# ANNUAL REPORT

## OUT IN FRONT OF MOTORSPORTS ENTERTAINMENT









### Table of Contents

Letter to Shareholders
Selected Financial Data
Management's Discussion and Analysis of Financial Condition and Results of Operations
Consolidated Financial Statements
Notes to Consolidated Financial Statements
Reports of Independent Registered Public Accounting Firm
Report of Management on Internal Control  Over Financial Reporting
Market Price of and Dividends on Registrant's Common Equity and Related Stockholder Matters
Other Corporate Officers
Roard of Directors Incide Back Cover



## Driven by a Dream

In 1957, "Big" Bill France's innovative vision of a superspeedway capable of hosting the country's most premier auto races began to take shape.

He was able to break ground with the help of investors, and in 1959, that dream became a reality with the opening of Daytona International Speedway. Much has changed since then.

In fiscal 2007, we celebrated the 49th running of The Great American Race, the Daytona 500. For nearly half a century, we have promoted racing on the high banks of Daytona International Speedway. Since the first green flag in 1959, our Company has embarked on a long and successful path of growth to become a leader in motorsports entertainment.

Complementing the vision of Big Bill was the steady hand of his wife,

Anne B. France, who ensured the company remained on solid financial
footing. Both Big Bill and Anne established the foundation upon which the
following generations of the France family would build the great American
success story. Beginning with a dream of a single superspeedway
in Florida, ISC has evolved into a preeminent leader in motorsports
entertainment with 13 major motorsports facilities in key markets across the
country. The company also boasts significant breadth of assets to provide
fans and corporate partners with a positive experience, and keep them
returning year after year.







William C. France, Chairman of the Board Lesa France Kennedy, President James C. France, Chief Executive Officer



## Dear ISC Shareholder,

Fiscal 2006 marked a year of significant accomplishments for International Speedway Corporation ("ISC" or the "Company"). We once again posted record full-year financial results, highlighted by an eight percent growth in revenue.

The record results were driven by double-digit increases in television broadcast rights revenue and corporate spending for our events, providing further evidence that ISC is the partner of choice for corporate sponsors. Also fueling the full year financial results of 2006 was solid consumer demand for our major races.

From an industry perspective, 2006 was another strong year for NASCAR racing and we believe the stage is set for continued future success. While television results for the NASCAR NEXTEL Cup and Busch series experienced some softness, it is important to note that 2006 television results for the NEXTEL Cup are comparable to 2004, and the Busch Series posted a 13 percent increase over 2004. The sport remains a very strong television property and is well positioned to reach new heights in the coming years. Moreover, several new developments expected to occur in 2007 will further propel fan and media awareness, including new television partners such as ABC/ESPN, the entry of Toyota into the NEXTEL Cup and Busch series, the introduction of the Car of Tomorrow, the return of top tier NASCAR racing to Canada, and an expanded field for the Chase for the NASCAR NEXTEL Cup to twelve drivers. We remain very bullish for the future of NASCAR racing in North America.

The 2006 race season kicked off with a highly successful Speedweeks, featuring the earliest sell-out for the Daytona 500 in several years. Richmond International Raceway continued its long track-record

of NEXTEL Cup sell-outs, demonstrating the broad popularity of that facility. Other significant highlights for the year included the earliest sell-out in Darlington Raceway's history, which is even more compelling given the addition of 3,000 grandstand seats for the 2006 race weekend. In addition, Talladega Superspeedway hosted a thrilling inaugural NASCAR Craftsman Truck race on its newly-paved racing surface, and recorded 63 lead changes among 23 drivers before a near-capacity crowd for the NEXTEL Cup UAW-Ford 500. Finally, the NEXTEL Cup Ford 400 at Homestead-Miami Speedway sold out nearly five months in advance. More than 4,000 temporary seats were added to the facility to help meet demand, and this additional capacity was also sold. We expect the solid momentum in consumer demand to continue into 2007.

In certain markets in 2006, however, regional economic conditions and weather impacted short-term results. For example, economic weakness in Michigan affected Michigan International Speedway's events. In addition, challenging weather trends in recent years impacted Daytona International Speedway's summer NEXTEL Cup event weekend in 2006. We are addressing these issues through more aggressive consumer marketing to new and former customers, expanding our marketing reach to a broader footprint, and continuing to improve the fan experience at these facilities.

ISC continued to successfully grow its corporate sponsorship and hospitality revenue in 2006. The Company capitalized on major multi-year partnerships with well known brands such as Anheuser-Busch, Bank of America and Crown Royal, to name a few. Industry research shows that the average NASCAR fan is three times more likely to purchase or try sponsors' goods and services than a non-fan. Even more compelling, race-attending NASCAR fans are twice as likely as average fans to purchase or try sponsors' goods and services. Our nationwide portfolio of premier facilities, hosting events in nearly every month of the racing season, provides sponsors with year-long visibility and access to the "sweet spot" of the NASCAR fan base. In addition, we incorporate our integrated media properties, such as MRN Radio, NEXTEL Vision, ISC Publications and RacingOne.com/RacingUno.com, to allow our partners to effectively reach consumers with targeted marketing communications.

During 2006, we continued to position the company for future growth by capitalizing on several external opportunities. First, ISC announced its initial entry into the international market by partnering with Groupe Motorisé International to host and promote an event weekend in Montreal, Quebec, beginning in 2007.

The weekend will feature exciting on-track competition from the NASCAR Busch Series and Grand-Am Rolex Sports Car Series presented by Crown Royal Special Reserve. Montreal has a long and rich racing tradition and is a key market for major motorsports. We are very excited to partner with such a proven operator as GMI, who also successfully promotes the Canadian Formula One event, and look forward to a long and fruitful relationship.

Later in 2006, we announced an agreement to acquire an additional 37.5 percent of Raceway Associates LLC, owner and operator of Chicagoland Speedway and Route 66 Raceway, from Indianapolis Motor Speedway Corp. ISC also initiated its call rights to acquire the remaining minority stake and take full ownership of both facilities. Chicagoland Speedway is a highly attractive asset and will effectively complement our portfolio of premier motorsports facilities. We expect to build upon the prior successes of the facility to enhance the fan experience through prudent investments, and drive incremental value by leveraging our corporate relationships.

The Company continued to make progress on its development efforts in Washington state in fiscal 2006. ISC representatives met with local and state elected







officials, and generated significant grassroots support for the proposed motorsports and multi-use recreational facility in Kitsap County. Most recently, Washington State Lt. Governor Brad Owen, a strong supporter of the project, requested legislation that was introduced into the 2007 session. We look forward to successfully proceeding through the hearings and receiving approval later this year.

In addition to our efforts in the Pacific Northwest. we recently announced our intention to evaluate the possibility of a public-private partnership to develop a motorsports entertainment facility in the Denver metropolitan area. As a top-20 media market and home to a significant number of fans, we view the greater Denver region as a logical location for the sport to expand, and we look forward to working closely with the local communities over the coming months.

In New York, while we are disappointed that we could not proceed with our speedway development effort on Staten Island, we remain committed to developing a speedway in the metropolitan New York area. We believe a premier facility in the nation's number one media market, as well as NASCAR's second largest television viewing market, is a significant long-term opportunity for the Company. Therefore, we will continue our efforts to identify a suitable location for a future development in the region. Concurrently, we expect to continue to conduct fill work on our 676 acres on Staten Island, as we explore the best alternative strategy for the acreage including selling a portion or all of the property, or potentially developing the acreage with a third party.

Looking ahead, ISC remains well positioned to leverage its core assets to help drive the future success of major motorsports. We have implemented strategic

consumer and corporate marketing initiatives to generate long-term revenue growth. In addition, we will continue our strategy of prudent capital investments in our existing facilities to further enhance the guest experience and generate incremental revenue for the Company. For fiscal 2007, we have announced significant club and seat additions at Richmond, and seat enhancements and new specialty vehicle parking areas at Michigan International Speedway.

Lastly, we will continue to explore external growth opportunities that complement our business and help drive additional shareholder value. In addition to our external development efforts, we look forward to a successful coming year with Motorsports Authentics, our licensing and merchandising joint venture with Speedway Motorsports. We expect the joint venture to become profitable in 2007 and positively contribute to our full year results.

From an industry perspective, in addition to the entry of Toyota into NEXTEL Cup and Busch racing and introduction of NASCAR's Car of Tomorrow, the 2007 race season marks the beginning of NASCAR's eight year domestic broadcast rights agreement with FOX, ABC/ESPN and TNT. These significant \$4.5 billion relationships represent a 40 percent increase in the average annual rights fees, providing long-term revenue and cash flow visibility. More importantly, 2007 marks the return of ABC/ESPN to NASCAR racing. ESPN helped propel the sport into the mainstream throughout the 1980s and 1990s, and we believe its return will further establish the sport as an American phenomenon.

We anticipate another strong year for ISC as we continue to execute our proven business plan to enhance long-term shareholder value.

Thank you for your continued support and we'll see you at the races!

Sea Francesfynnedy / In France Sill Enne



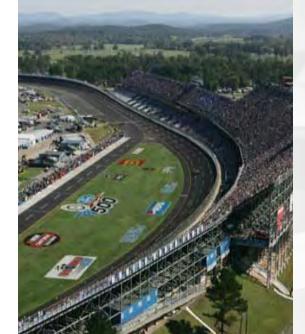


## **Strong Industry Momentum**

2006 was a successful year from an industry perspective and the sport's momentum remains strong. Looking ahead to 2007, several upcoming developments are expected to help further raise NASCAR racing's profile to fans and media.

2007 marks the beginning of NASCAR's new combined eight-year domestic television broadcast rights agreements with FOX, TNT, and ABC/ESPN. These important \$4.5 billion agreements will further establish NASCAR racing in the American sports mainstream. From a track operator perspective, the new agreement provides significant cash flow visibility and represents a 40 percent increase over the average annual rights fee of the prior agreements. At the industry level, the new agreements will help further drive the sport's popularity and expand its reach to new fans across the country.







FOX and TNT have been strong supporters of NASCAR racing since 2001, and both have played a major role in the sports' meteoric climb in popularity. We expect to see ongoing broadcast innovation in their coverage as they continue to air NASCAR racing events.

Even more notable for 2007 is the return of ESPN to the sport, which it helped build throughout the 1980s and 1990s. Toward the close of the 2006 season, there was a marked increase in coverage of NASCAR racing on ESPN, including special, racing-themed programming. It is expected that, as the network has done with the NFL and other major

sports, ESPN will support its role through increased racing-themed programming throughout the week and broader coverage in its weekly news programming. In addition, ESPN2 will broadcast substantially all of the NASCAR Busch Series, providing that growing series with the continuity and promotional support that will allow it to flourish.

Other significant developments include NASCAR's introduction of the Car of Tomorrow at 16 NASCAR NEXTEL Cup Series events beginning in 2007, as well as the return of top tier NASCAR racing to Canada.

The Car of Tomorrow is designed to provide the most technologically advanced safety enhancements for competitors. Driver safety is in the forefront of NASCAR's initiatives, and the Car of Tomorrow is the culmination of years of research. In addition, the Car of Tomorrow is designed to enhance competition by enabling more passing and side-by-side racing. Also, the new vehicles are designed in a manner that will ultimately result in cost efficiencies for race teams, allowing more teams to effectively compete at the highest level of motorsports.



Daytona International Speedway is the home of "The Great American Race"—the Daytona 500—NASCAR's biggest, richest and most prestigious race in America and NASCAR's Pepsi 400—the Mid-Summer Spectacular under the lights. Daytona boasts the most diverse schedule of racing on the globe—from stock cars, sports cars, go karts and motorcycles—earning it the title of "World Center of Racing."





