

QMHMHDQQ GHRVWFRQULWP D@Q RI GFRVLW DMKH) HHOO+ RP H/ RDQ\%QNRI 3LMEXUK 7 KHHGERVWWVUWOG P ICORQDW HFP EH

7 KVU世SUNHOND IQFUDHIURP PCORRDW HFP EH 7 KIVEDDDRHYDU ies FRQNGHIEQ ILRP GD URGD GESDCQV RQ YHHDOILFWKUV YXFKDVYDIIMRQVIQFXWRP HVII GP DDGGARRUNEDDTHF

Federal Funds Sold
) HADOIXQGVVGGRQUSWP DQQ RI RYHCU KW
 HV\%DN 7 KHHIXQGVVRWDOG P LCORQDN H HPEH 7 KHHZHHQRIHGHOXXQV SGDN HFP EHU 7 KIVEDDDFHYDIH Fon UGHIEQ IIRP GD UK GD GEH@CI RQVHY HDOIDFVKU VXFKDVYDIIDNRQNLQ UKHYRCXP HRI ZILHWODMHVSLRFHMH
nvestment Securities
 imSRUMDMKRXIFHRI LQMHWNGFRP HDDG OIXIGIJV WFRQNDWRI 867 UHDXU JRYHQP HYND HFA ang RUMD HEIFNG VIFXUWWN J XDUQMMGE DQ HEA RI WKH8 QIMG6 WMMJ RYHQP HQN CRP HN We FRISRUDMGEWOOG WRFNRI UKH) HHDOO H HHYH\%DCNDQG) HCHDO+RP H/ RDQ\%DENRI LWEXU K , QDOGWRQ WK J HHDINO UHHXXH UKH BaQNP DQMQVUKHLQYHMP HYMSRUWROR UKP DD DHIQMHMOLDMUXN SLRYIGHOTXGIV SLRYIGH Fo(DDMDORUURUKHERURZIQ VDDGGIHUII WKH FreGt UUNRI HDCQU DMHN 7 KHSRUWROR ID
 FhangeVIQUKHIFRQRP IF HQMILRP HQWOTXGIV SRUUNRQDQGEDDQFHWH HP LI
0 DCD HP HVNGMMP IQHVKHDSSURSULDMFCDMLL FDNRQRI VFXUWWENDMWKHWP HRI SXIFKDM , Q IFFRICDRFHZ IDK6 UMMP HQNRI ) LDDFIDOS FFRXQM (1) 6 WDaxGV6 UMP HEM R Accounting for Certain Investments in Debt and Equity Securiies, seFXIUNENDHFODMLIEGDV D IFPXOWNNKHO

 raGQ DFFRXQWYFXUWNE USDNUHERXI KWOC KHGSUURHSDDO IRUUKHSXISRTHRI YHOQI WIP IQ

 EHVRGIOLHSRQVHWY FKDDI HNIQICM HWVIMM FRDOI HIQSUSD P HONOMXP SWROV WHOHG VK
ncrease regulatory capital or other similar require ments. The Bank does not necessarily intend to sell such securities, but has classified them as AFS to provide flexibility to respond to liquidity needs.
\$ W HFP EHU P COORQRI UKH\%DQNIV investment securities were classified as AFS. This represents an increase of $46 \%$ from $\$ 12.8$ million at December 31, 2003. Unrealized gains and losses on AFS securities, although excluded from the results of operations, are reported as a separate component of stockholders' equity, net of the related tax effect. \$ W HFP EH

P CORQRI UKH\%DONIV investment securities were classified as HTM. There were no investment securities in this classification at were no investment securities in this classification at
December 31,2003 .

| Due in one year or less | - | - | \$ 503 | 4.54\% |
| :---: | :---: | :---: | :---: | :---: |
| Due after one year through five years | 253 | 6.00\% | 1,365 | 7.32\% |
| Due after five years through ten years | 253 | 2.42\% | - | - |
|  | \$ 506 | 4.21\% | \$ 1,868 | 6.57\% |
| Mortgage-backed securities | 16,656 | 4.27\% | 9,945 | 3.93\% |
| Equity securities | 1,523 | 2.85\% | 1,036 | 2.41\% |
|  | \$18,685 | 4.15\% | \$12,849 | 4.19\% |
|  | Amortized Cost | Wtd. Avg. Yld. |  |  |
|  | (in thousands) |  |  |  |
| HTM Securities Maturity Schedule |  |  |  |  |
| Due after ten years | \$ 978 | 2.88\% |  |  |
|  | \$ 978 | 2.88\% |  |  |
| Mortgage-backed securities | 3,783 | 5.03\% |  |  |
|  | \$4,761 | 4.59\% |  |  |
|  | December 31, |  | December 31, |  |
|  | 2004 | 2003 | 2004 | 2003 |
|  | (in tho | ousands) | (in th |  |
|  | Composition of | AFS Securities | Composition of | M Securitie |
| U.S. Treasury and government agency | \$ 253 | \$ | \$ | \$ - |
| Mortgage-backed securities | 16,656 | 9,945 | 3,783 | - |
| Corporate bonds | 253 | 1,868 | 978 | - |
| Equity securities | 1,523 | 1,036 | - | - |
|  | \$18,685 | \$12,849 | \$4,761 | - |

No investment securities were pledged at either December 31, 2004 or December 31, 2003.

The Bank had no trading securities
7 KHIQYHM HYNSRUWRORIVFRP SRUWWRQFKDDI HV periodically as a result of restructuring transactions, taken primarily to manage liquidity, capital and interest rate risk. The Bank did not have any investment securities representing a concentration g HIMMURD RI WRFNKRGHMI HIXIWV

The following three tables set forth information regarding the stated maturity, average yield, and omposition, of our investment security portfolio as of the dates indicated. The first two tables do not include amortization or anticipated prepayments on mortgage-backed securities; callable securities are included at their stated maturity dates

## December 31, 2004



Loans
The loan portfolio is the Bank's principal source of interest income. The Bank's market for commercial and consumer loans includes small to medium-sized businesses and consumers in its ervice area. It also participates in commercial loans made by other financial institutions, subjec to the Bank's Loan Policy and credit criteria appropriate to the specific situation Loan officers re intimately involved in the loan origintion and roval pross Lo and in excess of certain policy limits are approved by C BNIV/ RDQ\&PP P IWM

The loan portfolio consists of commercial loans (including commercial mortgage and construction oans), residential real estate loans (including resiential mortgage and construction loans) and conumer loans (including home equity loans and lines credit and secured and unsecured consumer RDOV \&RP P H RLOV \&RP P HFLORLDVLDGFRP P HFLDOP RUW age
 nd seven years. lateralized by mercial or residential real the blat konstruction loans are made to individuals with xpertise in the industry, or to owner occupied projects. These loans are typically on projects for which a sales contract has been executed and for which permanent mortgage financing is in place. \&RQVumer loans include home equity, automobile and other installment loans.
/ RDQVDUSUUP DUQ P DOHVX FXURP HVIQ\&KHMM HDVZDHDDGO RQMRP HV \&RXQNEN $3 \$ 7 \mathrm{KH}$ were no concentrations of loans exceeding $10 \%$ of he Bank's total loans at either year-end 2004 or yeaUHOG \&RQUWMOWZ UKKSLRYGOI FRP mity-based financial services, the Bank does not attempt to diversify its loan portfolio georaphically by making significant amounts of oans to borrowers outside its service area. The Bank's service area is a diverse economic and employment market with no significant dependence on any one industry or large employer. The Bank has no credit exposure to foreign borrowers or highly leveraged transactions
oans outstanding (net of the allowance for loan losses) grew to $\$ 115.7$ million at December 31, 004, an increase of $\$ 16.1$ million or $16 \%$ from $\$ 99.6$ million at December 31, 2003. The growth of the loan portfolio was generally diversified among commercial and consumer borrowers. For further information on our loans, see Note 4 of the \$ XGING) LQDRLDOO UMNP HQNRQSD H

$$
\frac{2004}{\text { (in thousands) }} \frac{2003}{}
$$



Residential rea
Residential real

| $\mathbf{9 , 2 1 4}$ |  |  |
| ---: | ---: | ---: |
| $\mathbf{1 7 , 4 8 9}$ |  | 8,025 <br> 14,283 <br>  |
|  | 100,634 |  |

Total loans
Unearned net loan rigination
$376 \quad 200$
$\$$ GRZDDFHIRUURDO (RWH Net loans


The following table sets forth information concerning the contractual maturities of the loan portfolio, et of unearned costs and fees. For amortizing loans, cheduled repayments for the maturity category in wich the payment is due are not reflected below, because such information is not readily available.

