



OUR MISSION

THE MISSION OF THE ELMIRA SAVINGS BANK, FSB is to provide above average returns to our shareholders while providing a broad range of financial services that meet the needs of the individuals, businesses, and organizations of our community.

We will achieve this through our commitment to:

- Consistent and superior quality service for our customers.
- A culture that incents employees to excel personally and professionally.
- Leadership in and support for our community.
- Independence as a local community bank.

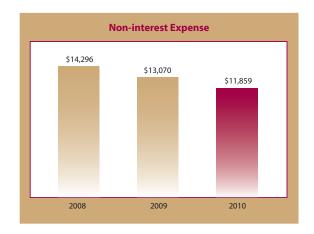
DESIGN

PS Graphic Design Elmira, NY

Selected Financial Data

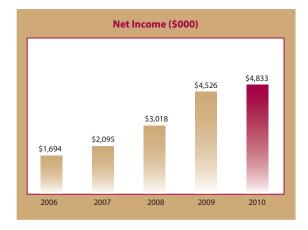
(in thousands, except for per share amounts)

FINANCIAL STATEMENT HIGHLIGHTS	2010	2009
Assets	\$ 499,839	498,983
Loans receivable	310,477	307,616
Allowance for loan losses	2,909	3,139
Deposits	356,621	352,591
Shareholders' equity	56,451	54,546
Net interest income	14,919	15,703
Provision for loan losses	515	592
Non-interest income	4,593	4,638
Non-interest expense	11,859	13,070
Net income attributable to Elmira Savings Bank	4,833	4,526



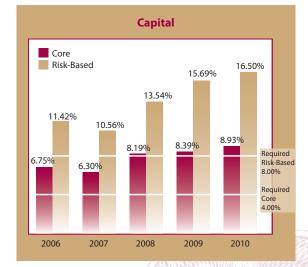
PER SHARE INFORMATION

Basic earnings per share	1.75	1.62
Diluted earnings per share	1.72	1.60
Book value per share	19.30	18.82
Cash dividend per share	0.80	0.80



SELECTED RATIOS

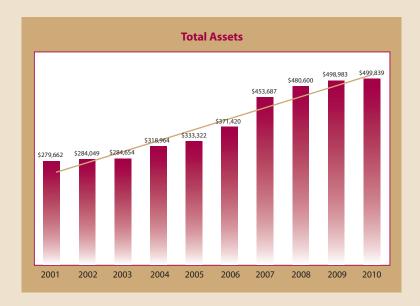
Return on average assets	0.97%	0.91%
Return on average equity	8.62%	8.51%
Shareholders' equity to assets	11.29%	10.93%
Dividend payout ratio	45.71%	49.38%
Efficiency Ratio	60.78%	64.25%

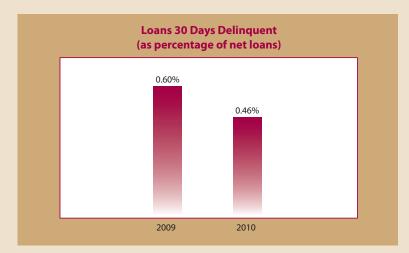


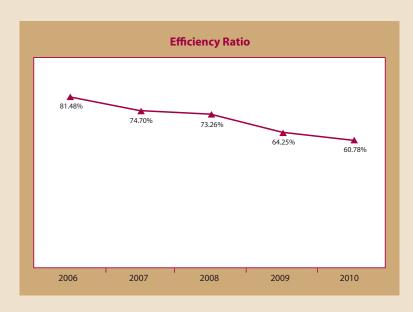
OTHER SELECTED DATA

Number of offices	13	12
Number of automated teller machines	10	10
Weighted average shares outstanding	1,932,995	1,918,116
Weighted average diluted shares outstanding	1,972,010	1,949,962

To Our Shareholders







e are pleased to report on a successful year for the Elmira Savings Bank, FSB. We earned record net income of \$4.8 million which resulted in diluted earnings per common share of \$1.72. During the year our stock appreciated 9% from \$16.75 per share to \$18.25 per share and we paid \$.80 per share in dividends or 4.9% to our common shareholders.

The bank is financially strong. Our earnings, capital levels, liquidity, and credit quality compare favorably to our peers. We have paid a cash dividend for every quarter since 1986.

During 2010 we focused on improving capital levels, asset quality, and efficiency.