The 2007 staging of the NASCAR Busch Series in Montreal marks the return of top division NASCAR competition to Canada. This is an important part of NASCAR's initiative to grow awareness throughout North America and further integrates NASCAR into the Canadian motorsports landscape.

Lastly, several new entries into the sport will surely have an immediate positive impact on its profile.

First, Toyota will make its debut in the NASCAR

NEXTEL Cup and Busch series in 2007. Toyota

Racing Development has a long history of successfully competing among the world's top tiers of motorsports, having recently completed its third year competing in the NASCAR Craftsman Truck Series by collecting 12 wins, 15 pole positions and the series













championship with Todd Bodine. Toyota will bring that expertise and track-record to the most popular form of motorsports in the U.S. Toyota has aligned itself with some popular drivers and teams in the NEXTEL Cup and Busch series, and will support its role through significant promotion and advertising, further raising awareness among fans and media.

In addition, several well-known drivers from other major racing series will now compete at the highest level of stock car racing, including Formula One star and former Indy 500 Champion Juan Pablo Montoya and former open wheel star A.J. Almendinger. These drivers have a significant fan following, and their progress will be closely watched over the coming year.



Located just 45 miles east of downtown Los Angeles, California Speedway hosts two NASCAR NEXTEL Cup events annually and offers the ultimate fan experience with the new, multi-million dollar Opportunity, California FanZone featuring the Apex restaurant

by Wolfgang Puck, the Impulse retail store, an entertainment stage and the Motorola Town Center.







## **Continued Strength in Corporate Marketing**

Corporate sponsorship and hospitality are expected to be among our fastest growing revenue streams over the next few years. We intend to continue maximizing these revenues by leveraging our assets, facilities, media properties, business operations and intellectual property to further drive corporate sales.

Corporate sponsorship and hospitality revenues achieved a double-digit increase in 2006, driven by major multi-year partnerships with such well known names as Anheuser-Busch, Bank of America, Crown Royal, Elizabeth Arden and Tissot.

ISC has become the partner of choice for corporate sponsors looking to enter or further capitalize on the business-building opportunities and properties in the motorsports industry. We deliver premier facilities and events all year long, from the season-opening Daytona 500 to season finale Ford 400 at Homestead-Miami Speedway. We host more than half of the NASCAR NEXTEL Cup schedule, including five of the ten races in the NEXTEL Cup Chase for the Championship. ISC also boasts a nationwide reach, providing partners







with access to 13 major facilities across the country, including five of the top 11 media markets. In fact, 80 percent of the U.S. population resides within a 400-mile radius of our facilities.

In addition to events and facilities, ISC possesses significant breadth of assets including various media assets, intellectual property and operational support services to deliver a full suite of turn-key solutions for fully-integrated media and marketing platforms. We help our partners effectively reach potential consumers and generate tangible returns on their investment. Also, our assets afford us the flexibility to tailor sponsorship programs for any size company, from regional businesses to Fortune 500 corporations.

For 2007 and beyond, we will continue to grow

sponsorship and hospitality revenue by providing customized marketing platforms designed to meet the objectives of our individual marketing partners. Official status relationships will remain as an area of significant growth in the coming years. In 2006, approximately 50 percent of our total gross sponsorship revenue was driven from multi-year official status agreements, and this is expected to continue growing as businesses look to establish a broader presence in the industry. In addition, we will continue to identify and leverage marketing opportunities across our physical assets, including newly renovated or constructed amenities, to provide innovative and unique marketing platforms, such as the Opportunity, California FanZone at California Speedway and the NEXTEL FanZone at Daytona.









In six short years of existence, this state-of-the-art facility is already home to some of the most exciting moments in motorsports history. Chicagoland Speedway continues to transform into a place where the energy is powerful and the power is unforgettable—fueling the ride of a lifetime.

In addition to identifying new areas for promotion, we place significant resources in working closely with our existing partners. Our partnership management group is a leader in the industry. They not only provide the critical account support necessary to maintain good client relationships, but they also provide significant strategic value by identifying potential opportunities for more effective promotion to better meet our clients' objectives. Partnership management representatives are integral members of our partners' marketing teams, and we will continue to build upon their success.

As mentioned earlier, ISC possesses significant media properties including MRN Radio, ISC Publications, NEXTEL Vision, RacingOne.com/RacingUno.com and others. Collectively, these properties can be incorporated into sponsor relationships to provide targeted advertising and marketing communications leading up to and during an event. Sponsors can leverage these assets to complement their position through production services, media activation and promotion. Over the past few years, we have taken

















a more integrated solutions approach to consolidate and continue to build our media channels and syndication of content to further expand the sport's reach, while building various ISC brands and those of our partners.

Corporate sponsors view ISC as an efficient and effective marketing tool for their business. Boasting the largest base of corporate marketing partners in the sport, we also facilitate business to business and cross promotional opportunities between partners to maximize the reach and efficiency of their programs.







Having sold out 30 (and counting) consecutive NASCAR
NEXTEL Cup Series races,
Richmond International
Raceway—America's Premier
Short Track—is perhaps the most universally loved track among fans, drivers, team owners and the media. Richmond is the only track to hold all of its major events "under the lights."





## **Innovative Consumer Marketing**

Race fans are the foundation of our business. Consumer demand remained strong during fiscal 2006, beginning with the earliest sell-out of the Daytona 500 in several years and ending with a five-month advanced sell-out for the Ford 400 NASCAR NEXTEL Cup Series finale at Homestead-Miami Speedway.

We expect this momentum to continue into fiscal 2007 and beyond, as the sport enters new markets and attracts additional fans.

As the fan base continues to grow, its needs and expectations become more diversified. Therefore, we continually invest capital and resources to meet these changing expectations. We want guests to have a positive and memorable experience from the moment they purchase their ticket to the time they return home. Doing so will increase renewals, help drive advanced sales and increase attendance-related revenue for our non-sold-out events. As such, we have implemented innovative and integrated consumer marketing strategies that span several results-oriented initiatives.

First, we are employing traditional brand management techniques across all our speedway properties and businesses. Each of our facilities is unique geographically as well as in the style of racing, its placement on the race schedule, and whether it is a night or day race. They deliver a one-of-a-kind experience for guests and competitors,







and we expect to leverage that uniqueness to build a connection with fans and further drive consumer demand. In addition, we will continue to incorporate our collective media properties to help further establish a sense of community within our fan base. These media channels and their content provide consumers with easily accessible, up-to-date facility and event information as well as the latest news and developments in the sport.

Over the last several years, we have made significant investments in proprietary technology designed to improve consumer communication and interaction, and enhance the sales process. These investments have generated solid results. For example, our contact center and internet ticket sales account for nearly half of all ticket sales for 2006, compared to only 25 percent in 2003, the first year the call center was placed in service. In addition, during the past year we implemented new technologies, including speech recognition capabilities and targeted outbound calling featuring the voice of popular drivers, which have resulted in up- and cross-sell opportunities. Looking ahead, we will continue to maximize the utilization of our existing assets and technology, while continuing to solicit consumer feedback and conduct market research to further understand and meet the needs of fans.



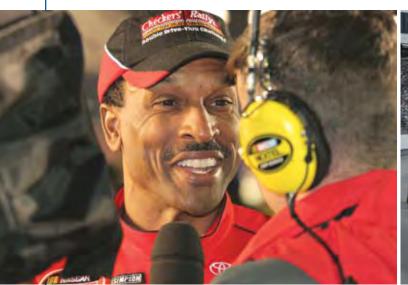


Since 1969, Talladega Superspeedway has set the standard among race fans as the destination that delivers entertainment value rivaled by none, on and off the track. Thousands of loyal fans return each year to witness the most competitive racing on the NASCAR circuit.

In addition, multi-cultural marketing initiatives are critical for us to gain a greater share of the rapidly growing segments of our fan base. ISC facilities are located in or near key markets such as Los Angeles, Miami, Phoenix, Chicago and Washington, D.C., and we have initiated programs to reach out to diverse race fans in these communities. Our efforts complement NASCAR's Drive for Diversity initiatives, helping bring the sport of NASCAR racing to a broader audience and to ultimately have its fan base more closely resemble the overall U.S. population.

We also continue to leverage cross-promotional programs and opportunities with our marketing partners to reach consumers through non-traditional channels. In 2006, we partnered with UPS for a ticket promotion to five ISC facilities, which was sent to their employee base of more than 340,000 people. Over the coming year we will partner with such well-known brands as AAA, Checkers/Rally's, and Pepsi for promotional programs designed to reach a broader universe of consumers and build event awareness.

Ongoing investment of capital into our existing facilities to enhance fan amenities is critical to meeting the needs of our guests, and also generates incremental revenue growth. Projects for 2006 included renovated suites and seats at Phoenix International Raceway, with a very successful high-end club that caters to fans desiring a more exclusive and premium race experience. We also redesigned the midway area at California Speedway, called Opportunity, California FanZone, which includes a high-end bistro, Apex by Wolfgang Puck. Fan response was overwhelmingly positive, as guests enjoyed the celebrity chef's signature cuisine. Lastly, we constructed additional grandstand seating at Darlington Raceway, including better sight lines and more comfortable seats. The facility posted its earliest sell-out in history including the increased capacity.











For the coming year, we are building a new grandstand and club seat section at Richmond International Raceway that will result in a net addition of nearly 5,000 seats. Construction is also currently underway at Michigan International Speedway to improve seating and add a new specialty vehicle parking area near pit road, and at California Speedway to improve sight lines of the back stretch for race fans.

In addition to facility upgrades, we continue to improve the experience for fans departing our events.

We have partnered with Gameday Management, a national transportation specialist, and with local transportation officials to improve ingress and egress at a number of our facilities around the country. In 2006, travel time for fans exiting our NASCAR NEXTEL Cup event in Michigan decreased nearly 30 percent from the facility's June event. In addition, at California Speedway's SONY HD 500, post-race traffic cleared and returned to normal in just slightly over two hours, significantly quicker than prior events. We continue to work more closely with our local communities and external resources to explore additional opportunities to enhance the fan experience.

The spectacle of an event at Michigan International Speedway creates indelible images and memories that will last a lifetime.

Located in the automotive manufacturing capital of the world, Michigan embodies America's love for cars, speed, and competition.





The NASCAR NEXTEL Cup Series will enter its 20th year of navigating the tricky backstretch dogleg of Phoenix



International Raceway in 2007. Since 1988, drivers have called the one-mile oval in the desert a great track for the challenge it presents to all cars that take the green flag.





## **Expanding the Fan Base**

New market penetration further expands the sport's following and creates opportunities for future growth.

In 2006, ISC entered into a limited partnership with Groupe Motorisé International to market and host certain events at the Circuit Gilles Villeneuve in Montreal, Quebec, beginning in 2007. The race weekend is scheduled for early August 2007 and includes the NASCAR Busch Series and the Grand-Am Rolex Sports Car Series Presented by Crown Royal. With nearly six million adult NASCAR fans throughout Canada, this opportunity complements our strategy of positioning our events in key markets. In addition, we are very proud to have partnered with such an experienced promoter as GMI. They have successfully hosted many racing events over the years, and have owned the exclusive promotion rights to the Formula One Canadian Grand Prix since 1996.

In February 2007, ISC closed on the purchase of Raceway Associates LLC, owner and operator of Chicagoland Speedway and Route 66 Raceway, by purchasing an additional 37.5 percent interest from

Indianapolis Motor Speedway Corp. and exercising its option to call the minority partners' 25 percent share. Located in the nation's third largest media market, Chicagoland Speedway will make a significant immediate and long-term contribution to our portfolio. We believe there are potential opportunities for increased revenue through the addition of enhanced fan amenities, club seating, fan zones, and other unique experiences. Also, as has occurred with other facilities, we will leverage our relationships with corporate partners to drive incremental value to that facility.

