

Xu Bing utilized the characteristic square format of Chinese calligraphy to form the English words from the lyrics of Bob Dylan's iconic folk ballad.

Bringing diversity to our local community. East West Bank is deeply committed to bridging cultures by promoting cultural diversity and exchange. As part of this ongoing effort, we have forged a collaborative alliance with The Museum of Contemporary Art, Los Angeles (MOCA) to bring the works of some of the most significant, leading contemporary Chinese artists to the local community. "The East West Bank Collection" is currently on exhibit in the East West Bank Commercial Banking Center in Pasadena, California. We welcome all members of the community to visit and enjoy these impressive works.



Xu Bing

"The Times They Are A-Changin'" by Bob Dylan, Square Word Calligraphy, 2006 Ink on paper,  $29-3/4 \times 110$  in.

At East West Bank, we understand that the dynamic evolution of our changing world brings with it great opportunity — and being poised and ready to seize upon that opportunity is the key to long-term success.

As the global economy undergoes a period of transformative change, East West Bank utilizes its natural capabilities as a strong and dynamic financial bridge. We help our customers connect to new and exciting opportunities in the evolving marketplace. And we ensure successful navigation in complex financial and cultural environments.

As we continue to expand our bridge strategy — geographically, technologically, culturally and institutionally — we provide an enhanced platform from which our customers can achieve their cross-border personal and business goals. In this way, we serve as a bridge to their future, helping our customers across the divide from a place already realized to a place of unlimited potential.

# **Dear Shareholders, Customers and Friends:**

As the global economy grows ever more dynamic, East West Bank remains a strong and solid financial bridge. Our cross-cultural bridge strategy continues to be one of our greatest strengths, fostering the enduring relationships that connect our customers to new opportunities and securing our vision to be the premier bridge between east and west.

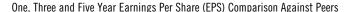
The successful implementation of our bridge strategy coupled with our strong position in the marketplace enabled East West Bank to achieve its 11th consecutive year of record performance in 2007, with \$161.2 million in net income and an 11% EPS growth rate to \$2.60. At a time when the entire financial services industry faced challenges and economic uncertainty, our EPS growth rate far outpaced the median EPS growth rate of -3% among our peer California banks with over \$1 billion in market capitalization. This is a significant distinction for East West Bank, one which provides a solid base as we face the challenges of the coming year.

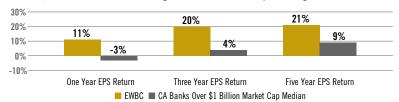
As we enter 2008, the Bank's fundamentals remain strong. We are financially well-positioned to overcome the current state of economic turbulence that will likely persist in the financial services industry for the next couple of years. With that said, for East West Bank to remain

among the country's solid performing banks, we must heighten our focus on expense control, proactive loan portfolio management and core deposit growth. Our collective efforts in these key areas will drive our success in 2008, and will ensure our continued ability to deliver long-term, sustainable earnings for our shareholders.

In 2007, East West Bank's total assets grew to nearly \$12 billion and our trade finance loan portfolio grew by an impressive 81%. In order to seize upon the multitude of opportunities made available through the ongoing economic transformation in China and Pacific Rim countries, we expanded our presence in the Greater China region by opening a full-service branch in Hong Kong and a representative office in Shanghai. As the premier bridge between east and west, we believe that our unique ability to help our customers capitalize on the opportunities in this region gives us a distinct competitive advantage.

With an eye turned solidly to the future within the U.S., we continued to diversify our business and increase our presence in the Southern California marketplace. In 2007, we acquired Desert Community Bank, the largest independent commercial bank headquartered in Victorville, California, with nine branches and \$691 million in assets. Through this acquisition, we expanded into the High Desert area of Southern



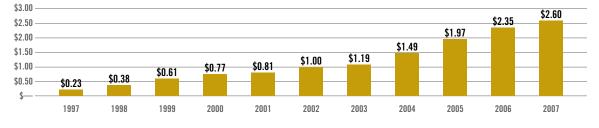


California, and increased our deposit franchise. It is our intention, given our current footprint and franchise value, to continue to grow our market share in California, a state with one of the largest economies in the world and an integral role in international trade between the U.S. and Pacific Rim countries.

Corporate governance ensures that companies have practices in place to fulfill their obligation to produce and sustain their value to shareholders over the long term. Once again in 2007, East West Bank was recognized by Institutional Shareholder Services and given one of its highest ratings for corporate governance. We achieved a better rating than 98% of S&P 600 companies and 99% of other banks.

One of the pillars of strong corporate governance is the sound management oversight and leadership provided by a company's board of directors. East West Bank was deeply saddened by the passing this year of John Kooken, a board member since 2002. Mr. Kooken provided the Bank with exceptional leadership and experience during his tenure.

East West Bancorp 10 Year Compound Annual Growth Rate (CAGR) for EPS was 27% CAGR EPS over the last 10 years has been 27%



In closing, we would like to express our gratitude to our extended East West Bank family – our shareholders, customers, employees and friends – for your confidence and continued support. We are very optimistic about the future of East West Bank. As the financial bridge to a changing world, we stand ready to calibrate our efforts, build on our strong base and provide strong value to our shareholders and customers.



Dominic Ng Chairman, President and Chief Executive Officer

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Xu Bing *Landscript*, 2006 Ink on paper, 28 x 119-1/2 in.

As the world economy grows, vast opportunities are made available to those with the financial strength to act upon them.

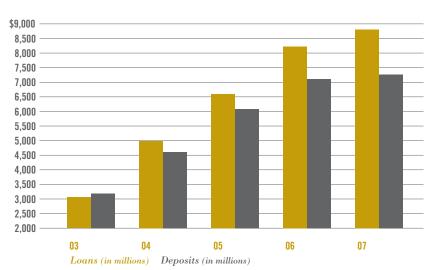
At East West Bank, we combine our financial strength with our economic expertise to identify both opportunities and risks in the marketplace — and to react to them accordingly.

In 2007, East West Bank celebrated several significant milestones. While achieving our 11th consecutive year of record earnings, we also reached \$11.9 billion in assets, the highest in the Bank's history. We acquired Desert Community Bank in the fast-growing High Desert area of San Bernardino County and expanded to more than 70 full-service branch locations in Northern and Southern California, Houston, Texas, and Hong Kong. We also expanded our representative office network in Greater China by adding a location in Shanghai, building upon the one we opened in Beijing in 2003.

For the past 35 years, East West Bank has embraced change, growing from a small savings and loan bank supporting the needs of Chinese-American immigrants in

their transition from east to west to a full-service financial institution that is one of the fastest-growing banks in the nation. Today, our multicultural customer base is reflective of the communities we serve, but our business practices and philosophy have remained fundamentally the same. Now, as then, our primary goal is to provide our customers with the financial solutions, products and services that will allow their enterprises to succeed and thrive.

East West Bank lives by its vision and its values. They are the foundation upon which we have built our financial strength, and they influence every decision we make. Our approach to risk analysis, which has remained consistent, is a reflection of those values: thoughtful, strategic, and with an experienced eye trained on changing business climates.



EAST WEST BANCORP, INC. FIVE-YEAR FINANCIAL HIGHLIGHTS

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Cai Guo-Qiang *Tiger with Arrows*, 2005 Gunpowder on paper, 90-3/4 x 272-7/8 in.

In this time of change, an organization's competitive advantage can make the difference between merely maintaining the status quo and being soundly positioned for the future.

At East West Bank, our reputation, network strength and specialized knowledge are key components of our competitive advantage.