## Loans Maturities

Within 1 year
SIWU year but within 5 yrs IWU yrs but within 15 ys Over 15 years


## Credit RISK

The Bank manages credit risk by maintaining diversification in its loan portfolio, by establishing and enforcing rigorous underwriting standards, by intenive collection efforts, and by establishing and performing periodic loan classification reviews by the anagement. Management also attempts to anticiate and allow for credit risks by maintaining an adequate allowance for loan losses, to which credit losses are charged as they are incurred, and to which
provisions are added periodically as management and the board of directors deems it to be appropriate.
The provision for loan losses was $\$ 275$ thousand for the fiscal year ended December 31, 2004 com pared to $\$ 280$ thousand for the fiscal year ending December 31, 2003. The allowance for loan losses was $\$ 1,376$ thousand or $1.18 \%$ of total loans at December 31, 2004 and $\$ 1,250$ thousand or $1.24 \%$ of total loans at December 31, 2003. Net chargeoffs were $\$ 149$ thousand for the fiscal year ended December 31, 2004, an increase of $247 \%$ or $\$ 106$ housand compared to the $\$ 43$ thousand for the iscal year ending December 31, 2003

Allowance for Loan Losses
$\qquad$ $\underbrace{2004}_{\text {(in thousands) }}$

| Balance, January 1 | $\mathbf{\$ 1 , 2 5 0}$ | $\$ 1,013$ |  |
| :--- | ---: | ---: | ---: |
| Provision for loan losses | $\mathbf{2 7 5}$ | 280 |  |
| Loans charged off | $\mathbf{( 1 5 0 )}$ | $(55)$ |  |
| Recoveries | $\mathbf{1}$ | 12 |  |
| Balance, December 31 | $\mathbf{\$ 1 , 3 7 6}$ | $\$ 1,250$ |  |

The allowance for loan losses is based on a periodic evaluation of the loan portfolio and is maintained at a level that management considers adequate to absorb estimated potential losses. Management considers a variety of factors, and recogizes the inherent risk of loss that always exists in the lending process. Management uses a disciplined methodology to estimate the appropriat ped of appropriat elogy includes an evaluation of loss potential om individul problem credit, atial anticiy acricly affect colibily. This may adversely afecter $\rightarrow$ reses are han or and volue of he or of specific problem loans, current economic conditions which may affect borrowers' ability to repay, and other factors which may warrant currHQNUFRI QTMRQ, QDOCWRQ UKH\%DENIVIQMQDO and external auditors, loan review auditors and various regulatory agencies periodically review the adequacy of the allowance as an integral part of their examination process. Such agencies may
equire the Bank to recognize additions or reductions to the allowance based on their judgments o information available at the time of their examin ion. These evaluations, however, are inherently subjective as they require material estimates, including, among others, the amounts and timing of expected future cash flows on impaired loans, estimated losses on the loan portfolio, and general mounts for historical loss experience, economic conditions, uncertainties in estimating losses and inherent risks in the various credit portfolios, all of which may be susceptible to significant change. Pursuant to Statement of Financial Accounting Sweug ${ }^{3}$ 6) $\$$ 6' $^{\prime} 1$ R Accounting by Creditors for Impairment of a Loan, As Amended, mpaired loans, consisting of non-accrual and restructured loans, are considered in the methodlogy for determining the allowance for credit losses. Impaired loans are generally evaluated based on the expected future cash flows or the fai value of the underlying collateral if principal repayment is expected to come from the sale or operation of such collateral.

## ASSET Quality

The Bank had impaired loans totaling $\$ 985$ thousand at December 31, 2004, compared to $\$ 757$ housand at December 31, 2003. Non-performing loans, consisting of non-accruing loans and loans 90 days past due and still accruing, totaled $\$ 259$ thousand at December 31, 2004, down from $\$ 452$ housand at December 31, 2003. The Bank had ourge of $\$ 150$ thousand in 2004 conk had harge $\$ 55$ s with $\$ 55$ housand 2004 Bain had recov003. Ot Rel Est Own 203. Oher Re v it Ow der bik foreclosme or voluay Danser h1, Bank to386 386 thousand 1 De ets on the Balnce Sheet.

The table below sets forth those assets that were on non-accrual status, were 90 days past due and till accruing or other real estate owned on December 31, 2004 and 2003, respectively. These mounts represented $0.68 \%$ and $0.83 \%$, respec ively, of gross loans.

Non-Performing Assets $\qquad$
Non-accrual loans
\$259 \$ 452
oans 90 days past due
and still accruing
Other real estate owned
Balance, ending
$\qquad$ 386

Troubled debt restructurings totaled $\$ 559$ thouand and $\$ 41$ thousand at December 31, 2004 and 2003, respectively

The Bank seeks to manage credit risk through the diversification of the loan portfolio and the application of policies and procedures designed to fosreund credit standards and monitoring pre ter sound credit standards and monitoring prac-
 ociated with substantially all investing activities, potential loss.

Asset quality assurance activities include careful monitoring of the borrower to include delinquent payment status and review of current borrower financial information to ensure financial strength and viability, in addition to establishing credit policies and procedures, seeking the consiste application of those policies and procedures across the organization, and adjusting policies as appropriate for changes in market conditions and pplicable regulations. The risk elements which comprise asset quality include loans past due, on-accrual loans, renegotiated loans, other real estate owned and loan concentrations.

All loans are assigned risk ratings, based on an assessment of the borrower, the structure of the ransaction and the available collateral and/or uarantees. All loans are monitored regularly and the risk ratings are adjusted when appropriate. This process allows the Bank to take corrective actions on a timely basis.
A regular reporting and review process is in place, to provide for proper portfolio oversigh and control, and to monitor those loans identified as problem credits by management, in order to
ssess the Bank's progress in working toward solution, and to assist in determining an appropriate specific allowance for possible losses. All loa work-out situations involve the active participaion of management, and are reported regularly to he Board of Directors.
Loan charge-offs are determined on a case-bycase basis. Loans are generally charged off when principal or interest payments are in arrears for more than ninety days, and after appropriate colection steps have been taken.

Loan policies and procedures are reviewed interally for possible revisions and changes on a regular basis. In addition, these policies and procedures, together with the loan portfolio, are reviewed on a periodic basis by various regulatory agencies anGE WH\%DNNVinternal, external and an review auditors, as part of their examination and audit procedures.

Premises and Equipment and Other assets
Bank premises and equipment, net of accumulate epreciation, increased to $\$ 1.4$ million at Decemer 31, 2004 from $\$ 1.0$ million at December 31, 2003 , primarily due to the opening of the Wayne branch. Other Assets increased to $\$ 1.5$ million rom $\$ 1.1$ million, principally due to the addition of $\$ 0.2$ million of other real estate owned.
For further information on our premises and quipment, see Note 6 of the Audited Financia Statements on page 36 .

## Deposits

The Bank offers a variety of deposit accounts, ncluding checking, savings, money market and time deposits. Deposits are obtained primarily from the Bank's service area. Total deposits grew o $\$ 116.3$ million at December 31, 2004, an increase of $\$ 15.4$ million or $15 \%$ from $\$ 100.9$ milion at December 31, 2003. This growth took place primarily in time deposit and non-interes bearing demand accounts and in personal and business non-interest bearing checking accounts.

The components of deposits at December 31, 2004 and 2003 are as follows:

| Demand, non-interestbearing | 2004 | 2003 |
| :---: | :---: | :---: |
|  | (in thousands) |  |
|  | \$ 14,493 | \$ 12,664 |
| Demand, interest bearing | 8,509 | 8,358 |
| Savings | 35,823 | 35,464 |
| Time, \$100,000 and over | 11,915 | 7,860 |
| Time, other | 45,580 | 36,565 |
|  | \$116,320 | \$100,911 |

Time deposits increased $\$ 13.1$ million or $30 \%$ to $\$ 57.5$ million at December 31, 2004 compared to $\$ 44.4$ million at December 31, 2003. Time depos its of $\$ 100,000$ or more were $\$ 11.9$ million at December 31, 2004 compared to $\$ 7.9$ million at December 31, 2003, an increase of $\$ 4.0$ million or $51 \%$. The Bank had no brokered deposits at either December 31, 2004 or 2003. During this period, non-interest bearing demand deposits increased $4 \%$ to $\$ 14.5$ million from $\$ 12.7$ million. Interes earing demand deposits increased $1 \%$ to $\$ 8.5$ million from $\$ 8.4$ million. Savings deposit accounts remained relatively unchanged ( $\$ 35.8$ mil lion at December 31, 2004 and $\$ 35.5$ million at December 31, 2003).
At December 31, 2004, the scheduled maturities of time deposits are as follows (in thousands):

| 2005 | $\$ 25,914$ |
| ---: | ---: |
| 2006 | $\mathbf{2 , 4 1 0}$ |
| 2007 | $\mathbf{4 , 4 6 0}$ |
| 2008 | $\mathbf{4 , 3 9 2}$ |
| 2009 | $\mathbf{1 , 3 1 9}$ |
|  | $\mathbf{\$ 5 7 , 4 9 5}$ |
|  |  |

Other Borrowings
The Bank had Other Borrowings of $\$ 21.5$ million at December 31, 2004 a $72 \%$ increase from the $\$ 12.5$ mil lion at December 31, 2003. Short term advances from the Federal Home Loan Bank of Pittsburgh were $\$ 14.3$ million at December 31, 2004 a $91 \%$ increase from the $\$ 7.5$ million at December 31, 2003.

The contractual maturities of long-term advances at
December 31, 2004 and 2003 were as follows:

|  | $\mathbf{2 0 0 4}$ |  |
| :--- | ---: | ---: |
| (in thousands) | 2003 |  |
| 2006 | $\$ 750$ | $\$ 1,750$ |
| 2007 | 750 | 750 |
| 2008 | $\mathbf{7 5 0}$ | 750 |
| 2009 | $\mathbf{4 , 0 0 0}$ | 750 |
| 2010 | - | - |
| 2011 and thereafter | $\mathbf{1 , 0 0 0}$ | 1,000 |
|  | $\$ 7, \mathbf{2 5 0}$ | $\$ 5,000$ |

Subordinated Debt
In June, 2004, the Bank issued $\$ 2$ million in float ing rate subordinated debt that matures on July 23,2014 . The quarterly rate at December 31, 2004 was $4.85 \%$. Currently, subordinated debt is
 equirement.
For further information on deposits, other borrowings and subordinated debt, see Notes 7 and 9 of our Audited Financial Statements on pages 36 and 37.

## Stockholders' Eouty

 $1 \%$ to $\$ 10.5$ million at December 31, 2004, from 8.7 million at December 31, 2003. This increase resulted from net income of $\$ 803$ thousand, the issuance of 148,701 shares of common stock ( $\$ 1,115$ thousand), offset by the recognition of $\$ 84$ thousand in net unrealized losses on investment securities classified by the Bank as "available for sale." The unreall HGJDQL WKH\% LQNIV investment securities portfolio is subject to change with fluctuations in interest rates and the market prices of the underlying securities, and is ecognized as a component of net income only if realized through the sale of such securities prior to maturity.

Certain limitations exist on the ability of the Bank to pay cash dividends without prior approval of regulatory authorities. No cash dividends were declared or paid in 2004 or 2003. For a more detailed descriptio RI UKH\%DONIV6 WRFNKRGHUMI (TXIW VH1 RWM RI our Audited Financial Statements on page 37.