Our development efforts continue to make progress in the state of Washington. During the past year we have conducted outreach to build awareness and generate support both at the state and local levels. These efforts have generated significant results as over 350 local business and 50 community organizations have endorsed the project. In addition, we boast a database of over 35,000 resident supporters in favor





of a motorsports and multi-use recreational facility in Kitsap County, Washington. The necessary legislation to create the financing vehicle has been introduced into the state legislature as a request bill from Lt. Governor Brad Owen. We look forward to successfully completing the legislative process with an eye toward racing in 2011.

In addition, we are evaluating two separate sites for the development of a motorsports entertainment facility near Denver International Airport. Many racing fans live in metropolitan Denver, and its media market rank of 18th largest in the country makes it attractive to potential corporate partners. Similar to our effort in the Pacific Northwest, we believe a public-private partnership will result in a win-win for all involved, and look forward to

further discussion with the various local communities concerning this important opportunity during the coming year.

We continue our search for a potential speedway development site in the metropolitan New York City area. While we were disappointed we could not proceed with the Staten Island location, we continue to believe that a premier motorsports facility in the nation's top media market is an important strategic and operational opportunity for ISC.

Fill work on the 676 acres the Company owns on Staten Island will continue through 2008 and we have begun to research and develop market demand studies to assist in our evaluation of various alternative strategies. These alternatives include selling the property in whole or in parts, or potentially developing the property with a third party for a non-speedway use. As the property is the largest tract of undeveloped acreage in the five boroughs of New York City, we believe the property will be attractive to a number of developers and users in the market.

Located in the heartland of the country,
Kansas Speedway has become a fan
favorite for outstanding competition and
a fan-friendly atmosphere. On a NASCAR
NEXTEL Cup Series weekend, Kansas
Speedway is the fourth largest city in the
state of Kansas.





With its friendly staff and South Florida's sunny weather, Homestead-Miami Speedway is the perfect destination for fast-paced fun.



Excitement begins at Homestead-Miami each year with the first race of the IndyCar Series season and culminates with the season finales for all three national NASCAR series.





## **Growth of Ancillary Businesses**

We continue to leverage our core expertise and significant assets to capitalize on additional growth opportunities for the Company.

Several ISC subsidiaries were primarily established to enhance the fan experience during racing events. However, as these business units have evolved and grown, so have the potential opportunities to drive additional revenue and earnings growth for ISC. In addition, the Company possesses significant assets, which can be leveraged to drive additional value for shareholders and contribute to our overall success.

MRN Radio had another successful year in 2006. The country's largest independent sports radio network continued to expand its presence and bring motorsports to new fans throughout the country. As part of its agreement to become the Official Satellite Radio of NASCAR beginning in 2007, Sirius Satellite Radio has partnered with MRN Radio for race content and production services. In addition, MRN Radio signed a major five year agreement with ESPN Deportes Radio







for the production of certain programming beginning in the 2007 race season. This groundbreaking partnership complements our multi-cultural marketing initiatives by expanding NASCAR racing's reach into the U.S. Hispanic community.

Americrown, our catering, concessions and merchandising subsidiary, continues to contribute to the overall success of the Company. This was particularly true in 2006 as a result of Americrown's initiatives to streamline operations, thereby increasing revenues and lowering costs. The subsidiary will continue to explore opportunities to leverage its existing assets to drive revenue and profitability. Americrown remains focused on providing fans with the highest quality products,



both in concessions and merchandise, in a fan-friendly shopping environment. In addition, Americrown is committed to providing top-notch quality catering service and offering a flexible and high-end line of cuisine options for our club level and luxury suite guests. The overall fan experience is paramount to our success, and Americrown is a key contributor to that goal.

Martinsville Speedway celebrates its 60th anniversary this season, but the years haven't slowed the track that brings new meaning to "contact sports." It remains one of the toughest tracks for drivers to navigate, making it a fan favorite year after year.





2006 marked an important first year for Motorsports Authentics, our 50/50 joint venture with Speedway Motorsports, as the company made significant progress in its strategy to create an environment that drives future profitability. Moving forward, Motorsports Authentics plans to further improve and expand distribution channels and enhance its product offering, including more differentiated lines of merchandise to increase consumer appeal. We believe significant opportunities exist in licensed merchandise and apparel sales for NASCAR racing, and expect Motorsports Authentics to be a long-term contributor to ISC's bottom line.











Finally, we continue to evaluate opportunities to maximize the value of our significant land assets. In Daytona Beach, we are pursuing a potential mixeduse development on the approximately 71 acres we currently own across from Daytona International Speedway. In addition to replacing our corporate headquarters, we believe an entertainment and destination-style development will successfully complement the speedway and offer visitors a unique and exciting experience unlike any in the area. We will also continue to acquire land in and around our facilities to capitalize on future capital projects such as facility expansion or amenity enhancements.



Watkins Glen
International, considered
'The Soul of American
Road Racing', is a
permanent road course
that hosted the United
States Grand Prix from
1961-1980 and for the
21st year continues to
host the NASCAR NEXTEL
Cup Series each August.







2007 will mark NASCAR's 58th consecutive year of competition at the legendary Darlington Raceway, best-known for her unique configuration. A last-minute change during the construction process resulted in a track that is egg-shaped rather than oval, eventually giving birth to her famous nickname—the track "Too Tough To Tame."





## **Poised for Successful Future**

ISC's outstanding track record of growth has resulted from successful execution of our sound business plan, which was built upon strong fundamentals and financial acumen.

Looking toward the future, we will continue to build upon those same principles to maximize revenue from our existing businesses, while leveraging our expertise to identify additional growth opportunities.

We continue to be bullish on the future of major motorsports in North America, particularly NASCAR racing, and we are uniquely positioned to help the industry move forward and capitalize on its continued success.

The Company continues to have a strong financial position and enjoys significant visibility of its future operating results. We will continue to evaluate our capital allocation strategy and, as appropriate, return capital to shareholders. Combined with the successful execution of our sound business plan, we believe this strategy reflects a balanced approach that will enhance shareholder value and further position the Company for long-term success.



**External Expansion Opportunities** 

**New York City** 



Denver



#### **Selected Financial Data**

The following table sets forth our selected financial data as of and for each of the last five fiscal years in the period ended November 30, 2006. You should read the selected financial data set forth below in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our consolidated financial statements and the accompanying notes included elsewhere in this report.

		2002	Fo	r the Year 2003		ded Nov 2004		nber 30, 2005		2006
			(In Ti					nare Data)		
Income Statement Data:			`							
Revenues:										
Admissions, net	\$	205,754	\$	203,699		222,545	\$	234,768	\$	235,251
Motorsports related		241,666		265,209		34,943		408,514		466,095
Food, beverage and merchandise		69,516		74,075		83,236		87,269		87,288
Other	_	7,230		6,072		7,124		9,578		9,735
Total revenues		524,166		549,055	C	547,848		<i>7</i> 40,129		798,369
Expenses: Direct:										
Prize and point fund monies and NASCAR sanction fees		87,388		96,882		119,322		136,816		151,203
Motorsports related		94,375		97,771		113,073		134,395		144,445
Food, beverage and merchandise		37,614		41,467		52,285		56,773		53,141
General and administrative		76,266		82,403		90,307		95,987		106,497
Depreciation and amortization		38,184		40,860		44,443		50,893		56,833
Impairment of long-lived assets		-		-		-		-		87,084
Homestead-Miami Speedway track reconfiguration	_	-		2,829		-		-		-
Total expenses	_	333,827		362,212		419,430		474,864		599,203
Operating income		190,339		186,843	2	228,418		265,265		199,166
Interest income		1,187		1,789		4,053		4,860		5,312
Interest expense		(24,276)		(23,179)		(21,723)		(12,693)		(12,349)
Equity in net income from equity investments		1,907		2,553		2,754		3,516		318
Loss on early redemption of debt	_	-		-		(4,988)		-		
Income from continuing operations before income taxes										
and cumulative effect of accounting change		169,157		168,006	2	208,514		260,948		192,447
Income taxes	_	65,945		66,041		82,218		101,876		75,467
Income from continuing operations before										
cumulative effect of accounting change		103,212		101,965	1	126,296		159,072		116,980
(Loss) income from discontinued operations(1)		(60,962)		3,483		(6,315)		289		(1 <i>7</i> 6)
Gain on sale of discontinued operations		-		-		36,337		-		-
Cumulative effect of accounting change (2)	_	(453,228)		-		-		-		
Net (loss) income	\$	(410,978)	\$	105,448	\$	156,318	\$	159,361	\$	116,804
Basic Earnings per share:										
Income from continuing operations before										
cumulative effect of accounting change	\$	1.95	\$	1.92	\$	2.38	\$	2.99	\$	2.20
(Loss) income from discontinued operations (1)		(1.15)		0.07		(0.12)		0.01		-
Gain on sale of discontinued operations		- ()		-		0.68		-		-
Cumulative effect of accounting change (2)	_	(8.55)		-			_	-		-
Net (loss) income	\$	(7.75)	\$	1.99	\$	2.94	\$	3.00	\$	2.20
Diluted earnings per share:										
Income from continuing operations before cumulative effect of accounting change	\$	1.94	\$	1.92	\$	2.37	\$	2.99	\$	2.20
(Loss) income from discontinued operations (1)	Ψ	(1.14)	Ψ	0.06	Ψ	(0.11)	Ψ	2.77	Ψ	(0.01)
Gain on sale of discontinued operations		-		-		0.68		_		-
Cumulative effect of accounting change (2)		(8.54)		-		-		-		_
Net (loss) income	\$	(7.74)	\$	1.98	\$	2.94	\$	2.99	\$	2.19
Dividends per share	<u>\$</u> \$	0.06	\$	0.06	\$	0.06	\$	0.06	\$	0.08
Weighted average shares outstanding:										
Basic		3,036,552		3,0 <i>57</i> ,077		084,437	53	3,128,533		3,166,458
Diluted		53,101,535	5	3,133,282	53,	182 <i>,77</i> 6	5	3,240,183	53	3,270,623
Balance Sheet Data (at end of period):										
Cash and cash equivalents	\$	109,263	\$	,		160,978	\$	130,758	\$	59,681
Working capital (deficit)		12,100	-	(104,761)		149,879		14,887	,	7,298
Total assets		1,155,971		1,303,792		619,510		1,797,069	ı	,922,059
Long-term debt Total debt		309,606		75,168		369,315		368,387		367,324
		315,381		308,131		376,820 381 738	1	369,022		368,094
Total shareholders' equity		622,325		726,465	C	381,738		1,039,955		1,155,115

<sup>(1)</sup> Reflects the accounting for discontinued operations of North Carolina Speedway ("North Carolina"), which was sold on July 1, 2004, and Nazareth Speedway ("Nazareth") which is currently held for sale. The loss from discontinued operations in fiscal 2002 includes the adoption of Statement of Financial Accounting Standard ("SFAS") No. 142, which resulted in a non-cash after-tax charge of approximately \$64.0 million. The loss from discontinued operations in fiscal 2004 includes the non-cash after-tax impairment of Nazareth's long-lived assets of approximately \$8.6 million. The discontinued operations in fiscal 2005 includes the subsequent non-cash after-tax write-up of certain grandstand assets at Nazareth, which were relocated to and used at Darlington Raceway ("Darlington") in fiscal 2006, of approximately \$471,000.

<sup>[2]</sup> Reflects the adoption of SFAS No. 142, which resulted in a non-cash after-tax charge of approximately \$4.53.2 million in the first quarter of fiscal 2002. Included in this charge is approximately \$3.4 million associated with our equity investment in Raceway Associates, LIC ("Raceway Associates").