**Reputation.** We are known for going beyond what is expected to deliver outstanding results. Our track record of success is founded upon our steadfast commitment to building long-term relationships with our customers. Like a true partner, we can recognize the untapped potential in a business and act as a bridge to connect it to the opportunities that will help it grow.

Network Strength. As China continues to emerge as a powerful economic force, our strong ties to the region give us a business perspective and flexibility not found elsewhere. Our international trade expertise, local presence and vast network of business connections in the area provide our customers with highly unique market access, ensuring our niche as the "go to" bank for U.S.-based middle-market companies who want to establish businesses in Greater China. As the premier financial bridge between east and west, we are currently pursuing greater expansion of our network throughout the Pacific Rim.

**Specialized Knowledge.** We take a proactive stakeholder approach to supporting our customers' business needs. We use our market knowledge and cultural insights into Greater China to help our customers find the best financial solutions for their business model. Examples of our specialized business practices include assisting customers with business introductions to ease their transition into new markets and providing them with matching services for strategic, co-investment partnerships and capital infusion. As a result of our expertise in the rapidly emerging markets and new technology sectors, we have developed a specialty servicing private equity and venture capital funds with an interest in investing in technology companies that seek to leverage Asian resources and opportunities.



Li Jin Detail of *Harvest 1*, 2004 Ink wash on Xuan paper, 20 x 184 in.

As the global economy continues to transform, people of all cultures are working together more closely than ever before.

Of course, the better we are able to truly understand one another, the more we will be able to accomplish together. East West Bank has developed a dynamic cross-cultural strategy to bridge the needs of our cross-cultural business customers.

Our innate capabilities make us a natural leader in cross-cultural business. Having founded and built our own business in the Chinese-American community more than three decades ago, we have an expert understanding of both cultures. Our comprehension of the cultural and business practices of Greater China and Pacific Rim countries enables us to guide U.S.-based companies through these landscapes with agility. Our skills as a cross-cultural facilitator include spanning the communication gap between cultures with regard to laws, regulations and customs, and utilizing the multitude of connections we've made during the past 35 years to bridge our customers to invaluable access to relevant investors, manufacturers and importers.

While we have an in-depth understanding of the global marketplace, our full-service branch in Hong Kong and our representative offices in Beijing and Shanghai provide us with insights into the unique dynamics of local markets. Our presence in Greater China gives us the flexibility to offer a wide array of international and trade finance services — and our ethnically-diverse staff is able to combine their cultural background and knowledge with their financial skills to tailor those services to meet the specific needs of our customers.

Of course, as a link between east and west, we utilize our cross-cultural strategy in both directions. Many companies from Greater China with private equity capital are interested in investing in U.S.-based companies, seeking out U.S. acquisition opportunities and forging alliances with U.S. partners. Our cultural agility in this fast-changing world makes us exceptionally well-positioned to service a broad range of companies from Greater China seeking to conduct business in the U.S. – and vice versa.

# cross-cultural strategy

In a constantly changing world, East West Bank is deeply committed to ensuring that some things remain the same. Our dedication to the communities we serve is unwavering. We steadfastly utilize our resources to pursue a wide range of programs that benefit community members. Making a difference by enabling low- to moderate-income individuals to improve the quality of their lives has always been an important mission of East West Bank. And we are diligently committed to bringing educational and cultural exchange opportunities to community members who might not otherwise have access to them. The diversity of the programs we support are as rich and varied as the communities themselves.

Improving quality of life through education. East West Bank recognizes the importance of improving quality of life through quality education. In a world that is rapidly evolving, education is the key to keeping pace — and getting ahead. Continuing our 12-year partnership with United Way, we have pledged \$100K a year for the next three years to the "Saving for the American Dream" program, which educates low-income families about the importance of saving money and offers matched savings accounts as an incentive to start the savings process. Participants in the program learn how to save for the purchase of a home, to start a small business or for college or vocational education. In addition, through our partnership with the Asian Pacific American Legal Center and the Urban League, we are an anchor sponsor of the Parent Organization Network, which mobilizes parents and parent organizations to transform the current public education system to create a higher quality education for all students.

**Making a difference through community service.** East West Bank helps enrich the lives of its community members through a wide array of community service efforts. We recognize and honor the importance of having a safe haven in a world that is constantly changing. As a result,

we have created programs that include first-time homebuyer workshops to help ease the many concerns that arise during this major buying experience. We have also initiated tax-preparation workshops for low- to moderate-income community members to teach them how to plan their finances and be better financially prepared for their future. Desert Community Bank, a division of East West Bank, hosted a free "Small Business Day" event to educate small business owners via presentations by the U.S. Small Business Administration, Small Business Development Center and County Administration. All High Desert Cities and Chambers were also included as exhibitors to inform attendees of licensing, business guidelines as well as networking. Additionally, during the holidays, Desert Community Bank's branches hosted Toys for Tots and Salvation Army Angel Trees.

In 2007, East West Bank partnered with the Los Angeles Lakers to sponsor their "A Season of Giving" program. The Lakers have a long history of working with underprivileged community members. This special program, which bridges diverse communities, fits particularly well with East West Bank's mission to bridge cultures. The program's unique events included a holiday party for children from La Casa de

San Gabriel Community Center and the Asian Youth Center, a Thanksgiving dinner served by the Lakers staff and players that was hosted at the Roy W. Roberts II/Watt-Willowbrook Boys & Girls Club, a fishing trip for homeless children through the Youth Fishing Program, and a Christmas day lunch and game for children from the Eggleston Boys Home.

East West Bank employees have always been dedicated to the communities where they work and live. Year after year, we have expressed our community activism by participating in the annual employee donation campaign for United Way and by volunteering our time for community service activities.

Identifying a need in affordable housing. East West Bank has long been a leader in the development of housing for low- to moderate-income individuals. With the state of California being among the three least affordable states in rentals, it is East West Bank's intention to continue to be a leader in helping resolve this crisis. In 2007, we have made nearly \$250 million of affordable housing multifamily loans and have positively impacted the community by helping families move into better quality housing where they can afford it. We continue to identify needs in the community and make a difference where it affects our community members.

Supporting cultural expansion through art. East West Bank is a patron of the arts, with an eye towards bridging cultures in a rapidly changing world. By exposing community members to significant works of art from other cultures, we strive to help them foster a more global view of the world and increase cultural awareness. East West Bank and The Museum of Contemporary Art, Los Angeles, have formed a collaboration focused on the acquisition of contemporary Chinese Art.



Li Jin
Summer Time Pursuits, 2004
Ink wash on Xuan paper mounted on scroll,
53 x 26 3/4 in.