LIQUIDITY AND CAPITAL RESOURCES Liquidity for a financial institution is a measure RI UKDWQUMXXWRG|VDEIOUN UKIXQGFXWRP HUII QHGVIRUERURZIQ VDDGGHRUSE LMKGIZDO QUXUOI DATIXDMOTXIGIV IVDORENFWYHRI LKH A SVANOG/ IIDIOWV 0 DDD $P$ HOSSLRFHW 7 KH I DOIP DOGFDSIWDSRUWWR $7 \mathrm{KH} \%$ DONIVSROF IVUR maintaIODUWROI बTXIGW SRVWWR
 needs for funds, to satisfy or fund loan commitP HQN DDGIRURUKHRSHDIOI SXISRUN , WLQ YHME HQWSRUTROR SLRYGHVSHIRGIF FDKIGZV KIRXI KUH XOUP DKUWWNDDGLP RUWM DMRQ DDG DDEHXUFGDVFRDDMDOVR UFXHDDCIWRDDOC quidi WVIXOGOI 7 KH\%DONIVSUOFSDOVRXIFHNRI
 Suce SUFSmOMGIQMHMSD P HEVRQCRDV ma RIKH IXCOVIURP PSHINRQ 7 KHo men Corwnixdil IO PD H PDO Hes ccess Uk un 3 ,
 TXIG WKH
Him DDNIVERURZ LQI FDSLFUWZ ZILK UKH) HOHD HoP H/ RDQ\%DQNRI 3LWEXU KZDV PIO ORQ RI ZKIFK P ICORQZDVXVG $7 \mathrm{KH} \%$ DQN KDGSOG HGQR UFXUWENDVFRCDMDDIRUUKHH ERURZI@IV

Cash firZ VIIRP RSHDIMOI DFWMWANSURYGGG P ICORRDDG P ICOROIRINEH HIVHOH ecemFeU PCG resSFWVD 7 KIV


 ecurities and foreclosed real estate offset someFRP SDUG tR
\&DKICZZVIURP IQYHMOI DFWHIWENXUG
PCOORQDDG P LCORRIRUKKH HDVHOH' H cemFer DQG UHSHFWHD 7 KIV
 OTRDOVDCG VFXIUWNLD FRP SDHGV

DKIQZ VIIRP IIQDFHI IFWMINWNSIRYICH
P LCORQDDG P LCORQIRUNKH HDV nag' HP EHU DDG UHSFWMHD 7 KHIQFHDHZDVSUP DIQ GXHUX DKJ KHUQ FHVHIQGERVLWDDG UKHLWXDOFHRI VERLG QDMGGEWOQGFRP P RQ HRFNIQ FRP SDHG to
OYHDOD EDNGRQ WH\%\%DQNVFRUHGSRVIEEDHDDG DMIDEOHRXIFHNRI ERURZ HIIXQGV P DCD $~+~ H ~ H V ~$
 meet IWVKRLWMP DOGGROI MP FDKLHIXIH men WZ INIO WHIRLHMHEOIIXXUH

Capital adequacy
KH\%RDGRI * RYH(RLVRI WKH) HHDO5 HHYH SI MS KDVDRSSWGUNEDHGFDSIWDDOGOMH J HUWNR UHIXLUP HQNIRUEDQN VAFKDV1 HZ Cen WXU WKWVUP H EHVRI WKH) HHDO5 HHYH
 OR UHNP LQP XP FDSIDOUHIXIUP HQW \$ W H HP EH DQG' HHPEH птхин \%DLNP HNELFKRI LVP LQIP XP FDSIDDOHIXIUH P HQN 0 DOD HP HQEHDHYNVKDTVKH\%DNZ RXC
 SRVHDVRI ' H P EH

DQG' HFP EH
\%DONOI U XCDRLVKDHHGYF HNROWY HME
 ILFVKLVIODOCWRO WK WKHIOMWXWRQIVOXP HIF ESILwoonHy
) anaJ H HWNVQRWZDHRI DO GHHRSP HQN Z KIFKKDYHRFFXUHGDDGZ KIFKZ RXIG RUZRXG Ee UHXRQDEQ ©NHD UX FDXVHRXUFDMIIFDNROVX EHUCXFHEHRZ DCOMHRI ${ }^{3}$ ZHO FDSIWMD HGIRU
 Ot ation is GMMP LOHGSXUXDOMIX EDONQ UH XOD
 h
 essmenvixip (em inm (eUFXDMMU resenta WRQRI RXU
SRISFF

The following table summarizes the required capital ratios and the corresponding regulatory capital positions of the Bank for the periods or dates indicated:

To Be Well


As of December 31, 2004:
$\begin{array}{lcccccccc}\text { Total capital (to risk weighted assets) } & \$ 13,859 & 12.4 \% & \geq \$ 8,948 & \geq 8.0 \% & \geq & \$ 11,186 & \geq 10.0 \% \\ \text { Tier } 1 \text { capital (to risk weighted assets) } & 10,483 & 9.4 & \geq 4,474 & \geq 4.0 & \geq & 6,711 & \geq & 6.0\end{array}$
Tier 1 capital (to average assets)
As of December 31, 2003:

| Total capital (to risk weighted assets) | $\$ 9,746$ | $10.3 \%$ | $\geq$ | $\$ 7,550$ | $\geq$ | $8.0 \%$ | $\geq$ | $\$ 9,438$ | $\geq$ | $10.0 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital (to risk weighted assets) | 8,565 | 9.1 | $\geq$ | 3,775 | $\geq$ | 4.0 | $\geq$ | 5,663 | $\geq$ | 6.0 |

Tier I capital (to risk weighted assets)
Tier 1 capital (to average assets)
 DCIWRQRI HDQQI VIX UXPFNRGHUII HTXIW ZDIK ICFHDHNQQKH\%DDNIV\$ aRZDEFHIRU/RDQ/ RWHV and with sales of stock or the issuance of certain qualifying debt, such as the subordinated debt the Bank issued in June, 2004, which is included in Tier I, DQG URWDFDSIMD \& RQYHUHD DVIKH\% $/$ DRNIV Tier I, DQG UKWOFDSIMOD \&RQYHUHD DVYKH\% $/$ DONIV ssets grow, its capital ratios decrease. In gener more than offset the increase in capital growth reugh
 ZDDHIRU/ RDD osses.

The Bank does not presently have any commit ments for significant capital expenditures. The Bank is not under any agreement with regulatory authorities nor is it aware of any current recommendations by the regulatory authorities which, if hey were to be implemented, would have a mateey tions of the Bank.

The maintenance of appropriate levels of capital is DQIP SRLUQNRENFWYHRI UKH\%DQNV\$ WHNOQG/ L ability Management process. Through its initial capitalization and its subsequent offerings, the Bank has continued to maintain a strong capital position. Management believes that, under current requirements and regulations, the Bank will meet its minimum capital requirements for the foreseeable future.

Market for Common Stock
The Bank's Common Stock is not listed or quoted on any exchange or electronic bulletin board or other quotation service. Furthermore, there are no brokerage firms that act as market makers in our stock. Consequently, information on current stock trading prices is not readily available. The Bank acts as its own transfer agent and offers to identify potential buyers and sellers of our stock to each other, but does not make a market in its own stock or attempt to negotiate prices for trades of its stock. At December 31, 2004, there were approximately 299 stockholders who owned the 1.5 million shares of common stock outstanding.
Based on the information available to us, private sales of our Common Stock occurred at $\$ 8.00$ during 2004; there were no such sales in 2003. This quoted price is limited only to those private transactions known by management and there may, in fact, have been additional transactions of which management is unaware, and such transactions could have occurred at higher or lower prices. In addition, the Bank issued 148,701 shares of common stock at $\$ 7.50$ per share during 2004 , through a private placement.
2) ) \% / \$ 1 \& 6+( ( 7 \$55 \$ 1* ( 0 ( 176 The Bank is a party to financial instruments and other commitments with off-balance sheet risks. Financial instruments with off-balance sheet risk
re incurred in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit, including unused portions of lines of credit, and standby letters of credit. Those intruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet.
With commitments to extend credit, our exposure o credit loss in the event of nonperformance by he other party to the financial instrument is repreented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations for on-balance sheet instruments. Since they nvolve credit risk similar to extending a loan, hey are subject to the Bank's Credit Policy.
As of December 31, 2004 and December 31, 2003, the following off-balance sheet commitments, financial instruments and other arrangements were outstanding:
$2004 \quad 2003$
(in thousands)
Commitments to fund loans $\mathbf{\$ 1 , 9 8 0} \quad \$ 3,555$
Unfunded commitments
under lines of credit
25,301 14,531
Letters of credit
$389 \quad 570$
Commitments to fund loans, unfunded commitments under lines of credit and letters of credit are greements to extend credit to or for the benefit of FXURP HIO WHRLGQDV FRXUHRI WH\%DENVIV business.

Commitments to fund loans and unfunded commitments under lines of credit may be obligations of the Bank as long as there is no violation of any condition established in the contract. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash equirements. Commitments generally have fixed expiration dates or other termination clauses and nay require payment of a fee. We evaluate each ustomHVVcreditworthiness on a case-by-case basis. The amount of collateral obtained, if
deemed necessary by the Bank upon extension of FUHCMVEDNGGRQRXUP DCD H HQYVFHHCWFMDOXD tion. Collateral held varies but may include persona or commercial real estate, accounts receivable, in ventory and equipment.
Outstanding letters of credit written are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Letters of credit may obligate the Bank to fund draws under those letters of credit whether or not a customer continues to meet the conditions of the extension of credit. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.
other Off-baluce Sheet a prangenents
Our other off-balance sheet arrangements includ operating leases for Bank premises. We lease the premises for our corporate headquarters and main banking office, as well as two branches, under operating lease agreements with various terms and at various rentals. Each lease differs as to whether the Bank has one or mowal option MP V \$ VRI ' H P EH

UKH\%DENIVDS
proximate future noncancellable minimum payments under these leases, by year, were as follows:
(in thousands)

|  | (in thousands) |  |
| :--- | ---: | ---: |
| 2005 | $\$$ | $\mathbf{3 0 2}$ |
| 2006 |  | $\mathbf{3 1 2}$ |
| 2007 |  | $\mathbf{3 2 2}$ |
| 2008 |  | $\mathbf{3 2 6}$ |
| 2009 | $\mathbf{6 8}$ |  |
|  | $\$ \quad \mathbf{1 , 3 3 0}$ |  |
|  |  |  |

## INTEREST RATE SENSITIVIT

 net interest income, and the majority of its financia instruments are interest rate-sensitive assets and liabilities with various terms and maturities. One of the primary objectives of management is to maximize net interest income while minimizing interes rate risk. Interest rate risk is derived from timing differences in the repricing of assets and liabilities, loan prepayments, deposit withdrawals, and differenceVLQODGQI DDGIXQGQI UTMN 7 KH\%DQNIV

Asset-Liability Committee actively seeks to monitor and control the mix of interest rate sensitive assets and interest rate sensitive liabilities.
The Bank uses two complementary methods to analyze and measure interest rate sensitivity as part of the overall management of interest rate risk. They are income simulation modeling and estimates of economic value of equity. The combination of these two methods provides a reasona ly comprehensive summary of the levels of inter
 and changes in interest rate environments.