#### Management's Discussion and Analysis of Financial Condition and Results of Operations

#### General

The general nature of our business is a motorsports themed amusement enterprise; furnishing amusement to the public in the form of motorsports themed entertainment. We derive revenues primarily from (i) admissions to motorsports events and motorsports themed amusement activities held at our facilities, (ii) revenue generated in conjunction with or as a result of motorsports events and motorsports themed amusement activities conducted at our facilities, and (iii) catering, concession and merchandising services during or as a result of these events and amusement activities.

"Admissions, net" revenue includes ticket sales for all of our racing events, activities at DAYTONA USA and other motorsports activities and amusements, net of any applicable taxes.

"Motorsports related" revenue primarily includes television, radio and ancillary rights fees, marketing partnership fees, hospitality rentals (including luxury suites, chalets and the hospitality portion of club seating), advertising, track rentals and royalties from licenses of our trademarks.

"Food, beverage and merchandise" revenue includes revenues from concession stands, direct sales of souvenirs, hospitality catering, programs and other merchandise and fees paid by third party vendors for the right to occupy space to sell souvenirs and concessions at our facilities.

Direct expenses include (i) prize and point fund monies and NASCAR sanction fees, (ii) motorsports related expenses, which include labor, advertising, costs of competition paid to sanctioning bodies other than NASCAR and other expenses associated with the promotion of all of our motorsports events and activities, and (iii) food, beverage and merchandise expenses, consisting primarily of labor and costs of goods sold.

#### **Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While our estimates and assumptions are based on conditions existing at and trends leading up to the time the estimates and assumptions are made, actual results could differ materially from those estimates and assumptions. We continually review our accounting policies, how they are applied and how they are reported and disclosed in the financial statements.

The following is a summary of our critical accounting policies and estimates and how they are applied in the preparation of the financial statements.

Basis of Presentation and Consolidation. We consolidate all entities we control by ownership of a majority voting interest. Also, if we ever have variable interest entities for which we are the primary beneficiary, we will consolidate those entities. We do not currently have variable interest entities for which we are the primary beneficiary. Our judgment in determining if we are the primary beneficiary of a variable interest entity includes assessing our level of involvement in establishing the entity, determining whether we provide more than half of any management, operational or financial support to the entity, and determining if we absorb the majority of

the entity's expected losses or returns.

We apply the equity method of accounting for our investments in joint ventures and other investees whenever we can exert significant influence on the investee but do not have effective control over the investee. Our consolidated net income includes our share of the net earnings or losses from these investees. Our judgment regarding the level of influence over each equity method investee includes considering factors such as our ownership interest, board representation and policy-making decisions. We periodically evaluate these equity investments for potential impairment where a decline in value is determined to be other than temporary.

We use the cost method to account for investments in entities that we do not control and for which we do not have the ability to exercise significant influence over operating and financial policies. We eliminate all significant intercompany transactions from financial results.

Revenue Recognition. Advance ticket sales and event-related revenues for future events are deferred until earned, which is generally once the events are conducted. The recognition of event-related expenses is matched with the recognition of event-related revenues.

NASCAR contracts directly with certain network providers for television rights to the entire NASCAR NEXTEL Cup and NASCAR Busch series schedules. Event promoters share in the television rights fees in accordance with the provision of the sanction agreement for each NASCAR NEXTEL Cup and NASCAR Busch series event. Under the terms of this arrangement, NASCAR retains 10.0 percent of the gross broadcast rights fees allocated to each NASCAR NEXTEL Cup or NASCAR Busch series event as a component of its sanction fees and remits the remaining 90.0 percent to the event promoter. The event promoter pays 25.0 percent of the gross broadcast rights fees allocated to the event as part of awards to the competitors.

Our revenues from marketing partnerships are paid in accordance with negotiated contracts, with the identities of partners and the terms of sponsorship changing from time to time. Some of our marketing partnership agreements are for multiple facilities and/or events and include multiple specified elements, such as tickets, hospitality chalets, suites, display space and signage for each included event. The allocation of such marketing partnership revenues between the multiple elements, events and facilities is based on relative fair value. The sponsorship revenue allocated to an event is recognized when the event is conducted.

Revenues and related costs from the sale of merchandise to retail customers, internet sales and direct sales to dealers are recognized at the time of sale.

Accounts Receivable. We regularly review the collectibility of our accounts receivable. An allowance for doubtful accounts is estimated based on historical experience of write-offs and future expectations of conditions that might impact the collectibility of accounts.

Business Combinations. All business combinations are accounted for under the purchase method. Whether net assets or common stock is acquired, fair values are determined and assigned to the purchased assets and assumed liabilities of the acquired entity. The excess of the cost of the acquisition over fair value of the net assets acquired (including recognized intangibles) is recorded as goodwill. Business combinations involving existing motorsports



entertainment facilities commonly result in a significant portion of the purchase price being allocated to the fair value of the contract-based intangible asset associated with long-term relationships manifest in the sanction agreements with sanctioning bodies, such as NASCAR, Grand American Road Racing Association ("Grand American") and/or Indy Racing League ("IRL"). The continuity of sanction agreements with these bodies has historically enabled the facility operator to host motorsports events year after year. While individual sanction agreements may be of terms as short as one year, a significant portion of the purchase price in excess of the fair value of acquired tangible assets is commonly paid to acquire anticipated future cash flows from events promoted pursuant to these agreements which are expected to continue for the foreseeable future and therefore, in accordance with SFAS No. 141, are recorded as indefinite-lived intangible assets recognized apart from goodwill.

Capitalization and Depreciation Policies. Property and equipment are stated at cost. Maintenance and repairs that neither materially add to the value of the property nor appreciably prolong its life are charged to expense as incurred. Depreciation and amortization for financial statement purposes are provided on a straight-line basis over the estimated useful lives of the assets. When we construct assets, we capitalize costs of the project, including, but not limited to, certain preacquisition costs, permitting costs, fees paid to architects and contractors, certain costs of our design and construction subsidiary, property taxes and interest.

We must make estimates and assumptions when accounting for capital expenditures. Whether an expenditure is considered an operating expense or a capital asset is a matter of judgment. When constructing or purchasing assets, we must determine whether existing assets are being replaced or otherwise impaired, which also is a matter of judgment. Our depreciation expense for financial statement purposes is highly dependent on the assumptions we make about our assets' estimated useful lives. We determine the estimated useful lives based upon our experience with similar assets, industry, legal and regulatory factors, and our expectations of the usage of the asset. Whenever events or circumstances occur which change the estimated useful life of an asset, we account for the change prospectively.

Interest costs associated with major development and construction projects are capitalized as part of the cost of the project. Interest is typically capitalized on amounts expended using the weighted-average cost of our outstanding borrowings, since we typically do not borrow funds directly related to a development or construction project. We capitalize interest on a project when development or construction activities begin and cease when such activities are substantially complete or are suspended for more than a brief period.

Impairment of Long-lived Assets, Goodwill and Other Intangible Assets. Our consolidated balance sheets include significant amounts of long-lived assets, goodwill and other intangible assets. Our intangible assets are comprised of assets having finite useful lives, which are amortized over that period, and goodwill and other non-amortizable intangible assets with indefinite useful lives. Current accounting standards require testing these assets for impairment, either upon the occurrence of an impairment indicator or annually, based on assumptions regarding our future business outlook. While we continue to review and analyze many factors that can impact our business prospects in

the future, our analyses are subjective and are based on conditions existing at and trends leading up to the time the estimates and assumptions are made. Actual results could differ materially from these estimates and assumptions. Our judgments with regard to our future business prospects could impact whether or not an impairment is deemed to have occurred, as well as the timing of the recognition of such an impairment charge. Our equity method investees also perform such tests for impairment of long-lived assets, goodwill and other intangible assets.

Self-Insurance Reserves. We use a combination of insurance and self-insurance for a number of risks including general liability, workers' compensation, vehicle liability and employee-related health care benefits. Liabilities associated with the risks that we retain are estimated by considering various historical trends and forward-looking assumptions related to costs, claim counts and payments. The estimated accruals for these liabilities could be significantly affected if future occurrences and claims differ from these assumptions and historical trends.

Income Taxes. The tax law requires that certain items be included in our tax return at different times than when these items are reflected in our consolidated financial statements. Some of these differences are permanent, such as expenses not deductible on our tax return. However, some differences reverse over time, such as depreciation expense, and these temporary differences create deferred tax assets and liabilities. Our estimates of deferred income taxes and the significant items giving rise to deferred tax assets and liabilities reflect our assessment of actual future taxes to be paid on items reflected in our financial statements, giving consideration to both timing and probability of realization. Actual income taxes could vary significantly from these estimates due to future changes in income tax law or changes or adjustments resulting from final review of our tax returns by taxing authorities, which could also adversely impact our cash flow.

In the ordinary course of business, there are many transactions and calculations where the ultimate tax outcome is uncertain. The calculation of tax liabilities involves dealing with uncertainties in the application of complex tax laws. We recognize probable liabilities for tax audit issues, including interest and penalties, based on an estimate of the ultimate resolution of whether, and the extent to which, additional taxes will be due. Although we believe the estimates are reasonable, no assurance can be given that the final outcome of these matters will not be different than what is reflected in the historical income tax provisions and accruals. Such differences could have an impact on the income tax provision and operating results in the period in which such determination is made.

Contingent Liabilities. Our determination of the treatment of contingent liabilities in the financial statements is based on our view of the expected outcome of the applicable contingency. In the ordinary course of business we consult with legal counsel on matters related to litigation and other experts both within and outside our company. We accrue a liability if the likelihood of an adverse outcome is probable and the amount of loss is reasonably estimable. We disclose the matter but do not accrue a liability if either the likelihood of an adverse outcome is only reasonably possible or an estimate of loss is not determinable. Legal and other costs incurred in conjunction with loss contingencies are expensed as incurred.

#### **Acquisition and Divestitures**

Martinsville Speedway and North Carolina Speedway

On July 13, 2004, we acquired the assets of Martinsville Speedway ("Martinsville"), and assumed the operations as well as certain liabilities of Martinsville for approximately \$194.8 million, including acquisition costs. Martinsville was privately owned, with certain members of the France Family Group, which controls in excess of 60.0 percent of the combined voting interest of ISC, owning 50.0 percent of Martinsville. The acquisition was funded by \$100.4 million in proceeds from the sale of the assets of North Carolina and approximately \$94.4 million in cash. Martinsville's operations are included in our consolidated operations subsequent to the date of acquisition.

As required by the settlement agreement in the Ferko/Vaughn litigation ("Settlement Agreement") dated April 8, 2004, our North Carolina Speedway, Inc. subsidiary entered into an Asset Purchase Agreement with Speedway Motorsports, Incorporated ("SMI") for the sale of the tangible and intangible assets and operations of North Carolina. Under the terms of the Settlement Agreement, SMI's subsidiary purchased North Carolina's assets and assumed its operations for approximately \$100.4 million in cash. The sale of North Carolina's assets closed on July 1, 2004, and we recorded an after-tax gain in our third quarter of fiscal 2004 of approximately \$36.3 million.

For all periods presented, the results of operations of North Carolina, including the gain on sale, are presented as discontinued operations.

Nazareth Speedway

After the completion of Nazareth's fiscal 2004 events we suspended indefinitely its major motorsports event operations. The NASCAR Busch Series and IRL IndyCar Series events, then conducted at Nazareth, were realigned to other motorsports entertainment facilities within our portfolio.

In January 2006, we entered into an agreement with NZSW, LLC ("NZSW") for the sale of 158 acres, on which Nazareth Speedway is located, for approximately \$18.8 million. Under the terms of the contract the sale transaction is expected to close during fiscal 2007. Upon closing the transaction, we expect to record an after-tax gain from discontinued operations of approximately \$6.0 to \$7.0 million, or \$0.11 to \$0.13 per diluted share.

For all periods presented, the results of operations of Nazareth are presented as discontinued operations.