A collection of paintings, drawings, sculpture and photography by some of China's most significant artists — each reflecting their own view of our changing world — were acquired and will eventually become part of the museum's permanent collection. Currently, the works are on display at the Bank's Pasadena Corporate Banking Center so that they may be enjoyed by community members who might not otherwise have exposure to them.

community commitment

#### 12

# **BOARD OF DIRECTORS**

## DOMINIC NG

Chairman, President and Chief Executive Officer East West Bancorp

## **JULIA S. GOUW**

Executive Vice President and Chief Financial Officer East West Bancorp

#### **PEGGY CHERNG**

President and Chief Executive Officer Panda Restaurant Group

#### **JOHN LEE**

Vice Chairman East West Bancorp

#### HERMAN Y. LI

Chairman
C&L Restaurant Group

# JACK C. LIU. ESQ.

Senior Advisor, Morgan Stanley International Real Estate Funds, and President of New Recovery Asset Management Corporation

### KEITH W. RENKEN

Managing Partner Renken Enterprises

#### RUDOLPH I. ESTRADA

President and Chief Executive Officer Estradagy Business Advisors

# STEVEN P. ERWIN

Principal
Interim CFO Resources

# ANDREW S. KANE, OBE

Vice Chairman West Coast, Galen Capital Corporation

# **EXECUTIVE OFFICERS**

#### DOMINIC NG

Chairman, President and Chief Executive Officer

#### WELLINGTON CHEN

Executive Vice President
Director of Corporate Banking

#### K. Y. CHENG

Executive Vice President
Director of International Trade Banking

#### DONALD S. CHOW

President of Desert Community Bank A Division of East West Bank

#### ROBERT L. DINGLE, JR.

Executive Vice President Chief Information Officer

#### WILLIAM FONG

Executive Vice President Head of Commercial Banking Northern California

#### AGATHA FUNG

Executive Vice President Head of International Department

#### JULIA S. GOUW

Executive Vice President Chief Financial Officer

#### DOUGLAS P. KRAUSE

Executive Vice President General Counsel and Corporate Secretary

#### MICHAEL W. LAI

Executive Vice President Director of Retail Banking

#### WILLIAM J. LEWIS

Executive Vice President Chief Credit Officer

#### STEVEN MUNTER

Executive Vice President Director of Commercial Banking

#### DAVID L. SPIGNER

Executive Vice President Chief Strategic Officer

#### ANDY YEN

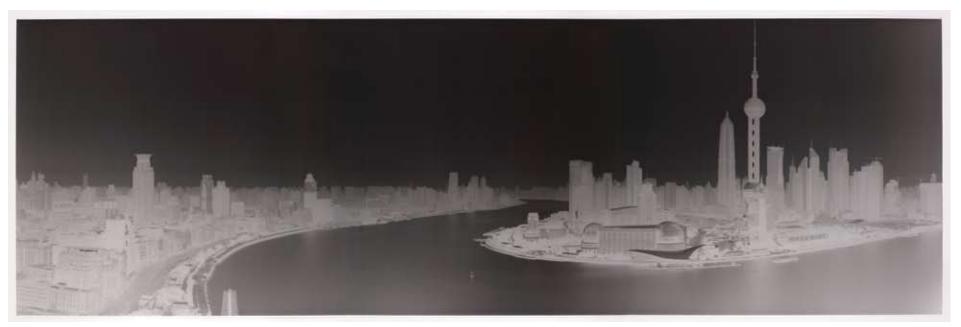
Executive Vice President
Director of Business Banking

# In Memoriam: John Kooken

A prominent member of the financial community in Los Angeles, John Kooken, joined the Board of Directors of East West Bank in 2002. We relied on John's depth of wisdom and sound judgment as he helped guide the Bank through a time of unprecedented regulatory change for banks and publicly traded companies and a time of rapid growth for East West Bank. As chairman of the Audit Committee and a member of the Risk Oversight Committee, John upheld the highest standards in corporate governance and closely guarded the safety and soundness of the bank.

John's long and successful banking career with Security Pacific Corp. spanned three decades and included service as its vice chairman and chief financial officer. In addition, John was deeply committed to community service. As a founding member of the Children's Bureau, his involvement spanned more than 30 years. And, for more than 21 years, John served as a dedicated member of the Board of Directors of Pasadena's Huntington Hospital, serving as Chairman of the Board from 1999 through 2002.

His outstanding reputation in professional and community circles raised the profile of East West Bank, and his guidance helped us grow into the second-largest commercial bank based in Southern California. John will be greatly missed and remembered for his outstanding reputation in banking circles and his impressive legacy of service to our community.



Shi Guorui *Shanghai,* 2005 Gelatin silver print, 50-3/4 x 157-7/8 in.



Shi Guorui *Hollywood Sign*, 2006 Gelatin silver print, 49-7/8 x 165-1/4 in.

1	

	2007	2006	2005	2004	2003
SUMMARY OF OPERATIONS:					
INTEREST AND DIVIDEND INCOME	\$ 773,607	\$ 660,050	\$ 411,399	\$ 252,070	\$ 178,543
INTEREST EXPENSE	365,613	292,568	131,284	52,897	35,232
NET INTEREST INCOME	407,994	367,482	280,115	199,173	143,311
PROVISION FOR LOAN LOSSES	12,000	6,166	15,870	16,750	8,800
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	395,994	361,316	264,245	182,423	134,511
NONINTEREST INCOME	51,268	34,358	29,649	30,371	31,081
NONINTEREST EXPENSE	185,003	161,893	123,533	91,461	75,932
INCOME BEFORE PROVISION FOR INCOME TAXES	262,259	233,781	170,361	121,333	89,660
PROVISION FOR INCOME TAXES	101,092	90,412	61,981	43,311	30,668
NET INCOME	\$ 161,167	\$ 143,369	\$ 108,380	\$ 78,022	\$ 58,992
BASIC EARNINGS PER SHARE (1)	\$ 2.63	\$ 2.40	\$ 2.03	\$ 1.54	\$ 1.23
DILUTED EARNINGS PER SHARE (1)	\$ 2.60	\$ 2.35	\$ 1.97	\$ 1.49	\$ 1.19
DIVIDENDS PER SHARE (1)	\$ 0.40	\$ 0.20	\$ 0.20	\$ 0.20	\$ 0.20
AVERAGE NUMBER OF SHARES OUTSTANDING, BASIC (1)	61,180	59,605	53,454	50,654	48,112
AVERAGE NUMBER OF SHARES OUTSTANDING, DILUTED (1)	62,093	60,909	55,034	52,297	49,486
AT YEAR END:					
TOTAL ASSETS	\$11,852,212	\$10,823,711	\$8,278,256	\$6,028,880	\$4,055,433
LOANS RECEIVABLE, NET	8,750,921	8,182,172	6,724,320	5,080,454	3,234,133
INVESTMENT SECURITIES AVAILABLE-FOR-SALE	1,887,136	1,647,080	869,837	534,452	445,142
DEPOSITS	7,278,914	7,235,042	6,258,587	4,522,517	3,312,667
FEDERAL HOME LOAN BANK ADVANCES	1,808,419	1,136,866	617,682	860,803	281,300
STOCKHOLDERS' EQUITY	1,171,823	1,019,390	734,138	514,309	361,983
SHARES OUTSTANDING (1)	63,137	61,431	56,519	52,501	48,857
BOOK VALUE PER SHARE (1)	\$ 18.56	\$ 16.59	\$ 12.99	\$ 9.80	\$ 7.41
FINANCIAL RATIOS:					
RETURN ON AVERAGE ASSETS	1.45%	1.46%	1.55%	1.57%	1.64%
RETURN ON AVERAGE EQUITY	14.89	15.78	18.27	17.86	18.12
DIVIDEND PAYOUT RATIO	15.27	8.35	9.88	12.93	16.31
AVERAGE STOCKHOLDERS' EQUITY TO AVERAGE ASSETS	9.77	9.26	8.48	8.77	9.04
NET INTEREST MARGIN	3.94	3.98	4.22	4.24	4.26
EFFICIENCY RATIO (2)	37.71	37.16	36.53	35.64	38.57
ASSET QUALITY RATIOS:					
NET CHARGEOFFS TO AVERAGE LOANS	0.08%	(0.01)%	0.08%	0.12%	0.06%
NONPERFORMING ASSETS TO YEAR-END TOTAL ASSETS	0.57	0.18	0.36	0.10	0.16
ALLOWANCE FOR LOAN LOSSES TO YEAR-END TOTAL GROSS LOANS	1.00	0.95	1.01	0.99	1.20

EAST WEST BANCORP, INC.
AND SUBSIDIARIES
FIVE-YEAR SUMMARY
OF SELECTED FINANCIAL
INFORMATION

(in thousands, except per share data)

<sup>(1)</sup> PRIOR PERIOD AMOUNTS HAVE BEEN RESTATED TO REFLECT THE 2-FOR-1 STOCK SPLIT ON JUNE 21, 2004.