The improvement in capital levels was accomplished by increasing capital through retained earnings by \$1.8 million. In addition, we controlled balance sheet growth by replacing \$6.1 million of borrowed funds primarily with \$4.0 million of deposits and achieved modest loan growth of \$2.9 million by increasing our residential mortgage portfolio by \$21.9 million and reducing our consumer and business loan portfolios by \$8.1 million and \$11.3 million respectively. In 2010 the bank originated \$104.9 million of residential mortgages, \$11.9 million of which were originated through our branch network which historically has only originated consumer loans.

Our efforts in regards to improving asset quality were centered on improving our loan mix through growth in our residential loan portfolio and a reduction in our consumer and business loan portfolios. We also aggressively pursued reducing our loan delinquencies which resulted in our end of year delinquent loans being substantially below the year end levels from 2009, which themselves compared favorably to our peers.

Operating efficiency has traditionally been one of our biggest challenges and we are particularly proud of the progress we made during the year. We diligently monitored our net interest margin by selectively adding assets that met our yield requirements and by continually reducing our interest expense through reductions in our cost of deposits and modifying our funding mix. We maintained our noninterest income revenues by maintaining our mortgage originations through market expansion and better penetration of our mature markets through the addition of an experienced originator. We also maintained our deposit service fees through the successful adoption of the regulatory changes that required us to obtain customer approval to participate in our overdraft program.

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Finally, we continued to reduce our operating expenses primarily through salary reductions and reductions achieved through changes to our benefit plans. The results of these efforts are apparent in our efficiency ratio of 60.78% which is improved from 64.25% in 2009.

As we reach the end of the first decade of the 21st century and reflect on our institution's progress it is apparent that we have made tremendous progress.

We began the decade in 2001 with \$280 million in total assets with net income of \$2.3 million. We concluded the decade in 2010 with \$500 million in total assets and \$4.8 million of net income.

During the fourth quarter of 2010 we opened a loan production office in Cortland, NY.

During the last ten years we have expanded our geographic footprint from five locations in Chemung County to thirteen locations in Chemung, Cayuga, Cortland, Schuyler, Steuben, and Tompkins Counties. The transformation that has occurred at the bank during the last decade is a credit to the clear strategic direction established by our Board of Directors and the ability of management and employees to execute.

Community banking is about customer; service, convenience, and relationships. During the past ten years we have continued to develop our customer service level. We continue to focus on enhancement of our service through training, the setting of high expectations, and positive reinforcement of the desired behavior.

Our dedication to enhancing our customer convenience is evidenced through the aforementioned expansion of our brick and mortar delivery channels, the inclusion of our bank ATM's in a network of tens of thousands of ATM's nationwide that customers can access without a surcharge, the implementation of statement delivery through email, and most recently the introduction of our mobile banking product that allows our customers to receive notifications, access information, and execute transactions with cell phones and smart phone devices. During 2010 we also began to reach out to our customers with the introduction of our Facebook page and the unveiling of our quarterly newsletter, "The Advisor."

As we move forward into 2011 we remain focused on enhancing total return to our shareholders. We will continue to focus on mortgage production which creates viable assets for our balance sheet and noninterest income through the sale of many of these loans to the secondary market.

Over the last several months of 2010 we began to notice more optimism in our local economy, primarily due to the positive economic activity surrounding the newly constructed CVS Distribution Center, the rapid growth of Sikorsky Aircraft, and the development of Marcellus Shale gas deposits near the New York and Pennsylvania borders. In light of these positive factors we look forward to developing new commercial lending relationships over the next several years.

Within our branches we will focus on growing core deposits particularly in our new markets, which we believe are critical to the creation of franchise value. We will also be dedicated to providing the highest level of customer service available in our markets.

I would like to thank two of our recently retired directors for their service on our Board of Directors. Thomas D. Morse served as a director from 1990 to 2010 and Jerry B. Gapp served for seven years. Their dedication and support over their combined 27 years is appreciated.

In closing, I would like to thank our dedicated and professional employees who produced these meaningful results over the past decade and who remain committed to carrying out our well defined strategy into the future. Lastly, I would like to thank our loyal shareholders for their continued confidence. Your interests remain at the top of our minds.