Pikes Peak International Raceway

On October 7, 2005, we acquired the assets and assumed certain liabilities of Pikes Peak International Raceway ("Pikes Peak") for approximately \$12.0 million. Subsequent to the purchase, the NASCAR Busch Series event, then conducted at Pikes Peak, was realigned to another motorsports entertainment facility within our portfolio for the fiscal 2006 racing season and we suspended indefinitely major motorsports event operations at the facility on October 31, 2005. We intend to relocate certain Pikes Peak fixed assets to other facilities within our portfolio. These assets include grandstand seating and other structures that can be utilized for future speedway expansion projects. We are currently pursuing the sale of the land on which Pikes Peak is located.

Raceway Associates

At November 30, 2006, we indirectly owned 37.5 percent of Raceway Associates, which owns Chicagoland Speedway ("Chicagoland") and Route 66 Raceway, both of which are located in Joliet, Illinois. Route 66 Raceway hosts events including National Hot Rod Association POWERade drag racing series events, dirt oval racing and concerts and has grandstands that seat approximately 30,000 spectators. Chicagoland is a 1.5-mile moderately banked, asphalt, oval superspeedway. The motorsports entertainment facility has grandstands, which seat approximately 75,000 spectators, and 24 luxury suites containing approximately 1,000 additional seats. Chicagoland promotes a NASCAR NEXTEL Cup Series, NASCAR Busch Series, IRL IndyCar Series and Automobile Racing Club of America RE/MAX Series event.

In November 2006, we announced that, through a wholly-owned subsidiary, we had entered into a purchase agreement with Indianapolis Motor Speedway Corporation ("IMS") to indirectly acquire an additional 37.5 percent interest in Raceway Associates. As a result of the transaction, we will own 100.0 percent of Motorsports Alliance, LLC ("Motorsports Alliance"), which owns 75.0 percent of Raceway Associates. Concurrent with the IMS transaction, we also exercised our right to purchase the minority partners' remaining 25.0 percent interest in Raceway Associates pursuant to the 1999 Raceway Associates formation agreement.

All the above transactions closed on February 2, 2007, for a total purchase price of approximately \$102.4 million. These transactions will be accounted for as a business combination.

We believe that Chicagoland Speedway and Route 66 are uniquely attractive assets well-positioned in the nation's third largest media market. The region boasts a strong motorsports fan base, demonstrated by six consecutive years of season ticket sell-outs at Chicagoland Speedway since opening in 2001. We believe our active representation on Raceway Associates' management committee since 2001 and extensive knowledge of the motorsports business will help ensure a seamless integration into ISC.

#### **Impairment of Long-Lived Assets**

During fiscal 1999, we announced our intention to search for a site for a major motorsports entertainment facility in the New York metropolitan area (see "Future Liquidity"). The decision to discontinue our speedway development efforts on Staten Island, in our fiscal 2006 fourth quarter, resulted in a non-cash, pre-tax charge in our results of approximately \$84.7 million, or \$1.01 per diluted share after-tax. Accounting principles generally accepted in the United States require that the property be valued at its current fair value, which is estimated by an independent appraisal at approximately \$65.0 million. Prior to the write-off, we had capitalized spending of approximately \$150.0 million through November 30, 2006, including: (1) \$123.0 million for land and related improvements, (2) \$11.0 million for costs related solely to the development of the speedway, and (3) \$16.0 million for capitalized interest and property taxes. The value of the property is expected to be in excess of \$100.0 million once it is filled and ready for sale.

#### **Equity and Other Investments**

Motorsports Authentics

On August 30, 2005, we partnered with SMI in a 50/50 joint venture, SMISC, LLC ("SMISC"), which, through a wholly-owned subsidiary



Motorsports Authentics, LLC, conducts business under the name Motorsports Authentics. Motorsports Authentics operates as an independent company with us and SMI as equal owners. Also on August 30, 2005, we announced that SMISC had entered into a definitive agreement dated August 29, 2005, to purchase the stock of Action Performance Companies, Inc. ("Action"). The acquisition was structured as a merger of a whollyowned subsidiary of Motorsports Authentics, LLC into Action.

The acquisition of Action was completed on December 9, 2005, which resulted in an investment of approximately \$124.6 million and was combined with the net assets and merchandising operations of Team Caliber, which Motorsports Authentics acquired on September 8, 2005. As a result of these acquisitions, Motorsports Authentics is now a leader in design, promotion, marketing and distribution of motorsports licensed merchandise. Motorsports Authentics has licenses for exclusive and non-exclusive distribution with teams competing in NASCAR and other major motorsports series. Its products include a broad range of motorsports-related die-cast replica collectibles, apparel, gifts and other memorabilia, which are marketed through a combination of mass retail, domestic wholesale, trackside, international and collector's club distribution channels.

#### Proximities, Inc.

We acquired an approximately 24.5 percent interest in Proximities, Inc. ("Proximities") in November 2004 through the purchase of Proximities' Series B Preferred Stock for approximately \$2.0 million. Proximities is developing products which are to be marketed as secure Radio Frequency Identification cashless payment, access control and age verification systems. Proximities is a variable interest entity as determined in accordance with FASB Interpretation No. 46, "Consolidation of Variable Interest Entities." We do not consolidate the operations of Proximities as we are not the primary beneficiary. The maximum exposure to loss as a result of our involvement with Proximities at November 30, 2006 is approximately \$243,000.

#### **Limited Partnership Agreement**

In October 2006 we entered into a limited partnership agreement with Group Motorisé International ("GMI") to organize, promote and hold certain racing events at Circuit Gilles Villeneuve, including a NASCAR Busch Series and Grand American Rolex Sports Car Series presented by Crown Royal Special Reserve race weekend in the third quarter of fiscal 2007. Circuit Gilles Villeneuve is a road course located in Montréal, Quebec, at which GMI currently promotes a successful F1 Canadian Grand Prix event. The agreement is not expected to have a material effect on our financial condition or results of operations in fiscal 2007.

#### **Future Trends in Operating Results**

Our success has been, and is expected to remain, dependent on maintaining good working relationships with the organizations that sanction events at our facilities, particularly with NASCAR, whose sanctioned events at our whollyowned facilities accounted for approximately 87.6 percent of our revenues in fiscal 2006. In January 2003, NASCAR announced it would entertain and discuss proposals from track operators regarding potential realignment of NASCAR NEXTEL Cup Series dates to more geographically diverse and potentially more desirable markets where there may be greater demand, resulting in an opportunity for increased revenues to the track operators.

NASCAR approved realignments of certain NASCAR NEXTEL Cup and other events at our facilities for the 2004, 2005 and 2006 seasons. We believe that the realignments have provided, and will continue to provide, additional net positive revenue and earnings as well as further enhance the sport's exposure in highly desirable markets, which we believe benefits the sport's fans, teams, sponsors and television broadcast partners as well as promoters. NASCAR has indicated that it is open to discussion regarding additional date realignments. We believe we are well positioned to capitalize on these future opportunities.

Fiscal 2006 was our last year under NASCAR's multi-year consolidated television broadcast rights agreements with NBC Sports, Turner Sports, FOX and FX. These agreements cover the domestic broadcast of NASCAR's NEXTEL Cup and Busch series racing seasons from 2001 through 2006. Under these agreements, television rights fees increased approximately 15.7 percent for the industry in fiscal 2006. Television broadcast and ancillary rights fees from continuing operations received from NASCAR for the NASCAR NEXTEL Cup and NASCAR Busch series events conducted at our wholly-owned facilities for fiscal 2006, 2005 and 2004 were approximately \$273.4 million, \$235.9 million and \$188.9 million, respectively.

NASCAR has entered into new combined eight-year agreements with FOX, ABC/ESPN, TNT and SPEED beginning in 2007 for the domestic broadcast and related rights for its NEXTEL Cup, Busch and Craftsman Truck series. The agreements are expected to total approximately \$4.5 billion over the eight year period from 2007 through 2014. This results in an approximate \$560.0 million gross average annual rights fee for the industry, a more than 40.0 percent increase over the current contract average of \$400.0 million annually. The industry rights fees are expected to approximate \$505.0 million for 2007, with increases, on average, of approximately three percent per year through the 2014 season. The annual increase is expected to vary between two and four percent per year over the period. While the 2007 rights fees will be less than the 2006 rights fees of approximately \$576.0 million, in our opinion this should not overshadow the strategic importance and expected long-term benefits of the new contracts. Over the past several years, there has been a shift of major sports programming from network to cable. The cable broadcasters can support a higher investment through subscriber fees not available to networks, which has resulted in increased rights fees for these sports properties. Cable, however, reaches far fewer households than network broadcasts. We view NASCAR's decision to keep approximately two-thirds of its event schedule on network television as important to the sport's future growth. The structure should continue to drive increased fan and media awareness for all three racing series, which will help fuel our long-term attendance and corporate-related revenues. We also welcome the chance to re-establish the sport's broadcast relationship with ESPN, which we believe will result in further exposure for NASCAR racing. First, we believe the NASCAR Busch Series will significantly benefit from the improved continuity of its season-long presence on ESPN. In addition, we believe the sport as a whole will benefit from the increased ancillary programming and nightly and weekly NASCAR-branded programming and promotions, similar to what ESPN does with the other major sports. The most significant benefit of the new contracts is the substantial increase in earnings and cash flow visibility for the entire industry over the contract period.

As media rights revenues fluctuate so do the variable costs tied to the percentage of broadcast rights fees required to be paid to competitors as part of NASCAR NEXTEL Cup, Busch and Craftsman Truck series sanction agreements. NASCAR prize and point fund monies, as well as sanction fees ("NASCAR direct expenses"), are outlined in the sanction agreement for each event and are negotiated in advance of an event. As previously discussed, included in these NASCAR direct expenses are 25.0 percent of the gross domestic television broadcast rights fees allocated to our NASCAR NEXTEL Cup, Busch and Craftsman Truck series events as part of prize and point fund money. These annually negotiated contractual amounts paid to NASCAR contribute to the support and growth of the sport of NASCAR stock car racing through payments to the teams and sanction fees paid to NASCAR. As such, we do not expect these costs to decrease in the future as a percentage of admissions and motorsports related income. We anticipate any operating margin improvement to come primarily from economies of scale and controlling costs in areas such as motorsports related and general and administrative expenses.

Economic conditions may impact our ability to secure revenues from corporate marketing partnerships. However, we believe that our presence in key markets and impressive portfolio of events are beneficial as we continue to pursue renewal and expansion of existing marketing partnerships and establish new corporate marketing partners. We believe that revenues from our corporate marketing partnerships will continue to grow over the long term.

An important component of our operating strategy has been our longstanding practice of focusing closely on supply and demand regarding additional capacity at our facilities. We continually evaluate the demand for our most popular racing events in order to add capacity that we believe will provide an acceptable rate of return on invested capital. Through prudent expansion, we attempt to keep demand at a higher level than supply, which stimulates ticket renewals and advance sales. Advance ticket sales result in earlier cash flow and reduce the potential negative impact of actual and forecasted inclement weather on ticket sales. While we will join with sponsors to offer promotions to generate additional ticket sales, we avoid rewarding last-minute ticket buyers by discounting tickets. We believe it is more important to encourage advance ticket sales and maintain price integrity to achieve long-term growth than to capture short-term incremental revenue. We recognize that a number of factors relating to discretionary consumer spending, including economic conditions affecting disposable consumer income such as employment and other lifestyle and business conditions, can negatively impact attendance at our events. Accordingly, we have instituted only modest increases in our weighted average ticket prices for fiscal 2007. In addition, we are limiting the expansion of our facilities in fiscal 2007 to projects at our Richmond International Raceway ("Richmond") which will be completed in time for its NASCAR NEXTEL Cup and Busch series spring events. Richmond will be removing approximately 2,900 obstructed view grandstand seats from Turns 3 and 4 and are adding approximately 7,800 grandstand seats in a new, state-of-the-art, 18-story structure located in Turn 1. The new, three-tiered grandstand will also include a 700-person, membersonly Club for individual fans looking to enjoy a race weekend in style or businesses seeking to entertain clients. The Club will also serve as a unique site for special events on non-race weekends throughout the year. We will

continue to evaluate expansion opportunities, as well as the pricing and packaging of our tickets and other products, on an ongoing basis. Over the long term, we plan to continue to expand capacity at our speedways.