<sup>(2)</sup> EXCLUDES THE AMORTIZATION OF INTANGIBLES AND INVESTMENTS IN AFFORDABLE HOUSING PARTNERSHIPS.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

TO THE BOARD OF DIRECTORS AND STOCKHOLDERS OF EAST WEST BANCORP, INC.
PASADENA, CALIFORNIA

We have audited the consolidated balance sheets of East West Bancorp, Inc. and subsidiaries (the "Company") as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2007. We have also audited the effectiveness of the Company's internal control over financial reporting as of December 31, 2007. Such consolidated financial statements, management's assessment of the effectiveness of the Company's internal control over financial reporting, and our reports on the consolidated financial statements and internal control over financial reporting dated February 29, 2008, expressing unqualified opinions (which are not included herein) are included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007, as filed with the Securities and Exchange Commission. The accompanying condensed consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on such condensed consolidated financial statements in relation to the complete consolidated financial statements.

In our opinion, the information set forth in the accompanying condensed consolidated balance sheets as of December 31, 2007 and 2006, and the related condensed consolidated statements of income and of cash flows for each of the three years in the period ended December 31, 2007, is fairly stated in all material respects in relation to the consolidated financial statements from which it has been derived.

Deloutte + Touche LLP

Los Angeles, California

February 29, 2008

	DECEMBER 31,	
acerre	2007	200
SSETS ASH AND CASH EQUIVALENTS	\$ 160,347	\$ 192,55
ECURITIES PURCHASED UNDER RESALE AGREEMENTS	150,000	100,00
ECURITIES PURCHASED UNDER RESALE AGREEMENTS  EVESTMENT SECURITIES AVAILABLE-FOR-SALE, AT FAIR VALUE (WITH AMORTIZED COST OF \$1,954,140 IN 2007 AND \$1,663,505 IN 2006)	1,887,136	1,647,08
	8,750,921	8,182,17
OANS RECEIVABLE, NET OF ALLOWANCE FOR LOAN LOSSES OF \$88,407 IN 2007 AND \$78,201 IN 2006		
NVESTMENT IN FEDERAL HOME LOAN BANK STOCK, AT COST	84,976 21,685	77,46 17,83
NVESTMENT IN FEDERAL RESERVE BANK STOCK, AT COST ITHER REAL ESTATE OWNED, NET	1,500	2,78
·	,	36,56
NVESTMENT IN AFFORDABLE HOUSING PARTNERSHIPS	44,206	
PREMISES AND EQUIPMENT, NET	64,943	43,92
IUE FROM CUSTOMERS ON ACCEPTANCES	15,941	8,13
PREMIUMS ON DEPOSITS ACQUIRED, NET	28,459	20,38
COODWILL	335,366	244,25
CASH SURRENDER VALUE OF LIFE INSURANCE POLICIES	88,658	90,59
ICCRUED INTEREST RECEIVABLE AND OTHER ASSETS	151,664	121,26
DEFERRED TAX ASSETS	66,410	38,69
TOTAL	<u>\$11,852,212</u>	\$10,823,71
IABILITIES AND STOCKHOLDERS' EQUITY		
CUSTOMER DEPOSIT ACCOUNTS:		
NONINTEREST-BEARING	\$ 1,431,730	\$ 1,353,73
INTEREST-BEARING	5,847,184	5,881,30
TOTAL DEPOSITS	7,278,914	7,235,04
FEDERAL FUNDS PURCHASED	222,275	151,00
FEDERAL HOME LOAN BANK ADVANCES	1,808,419	1,136,86
SECURITIES SOLD UNDER REPURCHASE AGREEMENTS	1,001,955	975,00
IOTES PAYABLE	16,242	11,37
BANK ACCEPTANCES OUTSTANDING	15,941	8,13
ACCRUED INTEREST PAYABLE, ACCRUED EXPENSES AND OTHER LIABILITIES	101,073	102,87
ONG-TERM DEBT	235,570	184,02
TOTAL LIABILITIES	10,680,389	9,804,32
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY		
COMMON STOCK (PAR VALUE OF \$0.001 PER SHARE)		
AUTHORIZED – 200,000,000 SHARES		
ISSUED – 69,634,811 SHARES IN 2007 AND 66,400,417 SHARES IN 2006		
OUTSTANDING - 63,137,221 SHARES IN 2007 AND 61,431,278 SHARES IN 2006	70	6
ADDITIONAL PAID IN CAPITAL	652.297	544,46
ETAINED EARNINGS	657,183	525,24
REASURY STOCK, AT COST – 6,497,590 SHARES IN 2007 AND 4,969,139 SHARES IN 2006	(98,925)	(40,305
ICCUMULATED OTHER COMPREHENSIVE LOSS, NET OF TAX	(38,802)	(10,087
INDUMENTAL OFFICE OFFICE COST CONTROL COST COST COST COST COST COST COST COST	(30,002)	(10,06)

1,171,823

\$11,852,212

1,019,390

\$10,823,711

# EAST WEST BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

TOTAL STOCKHOLDERS' EQUITY

TOTAL

		YEAR ENDED DECEMBER 31.				
	2007	2006	2005			
INTEREST AND DIVIDEND INCOME	4					
LOANS RECEIVABLE, INCLUDING FEES	\$650,717	\$587,831	\$381,327			
INVESTMENT SECURITIES AVAILABLE-FOR-SALE	102,341	60,607	25,912			
SECURITIES PURCHASED UNDER RESALE AGREEMENTS	15,064	7,076	1,118			
INVESTMENT IN FEDERAL HOME LOAN BANK STOCK	3,464	3,161	2,275			
INVESTMENT IN FEDERAL RESERVE BANK STOCK	1,117	932	492			
SHORT-TERM INVESTMENTS	904	443	275			
TOTAL INTEREST AND DIVIDEND INCOME	773,607	660,050	411,399			
NTEREST EXPENSE						
CUSTOMER DEPOSIT ACCOUNTS	241,035	200,265	93,586			
FEDERAL HOME LOAN BANK ADVANCES	61,710	50,824	26,603			
SECURITIES SOLD UNDER REPURCHASE AGREEMENTS	38,366	23,083	2,562			
LONG-TERM DEBT	15,603	12,799	6,766			
FEDERAL FUNDS PURCHASED	8,899	5,597	1,767			
TOTAL INTEREST EXPENSE	365,613	292,568	131,284			
NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES	407,994	367,482	280,115			
PROVISION FOR LOAN LOSSES	12,000	6,166	15,870			
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	395,994	361,316	264,245			
NONINTEREST INCOME						
BRANCH FEES	15,071	11,265	7,446			
LETTERS OF CREDIT FEES AND COMMISSIONS	10,252	8,673	8,592			
NET GAIN ON INVESTMENT SECURITIES AVAILABLE-FOR-SALE	7,833	2,537	4,291			
ANCILLARY LOAN FEES	5,773	3,885	2,474			
INCOME FROM LIFE INSURANCE POLICIES	4,156	3,997	3,204			
NET GAIN ON DISPOSAL OF FIXED ASSETS	1,665	5,337 —	52			
INCOME FROM SECONDARY MARKET ACTIVITIES	1,571	698	1,579			
NET GAIN ON SALE OF REAL ESTATE OWNED	1,371	88	1,575			
OTHER OPERATING INCOME	3,603	3,215	2,011			
TOTAL NONINTEREST INCOME	51,268	34,358	29,649			
NONINTEREST EXPENSE	85,926	70,583	E3 CC0			
COMPENSATION AND EMPLOYEE BENEFITS	25,582	,	53,669			
OCCUPANCY AND EQUIPMENT EXPENSE	•	21,350	15,059			
AMORTIZATION OF PREMIUMS ON DEPOSITS ACQUIRED	6,846 6,767	7,118	3,914			
DEPOSIT-RELATED EXPENSES	•	9,244	8,452			
AMORTIZATION OF INVESTMENTS IN AFFORDABLE HOUSING PARTNERSHIPS	4,958	5,441	6,468			
DATA PROCESSING	4,818	3,644	2,747			
DEPOSIT INSURANCE PREMIUMS AND REGULATORY ASSESSMENTS	1,399	1,360	996			
OTHER OPERATING EXPENSES TOTAL NONINTEREST EXPENSE	<u>48,707</u> 185,003	<u>43,153</u> 161,893	32,228 123,533			
	<del></del>	<del></del>				
NCOME BEFORE PROVISION FOR INCOME TAXES	262,259	233,781	170,361			
PROVISION FOR INCOME TAXES	101,092	90,412	61,981			
NET INCOME	\$161,167	\$143,369	\$108,380			
EARNINGS PER SHARE						
BASIC	\$ 2.63	\$ 2.40	\$ 2.03			
DILUTED	\$ 2.60	\$ 2.35	\$ 1.97			
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING						
BASIC	61,180	59,605	53,454			
DILUTED	62,093	60,909	55,034			