Michael P. Hosey President

Chief Executive Officer



Consolidated Balance Sheets

The Elmira Savings Bank, FSB and Subsidiaries

Total liabilities and shareholders' equity	\$ 499,839	\$ 498,983
Total shareholders' equity	56,451	54,546
Total Elmira Savings Bank shareholders' equity Noncontrolling interest	56,399 52	54,492 54
Accumulated other comprehensive income	958	1,36
Treasury stock, at cost - 125,865 shares at December 31, 2010 and December 31, 2009	(3,548)	(3,548
Retained earnings	3,353	1,53
Additional paid-in capital	35,065	34,69
2,089,995 shares issued at December 31, 2010 and 2,043,981 at December 31, 2009	2,090	2,04
Common stock, \$1 par value; authorized 5,000,000 shares;		
19,090 shares issued at December 31, 2010 net of discount of \$252; 19,090 shares issued at December 31, 2009 net of discount of \$336	10,401	10,39
SHAREHOLDERS' EQUITY: Preferred stock, \$1,000 liquidation value per issued share; 5,000,000 shares authorized; 19,090 shares issued at December 31, 2010 net of discount of \$252;	18,481	18,39
Total liabilities	443,388	444,437
	•	
Borrowings Other liabilities	81,093 5,674	87,162 4,684
Deposits	\$ 356,621	\$ 352,59
LIABILITIES AND SHAREHOLDERS' EQUITY		
Total assets	\$ 499,839	\$ 498,98
Other assets	3,565	3,72
Other real estate owned	541	536
Goodwill	12,320	12,32
Intangible assets, net	594	76
Accrued interest receivable	1,807	1,95
Premises and equipment, net Bank-owned life insurance	5,537 9,731	5,666 7,808
Net Loans	307,568	304,477
	2,909	3,139
Loans receivable Less: Allowance for loan losses	310,477	307,616
Federal Home Loan Bank stock, at cost	4,241	4,528
at December 31, 2010, and \$4,602 at December 31, 2009	5,006	4,44
Securities held to maturity - fair value of \$5,346		
Securities available for sale, at fair value	126,212	101,93
Total cash and equivalents	22,717	50,83
Federal funds sold and other short-term investments	821	82
Cash and due from banks	\$ 21,896	\$ 50,01
NOSE 13		
ASSETS	2010	2009

Consolidated Statements of Income

The Elmira Savings Bank, FSB and Subsidiaries

-							
(in thousands, except for per share amounts)		2010	Years Ende	ed December 3 2009	31	2008	
INTEREST AND DIVIDEND INCOME:		2010		2009		2008	
Interest and fees on loans	\$ 1	18,185	\$	19,842	\$	20,079	
Interest and dividends on securities							
Taxable		3,681		4,534		4,421	
Non-taxable		822		765		728	
Total interest and dividend income	2	2,688		25,141		25,228	
INTEREST EXPENSE:							
Interest on deposits		4,564		6,075		8,912	
Interest on borrowings		3,205		3,363		2,546	
Total interest expense		7,769		9,438		11,458	
Net interest income		14,919		15,703		13,770	
Provision for loan losses		515		592		919	
Net interest income after provision for loan losses	1	4,404		15,111		12,851	
NONINTEREST INCOME:							
Service fees		1,731		2,011		1,986	
Gain on sale of loans held for sale		1,128		1,288		545	
Gain on sale of branch Net gain on sale of securities		- 474		63		1,651 380	
Other service fees		620		635			
Earnings on bank-owned life insurance	353			378		279	
Other	287 263			228			
Total noninterest income		4,593		4,638		5,745	
NONINTEREST EXPENSE:							
Salaries and benefits		6,007		6,544		7,307	
Net occupancy		1,102		1,243		1,371	
Equipment		924		988		962	
Professional fees		654		670		870	
Regulatory assessments		574		899	454		
Marketing and public relations		483		502		749	
Data processing		328		390		458	
Telephone		220		204		210	
Directors' fees		212		218		211	
Amortization of intangible assets		172		220		320	
Printing and supplies		142		166		224	
Postage		108		153		192	
Other		933		873	968		
Total noninterest expense	1	1,859		13,070		14,296	
Income before income taxes		7,138		6,679		4,300	
Income taxes		2,300		2,148		1,277	
Net income	\$	4,838	\$	4,531	\$	3,023	
Less: Net income attributable to noncontrolling interest		5		5		5	
Net income attributable to Elmira Savings Bank	\$	4,833	\$	4,526	\$	3,018	
Dividend on preferred stock		1,367		1,325		914	
Accretion of preferred stock discount		84		85		3	
Income available to common shareholders	\$	3,382	\$	3,116	\$	2,101	
Basic earnings per common share	\$	1.75	\$	1.62	\$	1.10	
Diluted earnings per common share	\$	1.72	\$	1.60	\$	1.09	

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Consolidated Statement of Shareholders' Equity