Since we compete with newer entertainment venues for patrons and sponsors, we will continue to evaluate opportunities to enhance our facilities, thereby producing additional revenue generating opportunities for us and improving the experience for our guests. One major example of these efforts is the infield renovation at Daytona International Speedway ("Daytona") that was completed for the start of the 2005 racing season. The infield renovation features numerous fan amenities and unique revenue generating opportunities, including garage walk-through areas, additional merchandise and concessions vending areas, waterfront luxury recreational vehicle parking areas, a large tunnel to accommodate team haulers and guest recreational vehicles in and out of the infield and other special amenities such as the infield's signature structure, the Daytona 500 Club. The fan and guest response to our renovation efforts at Daytona has been overwhelmingly positive and has resulted in incremental direct and, we believe, indirect revenue generation. Another example of our efforts to enhance the fan experience includes the fiscal 2005 renovation of Michigan International Speedway's ("Michigan") front stretch, including new ticket gates, new vendor and display areas, and several new concession stands, as well as the addition of club seats and luxury suites. For fiscal 2006, we completed additional renovation projects at California Speedway ("California") and Talladega Superspeedway ("Talladega"). At California, we renovated and expanded the facility's front midway area. The new plaza features a full-service outdoor café with cuisine by celebrity chef Wolfgang Puck, in addition to a town center, retail store and concert stage. Other highlights include shade features, modified entry gates, expanded hospitality areas, radio broadcast locations, giant video walls, leisure areas and grass and water accents. This project was the direct result of fan feedback, and further demonstrates our commitment to providing a premium entertainment environment for our guests. We also repayed Talladega's 2.6 mile oval in time for that facility's fall NASCAR NEXTEL Cup weekend. Talladega's racing surface had not been repaved since 1979, and we believe the newly paved racing surface enhanced the thrilling on-track competition.

#### Daytona International Speedway Lease Extension

On March 29, 2006, Daytona amended its lease agreement with the Daytona Beach Racing and Recreational Facilities District (the "District"). The amended lease extends the relationship between Daytona and the District through November 7, 2054.

The new lease required an initial annual payment, excluding applicable sales taxes, of \$500,000 and includes scheduled rent increases every five years. Accounting principles generally accepted in the United States require the total lease cost over the revised lease term to be recognized on a straight-line basis. As a result, this lease expense in fiscal 2006, including sales taxes, totaled approximately \$500,000. For fiscal years 2007 through 2054, we anticipate this lease expense, including sales taxes, to approximate \$800,000 per year.



#### **Current Litigation**

From time to time, we are a party to routine litigation incidental to our business. We do not believe that the resolution of any or all of such litigation will have a material adverse effect on our financial condition or results of operations.

In addition to such routine litigation incident to our business, we are a party to the litigation described below.

In July 2005, Kentucky Speedway, LLC filed a civil action in the Eastern District of Kentucky against NASCAR and us alleging that "NASCAR and ISC have acted, and continue to act, individually and in combination and collusion with each other and other companies that control motorsports entertainment facilities hosting NASCAR NEXTEL Cup Series, to illegally restrict the award of ... NASCAR NEXTEL Cup Series [races]." The complaint seeks damages and an injunction requiring NASCAR to establish a competitive bidding process for NEXTEL Cup events and prohibiting further violations of the antitrust laws. Other than some vaguely conclusory allegations, the complaint fails to specify any conduct by International Speedway Corporation ("ISC") other than conducting and growing its motorsports entertainment business for the benefit of its shareholders. We believe the allegations to be without merit and intend to defend ourself vigorously. We have retained counsel and are pursuing defenses to the suit while maintaining potential counterclaim remedies available to us to recover the damages caused by the filing of the suit. The court has established a February 1, 2007, deadline for the completion of pre-trial discovery factual matters which is to be followed by discovery of expert opinion matters. Based upon the current timeline a trial on the merits of the case is scheduled for no earlier than Fall 2007. While it is premature to quantify either the likelihood or the potential magnitude of an adverse decision, the fees and expenses associated with the defense of this suit are not covered by insurance and could adversely impact our financial condition or results of operations and cash flows, even if we ultimately prevail. Further, the time devoted to this matter by management and the possible impact of litigation on business negotiations occurring prior to resolution of this matter could also adversely impact our financial condition or results of operations and cash flows. Finally, even if the direct effect of the resolution of this case does not result in a material adverse impact on us, it is possible that the resolution of this case could result in industry wide changes in the way race schedules are determined by sanctioning bodies, which could indirectly have a material adverse impact on us.

#### Postponement and/or Cancellation of Major Motorsports Events

The postponement or cancellation of one or more major motorsports events could adversely impact our future operating results. A postponement or cancellation could be caused by a number of factors, including, but not limited to, inclement weather, a widespread outbreak of a severe epidemiological crisis, a general postponement or cancellation of all major sporting events in this country (as occurred following the September 11, 2001 terrorist attacks), a terrorist attack at any mass gathering or fear of such an attack, conditions resulting from the war in Iraq or other acts or prospects of war.

The following table sets forth, for each of the indicated periods, certain selected statement of operations data as a percentage of total revenues:

Revenues:
Admissions, net
Motorsports related
Food, beverage and merchandise
Other
Total revenues
Expenses:
Direct:
Prize and point fund monies and NASCAR sanction fees
Motorsports related
Food, beverage and merchandise
General and administrative
Depreciation and amortization
Impairment of long-lived assets
Total expenses
Operating income
Interest expense, net
Equity in net income from equity investments
Loss on early redemption of debt
Income from continuing operations before income taxes
Income taxes
Income from continuing operations
(Loss) income from discontinued operations
Gain on sale of discontinued operations
Net income

For the 2004	Year Ended Nove 2005	ember 30, 2006
34.4%	31.7%	29.5%
51 <i>.</i> 7	55.2	58.4
12.8	11.8	10.9
1.1	1.3	1.2
100.0	100.0	100.0
18.4	18.5	18.9
17.4	18.1	18.1
8.1	7.7	6.7
13.9	13.0	13.4
6.9	6.9	<i>7</i> .1
-	-	10.9
64.7	64.2	75.1
35.3	35.8	24.9
(2.7)	(1.0)	(0.9)
0.4	0.5	0.1
(O.8)	-	-
32.2	35.3	24.1
12.7	13.8	9.5
19.5	21.5	14.6
(1.0)	-	-
5.6	<u> </u>	<u> </u>
24.1%	21.5%	14.6%

#### Comparison of Fiscal 2006 to Fiscal 2005

The comparison of fiscal 2006 to fiscal 2005 is impacted by the following factors:

- IRL events were conducted at California and Phoenix International Raceway ("Phoenix") during fiscal 2005 while no corresponding events were conducted in fiscal 2006;
- A NASCAR Busch series event was conducted at Martinsville in fiscal 2006 while no corresponding event was conducted by us in fiscal 2005;
- A NASCAR Craftsman Truck series event was realigned from Richmond in fiscal 2005 to Talladega in fiscal 2006 resulting in a significant attendance increase for the event; and
- In fiscal 2005, we reached settlement with the CART Liquidation Trust that allowed a claim in our favor of approximately \$1.8 million in the Championship Auto Racing Teams ("CART") bankruptcy.

Admissions revenue increased approximately \$483,000, or 0.2 percent, in fiscal 2006 compared to fiscal 2005. Increased admissions revenue resulted from an increase in the weighted average price of tickets sold for the majority of our events and increases in attendance for events at Homestead-Miami Speedway ("Miami"), Darlington, Talladega and certain NASCAR events conducted during Speedweeks at Daytona supporting our sold out Daytona 500 are largely offset by the previously discussed absence of IRL events in the fiscal 2006 event schedules for California and Phoenix as well as decreased attendance for the Pepsi 400 weekend at Daytona and events at Michigan.

Motorsports related revenue increased approximately \$57.6 million, or 14.1 percent, in fiscal 2006 compared to fiscal 2005. The increase is primarily due to television broadcast rights fees for our NASCAR NEXTEL Cup and Busch series events and, to a lesser extent, increased sponsorship, hospitality, advertising and other race related revenues. These increases are partially offset by the net decrease in revenues from non-comparable events and activities described above.

Food, beverage and merchandise revenue in fiscal 2006 is consistent with fiscal 2005. Increases in catering and concessions revenues for fiscal 2006 are largely offset by a net decrease in revenues from non-comparable events and activities described above.

Prize and point fund monies and NASCAR sanction fees increased approximately \$14.4 million, or 10.5 percent, in fiscal 2006, as compared to fiscal 2005. The increase is primarily attributable to the increase in television broadcast rights fees for comparable NASCAR NEXTEL Cup and Busch series events held at our facilities as standard NASCAR sanctioning agreements require that a specified percentage of television broadcast rights fees be paid to competitors. The addition of the NASCAR Busch Series event at Martinsville in fiscal 2006 also contributed to the current year increase.

Motorsports related expenses increased approximately \$10.1 million, or 7.5 percent, in fiscal 2006 compared to fiscal 2005. The increase is primarily related to increased operating expenses for comparable events, MRN

operating expenses supporting additional revenue growth, certain consumer marketing and sales initiatives, and a net increase in a variety of other costs. These increases are partially offset by event expenses related to the Phoenix and California IRL events that were held in 2005, but not in 2006, and other non-comparable events and activities year over year. Motorsports related expenses as a percentage of combined admissions and motorsports related revenue decreased from approximately 20.9 percent in fiscal 2005 to approximately 20.6 percent for fiscal 2006. The decrease is primarily attributable to increased television broadcast rights fees partially offset by the previously discussed expense increases.

Food, beverage and merchandise expense decreased \$3.6 million, or 6.4 percent, during fiscal 2006 as compared to fiscal 2005. The decrease is primarily attributable to margin improvement on certain catering and concession sales, operational cost containment, variable costs associated with decreased attendance at certain events, a decrease in merchandise inventory write-downs in 2006 as compared to 2005 and inventory donated to hurricane relief efforts in 2005. Food, beverage and merchandise expense as a percentage of food, beverage and merchandise revenue decreased from approximately 65.1 percent in fiscal 2005 to approximately 60.9 percent for 2006. This decrease is attributable to the previously discussed margin improvement and cost containment.

General and administrative expenses increased approximately \$10.5 million, or 10.9 percent, during fiscal 2006 as compared to fiscal 2005. These increases are primarily related to legal fees, certain expenses paid in connection with our development of a commercial mixed-use entertainment and shopping complex in Daytona Beach, Florida, and a net increase in certain costs related to the growth of our core business, partially offset by certain state taxes and non-recurring charges in the prior year. The comparison of fiscal 2006 to fiscal 2005 general and administrative expenses is also impacted by the fiscal 2005 recovery of \$1.8 million of previously recorded bad debt expense related to our claim against CART (see the discussion of general and administrative expenses under "Comparison of Fiscal 2005 to Fiscal 2004"). General and administrative expenses as a percentage of total revenues increased slightly from approximately 13.0 percent in fiscal 2005 to 13.3 percent for fiscal 2006 primarily due to the previously noted net increase in general and administrative expenses largely offset by the increase in television broadcast rights fees.

Depreciation and amortization expense increased approximately \$5.9 million, or 11.7 percent, during fiscal 2006 as compared to fiscal 2005. The increase was primarily attributable to certain retail technology projects, the Miami and Phoenix suite and grandstand additions, the Michigan and Daytona renovations, and a variety of other ongoing capital improvements.