EAST WEST BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except share data)

1	8

	\$ 514,309 .380 108,380 622) (2,622) .758 3,074 5,701 9,177 112 —————————————————————————————————
NET INCOME FOR THE YEAR   108,380   \$108,000     NET UNREALIZED LOSS ON INVESTMENT   \$200   \$108,000     SECURITIES AVAILABLE FOR SALE   \$(2,622)   \$(2,522)     TOTAL COMPREHENSIVE INCOME   \$100     STOCK COMPRENSIVE INCOME   \$3,074     TAX BENEFIT FROM OPTION EXERCISES   5,701     ISSUANCE OF 915,811 SHARES PURSUANT TO   \$10,326   \$7,150     ISSUANCE OF 3,303 SHARES IN LIEU OF   \$100     BOARD OF DIRECTOR RETAINER FEES   \$112     CANCELLATION OF 39,143 SHARES DUE TO   \$1,256   \$1,256     ISSUANCE OF 3,138,701 SHARES PURSUANT TO   \$1,256   \$1,256     ISSUANCE OF 3,138,701 SHARES PURSUANT TO   \$106,713     INSUANCE OF 3,138,701 SHARES PURSUANT TO   \$100,713     INSUANCE OF 3,138,701 SHARES PU	622) (2,622) 758 3,074 5,701 9,177 112 —
NET UNREALIZED LOSS ON INVESTMENT  SECURITIES AVAILABLE FOR SALE  (2,622)  (2  TOTAL COMPREHENSIVE INCOME  STOCK COMPENSATION COSTS  3,074  TAX BENEFIT FROM OPTION EXERCISES  5,701  ISSUANCE OF 915,811 SHARES PURSUANT TO  VARIOUS STOCK PLANS AND AGREEMENTS  1 16,326  (7,150)  ISSUANCE OF 3,303 SHARES IN LIEU OF  BOARD OF DIRECTOR RETAINER FEES  112  CANCELLATION OF 39,143 SHARES DUE TO  FORFEITURES OF ISSUED RESTRICTED STOCK  ISSUANCE OF 3,138,701 SHARES PURSUANT TO  UNITED NATIONAL BANK ACQUISITION  3 106,713	622) (2,622) 758 3,074 5,701 9,177 112 —
SECURITIES AVAILABLE FOR SALE	758 3,074 5,701 9,177 112 — 106,716
### TOTAL COMPREHENSIVE INCOME  ### STOCK COMPENSATION COSTS  ### TAX BENEFIT FROM OPTION EXERCISES  ### TAX BENEFIT FROM OPTION EXERCI	758 3,074 5,701 9,177 112 — 106,716
STOCK COMPENSATION COSTS  TAX BENEFIT FROM OPTION EXERCISES  5,701  ISSUANCE OF 915,811 SHARES PURSUANT TO  VARIOUS STOCK PLANS AND AGREEMENTS  1 16,326  (7,150)  ISSUANCE OF 3,303 SHARES IN LIEU OF  BOARD OF DIRECTOR RETAINER FEES  112  CANCELLATION OF 39,143 SHARES DUE TO  FORFEITURES OF ISSUED RESTRICTED STOCK  ISSUANCE OF 3,138,701 SHARES PURSUANT TO  UNITED NATIONAL BANK ACQUISITION  3 106,713	3,074 5,701 9,177 112 — 106,716
TAX BENEFIT FROM OPTION EXERCISES 5,701  ISSUANCE OF 915,811 SHARES PURSUANT TO  VARIOUS STOCK PLANS AND AGREEMENTS 1 16,326 (7,150)  ISSUANCE OF 3,303 SHARES IN LIEU OF  BOARD OF DIRECTOR RETAINER FEES 112  CANCELLATION OF 39,143 SHARES DUE TO  FORFEITURES OF ISSUED RESTRICTED STOCK 1,256  ISSUANCE OF 3,138,701 SHARES PURSUANT TO  UNITED NATIONAL BANK ACQUISITION 3 106,713	5,701 9,177 112 — 106,716
ISSUANCE OF 915,811 SHARES PURSUANT TO  VARIOUS STOCK PLANS AND AGREEMENTS 1 16,326 (7,150)  ISSUANCE OF 3,303 SHARES IN LIEU OF  BOARD OF DIRECTOR RETAINER FEES 112  CANCELLATION OF 39,143 SHARES DUE TO  FORFEITURES OF ISSUED RESTRICTED STOCK 1,256 (1,256)  ISSUANCE OF 3,138,701 SHARES PURSUANT TO  UNITED NATIONAL BANK ACQUISITION 3 106,713	9,177 112 — 106,716
VARIOUS STOCK PLANS AND AGREEMENTS 1 16,326 (7,150)  ISSUANCE OF 3,303 SHARES IN LIEU OF BOARD OF DIRECTOR RETAINER FEES 112  CANCELLATION OF 39,143 SHARES DUE TO FORFEITURES OF ISSUED RESTRICTED STOCK 1,256 (1,256)  ISSUANCE OF 3,138,701 SHARES PURSUANT TO UNITED NATIONAL BANK ACQUISITION 3 106,713	112 — 106,716
ISSUANCE OF 3,303 SHARES IN LIEU OF BOARD OF DIRECTOR RETAINER FEES 112  CANCELLATION OF 39,143 SHARES DUE TO FORFEITURES OF ISSUED RESTRICTED STOCK 1,256 (1,256)  ISSUANCE OF 3,138,701 SHARES PURSUANT TO UNITED NATIONAL BANK ACQUISITION 3 106,713	112 — 106,716
BOARD OF DIRECTOR RETAINER FEES 112  CANCELLATION OF 39,143 SHARES DUE TO FORFEITURES OF ISSUED RESTRICTED STOCK 1,256 (1,256)  ISSUANCE OF 3,138,701 SHARES PURSUANT TO UNITED NATIONAL BANK ACQUISITION 3 106,713	106,716
CANCELLATION OF 39,143 SHARES DUE TO  FORFEITURES OF ISSUED RESTRICTED STOCK  ISSUANCE OF 3,138,701 SHARES PURSUANT TO  UNITED NATIONAL BANK ACQUISITION  3 106,713	106,716
FORFEITURES OF ISSUED RESTRICTED STOCK 1,256 (1,256)  ISSUANCE OF 3,138,701 SHARES PURSUANT TO  UNITED NATIONAL BANK ACQUISITION 3 106,713	,
ISSUANCE OF 3,138,701 SHARES PURSUANT TO  UNITED NATIONAL BANK ACQUISITION 3 106,713	,
UNITED NATIONAL BANK ACQUISITION 3 106,713	,
	,
DIVIDENDS PAID ON COMMON STOCK (10,709)	(10,709)
BALANCE, DECEMBER 31, 2005 61 389,004 393,846 (8,242) (37,905) (2,626)	734,138
COMPREHENSIVE INCOME	
NET INCOME FOR THE YEAR 143,369 \$143	,369 143,369
NET UNREALIZED LOSS ON INVESTMENT	
SECURITIES AVAILABLE-FOR-SALE (7,461) (7	461) (7,461)
TOTAL COMPREHENSIVE INCOME \$133	,908
ELIMINATION OF DEFERRED COMPENSATION	
PURSUANT TO ADOPTION OF SFAS NO. 123R (8,242) 8,242	_
STOCK COMPENSATION COSTS 5,664	5,664
TAX BENEFIT FROM OPTION EXERCISES 11,275	11,275
TAX BENEFIT FROM VESTED RESTRICTED STOCK 836	836
ISSUANCE OF 1,329,460 SHARES PURSUANT TO	
VARIOUS STOCK PLANS AND AGREEMENTS 1 10,407	10,408
ISSUANCE OF 3,895 SHARES IN LIEU OF	
BOARD OF DIRECTOR RETAINER FEES 156	156
CANCELLATION OF 44,846 SHARES DUE TO	
FORFEITURES OF ISSUED RESTRICTED STOCK 1,524 (1,524)	_
ISSUANCE OF 3,647,440 SHARES PURSUANT TO	
STANDARD BANK ACQUISITION 4 133,845	133,849
PURCHASE 24,109 SHARES OF TREASURY STOCK (876)	(876)
DIVIDENDS PAID ON COMMON STOCK (11,968)	(11,968)
BALANCE, DECEMBER 31, 2006 \$66 \$544,469 \$525,247 \$ — \$(40,305) \$(10,087)	\$1,019,390