The Elmira Savings Bank, FSB and Subsidiaries

(in thousands, except for share and per share amounts)	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained earnings	Treasury Stock	Accumulated other comprehensive income	Noncontrolling Interest	Total
Balance at December 31, 2009	\$18,397	2,044	34,699	1,539	(3,548)	1,361	54	54,546
Comprehensive Income: Net unrealized loss on securities available for sale, net of reclassification adjustment,								
net of tax benefit of \$255 Net Income Total Comprehensive Income	-	- -	-	- 4,833	-	(403) -	5	(403) 4,838 4,435
Stock based compensation expense	-	-	392	-	-	-	-	392
Issuance of common shares (43,258 shares)	-	43	(43)	-	-	-	-	-
Exercise of stock options, net (2,756 shares)	-	3	17	-	-	-	-	20
Accretion of discount on preferred stock	84	-	-	(84)	-	-	-	-
Preferred stock repurchased - noncontrolling interest	-	-	-	-	-	-	(2)	(2)
Cash dividend on preferred stock	-	-	-	(1,367)	-	-	(5)	(1,372)
Cash dividend on common stock (\$.80 per share)	-	-	-	(1,568)	-	-	-	(1,568)
Balance at December 31, 2010	\$18,481	2,090	35,065	3,353	(3,548)	958	52	56,451

To the Board of Directors and Shareholders The Elmira Savings Bank, FSB

We have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of The Elmira Savings Bank, FSB (the "Bank") and subsidiaries as of December 31, 2010 and 2009, and the related consolidated statements of income, shareholders' equity, and cash flows (not presented herein) for the years then ended, and in our report dated March 22, 2011, we expressed an unqualified opinion on those consolidated financial statements. The consolidated financial statements of the Bank for the year ended December 31, 2008, were audited by other auditors whose report, dated March 25, 2009, expressed an unqualified opinion on those statements.

In our opinion, the information set forth in the accompanying condensed consolidated financial statements is fairly stated, in all material respects, in relation to the consolidated financial statements from which it has been derived.

J. A. Amedgun, A.C. Wexford, Pennsylvania

March 22, 2011

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Retired Directors



Thomas D. Morse

he Elmira Savings Bank is pleased to honor twenty-seven years of outstanding service by its retiring Directors, Thomas D. Morse and Jerry B. Gapp.

Mr. Morse joined the Bank's Board of Directors in 1990. Through his business acumen developed as President and now Chairman of LaFrance Equipment, combined with his participation on the Schweizer Aircraft Corp. and F. M. Howell Boards of Directors, Tom has provided inspired leadership to our institution.

Mr. Gapp joined the Bank's Board of Directors in 2003 and was named the Board of Directors' financial expert based on his public accounting experience as a CPA, combined with his experience as CFO at Elmira College. Jerry's expertise in accounting and financial statement analysis has been integral to our institution keeping pace with stringent regulatory requirements.

Our customers, shareholders, employees, and community have all benefited from the leadership of Thomas D. Morse and Jerry B. Gapp.



Jerry B. Gapp

Directors

George L. Howell

Chairman of the Board F.M. Howell & Company

John Brand, III

Vice Chairman of the Board Arnot Realty Corporation

John R. Alexander

Corporate Secretary of the Board Sayles & Evans

Anthony J. Cooper

Arnot Ogden Medical Center

Jerry B. Gapp

Retired CPA & VP Finance Elmira College

Michael P. Hosey

President Chief Executive Officer Elmira Savings Bank, FSB

Thomas D. Morse

LaFrance Equipment Corporation

Kristin A. Swain

Corning Incorporated Foundation

A. Scott Welliver
Welliver McGuire, Inc.

Cornelius J. Milliken
Director Emeritus

Officers

EXECUTIVE

Michael P. Hosey

President

Chief Executive Officer

Thomas M. Carr

Executive Vice President Chief Operating Officer

Shirley A. Weigand *Assistant Secretary*

AUDIT AND CONTROL

Edith B. Keebler

Assistant Treasurer

Jill M. McConnell

Assistant Secretary

COLLECTIONS

Valerie S. Stickler

Assistant Vice President

FINANCE

Jason T. Sanford

Senior Vice President Chief Financial Officer

Keith A. Martin

Vice President Controller

John J. Stempin

Assistant Secretary

HUMAN RESOURCES

Bradley V. Serva

Vice President

LENDING

Kevin J. Berkley

Senior Vice President

Gary O. Short

Senior Vice President

Jeffrey Dobbin

Vice President

Tamara S. Pabis

Vice President

Susan M. Cook
Assistant Vice President

Jennifer M. Murphy

Assistant Secretary

Carrie L. Spencer

Assistant Secretary

Amy Ward

Assistant Treasurer

MANAGEMENT INFORMATION SYSTEMS

Joseph L. Walker

Vice President

Phillip J. Collins

Assistant Vice President

OPERATIONS

Margaret A. Phillips Vice President

Frank P. Spena, Jr. Assistant Secretary

RETAIL SERVICES

Donna J. Tangorre *Vice President*

Deborah L. Adams

Assistant Vice President

Kimberly A. Elliott
Assistant Vice President

Janette Allen

Assistant Treasurer

Ashley A. Case

Assistant Treasurer

Patricia L. Cobb Assistant Treasurer

Theresa A. Emo

Assistant Treasurer

Lorenda D. Gneo

Assistant Treasurer

Phylis A. Jensen

Assistant Treasurer

Debra S. Knowles *Assistant Treasurer*

Sara J. Meisner

Assistant Treasurer

ADVISORY SERVICES, INC.