We recently announced our intention to discontinue our speedway development efforts on Staten Island which resulted in a non-cash, pre-tax charge for the impairment of long-lived assets of approximately \$84.7 million, or \$1.01 per diluted share, in the fourth quarter of fiscal 2006 (see "Future Liquidity"). To a much lesser extent, certain other asset impairments also contributed to the charge.



Interest income increased by approximately \$452,000, or 9.3 percent, during fiscal 2006 as compared to fiscal 2005. The increase was primarily due to higher yield on short-term investments in the current periods partially offset by lower outstanding cash and short term investment balances.

Interest expense decreased approximately \$344,000, or 2.7 percent, during fiscal 2006 compared to fiscal 2005. The decrease is primarily due to an increase in capitalized interest, primarily related to land, land improvement and development costs for the Staten Island project and, to a lesser extent, certain other construction projects as well as lower fees related to our new credit facility.

Equity in net income from equity investments represents our pro rata share of the current income and losses from our 37.5 percent equity investment in Raceway Associates and our 50.0 percent equity investment in SMISC. Raceway Associates owns and operates Chicagoland Speedway and Route 66 raceway. SMISC owns and operate Motorsports Authentics, which is a leader in design, promotion, marketing, and distribution of motorsports licensed merchandise.

Our effective tax rate increased from 39.0 percent to 39.2 percent during fiscal 2006 compared to fiscal 2005. This increase is primarily a result of certain state tax implications relating to the aforementioned impairment of long-lived assets. The increase is partially offset by one time benefits relating to discrete items in the second fiscal quarter of 2006, including the implementation of certain restructuring initiatives, the finalization of certain state tax matters and deposits made during fiscal 2005 and 2006 with the Internal Revenue Service (the "Service") to stop the accrual of interest on contested items in our ongoing federal tax examination. See "Future Liquidity" for further discussion regarding the examination of our federal income tax returns.

As a result of the foregoing, our income from continuing operations decreased from approximately \$159.1 million to approximately \$117.0 million, or 26.5 percent, during fiscal 2006, as compared to the same period of the prior year.

The operations of Nazareth are presented as discontinued operations, net of tax, for all periods presented in accordance with SFAS No. 144. In fiscal 2005, discontinued operations include a \$471,000 after-tax non-cash gain related to the decision made in the fourth quarter to relocate and use certain grandstand assets from Nazareth to Darlington, which had previously been written off.

As a result of the foregoing, our net income decreased approximately \$42.6 million, or \$0.80 per diluted share, for fiscal 2006 compared to fiscal 2005.

#### Comparison of Fiscal 2005 to Fiscal 2004

The comparison of fiscal 2005 to fiscal 2004 is impacted by the following factors:

 In July 2004, we acquired the assets and assumed the operations and certain liabilities of Martinsville. The timing of the acquisition in fiscal 2004 resulted in an incremental NASCAR NEXTEL Cup and Craftsman Truck series event during fiscal 2005;

- During fiscal 2004, we sold the assets and operations of North Carolina and made a decision to pursue the sale of Nazareth due to the realignment of Nazareth's events to our Watkins Glen facility starting with the 2005 event season. Accordingly, the results of operations for North Carolina and Nazareth are recorded as discontinued operations for all periods presented in accordance with SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets". Watkins Glen hosted a NASCAR Busch Series event and an IRL event included in our continuing operations during fiscal year 2005, while the corresponding events held at Nazareth during the prior fiscal year are recorded as part of discontinued operations;
- As part of NASCAR's fiscal 2005 event date realignments, a NASCAR NEXTEL Cup and Busch series weekend historically hosted by Darlington was realigned to Phoenix;
- Speedweeks at Daytona was highlighted by the debut of the facility's previously discussed newly renovated infield;
- In fiscal 2005, we reached settlement with the CART Liquidation Trust that allowed a claim in our favor of \$1.8 million in the CART bankruptcy; and
- In fiscal 2004, we refinanced our outstanding \$225.0 million senior notes originally due in October 2004 and paid a redemption premium on the previously outstanding senior notes.

Admissions revenue increased approximately \$12.2 million, or 5.5 percent, in fiscal 2005 compared to fiscal 2004. The increase is primarily due to:

- · The previously discussed timing of the acquisition of Martinsville;
- Realignment of events to Watkins Glen;
- The net impact of the realignment of events to Phoenix from Darlington;
- Increased attendance for the NASCAR events conducted during Speedweeks at Daytona supporting our sold out Daytona 500;
- Rescheduling of the NASCAR Craftsman Truck Series event at Michigan from the IRL weekend in fiscal 2004 to the June NASCAR NEXTEL Cup weekend in fiscal 2005, resulting in increased attendance and weighted average ticket price; and
- Increased attendance for the remaining Darlington NASCAR weekend.

These increases are partially offset by certain admissions decreases including attendance for the California NASCAR NEXTEL Cup and Busch series events conducted in the first quarter of fiscal 2005.

Motorsports related revenue increased approximately \$73.6 million, or 22.0 percent, in fiscal 2005 compared to fiscal 2004. The increase is primarily due to increased television broadcast rights fees, sponsorship, hospitality and other race related revenues for comparable NASCAR NEXTEL Cup weekends hosted at our facilities as well the timing of the acquisition of Martinsville and the realignment of events to Watkins Glen. The net impact of realignment of events to Phoenix from Darlington also contributed to the current year increase.

Food, beverage and merchandise revenue increased approximately \$4.0 million, or 4.8 percent, in fiscal 2005 compared to fiscal 2004. The increase is primarily due to catering, merchandise and concession operations for comparable NASCAR NEXTEL Cup weekends, the net impact of realignment of events to Phoenix from Darlington, the timing of the acquisition of Martinsville and higher revenues resulting from increased attendance, hospitality units and additional points of sale in the newly renovated infield for events during Speedweeks at Daytona. These increases are partially offset by decreases primarily related to our Americrown subsidiary performing services at non-ISC venues in fiscal 2004.

Prize and point fund monies and NASCAR sanction fees increased approximately \$17.5 million, or 14.7 percent, in fiscal 2005, as compared to fiscal 2004. The increase is primarily attributable to the increase in television broadcast rights fees for comparable NASCAR NEXTEL Cup and Busch series events held at our facilities as standard NASCAR sanctioning agreements require that a specified percentage of television broadcast rights fees be paid to competitors. The previously discussed realignment of the NASCAR Busch Series event to Watkins Glen also contributed to the increase, as well as the timing of the acquisition of Martinsville.

Motorsports related expenses increased approximately \$21.3 million, or 18.9 percent, in fiscal 2005 compared to fiscal 2004. The increase is primarily related to increased operating expenses for comparable events during the periods, including operating expenses associated with the previously discussed Daytona infield renovation, certain strategic consumer and corporate marketing initiatives and services donated to hurricane relief efforts. Increases during fiscal 2005 also included the realignment of events to Watkins Glen, the net impact of realignment of events to Phoenix from Darlington and the timing of the acquisition of Martinsville. Motorsports related expenses as a percentage of combined admissions and motorsports related revenue increased to approximately 20.9 percent for fiscal 2005, as compared to 20.3 percent for fiscal 2004, primarily due to the previously discussed expenses as well as the expenses and the sanction fee for the realigned Watkins Glen IRL event. These increases are partially offset by increased revenues from the television broadcast rights fees and the timing of the Martinsville acquisition.

Food, beverage and merchandise expense increased \$4.5 million, or 8.6 percent, during fiscal 2005 as compared to fiscal 2004. The increase is primarily attributable to event related costs, including increases associated with the additional events at Martinsville and the realignment of events to Phoenix from Darlington, certain merchandise inventory writedowns and inventory donated to hurricane relief efforts. These increases are partially offset by services at non-ISC venues in fiscal 2004. Food, beverage and merchandise expense as a percentage of food, beverage merchandise revenue increased to approximately 65.1 percent for fiscal 2005 as compared to 62.8 percent for fiscal 2004. The increases are primarily related to previously discussed inventory writedowns, increased operating and selling costs associated with an expanded merchandising strategy implemented in late-fiscal 2004 and donated merchandise. Also contributing to the increase for fiscal 2005 is the lower margin upscale catering cuisine offered in the new NEXTEL FANZONE and Daytona 500 Club during

Speedweeks. These increases are partially offset by our Americrown subsidiary performing lower margin services at non-ISC venues in fiscal year 2004 and the realignment of events to Phoenix from Darlington.

General and administrative expenses increased approximately \$5.7 million, or 6.3 percent, during fiscal 2005 as compared to fiscal 2004. The increases are primarily related to a net increase in certain costs related to the growth of our core business, expenses associated with the timing of the acquisition of Martinsville, hurricane repair costs associated with storms in late fiscal 2004 and a non-cash charge associated with certain asset replacements at Richmond. These increases are partially offset by the recovery of a portion of the previously recorded bad debt expense related to our claim against CART, non-cash charges associated with the net book value of certain undepreciated assets removed during the renovation of Daytona's infield and Michigan's frontstretch during fiscal 2004, and a decrease in professional fees and strategic development expenses. During fiscal 2005, we reached settlement with the CART Liquidation Trust that allowed a claim in our favor of \$1.8 million in the CART bankruptcy. The claim was based on the failure to return the sanction fee paid to CART, less allowable expenses, for the 2003 event scheduled in California that was canceled because of the state of emergency due to wildfires in Southern California at the time. The U.S. Bankruptcy Court, Southern District of Indiana, approved the good faith settlement at a hearing in May, and we recovered the full \$1.8 million of the allowed claim. Accordingly, we recorded the \$1.8 million recovery as a reduction of bad debt expense during fiscal 2005. General and administrative expenses as a percentage of total revenues decreased from approximately 13.9 percent to 13.0 percent primarily due to increased television broadcast revenues, the recovery in the CART settlement, decreases in professional and strategic development expenses, increases in revenues for Speedweeks at Daytona and the previously discussed incremental Martinsville events. The decreases are partially offset by previously noted net increases in general and administrative expenses.

Depreciation and amortization expense increased approximately \$6.5 million, or 14.5 percent, during fiscal 2005 as compared to fiscal 2004. The increase was primarily attributable to the Daytona infield renovation project, certain retail technology projects, the Michigan front stretch reconfiguration project, the acquisition of Martinsville, and other ongoing capital spending.

Interest income increased by approximately \$807,000, or 19.9 percent, during fiscal 2005 as compared to fiscal 2004. These increases were primarily due to higher yield on short-term investments in the current periods partially offset by lower outstanding cash and short term investment balances.

Interest expense decreased approximately \$9.0 million, or 41.6 percent, during fiscal 2005 compared to fiscal 2004. An increase in capitalized interest, primarily related to land purchased for the proposed construction of a speedway in Staten Island, New York and, to a lesser extent, certain other construction projects contributed to the decrease in interest expense. Also contributing to the decrease in fiscal 2005 is our May 28, 2004, refinancing of \$225.0 million 7.9 percent senior notes issued in October 1999 and due October 15, 2004, ("1999 Senior Notes") with \$150.0 million 4.2 percent senior notes due 2009, and \$150.0 million 5.4 percent senior notes due



2014 (collectively the "2004 Senior Notes") issued on April 23, 2004. To a lesser extent, the incremental interest on the 1999 Senior Notes from April 23, 2004 to May 28, 2004, contributed to lower interest expense in fiscal 2005.

Equity in net income from equity investments represents our pro rata share of the current income from our 37.5 percent equity investment in Raceway Associates and our 50.0 percent equity investment in Motorsports Authentics. Raceway Associates owns and operates Chicagoland Speedway and Route 66 Raceway. Motorsports Authentics is the leader in design, promotion, marketing and distribution of motorsports licensed merchandise.