Income simulation modeling is used to measure tKH\%DONIVLQMHMEXMVHPNUMIWV DDGP DDD HIW interest rate risk. Income simulation considers not only the impact of changing market interest rates pon forecasted net interest income, but also othe factors such as yield curve relationships, the volme and mix of assets and liabilities, custome preferences and general market conditions.

Through the use of income simulation modeling, he Bank has calculated an estimate of net interest income for the year ending December 31, 2005 , based upon the assets, liabilities and off balance sheet financial instruments in existence at December 31, 2004. The Bank has also estimated hanges to that estimated net interest income based upon interest rates rising or falling immediately (rate shocks). Rate shocks assume that all interest rates increase or decrease evenly immeditely. The following table reflects the estimated percentage change in estimated net interest inome for the year ending December 31, 2005, resulting from changes in interest rates.

| Net change in net interest income <br> Rate Shocks | \% Change |  |
| :--- | :--- | ---: |
| Up 3\% |  | $1.0 \%$ |
| Up 2\% | $2.3 \%$ |  |
| Up 1\% |  | $1.5 \%$ |
| Down 1\% | $-4.2 \%$ |  |
| Down 2\% | $-4.3 \%$ |  |
| Down 3\% | $-12.7 \%$ |  |

Economic value of equity (EVE) estimates the discounted present value of asset and liability cash
flows. Discount rates are based upon market prices for comparable assets and liabilities. Upward and downward rate shocks are used to measure volatility in relation to such interest rate movements in relation to an unchanged environment. This method of measurement primarily evaluates the longer term USUFEI UWNDQGRSWRQVIQ WH\% DDNIVEDODF sheet. The following table reflects the estimated EVE at risk and the ratio of EVE to EVE adjusted assets at December 31, 2004 resulting from shocks to interest rates.

| Percent change EVE equity |  |  |
| :---: | :---: | :---: |
| Rate <br> Shocks | ) rom base | EVE assets |
| Up 3\% | -30.6\% | -2.5\% |
| Up 2\% | -15.4\% | -1.2\% |
| Up 1\% | -8.2\% | -0.6\% |
| Down 1\% | -2.8\% | -0.3\% |
| Down 2\% | 1.1\% | -0.1\% |
| Down 3\% | -9.1\% | -1.0\% |

The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are interest rate sensitive and by monitRUWI DEDQNIVLQMHMEDMMHQNUMSIW ${ }^{3}$ J An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or teprice within that time period The interest rate
 sensitivity gap is defied as dhe difference between epricing within a specific time period ad repricing within a specific time period and the repricing within that time period

The following table sets forth the amounts of inter-est-earning assets and interest-bearing liabilities outstanding at December 31, 2004, which are anticipated, based upon certain assumptions, to reprice or mature in each of the future time periods shown. Except as stated below, the amount of assets and liabilities shown which reprice or mature during a particular period were determined in accordance with the earlier of term to repricing or the contractual maturity of the asset or liability The table sets forth an approximation of the projected repricing assets and liabilities at December 31, 2004, on the basis of contractual maturities, anticipated prepay-
ments, and scheduled rate adjustments within a three-month period and subsequent selected time intervals. The loan amounts in the table reflect principal balances expected to be repaid and/or
repriced as a result of contractual amortization and anticipated prepayments of adjustable rate loans and fixed rate loans and as a result of contractual rate adjustments on adjustable rate loans

| At December 31, 2004 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 mths. or less | $\begin{gathered} 3 \text { to } 6 \\ \text { months } \end{gathered}$ | $6 \text { to } 12$ months | $\begin{aligned} & 1 \text { to } 3 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & 3 \text { to } 5 \\ & \text { years } \end{aligned}$ | over 5 years | Total |
| 5.7 | 1.5 | - | - | - | - | 7.1 |
| 4.0 | 0.9 | 4.0 | 6.0 | 2.1 | 5.0 | 21.9 |
| 40.3 | 15.9 | 16.3 | 31.4 | 7.6 | 5.6 | 117.1 |
| 50.0 | 18.3 | 20.3 | 37.4 | 9.7 | 10.5 | 146.1 |

Securities
Loans receivable
Total interest earning assets
Non interest earning assets Total assets

|  | - |  | - | - | 4.7 | 4.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 50.0 | 18.3 | 20.3 | 37.4 | 9.7 | 15.3 | 150.8 |
| 4.2 | - | - | - | - | 40.1 | 44.3 |
| 5.6 | 8.1 | 12.2 | 25.9 | 5.7 | - | 57.5 |
| 13.5 | 0.8 | - | 1.5 | 4.8 | 1.0 | 21.5 |
| 2.0 | - | - | - | - | - | 2.0 |
| 25.2 | 8.9 | 12.2 | 27.4 | 10.5 | 41.1 | 125.3 |
| - | - | - | - | - | 15.1 | 15.1 |
| - | - | - | - | - | 10.5 | 10.5 |
| 25.2 | 8.9 | 12.2 | 27.4 | 10.5 | 66.6 | 150.8 |
| 24.7 | 9.4 | 8.1 | 10.0 | (0.8) | (51.4) |  |
| 24.7 | 34.1 | 42.2 | 52.2 | 51.4 | (0.0) |  |
| 16\% | 23\% | 28\% | 35\% | 34\% | 0\% |  |
| 198\% | 200\% | 191\% | 171\% | 161\% | 117\% |  |

As shown above, the Bank has a positive gap (interest sensitive assets are greater than interest sensitive liabilities) within the next year, which gener ally indicates that an increase in rates may lead to an increase in net interest income and a decrease in rates may lead to a decrease in net interest income Interest sensitivity gap analysis measures whether assets or liabilities may reprice but does not capture the ability to reprice or the range of potential repricing on assets or liabilities. Thus indications based on a positive or negative gap position need to be analyzed in conjunction with other interest rate risk management tools.

TKH\%DONIVP DODIP HONEHOHMNULDXVKHDXXPS tions and combination of methods utilized in evaluating estimated net interest income are reasonable. However, the interest rate sensitivity of the \%DQNIVDMHN OEFIOWENDDGRII EDDDPHKHM financial instruments, as well as the estimated effect of changes in interest rates on estimated net interest income, could vary substantially if different assumptions are used or actual experience differs from the experience on which the assumptions were based.

## CRITICAL ACCOUNTING POLICIES AND

## ESTIMATES

In management's opinion, the most critical acounting policies impacting our financial statements are as follows:

1. Determination of the allowance for loan losses. Loan loss allowance policies involve significant judgments and assumptions by management which may have a material impact on the carrying value of net loans and, potentially, on the net income recognized by the Bank from period to petiod. For a description of the Bank's accounting policies in connection with its allowance for loan losses, see "Credit Risk" on pages 15-16.

Management uses significant estimates to determine the allowance for loan losses. Since the alowance for loan losses is dependent, to a great extent, on conditions that may be beyond the Bank's control, it is at least reasonably possible hat management's estimate of the allowance for loan losses and actual results could differ in the near term.
2. Accrual and recognition of interest on loans.

These policies involve significant judgments and assumptions by management, which may have a material impact on the interest income recognized by the Bank from period to period. For a descrip ion of the Bank's accounting policies in connec ion with accrual and recognition of interest on oans, see "Asset Quality" on pages 16-17.
3. Realization of deferred income tax items.

Estimates of deferred tax assets and deferred tax liabilities make up the asset category titled "Net Deferred Taxes." These estimates involve significant judgments and assumptions by management, which may have a material impact on the carrying value of net deferred tax assets for financial reporting purposes. For a more detailed description of these items and estimates, see Note 14 of the Audited Financial Statements on page 38.

Fair value of financial instruments.
SFAS No. 107, Disclosures about Fair Value of Financial Instruments, requires disclosure of the stimated fair value of an entity's assets and libilities considered to be financial instruments. For the Bank, as for most financial institutions, or majority of its assets and liabilities are conidered to be financial instruments as aefined SFAS No. 107. Howe many of such instruFAS ar sy and . geng in exch gensaion. Also, it is ank's general practice and intent to hold its financial instruments to maturity and to not engage in trading or sales activities. Therefore, the Bank had to use significant estimations and present value calculations to prepare this disclosure.
Changes in assumptions or methodologies used to estimate fair values may materially affect the esimated amounts. Also, management is concerned that there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estiating financial instrument fair values.

Fair values have been estimated using data that management considered the best available and estimation methodologies deemed suitable for the pertinent category of financial instrument. The estimation methodologies, resulting fair values and recorded carrying amounts at December 31, 2004 and 2003, were as listed in Note 18 of the Audited Financial Statements on pages 40-41.

The Notes to the Bank's Audited Financial Statements, including Note 2 on pages 31-34, identify ther significant accounting policies used in the development and presentation of its financial tatements. This discussion and analysis, the sigificant accounting policies, and other financia statement disclosures identify and address key factors that are necessary for an understanding and evaluation of the Bank and its results of operations.

## LEGAL PROCEEDINGS

There are no pending legal proceedings to which the Bank is a party, other than litigation incident oo the ordinary course of business. In addition, there are no such proceedings known by the Bank o be contemplated by any governmental authori ties.