EAST WEST BANCORP, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED
STATEMENTS OF CHANGES
IN STOCKHOLDERS' EQUITY

(in thousands, except share data)

ACCUMULATED

ACCUMULATED OTHER Comprehensive

		ADDITIONAL				COMPREHENSIVE		TOTAL
	COMMON STOCK	PAID-IN Capital	RETAINED EARNINGS	DEFERRED Compensation	TREASURY STOCK	INCOME (LOSS), NET OF TAX	COMPREHENSIVE	STOCKHOLDERS' Equity
COMPREHENSIVE INCOME								
NET INCOME FOR THE YEAR			161,167				\$161,167	161,167
NET UNREALIZED LOSS ON INVESTMENT								
SECURITIES AVAILABLE-FOR-SALE						(28,715)	(28,715)	(28,715)
TOTAL COMPREHENSIVE INCOME							\$132,452	_
CUMULATIVE EFFECT FROM THE ADOPTION OF FIN48			(4,628)					(4,628)
STOCK COMPENSATION COSTS		6,767						6,767
TAX BENEFIT FROM OPTION EXERCISES		7,466						7,466
TAX PROVISION FROM VESTED RESTRICTED STOCK		(9)						(9)
ISSUANCE OF 1,195,698 SHARES PURSUANT TO								
VARIOUS STOCK PLANS AND AGREEMENTS	2	11,791						17,793
ISSUANCE OF 5,880 SHARES IN LIEU OF								
BOARD OF DIRECTOR RETAINER FEES		219						219
ISSUANCE OF 2,032,816 SHARES PURSUANT TO								
DESERT COMMUNITY BANK ACQUISITION	2	78,484						78,486
CANCELLATION OF 85,603 SHARES DUE TO								
FORFEITURES OF ISSUED RESTRICTED STOCK		3,110			(3,110)			_
PURCHASE OF 39,048 SHARES OF TREASURY STOCK DUE TO								
THE VESTING OF RESTRICTED STOCK					(1,280)			(1,280)
PURCHASE OF 11,624 SHARES OF TREASURY STOCK DUE TO								
GRANTING OF UNRESTRICTED STOCK TO DESERT COMMUNITY BANK					(425)			(425)
PURCHASE OF 1,392,176 SHARES OF TREASURY STOCK PURSUANT TO								
THE STOCK REPURCHASE PROGRAM					(53,805)			(53,805)
DIVIDENDS PAID ON COMMON STOCK		<u> </u>	(24,603)					(24,603)
BALANCE, DECEMBER 31, 2007	\$70	\$652,297	\$657,183		\$(98,925)	\$(38,802)		\$1,171,823

	YEAR ENDED DECEMBE		
DISCLOSURE OF RECLASSIFICATION AMOUNT:	2007	2006 (In thousands)	2005
UNREALIZED HOLDING LOSS ON SECURITIES ARISING DURING THE YEAR, NET OF TAX BENEFIT OF \$17,504 IN 2007, \$4,337 IN 2006, AND \$96 IN 2005	\$(24,172)	\$(5,990)	\$ (133)
LESS: RECLASSIFICATION ADJUSTMENT FOR GAIN INCLUDED IN NET INCOME, NET OF TAX EXPENSE OF \$3,290 IN 2007, \$1,066 IN 2006, AND \$1,802 IN 2005	(4,543)	(1,471)	(2,489)
NET UNREALIZED LOSS ON SECURITIES, NET OF TAX BENEFIT OF \$20,794 IN 2007, \$5,403 IN 2006, AND \$1,898 IN 2005	\$(28,715)	\$(7,461)	\$(2,622)

EAST WEST BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(in thousands, except share data)