Vincent Mazzarella

Vice President



The bank's common stock was first offered in March 1985, and is now listed on the NASDAQ exchange under the symbol ESBK. The table below summarizes the high and low market price for the bank's stock during 2010 and 2009.

Quarters	2010		2009		
	High	Low	High	Low	
First	17.20	14.61	12.99	7.15	
Second	17.20	14.88	16.88	10.02	
Third	17.00	15.15	16.80	13.50	
Fourth	18.50	15.33	16.75	13.37	



ANNUAL SHAREHOLDERS' MEETING

The Annual Shareholders' Meeting will be held at 10 a.m. on April 26, 2011 at the Elmira Country Club 1538 West Church Street Elmira, NY

SHAREHOLDER INQUIRIES

The bank's transfer agent is: Registrar and Transfer Company 10 Commerce Drive Cranford, NJ 07016 (800) 525-7686

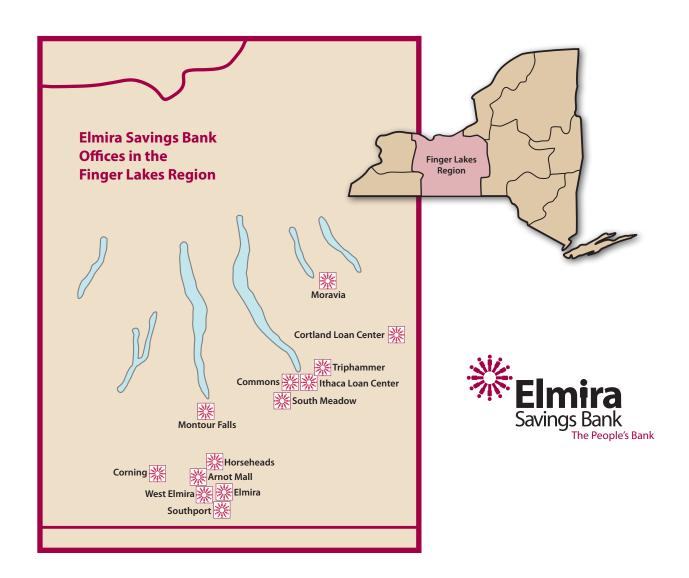
The bank's Annual Report on form 10-K will be furnished without charge upon written request to:

Thomas M. Carr
Executive Vice President
Chief Operating Officer
Elmira Savings Bank, FSB
333 E. Water Street
Elmira, NY 14901

The brokers currently making a market in the bank's common stock are: Stifel Nicolaus Spear, Leeds & Kellogg Moors & Cabot Baird Patrick



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MAIN OFFICE

333 East Water Street Elmira, NY 14902-9967 607-734-3374

WEST ELMIRA OFFICE

930 West Church Street Elmira, NY 14905 607-734-3374

SOUTHPORT OFFICE

1136 Pennsylvania Avenue Elmira, NY 14904 607-734-3374

HORSEHEADS OFFICE

2149 Grand Central Avenue Horseheads, NY 14845 607-734-3374

ARNOT MALL OFFICE

Entrance 4 - Center Court Horseheads, NY 14845 607-734-3374

CORNING OFFICE

19 East Market Street, Suite 101 Corning, NY 14830 607-962-0812

ITHACA LOAN CENTER

301 East State Street Ithaca, NY 14850 607-257-3584

COMMONS OFFICE

301 East State Street Ithaca, NY 14850 607-272-1111

SOUTH MEADOW OFFICE

702 South Meadow Street Ithaca, NY 14850 607-272-2211

TRIPHAMMER OFFICE

2300 North Triphammer Road Ithaca, NY 14850 607-257-8808

MORAVIA OFFICE

142 Main Street Moravia, NY 13118 315-497-1300

MONTOUR FALLS OFFICE*

401 West Main Street, Suite 110 Montour Falls, NY 14865 607-535-4026

CORTLAND LOAN CENTER*

77 South West Street Homer, NY 13077 607-749-7251

^{*}ATM available at all locations except for the Montour Falls Office and Cortland Loan Center.