## 25: \$5' / 2 2 , 1* 67\$7(0 (176

Certain statements in this report, including any which are not statements of historical fact, ma constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section $2 I E$ of the Exchange Act. Without limiting the foregoing, the words "expect", "anticipate", "plan", "believe", "seek", "estimate", "predict", "internal" and similar words are intended to identify expressions that may be for-ward-looking statements. Forward-looking state
ments involve certain risks and uncertainties, and actual results may differ materially from those conemplated by such statements. For example, actual results may be adversely affected by the following ossibilities: (1) competitive pressures among fiancial institutions may increase; (2) changes in iterest rates may reduce banking interest marins; (3) general economic conditions and real estate values may be less favorable than contemplated; (4) adverse legislation or regulatory requirements may be adopted; (5) other unexpected ontingencies may arise. Many of these factors ar beyond the Bank's ability to control or predict. Readers of this report are accordingly cautioned not to place undue reliance on forward-looking statements. The Bank disclaims any intent or obligation to update publicly any of the forwardooking statements herein, whether in response to new information, future events or otherwise.

## Beard Miller <br> Company ur

## Independent Auditory|s Report

To the Board of Directors
New Century Bank
Phoenixville, Pennsylvania

We have audited the accompanying balance sheets of New Century Bank as of December 31, 2004 and 2003, and the related statements of income, stockholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain rea onable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the fimancial statements. An audit also includes assessing the accounting principles used and significant stimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of New Century Bank as of December 31, 2004 and 2003, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Bead Mileu Corpry LLP

## Reading, Pennsylvani

February 11, 2005

STATEMENT OF INCOME

| Years Ended December 31, | 2004 | 03 |
| :---: | :---: | :---: |
|  | (dollar amounts in thousands, except per share data) |  |
| Interest income: |  |  |
| Loans receivable, including fees | \$6,379 | \$5,805 |
| Securities, taxable | 670 | 490 |
| Other | 43 | 28 |
| Total interest income | 7,092 | 6,323 |
| Interest expense: |  |  |
| Deposits | 2,186 | 2,122 |
| Other borrowed funds | 320 | 127 |
| Total interest expense | 2,506 | 2,249 |
| Net interest income | 4,586 | 4,074 |
| Provision for loan losses | 275 | 280 |
| Net interest income after provision for loan losses | 4,311 | 3,794 |
| Other income: |  |  |
| Service fees | 277 | 221 |
| Gain on sale of securities | 77 | 20 |
| Other | 68 | 105 |
| Total other income | 422 | 346 |
| Other expenses: |  |  |
| Salaries and employee benefits | 1,901 | 1,772 |
| Occupancy | 561 | 442 |
| Technology, communication and bank operations | 559 | 505 |
| Advertising and promotion | 278 | 209 |
| Other | 631 | 509 |
| Total other expenses | 3,930 | 3,437 |
| Net income | \$ 803 | \$ 703 |
| Basic and diluted income per share | \$ 0.58 | \$ 0.55 |

## BALANCE SHEET

## December 31,

ASSETS
Cash and due from banks
Interest earning deposits
Federal funds sold
Cash and cash equivalents
Securities available for sale, at fair value
Securities held to maturity, at amortized cost fair value $2004 \$ 4,876$
Loans receivable, net of allowance for loan losses
2004 \$1,376; 2003 \$1,250
Bank premises and equipment, net
Accrued interest receivable and other assets
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY

## Liabilities:

Deposits:
Demand, non-interest bearing
Interest bearing
Total deposits
Other borrowings
Subordinated debt
Accrued interest payable and other liabilities
Total liabilities


Stockholders' equity:
Common stock, par value $\$ 1.00$ per share; $10,000,000$ shares authorized; shares issued and outstanding 2004 1,458,835; 2003 1,310,134
Surplus
Accumulated deficit
Accumulated other comprehensive income
Total stockholders' equity
Total liabilities and stockholders' equity


## STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

## Years Ended December 31, 2004 and December 31, 2003

|  | Common Stock | Surplus | Accumulated Deficit | Accumulated Other Comprehensive Income | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (dollar amounts | Housands) |  |
| Balance, December 31, 2002 | \$1,280 | \$8,838 | \$ 2,469 ) | \$125 | \$ 7,774 |
| Comprehensive income: |  |  |  |  |  |
| Net income | - | - | 703 | - | 703 |
| Change in net unrealized gains (losses) on securities available for sale | - | - | - | (30) | (30) |
| Total comprehensive income |  |  |  |  | 673 |
| Issuance of 30,000 shares of common stock | 30 | 183 | - | - | 213 |
| Balance, December 31, 2003 | 1,310 | 9,021 | $(1,766)$ | 95 | 8,660 |
| Comprehensive income: |  |  |  |  |  |
| Net income | - | - | 803 | - | 803 |
| Change in net unrealized gains (losses) on securities available for sale | - | - | - | (84) | (84) |
| Total comprehensive income |  |  |  |  | 719 |
| Issuance of 148,701 shares of common stock | 149 | 966 | - | - | 1,115 |
| Balance, December 31, 2004 | \$1,459 | \$9,987 | \$(963) | \$ 11 | \$10,494 |

## STATEMENT OF CASH FLOWS

| Years Ended December 31, | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |
| Cash Flows from Operating Activities |  |  |  |  |
| Net income | \$ | 803 | \$ | 703 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 275 |  | 280 |
| Provision for depreciation and amortization |  | 248 |  | 234 |
| Net amortization of securities premiums and discounts |  | (33) |  | 94 |
| Net realized gain on sale of securities |  | (77) |  | (20) |
| Net realized gain on sale of foreclosed real estate |  | (41) |  | - |
| Decrease (increase) in accrued interest receivable and other assets |  | (232) |  | 30 |
| Increase (decrease) in accrued interest payable and other liabilities |  | 114 |  | 68 |
| Net Cash Provided by Operating Activities |  | 1,057 |  | 1,389 |
| Cash Flows from Investing Activities |  |  |  |  |
| Purchases of securities available for sale |  | $(10,036)$ |  | $(8,662)$ |
| Proceeds from maturities, calls and principal repayments on securities available for sale |  | 2,787 |  | 5,789 |
| Proceeds from sales of securities available for sale |  | 1,395 |  | 2,503 |
| Purchases of securities held to maturity |  | $(4,822)$ |  |  |
| Proceeds from maturities, calls and principal repayments on securities held to maturity |  | 61 |  | - |
| Net increase in loans |  | $(16,572)$ |  | (17,407) |
| Purchases of bank premises and equipment |  | (655) |  | (324) |
| Proceeds from sale of foreclosed real estate |  | 183 |  |  |
| Net Cash Used in Investing Activities |  | (27,659) |  | $(18,101)$ |
| Cash Flows from Financing Activities |  |  |  |  |
| Net increase in deposits |  | 15,409 |  | 10,744 |
| Net increase in short term borrowed funds |  | 6,750 |  | 5,430 |
| Proceeds from long term borrowed funds |  | 4,000 |  | 4,000 |
| Repayment of long term borrowed funds |  | $(1,750)$ |  | - |
| Proceeds from issuance of subordinated debt |  | 2,000 |  |  |
| Proceeds from issuance of common stock |  | 1,115 |  | 213 |
| Net Cash Provided by Financing Activities |  | 27,524 |  | 20,387 |
| Net Increase in Cash and Cash Equivalents |  | 922 |  | 3,675 |
| Cash and Cash Equivalents - Beginning |  | 7,935 |  | 4,260 |
| Cash and Cash Equivalents - Ending | \$ | 8,857 | \$ | 7,935 |
| Supplementary Cash Flows Information |  |  |  |  |
| Interest paid | \$ | 2,442 | \$ | 2,263 |
| Supplemental Schedule of Noncash Investing and Financing Activities Other real estate acquired in settement of loans | \$ | 200 | \$ | 386 |

Note 2 - Summary of Accounting Policies (Continued)
collectibility of principal. Generally, loans are retored to accrual status when the obligation is
he contractual terms for a reasonable period of tim and the ultimate collectibility of the total contractual principal and interest is no longer in doubt.

## Allowance for Loan Losse

The allowance for loan losses is established through provisions for loan losses charged against income Loans deemed to be uncollectible are charged agains he allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance.
The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be HVRQED DQNESDMG 0 DDD H HQYVSHIRGF valuation of the adequacy of the allowance is based on the \%DQNIVSDMIRDQ $R$ WH SHIHFH NQRZ QDDG nherent risks in the portfolio, adverse situations that P DIFFWUHERURZ HIVIEIOWV VR USD WHHM mated value of any underlying collateral, composition of the loan portfolio, current economic condiions and other relevant factors. This evaluation is inherently subjective as it requires material estimates hat may be susceptible to significant revision as more information becomes available.
The allowance consists of specific, general and unalocated components. The specific component relates loans that are classified as doubtful, substandard or pecial mention. For such loans that are also classified as impaired an allowance is established whe he discounted cash flows (or collateral value or obervable market price) of the impaired loan is lower han the carrying value of that loan. The general omponent covers non-classified loans and is based ROKIMRULDOORWH SHIHPHDOMYMGIRUTXDOWMSH factors. An unallocated component is maintained to RYH XQHOMQ NEM KDNFXCGIDIHFW LDD IP HOMI estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in he methodologies for estimating specific and genera osses in the portfolio.
A loan is considered impaired when, based on curren A loan is considered impaired when, based on curren will be unable to collect the scheduled payments of principal or interest when due according to the conractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the prob-
ability of collecting scheduled principal and interest SD P HQNZ KHQGXH / RDQVUKDNH SHHHFHIQNJ QIIL cant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and pay ment shortfalls on a case-by-case basis, taking into onsideration all of the circumstances surrounding he loan and the borrower, including the length of the dela\ WHUHVRQVIRUWKHGHD UKHERURZ HIVSURU payment record and the amount of the shortfall in elation to the principal and interest owed. Impairment is measured on a loan by loan basis for comP HHDDORDDVE HDKHUKKHSLAMHMMDOXHR H SHFW IXUHFDKI IXZ VGURRXQMGDMKHGQLOIVHIHFUSH © in ir value of he collateral dependent

Large groups of smaller balance homogeneous loans re collectively evaluated for impairment. Accordingly, he Bank does not separately identify individal consumer and residential loans for impairment disclosures, unless such loans are the subject of a estructuring agreement.