	YEAR ENDED DECEMBER 31,			
	2007	2006	2005	
CASH FLOWS FROM OPERATING ACTIVITIES				
NET INCOME	\$161,167	\$143,369	\$108,380	
ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES:				
DEPRECIATION AND AMORTIZATION	13,869	7,887	10,328	
STOCK COMPENSATION COSTS	6,767	5,664	3,074	
DEFERRED TAX BENEFIT	(17,495)	(14,469)	(10,982)	
PROVISION FOR LOAN LOSSES	12,000	6,166	15,870	
NET GAIN ON SALES OF INVESTMENT SECURITIES, LOANS AND OTHER ASSETS	(12,055)	(2,576)	(5,921)	
FEDERAL HOME LOAN BANK STOCK DIVIDENDS	(3,539)	(2,793)	(2,176)	
ORIGINATIONS OF LOANS HELD FOR SALE	(42,578)	(22,782)	(42,200)	
PROCEEDS FROM SALE OF LOANS HELD FOR SALE	42,663	22,831	42,407	
TAX (BENEFIT) PROVISION FROM STOCK OPTIONS EXERCISED	(7,466)	(11,275)	5,701	
TAX PROVISION (BENEFIT) FROM VESTED RESTRICTED STOCK	9	(836)	_	
NET CHANGE IN ACCRUED INTEREST RECEIVABLE AND OTHER ASSETS	64,399	(45,960)	5,770	
NET CHANGE IN ACCRUED EXPENSES AND OTHER LIABILITIES	5,788	36,245	13,942	
TOTAL ADJUSTMENTS	62,362	(21,898)	35,813	
NET CASH PROVIDED BY OPERATING ACTIVITIES	223,529	121,471	144,193	
CASH FLOWS FROM INVESTING ACTIVITIES				
NET LOAN ORIGINATIONS	(1,373,150)	(1,768,618)	(1,250,789)	
PURCHASES OF:				
SECURITIES PURCHASED UNDER RESALE AGREEMENTS	(150,000)	(50,000)	(50,000)	
INVESTMENT SECURITIES AVAILABLE-FOR-SALE	(943,448)	(1,851,931)	(458,720)	
LOANS RECEIVABLE	<del>_</del>	_	(1,988)	
FEDERAL HOME LOAN BANK STOCK	(33,829)	(41,647)	(25,725)	
FEDERAL RESERVE BANK STOCK	(3,351)	(5,545)	(5,362)	
INVESTMENTS IN AFFORDABLE HOUSING PARTNERSHIPS		_	(12)	
PREMISES AND EQUIPMENT	(11,971)	(8,705)	(12,563)	
PROCEEDS FROM UNSETTLED SECURITIES ACQUIRED		225,616	_	
PROCEEDS FROM SALE OF:				
INVESTMENT SECURITIES AVAILABLE-FOR-SALE	541,092	232,372	251,936	
SECURITIES PURCHASED UNDER RESALE AGREEMENTS	100,000	_	_	
LOANS RECEIVABLE	23,170	6,026	54,366	
REAL ESTATE OWNED	4,130	484	_	
EQUITY INVESTMENTS	500	_	_	
PREMISES AND EQUIPMENT	6,745	44	3	
MATURITY OF INTEREST-BEARING DEPOSITS IN OTHER BANKS	1,205	1,059	100	
REPAYMENTS, MATURITY AND REDEMPTION OF INVESTMENT SECURITIES AVAILABLE-FOR-SALE	1,295,580	1,624,621	194,635	
REDEMPTION OF FEDERAL HOME LOAN BANK STOCK	31,767	19,816	33,636	
ACQUISITIONS, NET OF CASH (ACQUIRED) PAID	(7,337)	98,351	49,077	

(518,897)

(1,518,057)

EAST WEST BANCORP, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED
STATEMENTS OF CASH FLOW

20

(in thousands)

NET CASH (USED IN) INVESTING ACTIVITIES

(CONTINUED)

(1,221,406)

		YEAR ENDED DECEMBER	R 31,
	2007	2006	2005
CASH FLOWS FROM FINANCING ACTIVITIES			
NET (DECREASE) INCREASE IN DEPOSITS	(462,872)	247,461	871,000
NET INCREASE IN FEDERAL FUNDS PURCHASED	71,275	59,500	91,500
NET INCREASE (DECREASE) IN FEDERAL HOME LOAN BANK ADVANCES	646,500	449,000	(242,750)
(REPAYMENT) PROCEEDS FROM SECURITIES SOLD UNDER REPURCHASE AGREEMENTS	(7,737)	650,000	325,000
PROCEEDS (REPAYMENT) OF NOTES PAYABLE	26,955	(8,454)	(2,185)
PROCEEDS FROM ISSUANCE OF LONG-TERM DEBT	50,000	30,000	95,000
PAYMENT OF DEBT ISSUE COST	_	<del>-</del>	(85)
PROCEEDS FROM ISSUANCE OF COMMON STOCK PURSUANT TO VARIOUS STOCK PLANS AND AGREEMENTS	11,266	10,303	8,559
TAX BENEFIT FROM STOCK OPTIONS EXERCISED	7,466	11,275	_
TAX (PROVISION) BENEFIT FROM VESTED RESTRICTED STOCK	(9)	836	_
DIVIDENDS PAID ON COMMON STOCK	(24,603)	(11,968)	(10,709)
PURCHASE OF TREASURY SHARES	(55,085)		
NET CASH PROVIDED BY FINANCING ACTIVITIES	263,156	1,437,953	1,135,330
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(32,212)	41,367	58,117
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	192,559	151,192	93,075
CASH AND CASH EQUIVALENTS, END OF YEAR	\$160,347	\$192,559	\$151,192
		<del></del>	
SUPPLEMENTAL CASH FLOW INFORMATION			
CASH PAID DURING THE YEAR FOR:	4.70.000	4005.011	4100.405
INTEREST	\$372,230	\$285,211	\$123,435
INCOME TAX PAYMENTS, NET OF REFUNDS	114,870	74,752	63,881
NONCASH INVESTING AND FINANCING ACTIVITIES:	1 100 100	700.000	000 500
GUARANTEED MORTGAGE LOAN SECURITIZATIONS	1,180,160	788,036	209,563
ISSUANCE OF EQUITY SHARES PURSUANT TO ACQUISITION	78,588	133,849	106,716
AFFORDABLE HOUSING INVESTMENT FINANCED THROUGH NOTES PAYABLE	12,600	11,000	
EQUITY INTERESTS IN EAST WEST CAPITAL TRUSTS	1,547	928	619
REAL ESTATE ACQUIRED THROUGH FORECLOSURE	1,500	2,884	<del>-</del>
ISSUANCE OF COMMON STOCK IN LIEU OF BOARD OF DIRECTOR RETAINER FEES	219	156	112

EAST WEST BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW

#### COMMON STOCK AND DIVIDENDS:

East West Bancorp, Inc. common stock trades on the Nasdaq Global Select Market under the symbol EWBC. As of December 31, 2007, there were 63,137,221 shares of common stock issued and outstanding.

The following table sets forth the range of closing sales prices for the Company's common stock for each of the quarters in the two years ended December 31, 2007:

		YEAR ENDED	DECEMBER	31,	
		2007		2006	
	HIGH	LOW	HIGH	LOW	
FIRST QUARTER	\$38.96	\$35.26	\$39.51	\$35.13	
SECOND QUARTER	41.86	35.31	40.91	36.76	
THIRD QUARTER	39.59	34.95	40.88	36.76	
FOURTH QUARTER	38.27	24.13	39.64	34.49	
THIRD QUARTER	39.59	34.95	40.88	36.76	

East West quarterly cash dividends on common stock, when and if declared by the board of directors, are distributed in February, May, August and November.

#### **ANNUAL MEETING:**

The 2008 Annual Meeting of Shareholders will be held at 2:00 p.m. Pacific Standard Time on Thursday, May 29, 2008, at:

The Westin Pasadena Hotel 191 N. Los Robles Avenue Pasadena. California 91101

Formal notice of the meeting with a proxy card and proxy statement, is being mailed to all shareholders of record as of March 31, 2008. The proxy statement, annual report on Form 10-K and proxy card are available on the Internet at the "Investor Relations — Electronic Literature" section of the corporate website at: www.eastwestbank.com.

#### STOCK TRANSFER STATEMENT:

Shareholders with inquiries about accounts, lost ticket certificates or changes of address may contact the BNY Mellon Shareowner Services customer service department by calling (877) 254-8651, available 24 hours. Written correspondence may be sent to:

BNY Mellon Shareowner Services 480 Washington Boulevard Jersey City, New Jersey 07310

#### FINANCIAL INFORMATION AND MAILINGS:

You may obtain the Company's annual reports on Form 10-K and other financial information by writing or calling:

East West Bancorp, Inc. Investor Relations 135 N. Los Robles Avenue, 7th Floor Pasadena, California 91101 (626) 768-6000

#### **QUARTERLY REPORTS:**

East West's financial results are provided in quarterly earnings releases. A copy of the release is available via the following methods:

#### ON THE INTERNET

Company information and news releases are also available at www.eastwestbank.com. To receive company news releases via e-mail, please contact Investor Relations at the telephone number or address above.