## Significant Group Concentrations of Credit Risk

0 RWWI WH\% LDENVIVIFWWWNDHZ ILKF FXWRP HVGR ated in southeastern Pennsylvania. Note 3 discusse he types of securities that the Bank invests in. Note discusses the types of lending that the Bank engages lio its debtors' ability to honor their contracts is influenced by the resions econom. The Bank does not have any significant concentrations to any one induscant concentrations to any one indus ry or customer.

## ransfers of Financial Asset

Transfers of financial assets, including loan participa ions sold, are accounted for as sales, when control ver the assets has been surrendered. Control over ransferred assets is deemed to be surrendered when (1) the assets have been isolated from the Bank, (2) he transferee obtains the right (free of conditions that

 Bank does not maintain effective control over the ransferred assets through an agreement to repurchase hem before their maturity.

## Foreclosed Real Estate

Real estate properties acquired through, or in lieu of loan foreclosure are initially recorded at fair value less cost to sell at the date of foreclosure establishing new cost basis
note 2 - Summary of Accounting Policies Continued)
After foreclosure, valuations are periodically performed by management and the real estate is carried he low to sell Revenue and expenses from opera ons and changes in the valuation allowance are in luded in other expenses.
oreclosed real estate is included in other asset

## Bank Premises and Equipment

ank premises and equipment are stated at cost less ccumulated depreciation. Depreciation is computed on the straight-line method over the following estiated useful lives of the related asset:

\section*{/ HVHRGIIP SURYP HON FuLQuxu Ii MuvDDGHIXISP HON <br> IT equip H WOOG} | Years |
| :---: |
| $\pm$ |
| $\pm$ |
| $\pm$ |

## Advertising Costs

The Bank follows the policy of charging the costs of advertising to expense as incurred.

## et Income per Shar

Basic income per share represents net income divide by the weighted-average number of common shares utstanding during the period. Diluted income per hare reflects additional common shares that would have been outstanding if dilutive potential common hares (stock options) had been issued, as well as any adjustments to income that would result from the assumed issuance. The effect of stock options was not dilutive for any periods presented. The weightedaverage number of shares of common stock outWDCOI ZDV DQG IQ DOG UHSFFWHD

## ncome Taxes

Deferred income taxes are provided on the liability or deductible ter deferred tax assets are recognized bilities are tecogized for terable tempory dif feres. Tercoray differences are the differences between the reported a mounts of assets and liabilities d et operating loss carryforwards and their tax d net operating loss carryforwards and their tax allowance when, in the opinion of management, it is more likely than not that some portion of the deferred ax assets will not be realized. Deferred tax assets and iabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

## Stock Options

Statement of Financial Accounting Standards (SFAS No Accounting for Stock-Based Compensation解 eases comper the whe whe on the fair value of the award. Compensation is then ecognized over the service period, which is usually he vesting period. Alternatively, the standard permit entities to continue accounting for employee stock options and similar equity instruments under AcFRXOMO 3 UCHSSON\%RDG $\$ 3 \% 2$ SICIRQ Acounting for Stock Issued to Employees. Entities that continue to account for stock options using APB 2 SIQRQ DHHIXIHG IXP DNHSLR IRLP DGJFQR sures of net income and earnings per share, as if the air value-based method of accounting defined in 6) $\$ 61 \mathrm{R}$ KDGEHQDSSOHG $7 \mathrm{KH} \%$ DNNKD elected to account for its employee stock option plan CQH 3\% 2 SIQIRQ $\$$ FRCEX QR FRP SHQD tion cost has been recognized for options granted.

## Off-Balance Sheet Financial Instruments

In the ordinary course of business, the Bank has enered into off-balance sheet financial instruments onsisting of commitments to extend credit and leters of credit. Such financial instruments are recorde in the balance sheet when they are funded.

## Reclassifications

\&HMMODP RXOVUBRUMGIQWH ILDOHDOMMM ments have been reclassified to conform with the SUHHPMWRQ 7 KHHHUFCDMIIFDNRQVGG QRW mpact the Bank's financial condition or results of operations.
New Accounting Standards

## Q' HHP EH $\quad 7 \mathrm{KH} \mathrm{\$}$ FFRXOMOI 6 WDCIUTV(

 FXUSH\&RP P LWMHLLXXG6 WMMP HYNI 3RUWRQ 623 Accounting for Certain Loans or Debt Securities Acquired in a Transfer 623 DG aal cash flows and cash flows expected to be colOFWGILRP DQIQYHMRGIVIQWDOLQYHM HNWQCRDOV or debt securities acquired in a transfer, including business combinations, if those differences are attrib XWEOH DVODWQSDWMX FHCHIXDOWN 623 IV effective for loans for debt securities acquired in fiscal yearVEH LQQQ IWU' HPP EHU 7 KH Bank aGRSWG LKHSURYLURQVRI 623 HIFFWH anuaU DDG UKHICIWOOP SOP HPMNRQGG RWKDYHDP DMUDOHIHFWQ UKH\% $\%$ DONIVILQQHID condition or results of operations.
## NOTES TO Financial Statements ${ }^{2}$ ) ISCAL Years 2004 and 2003

## NOTES TO Financial Statements ${ }^{2}$ ) ISCAL Years 2004 and 2003

ote 2 - Summary of accounting Policies Continued)
In December 2004, the Financial Account Standard Board (FASB) issued Statement No. 123(R), Share Based Payment. Statement No. 123(R) revised Compensation, and supersedes APB Opinion No 25 Accounting for Stock Issued to Employees and its lated implementation guidance Statement No23(R) will require compensation costs related to

NOTE $\pm$, NVESTMENT Securities
The amortized cost and approximate fair value of available for sale and held to maturity securities as of December 31, 2004 and 2003 are summarized as follows:


Note $\pm$, NVESTMENT Securities (CONTINUED)
The amortized cost and fair value of available for sale and held to maturity securities as of December 31, 2004, by entractual maturity, are shown below. Expected maturities may differ from contractual maturities because the securities may be called or prepaid with or without any penalties.

## Available for Sale

Amortized Cost Fir Volu $\underset{\text { Value }}{\text { (in thousands) }}$

Held to Maturity Amortized Cost Fair Value Amortized Cost Fair Value \$
\$ -
\$ -
Due after one year through five years
Due after five years through ten years
Due after ten years
Mortgage-backed securities
Equity securities

| \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 250 |  | 253 |  | - |  |  |
|  | 254 |  | 253 |  |  |  |  |
|  | - |  | - |  | 978 |  | 972 |
| \$ | 504 | \$ | 506 | \$ | 978 | \$ | 972 |
|  | 16,641 |  | 16,656 |  | 3,783 |  | 3,904 |
|  | 1,523 |  | 1,523 |  | - |  | . |
| \$ | 18,668 | \$ | 18,685 | \$ | 4,761 | \$ | 4,876 |

Gross securities gains of $\$ 77$ thousand and $\$ 20$ thousand were recognized on the sales of available for sale securities in 2004 and 2003, respectively
 time that individual securities have been in a continuous unrealized loss position, at December 31, 2004 are as follows:


The securities in the above table have been temporarily impaired due to interest rate changes. There are eighteen available for sale securities and one held to maturity security in the less than twelve months category. There are eleven available for sale securities in the twelve months or more category. The Bank has the ability and intent to hold these securities until maturity or market price recovery. Management believes that there is no permanent impairment of these securities.

Note 4 - Loans Receivable
The composition of net loans receivable at December 31, 2004 and 2003 is as follows:

|  | 2004 | 2003 |
| :---: | :---: | :---: |
|  | (in thousands) |  |
| Commercial | \$89,978 | \$78,326 |
| Residential real estate loans | 9,214 | 8,025 |
| Consumer | 17,489 | 14,283 |
| Total loans | 116,681 | 100,634 |
| Unearned net loan origination cost and fees | 376 | 200 |
| Allowance for loan losses | $(1,376)$ | $(1,250)$ |
| Net loans | \$ 115,681 | \$ 99,584 |

## NOTE 5 - Allowance for Loan Losses

The changes in the allowance for loan losses for the ears ended December 31, 2004 and 2003 are as follows:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: |
|  | (in thousands) |  |
| Balance, January 1 | $\mathbf{\$ 1 , 2 5 0}$ | $\$ 1,013$ |
| Provision for loan losses | $\mathbf{2 7 5}$ | 280 |
| Loans charged off | $\mathbf{( 1 5 0 )}$ | $(55)$ |
| Recoveries | $\mathbf{1}$ | 12 |
| Balance, December 31 | $\mathbf{\$ 1 , 3 7 6}$ | $\$ 1,250$ |

As of December 31, 2004 and 2003, the Bank had mpaired loans of $\$ 985$ thousand and $\$ 757$ thousand, respectively, requiring an allowance for loan losses $\$ 104$ thousand and $\$ 149$ thousand, respectively
As of December 31, 2004 and 2003, the average re
corded investment in these impaired loans was
$\$ 1,020$ thousand and $\$ 807$ thousand, respectively, and the interest income recognized on impaired loan was $\$ 88$ thousand and $\$ 49$ thousand, respectively
Loans on which the accrual of interest has been disontinued amounted to $\$ 259$ thousand and $\$ 452$ housand at December 31, 2004 and 2003, respectively. There are no loans win balances past due 90 merents will eventully be paid in full management expects will eventually be paid in full,

## Note 6 - Bank Premises and Equipment

The components of bank premises and equipment at December 31, 2004 and 2003 are as follows:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |
| Leasehold improvements | \$ | 1,323 | \$ | 944 |
| Furniture, fixtures and equipment |  | 506 |  | 359 |
| IT equipment and software |  | 847 |  | 728 |
| Construction in process |  | 10 |  | - |
|  |  | 2,686 |  | 2,031 |
| Less accumulated depreciation |  | 1,299 |  | ,051 |
|  |  | 1,387 | \$ | 980 |

## Note 7 - Deposits

The components of deposits at December 31, 200 nd 2003 are as follows

$$
\frac{\mathbf{2 0 0 4}}{\text { (in thousands) }} \frac{2003}{}
$$

Demand, non-interest
bearing
Demand, interest bearing
Savings
Time, $\$ 100,000$ and over
\$ 14,493 \$ 12,664
$\mathbf{8 , 5 0 9} \quad 8,358$
$\begin{array}{rr}\mathbf{3 5 , 8 2 3} & 35,464 \\ 11,915 & 7,860\end{array}$

| $\mathbf{1 1 , 9 1 5}$ | 7,860 |
| :--- | :--- |

45,580 $\quad 36,565$
$\$ \mathbf{1 1 6 , 3 2 0} \$ 100,911$

At December 31, 2004, the scheduled maturities of time deposits are as follows (in thousands):

| 2005 | $\$ 25,914$ |
| :--- | ---: |
| 2006 | $\mathbf{2 1 , 4 1 0}$ |
| 2007 | $\mathbf{4 , 4 6 0}$ |
| 2008 | $\mathbf{4 , 3 9 2}$ |
| 2009 | $\mathbf{1 , 3 1 9}$ |
| ${$ 557,495 $}$ |  |

Note 8 - Lease Commitments and Total Rental Expense
The Bank leases the premises for its banking office and operations center under operating lease agreements expiring January 2009, with an option to extend hese agreements for three additional five-year lease terms. The Bank also leases two branch locations: one erms. The Bank also leases two branch locations: one
is under an operating lease agreement which expires November 2008 and the other is under an operating lease agreement which expires July 2009
note 8 - Lease Commitments and Total
Rental Expense (Continued)
Approximate future noncancellable minimum lease payments by year are as follows:
(in thousands)

| 2005 | $\$$ | $\mathbf{3 0 2}$ |
| ---: | ---: | ---: |
| 2006 |  | 312 |
| 2007 |  | $\mathbf{3 2 2}$ |
| 2008 |  | $\mathbf{3 2 6}$ |
| 2009 |  | $\mathbf{6 8}$ |
|  | $\$ \quad \mathbf{1 , 3 3 0}$ |  |
|  |  |  |

Rent expense, which includes reimbursements to the essor for real estate taxes, was approximately $\$ 282$ ended December 31, 2004 and 2003, respectively.

Subordinated Debt
At December 31, 2004, the Bank had long-term and short-term advances from the Federal Home Loan Bank totaling $\$ 7,250$ thousand and $\$ 14,250$ thousand respectively with an average interest rate of $3.73 \%$ 2.34\%, respectively. At December 31, 2003, he he Federal Home Loan Bank totaling $\$ 5.0$ milli $\$ 7.5$ million Lespetively, with $\$ 5.0$ me int 57.5 $2.88 \%$ 1.13\%, wespecively.

The contractual maturities of fixed rate long-t dvances for 2004 and 2003 are as follows:

|  | $\mathbf{2 0 0 4}$ |  |
| :--- | ---: | ---: |
| (in thousands) | 2003 |  |
|  | $\mathbf{\$ 7 5 0}$ | $\$ 1,750$ |
| 2006 | $\mathbf{7 5 0}$ | 750 |
| 2007 | $\mathbf{7 5 0}$ | 750 |
| 2008 | $\mathbf{4 , 0 0 0}$ | 750 |
| 2009 | - | - |
| 2010 | $\mathbf{1 , 0 0 0}$ | 1,000 |
|  | $\$ 5,000$ |  |
|  |  |  |

The Bank has a total borrowing capacity with the Federal Home Loan Bank of approximately $\$ 69.3$ nillion. Advances from the Federal Home Loan Bank are secured by certain qualifying assets of the Bank.
The Bank issued a subordinated term note during the second quarter of 2004. The note was issued for $\$ 2.0$ million at a floating rate based upon the three-month LIBOR rate, determined quarterly, plus $2.75 \%$ per annum. Quarterly interest payments are made on thi ote in January, April, July and October. At December 31,2004 , the quarterly rate was $4.85 \%$. The note matures in the third quarter 2014.

## Note 10 - Employee benefit Plan

The Bank has a $401(\mathrm{k})$ profit sharing plan whereby ligible employees may contribute up to $15 \%$ of thei alary to the Plan. The Bank provides a matching都 equal to $40 \%$ of the first $7 \%$ of the co ribution made by the employee. Employer contribu ions for the years ended December 31, 2004 and 003 were approximately $\$ 23$ thousand and $\$ 20$ thousand, respectively

## NOTE 11 - STOCKHOLDERSII( QUITY

During 2004, the Bank raised \$1,115 thousand in apital through the sale of 148,701 shares of commo tock at a price of $\$ 7.50$ per share.

During 2003, the Bank raised $\$ 213$ thousand in capial in its stock offering through the sale of 30,000 shares of common stock at a price of $\$ 7.50$ per share net of $\$ 12$ thousand in offering expenses

## Note 12 - Comprehensive incon

Accounting principles generally require that recogized revenue, expenses, gains and losses be include in net income. Although certain changes in assets and labilities, such as unrealized gains and losses on available for sale securities, are reported as a separat component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.
The only components of other comprehensive income are unrealized holding gains, net of gains included in net income, on securities available for sale.

Note 12 - Comprehensive income (CONTINUED)

$$
\begin{aligned}
& \text { Years Ended December 31, } \\
& \frac{2004}{\text { (in thousands) }} \frac{2003}{}
\end{aligned}
$$

nrealized holding losses on
available for sale securities
\$(51) \$(25)
eclassification adjustment for
ains realized in income on
vailable for sale securities $\quad 77 \quad 20$
Net unrealized losses
(128) (45)

Income tax effect
Net of tax amount
$\xlongequal{\$(84)} \xlongequal{\$(30)}$

## Tote 13 - Stock Option Plan

During 2004, the stockholders of the Bank approved he 2004 Incentive Equity and Deferred Compensa ioQ300 ${ }^{3} 3$ ODO WKHSXISRVHRI Z KIFKIVVI SLR mote the success and enhance the value of the Bank by linking the personal interests of the members of
the Board of Directors and the BanNIVP SQR HV
 KRGHVDOGE SLRYGOI XFFIDGYIGXIDZZIUKDO incentive for outstanding performance in order to generate superior returns to stockholders of the Bank. The Plan is further intended to provide flexibility to he Bank in its ability to motivate, attract and retain he services of members of the Board of Directors, mployees, officers and executives of the Bank.
The Plan is administered by the Compensation Committee of the Board of Directors. It provides for KHJ UQNRI RSWRQV VRP HRUDORI ZKIFKP D EH tructured to qualify as Incentive Stock Options if granted to employees, and for the grant of stock apUHIDNRQUI KW ${ }^{3} 6 \$ 56^{\prime}$ UHNLFWGG MRFNDDG XQU stricted stock up to a total of 200,000 shares of Common Stock. The Plan replaces the Stock Option ODDSSLRYFGLQ ${ }^{3}$ 3ODV ZKIFKSIR vided for an aggregate of 112,500 shares of common

UQQUKKH 3OQQ UKH\%DQN IQFRQQFWRQZILK the initial stock offering, issued to the Incorporators options to acquire 60,750 shares of common stock. These options are exercisable at a price of $\$ 8.80$ per KDHDDGZIळH SLLHWQ\ HDVILRP UKHGDMWM Bank received its charter. In addition, the Bank UDQMG UR WR RI LDH HXUXHRIIIFHVURFNRSWRQ purchase 11,875 shares of common stock at $\$ 8.80$
 Bank received its charter. The remaining 39,875 KDIHNRI \&RP P RQ6 URFNRUKHZZ DADMCDEOHXOCH the 1997 Plan ceased to EHDMDCDEOHIRUJ UQNZ KHQ the neZ 30QZZDVDSSIRYH
The UHZ HHCR RSWRQVJ UQNMG RUH HFIMHG XQaHUKH CHZ 3ODRLIKH RVJ UQM 30DEL RU
RIP DGIFRRXXLHNHIXILG XQCH6) $\$ 61$ R
Accounting for Stock-Based Compensation, have
30QZ HHIX@ YHMGE
note 14 - Federal Income Taxes
The components of income tax expense for the years


|  | 2004 | 2003 |
| :---: | :---: | :---: |
|  | (in thousands) |  |
| Current | 295 \$ | \$369 |
| Benefit from the utilization of net |  |  |
| RSHDIMI RWFHWIRIZDGV | (295) | (369) |
|  | - \$ |  |
| The components of the net deferred tax asset (liability) DW HFP EH <br> DQG <br> DHDVIRCRZV |  |  |
|  |  |  |
|  | 2004 | 2003 |
|  | (in thou | ousands) |
| HHUFGUV DMAN |  |  |
| \$ GRZDDFHIRUIRDQIRWH | \$ 468 | \$ 425 |
| Other | 19 | 22 |
| 1 HNRSHDIOI (RWFDUU IRIZDGV | 30 | 307 |
|  | 517 | 754 |
| ValXIMRQDORZDEFH | 307 | 587 |
| Total deferred tax assets, QHMRI YDODNRQDCORZ DDFH | 210 | 167 |
| HHUHGU OLEIONEN |  |  |
| Bank premises and equipment | (32) | (1) |
| Cash basis conversionsecurities | (178) | (159) |
|  | (6) | (49) |
| Other | - | (7) |
| Total deferred tax liabilities Net deferred tax liability | (216) | (216) |
|  | \$ (6) | \$(49) |

KH\% LDENKDVQHRSSHDIQI RWFDUVIRUZ DGVDMDO able for federal income tax purposes of approximately 89 thousand expiring through the year 2020
ote 15 - Transactions with Executive Offlcers, Directors and Principal Stockholders

The Bank has had, and may be expected to have in he future, banking transactions in the ordinary
urse of business with its executive officers, direcaffiliated companies (commonly referred to telated parties), on the same terms including interes tes and collateral as those prevailing at the time for emparable transactions with others. At December 31, 2004 and 2003 , related party loans totaled approximately $\$ 2,570$ thousand and $\$ 2,222$ thousand, respectively. During 2004, new loans and advances to uch related parties totaled $\$ 1,023$ thousand and repayments totaled $\$ 675$ thousand.