#### BY MAIL

Upon request, we will mail you our quarterly earnings releases. To be added to the mailing list, please contact Investor Relations at the telephone number or address above.





Suling Wang Untitled, 2006 Acrylic and ink on paper, 44-7/8 x 30-1/8 in.

CORPORATE OFFICE PASADENA	(000) 700 0000	MONTEBELLO 2825 Via Campo	(323) 723-2311	<b>HESPERIA</b> 15479 Main Street	(760) 243-2140
135 N. Los Robles Avenue, 7th Floor SOUTHERN CALIFORNIA	(626) 768-6000	MONTEREY PARK 228 West Garvey Avenue	(626) 280-1688	PHELAN Phelan Towne Square - 3936 Phelan Road	ATM Only
<b>ALHAMBRA</b> 5 East Valley Boulevard 1881 West Main Street	ATM Only (626) 308-2012	720 West Garvey Avenue 855 South Atlantic Boulevard	(626) 281-3800 (626) 281-5975	4895 Phelan Road VICTORVILLE	(760) 243-2140
403 West Valley Boulevard  ANAHEIM	(626) 576-7447	ONTARIO 3237 East Guasti Road, Suite 110	(909) 937-6056	Dunia Plaza - 12022 Dunia Road 12470 Hesperia Road 12530 Hesperia Road	(760) 243-2140 (760) 243-2140 (760) 243-2140
99 Ranch Market - 651 North Euclid Street	(714) 491-7942	PALOS VERDES PENINSULA 27421 Hawthorne Boulevard	(310) 544-1556	14800 La Paz Drive	(760) 243-2140
ARCADIA 99 Ranch Market - 1300 South Golden West Avenue	(626) 821-3539	<b>PASADENA</b> 135 North Los Robles Avenue, Suite 100	(626) 768-6088	<b>WRIGHTWOOD</b> 1261 Highway 2	(760) 249-3663
200 East Duarte Road 901 South Baldwin Avenue	(626) 821-4988 (626) 447-8890	<b>ROSEMEAD</b> 8168 East Garvey Avenue	(626) 572-4633	NORTHERN CALIFORNIA MAIN OFFICE 26 O'Farrell Street. 7th Floor	(415) 912-3600
<b>ARTESIA</b> 99 Ranch Market - 17713 Pioneer Boulevard	(562) 809-6296	ROWLAND HEIGHTS 99 Ranch Market -1015 South Nogales Street	(626) 581-0573	CUPERTINO	, ,,,
BEVERLY HILLS 450 North Roxbury Drive	(310) 888-8865	18458 Colima Road 19267 Colima Road	(626) 854-0070 (626) 810-8938	10001 North De Anza Boulevard 10945 North Wolfe Road	(408) 873-8128 (408) 873-7030
CALIFORNIA STATE UNIVERSITY, LOS ANGELES 5151 State University Drive – ADM 308	ATM Only	SAN GABRIEL 99 Ranch Market -140 West Valley Boulevard 140 West Valley Boulevard, Suite 101	(626) 927-1180 (626) 288-8688	<b>FREMONT</b> 6036 Stevenson Boulevard	(510) 979-0065
CARSON	•	301 West Valley Boulevard  SAN MARINO	(626) 308-1986	MILPITAS 99 Ranch Market -338 Barber Lane	(408) 571-4481
510 West Carson Street CENTURY CITY	(310) 533-1456	805 Huntington Drive 2090 Huntington Drive	(626) 799-1132 (626) 457-1333	<b>OAKLAND</b> 369 Ninth Street	(510) 465-3333
1900 Avenue of the Stars CERRITOS	(310) 712-0044	SANTA FE SPRINGS 10100 Pioneer Boulevard, Suite 1000	(562) 906-7880	SAN FRANCISCO 1241 Stockton Street	(415) 433-1533
11812 East South Street CHINO HILLS	(562) 924-8222	SILVERLAKE 2496 Glendale Boulevard	(323) 667-9003	4355 Geary Boulevard SAN JOSE	(415) 750-2800
99 Ranch Market - 2959 Chino Avenue CITY OF INDUSTRY	(909) 590-8310	SOUTH PASADENA 1001 Fair Oaks Avenue	(323) 682-3831	1728 Hostetter Road, Suite 10 SAN MATEO	(408) 392-0092
18645 East Gale Avenue, Suite 100 1680 South Azusa Avenue	(626) 854-8600 (626) 913-8983	TARZANA 18321 Ventura Boulevard	(818) 774-2666	491 South El Camino Real TEXAS	(650) 340-1660
<b>DIAMOND BAR</b> 379 South Diamond Bar Boulevard	(909) 861-3676	TORRANCE 23737 Hawthorne Boulevard	(310) 791-2800	HOUSTON 11008 Bellaire Boulevard	(281) 575-0077
1132 South Diamond Bar Boulevard  EL MONTE	(909) 612-1688	VAN NUYS		OTHER BUSINESS OFFICES SANTA FE SPRINGS	
3920 North Peck Road 9300 Flair Drive, 5th Floor (Mortgage Center)	(626) 579-5450 (800) 562-6392	99 Ranch Market -6450 Sepulveda Boulevard  WALNUT	(818) 947-0810	10330 Pioneer Boulevard, Suite 212 SILICON VALLEY	(562) 946-6300
9550 Flair Drive GLENDALE	(626) 582-8050	20607-1 Amar Road West Covina	(909) 869-7232	2350 Mission College Boulevard, Suite 988 UNION CITY	(408) 588-9680
520 North Central Avenue  HACIENDA HEIGHTS	(818) 545-8800	3622 South Nogales Street WESTMINSTER	(626) 912-8543	2 Union Square, Suite 301	(510) 475-3690
17188 - A Colima Road IRVINE	(626) 810-1688	9032 Bolsa Avenue  DESERT COMMUNITY BANK	(714) 895-2575	CHINA HONG KONG BRANCH Suite 806. One Pacific Place	
99 Ranch Market - 15333 Culver Drive 99 Ranch Market - 5402 Walnut Avenue	(949) 726-1189 (949) 451-1601	<b>ADELANTO</b> 10474 Rancho Road	(760) 243-2140	88 Queensway, Hong Kong BEIJING REPRESENTATIVE OFFICE	011-852-3760-7388
14845 Jeffrey Road 19540 Jamboree Road, Suite 150	(949) 733-8818 (949) 955-2728	APPLE VALLEY Apple Valley City Hall - 14931 Dale Evans Parkway	ATM Only	Room 609, Bright China Chang An Building	
<b>LINCOLN HEIGHTS</b> 2601 North Broadway	(323) 223-1164	16003 Quantico Road  BARSTOW	(760) 243-2140	Beijing, 100005, China SHANGHAI REPRESENTATIVE OFFICE	011-86-10-6510-1551
LOS ANGELES 624 South Grand Avenue	(213) 688-8600	945 East Armory Road HELENDALE	(760) 243-2140	Room 1805, Plaza 66 1266 Nan Jing West Road	
942 North Broadway	(213) 489-5300	Silver Lakes Shopping Center - 15055 Vista Road	ATM Only	Shanghai, 200040, China	011-86-21-6288-6101