Ote 16 - Financial instruments with OffBalance Sheet Risk
The Bank is a party to financial instruments with offbalance sheet risk in the normal course of business to meet the financing needs of its customers. These fiancial instruments include commitments to extend credit and letters of credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet The Bank's exposure to credit loss in the event of onperformance by the other party to the financial instrument for commitments to extend credit is repre sented by the contractual amount of those instruaking commitments and conditional obligations it does for on-balance sheet instruments.

At December 31, 2004 and 2003, the following nancial instruments were outstanding whose credit risk

|  | 2004 | 2003 |
| :---: | :---: | :---: |
|  | (in thousands) |  |
| Commitments to fund loans | \$ 1,980 | \$ 3,555 |
| Unfunded commitment under lines of credit | 25,301 | 14,531 |
| Letters of credit | 389 | 570 |

Commitments to extend credit are agreements to lend a customer as long as there is no violation of any ondition established in the contract. Since many of the commitments are expected to expire without eing drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Commitments generally have fixed expiration dates or other termination clauses and may require paymen of a fH 7 KH\%QNHMDODMNHFKFXWRP HqVFHCID worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upRQH WQNRQRI FHOIWIVEDHERQP DDD P $P$ HRYV edit evaluation. Collateral held varies but may nclude personal or commercial real estate, accounts eceivable, inventory and equipment.

Outstanding letters of credit written are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The majority of these standby letters of credit expire within he next twelve months. The credit risk involved in ssuing letters of credit is essentially the same as that involved in extending other loan commitments. The ank requires collacral supporting these letters of redit as deemed necessary. Management believes
 colaral woul be surche tor quired under the corresponding gurantees. The curent amount of the liability as of December 31, 2004 for guarantees under standby letters of credit issued not material.

Note 17 - Regulatory Matters
The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possiif undertaken could have a direct paterial effer
 Qequay sidelines and the resultary fremo for prompt corrective action, the Bank must pecific capital guidelines that involve quantitative
 off-balance sheet items as calculated under regulatory accounting practices. The \%DONIVFDSIWODP RXOWDDG lassification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.
Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintai 1 Tir 1 caital (s defined fow) risk-weighted assets and of Tier 1 capital to average assets. Management believes as of Decemer 31, 2004 and 2003, that the Bank meets all capial dequacy requirements to which it is subject

Note 17 - Regulatory Matters (CONTINUED) As of December 31, 2004, the most recent notification received from federal banking agencies categorized the Bank as well capialized ander the bl must maintain minimum total risk based Bank must maintain minimum total risk-based,

| Actual |
| :--- |
| Amount $\quad$ Ratio |

As of December 31, 2004:
Total capital (to risk weight
Total capital (to risk weighted assets) Tier 1 capital (to average ase

## As of December 31, 2003:

Total capital (to risk weighted assets) Tier 1 capital (to risk weighted assets) Tier 1 capital (to average assets)

Tier 1 risk-based and Tier 1 leverage ratios set forth in the table. There are no conditions or events since that notification that management believes have
changed $\mathrm{WKH} \%$ DNIVFDM RU

December 31, 2004 and 2003 are also presented below:

| For Capital Adequacy Purposes |  |  |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{cc} \hline \text { Amount } & \text { Ratio } \\ \text { (dollar amounts in thousands) } \end{array}$ |  |  |  |  | Amount | Ratio |  |
|  |  |  |  |  |  |  |  |
| $\geq$ | \$8,948 | $\geq$ | 8.0 \% | $\geq$ | \$11,186 | $\geq$ | 10.0 \% |
| $\geq$ | 4,474 | $\geq$ | 4.0 | $\geq$ | 6,711 | $\geq$ | 6.0 |
| $\geq$ | 5,698 | $\geq$ | 4.0 | $\geq$ | 7,122 | $\geq$ | 5.0 |
| $\geq$ | \$7,550 | $\geq$ | 8.0\% | $\geq$ | \$9,438 | $\geq$ | 10.0 \% |
|  | 3,775 | $\geq$ | 4.0 | $\geq$ | 5,663 | $\geq$ | 6.0 |
|  | 4,567 | $\geq$ | 4.0 | $\geq$ | 5,709 | $\geq$ | 5.0 |

The Bank is subject to certain restrictions on the amount of dividends that it may declare due to regulatory considerations. The Pennsylvania Banking Code provides that cash dividends may be declared and paid only out of accumulated net earnings.
Note 18 - Disclosures about Fair Value of inancial Instruments

Management uses its best judgment in estimating the IDUYDOXHI UKH\%DQVIVILQPHDOQMXP HQN KRZ ever, there are inherent weaknesses in any estimation lechnique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Bank could ave realized in a sales transaction on December 31, 2004. The estimated fair value amounts have been measured as of December 31, 2004 and have not been reevaluated or updated for purposes of these financial statements subsequent to that date. As such, he estimated fair values of these financial instruments subsequent to December 31, 2004 may be dif erent than the amounts reported at year end.

The following information should not be interpreted as an estimate of the fair value of the entire Bank ince a fair value calculation is only provided for OP IMG SRIWRORI WKH\%DONVDDMHVDOG ODEIOWEN

Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comSDITRQVEHX HQ WH\% DQNIVGIJFRUXUHDDG hose of other companies may not be meaningful. The following methods and assumptions were used to HMP DMWKHIDUYDOXHRI WKH\%DQNIVIIQDRLDOQMOX ments at December 31, 2004

## Cash and Cash Equivalents

For cash and cash equivalents, the carrying amount is reasonable estimate of fair value.

## Securities

The fair value of securities is based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted marke prices of comparable securities. The investment in Federal Home Loan Bank of Pittsburgh and Federal Reserve Bank stock is restricted as to its resale and is cost, accordingly, is a reasonable estimate of the fair value.

## Loans Receivable, Net

The fair value of loans is estimated based on present values of cash flows using interest rates currently offered for loans with similar terms to borrowers of similar credit quality

## Ote 18 - Disclosures about fair value of

 Financial Instruments (Continued)
## Accrued Interest Receivable and Payable

The carrying amount of accrued interest receivable
and payable approximates fair value.

## Deposits

The fair value of demand deposits, savings accounts and money market demand accounts is the amount eported in the financial statements. The fair value of certificates of deposit is based on the present value stimate using rates currently offered for deposits with similar remaining maturities

## Borrowings

The fair value of short-term borrowings approximates heir carrying value.

- HPP EH


## Fair Value

\$8,857
18,685
4,876
4,876
$\mathbf{1 1 4 , 8 1 5}$ 763

116,029
23,705
244

## AsseW

Cash and cash equivalents ecurities available for sale Loans receivable, net Accrued interest receiv

## / IIDEIONFN

HRvV
Borrowings
Accrued interest payable
Off-balance sheet financia
Commitments to extend credit and letters of credit

The fair value of long-term borrowings is estimated using discounted cash flow analyses, based on rates currently available for borrowings with similar term and remaining maturities

## Commitments to Extend Credit and Letters of

 Credit7 KHP DNKCIW RI UKH\%DQNIVFRP P LUN HVVIX H WQG credit and letters of credit carry current market interest rates if converted to loans. Because commitment o extend credit are generally unassignable by either he Bank or the borrower, they only have value to the Bank and the borrower. The estimated fair value approximates the recorded deferred fee amounts, if any which are not significant.
he carrying amounts and estimated fair values of the BaQvilicm Hiouluxp HQNDN HPP EH anG ZHHDVIRGRZV

## Corporate Information

Board of Directors

## Kenneth B. Mumma,

 Chairman \& CEOJohn Alexandra
Joseph I. Bishop
Stanley J. Conover
Christine M. Huston
William Kronenberg, III
Mary MacKinnon James W. McKeighan, III John J. Sickler

## Executive Officer

Kenneth B. Mumma Chairman \&o CFO

James W. McKeighan, III, President
John Alexandra Vice Chairman \& CFO

## Officers

Lori M. Adamski, ice President
Carole M. Agresta Banking Officer
anet M. Batten,
Operations Officer
Cesidia A. Cauler Assistant Vice President
Doan M. Dang, Accounting Officer

Patricia A. Debo, Vice President
Sue Ann Erb, Banking Officer
Edward J. Gallagher,
Vice President
John S. Gerhart, Assistant Vice President

Richard G. Hood,
Vice President
Kaye R. Jordan, Assistant Vice President

Virginia MacVeigh, Assistant Vice President
Robert G. Philips, Treasurer
ustin R. Power,
ice President
Lisa L. Schmoke, Controller

Robert S. Ward,
Vice President

Staff
Jennifer R. Adam
Carolyn L. Colsher
Carla T. Edlund
Angelia E. Epps
Denise V. Gatlin
Ruth L. Hammers
Joan A. Higgins
Brian M. Houy
Kristie L. Ingram
Jami L. Kelso
Kathleen Kennedy
Monica A. Kopacz
Kristen M. Madsen
Deborah A. O'Neill
Angelina S. Oh
Dana L. Reinhart
Deena M. Reynolds
Elaine K. Snyder
Michael C. Stick
Michele E. Touhey-Wilkinson
Rochelle L. Thompson
Camele Voce


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## Banking Locations

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Newtown Square, PA 19073
Phone: 610.356.4000 • Fax: 610.356.2005
Wayne
153 East Lancaster Avenue, Wayne, PA 1908
Phone: 610.995.0040 • Fax: 610.995.0043

Website: NewCenturyBank.com
Telephone banking:
610.935 .1983 or 800.849 .4809

## Independent Auditors

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Reading, PA 19603
investor Information
For other investor information,
lease contact:
Kenneth B. Mumma, Chairman \& CEO by phone: 610.933 .2271 or e-mail:
Mumma@NewCenturyBank.com
Annual Meeting of Shareholders 200 Wednesday, May 18, 2005 at 11:00 a.m. The Farmhouse at People's Light \& Theater Company, 39 Conestoga Road Malvern, PA 19355

Good People. Good Bankers.

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