Our effective tax rate decreased from 39.4 percent to 39.0 percent during fiscal 2005 compared to fiscal 2004. This decrease is primarily a result of deposits made during fiscal 2005 with the Service to stop the accrual of interest on contested items in our ongoing federal tax examination combined with the increase in pretax income in fiscal 2005 compared to fiscal 2004. See "Future Liquidity" for further discussion regarding the examination of our federal income tax returns.

As a result of the foregoing, our income from continuing operations increased from approximately \$126.3 million to approximately \$159.1 million, or 26.0 percent, during fiscal 2005, as compared to the same period of the prior year.

The operations of North Carolina and Nazareth are presented as discontinued operations, net of tax, for all periods presented in accordance with SFAS No. 144. The fiscal 2004 periods include an approximately \$36.3 million after-tax gain related to the sale of North Carolina's assets. Also included in fiscal 2004 is an \$8.6 million after-tax, non-cash charge for impairment of long-lived assets related to the realignment of the NASCAR and IRL race event dates from Nazareth to other facilities within our portfolio beginning in fiscal 2005. In fiscal 2005, discontinued operations include a \$471,000 after-tax non-cash gain related to the decision made in the fourth quarter to relocate and use certain grandstand assets from Nazareth to Darlington, which had previously been written off.

As a result of the foregoing, our net income increased approximately \$3.0 million, or \$0.05 per diluted share, for fiscal 2005 compared to fiscal 2004.

# **Liquidity and Capital Resources**

#### **General**

We have historically generated sufficient cash flow from operations to fund our working capital needs and capital expenditures at existing facilities, as well as to pay an annual cash dividend. In addition, we have used the proceeds from offerings of our Class A Common Stock, the net proceeds from the issuance of long-term debt, borrowings under our credit facilities and state and local mechanisms to fund acquisitions and development projects. At November 30, 2006, we had cash, cash equivalents and short-term investments totaling approximately \$137.7 million, \$300.0 million principal amount of senior notes outstanding and a debt service funding commitment of approximately \$68.4 million principal amount related to the taxable special obligation revenue ("TIF") bonds issued by the Unified Government of Wyandotte County/Kansas City, Kansas ("Unified Government").

We had working capital of approximately \$7.3 million at November 30, 2006, compared to \$14.9 million at November 30, 2005.

Our liquidity is primarily generated from our ongoing motorsports operations, and we expect our strong operating cash flow to continue in the future. In addition, as of November 30, 2006, we have approximately \$300.0 million available to draw upon under our revolving credit facility, if needed. See "Future Liquidity" for additional disclosures relating to our credit facility and certain risks that may affect our near term operating results and liquidity.

#### **Cash Flows**

Net cash provided by operating activities was approximately \$241.4 million for fiscal 2006, compared to approximately \$146.8 million for fiscal 2005. The difference between our net income of approximately \$116.8 million and the approximately \$241.4 million of operating cash flow was primarily attributable to:

- impairments on long-lived assets of approximately \$87.1 million;
- depreciation and amortization expense of approximately \$56.8 million;
- stock-based compensation of approximately \$2.7 million; and
- an increase in income taxes payable of approximately \$2.6 million;

These differences were partially offset by deposits with the Internal Revenue Service of approximately \$13.9 million, an increase in accounts receivable of approximately \$7.1 million and deferred income taxes of approximately \$4.2 million.

Net cash used in investing activities was approximately \$307.1 million for fiscal 2006, compared to approximately \$166.2 million for fiscal 2005. Our use of cash for investing activities reflects purchases of short-term investments of approximately \$150.7 million, approximately \$124.6 million for our equity investment in SMISC in connection with its acquisition of Action, approximately \$110.4 million in capital expenditures and approximately \$3.0 million in advances to affiliates. This use of cash is partially offset by approximately \$80.9 million in proceeds from the sale of short-term investments.

Net cash used in financing activities was approximately \$5.4 million for fiscal 2006, compared to approximately \$10.8 million for fiscal 2005. Cash used in financing activities consists primarily of cash dividends paid totaling approximately \$4.3 million. We also borrowed and repaid approximately \$80.0 million under our credit facility during this period.

#### **Capital Expenditures**

Capital expenditures totaled approximately \$110.4 million for fiscal 2006, compared to approximately \$248.9 million for fiscal 2005. The capital expenditures for fiscal 2006, consisted primarily of seat, suite and club additions at Phoenix, seat additions at Darlington, capital expenditures related to the potential major speedway development in the New York City Borough of Staten Island (see "Future Liquidity"), repaving of Talladega's racing surface and the renovation and expansion of California's Midway area. The remaining capital expenditures were related to a variety of other improvements and renovations to our facilities.

At November 30, 2006, we have approximately \$62.5 million in capital projects currently approved for our existing facilities. These projects include the acquisition of land and land improvements at various facilities for expansion of parking, camping capacity and other uses, seat and club additions at Richmond and a variety of other improvements and renovations to our facilities that enable us to effectively compete with other sports venues for consumer and corporate spending.

As a result of these currently approved projects and estimated additional approvals in fiscal 2007, we expect our total fiscal 2007 capital expenditures at our existing facilities will be approximately \$80.0 million to \$90.0 million, depending on the timing of certain projects.

We review the capital expenditure program periodically and modify it as required to meet current business needs.

## **Future Liquidity**

#### **Long-Term Obligations and Commitments**

On April 23, 2004, we completed an offering of \$300.0 million principal amount of unsecured senior notes in a private placement. On September 27, 2004, we completed an offer to exchange the senior notes for registered senior notes with substantially identical terms ("2004 Senior Notes"). At November 30, 2006, outstanding 2004 Senior Notes totaled approximately \$300.8 million, net of unamortized discounts and premium, which is comprised of \$150.0 million principal amount unsecured senior notes, which bear interest at 4.2 percent and are due April 2009, and \$150.0 million principal amount unsecured senior notes, which bear interest at 5.4 percent and are due April 2014. The 2004 Senior Notes require semi-annual interest payments on April 15 and October 15 through their maturity. The 2004 Senior Notes may be redeemed in whole or in part, at our option, at any time or from time to time at redemption prices as defined in the indenture. Our subsidiaries are guarantors of the 2004 Senior Notes.

In January 1999, the Unified Government issued approximately \$71.3 million in TIF bonds in connection with the financing of construction of Kansas Speedway. At November 30, 2006, outstanding TIF bonds totaled approximately \$67.3 million, net of the unamortized discount, which is comprised of a \$18.7 million principal amount, 6.2 percent term bond due December 1, 2017 and a \$49.7 million principal amount, 6.8 percent term bond due December 1, 2027. The TIF bonds are repaid by the Unified Government with payments made in lieu of property taxes ("Funding Commitment") by our wholly-owned subsidiary, Kansas Speedway Corporation. Principal (mandatory redemption) payments per the Funding Commitment are payable by Kansas Speedway Corporation on October 1 of each year. The semi-annual interest component of the Funding Commitment is payable on April 1 and October 1 of each year. Kansas Speedway

Corporation granted a mortgage and security interest in the Kansas project for its Funding Commitment obligation.

In October 2002, the Unified Government issued subordinate sales tax special obligation revenue bonds ("2002 STAR Bonds") totaling approximately \$6.3 million to reimburse us for certain construction already completed on the second phase of the Kansas Speedway project and to fund certain additional construction. The 2002 STAR Bonds, which require annual debt service payments and are due December 1, 2022, will be retired with state and local taxes generated within the Kansas Speedway's boundaries and are not our obligation. Kansas Speedway Corporation has agreed to guarantee the payment of principal, any required premium and interest on the 2002 STAR Bonds. At November 30, 2006, the Unified Government had approximately \$4.3 million in 2002 STAR Bonds outstanding. Under a keepwell agreement, we have agreed to provide financial assistance to Kansas Speedway Corporation, if necessary, to support its guarantee of the 2002 STAR Bonds.

On June 16, 2006, we entered into a \$300.0 million revolving credit facility ("2006 Credit Facility"). The 2006 Credit Facility contains a feature that allows us to increase the credit facility to a total of \$500.0 million, subject to certain conditions. Upon execution of the 2006 Credit Facility, we terminated our then existing \$300.0 million credit facility. The 2006 Credit Facility is scheduled to mature in June 2011, and accrues interest at LIBOR plus 30.0 - 80.0 basis points, based on our highest debt rating as determined by specified rating agencies. At November 30, 2006, we did not have any borrowings outstanding under the Credit Facility.

We are a member of Motorsports Alliance (owned 50.0 percent by us and 50.0 percent by IMS), which owns 75.0 percent of Raceway Associates. Raceway Associates owns and operates Chicagoland Speedway and Route 66 Raceway. Raceway Associates has a term loan arrangement, which requires quarterly principal and interest payments and matures November 15, 2012, and a \$15.0 million secured revolving credit facility, which matures in September 2008. At November 30, 2006, Raceway Associates had approximately \$28.4 million outstanding under its term loan and no borrowings outstanding under its existing credit facility. Under a keepwell agreement, the members of Motorsports Alliance have agreed to provide financial assistance to Raceway Associates, if necessary, on a pro rata basis to support performance under its term loan and credit facility.

We have guaranteed minimum royalty payments under certain agreements through December 2015, with a remaining maximum exposure at November 30, 2006, of approximately \$12.5 million.

At November 30, 2006 we had contractual cash obligations to repay debt and to make payments under operating agreements, leases and commercial commitments in the form of guarantees and unused lines of credit.



Payments due under these long-term obligations are as follows as of November 30, 2006 (in thousands):

	Obligations Due by Period					
	Total	Less Than One Year	2-3 Years	4-5 Years	After 5 Years	
Long-term debt	\$ 368,355	\$ 770	\$ 151,990	\$ 2,675	\$ 212,920	
Motorsports entertainment facility operating agreement	38,100	2,220	4,440	4,440	27,000	
Other operating leases	47,233	3,945	4,453	2,465	36,370	
Total Contractual Cash Obligations	\$ 453,688	\$ 6,935	\$ 160,883	\$ 9,580	\$ 276,290	

Commercial commitment expirations are as follows as of November 30, 2006 (in thousands):

		Commitment Expiration by Period							
	Total	Less Than One Year	2-3 Years	4-5 Years	After 5 Years				
Guarantees Keepwell agreements	\$ 16,770 14,200	\$ 515 2,400	\$ 905 4,800	\$ 595 4,800	\$ 14,755 2,200				
Unused credit facilities	302,082	2,082	-	300,000	-				
Total Commercial Commitments	\$ 333,052	\$ 4,997	\$ 5,705	\$ 305,395	\$ 16,955				

#### Raceway Associates Acquistion

In November 2006, we announced that, through a wholly-owned subsidiary, we had entered into a purchase agreement with IMS to indirectly acquire an additional 37.5 percent interest in Raceway Associates. As a result of the transaction we will own 100.0 percent of Motorsports Alliance, which owns 75.0 percent of Raceway Associates. Concurrent with the IMS transaction, we also exercised our right to purchase the minority partners' remaining 25.0 percent interest in Raceway Associates pursuant to the 1999 Raceway Associates formation agreement.

All of the above transactions closed on February 2, 2007, for a total purchase price of approximately \$102.4 million which was paid utilizing existing cash on hand and approximately \$62.0 million in borrowings on our 2006 Credit Facility. In connection with these transactions, we acquired Raceway Associates net assets, including approximately \$39.7 million in third party debt. These transactions will be accounted for as a business combination.

#### Northwest US Speedway Development

In light of NASCAR's publicly announced position regarding additional potential realignment of the NASCAR NEXTEL Cup Series schedule, we

also believe there are potential development opportunities in other new, underserved markets across the country. As such, we have been and are exploring opportunities for public/private partnerships targeted to develop one or more motorsports entertainment facilities in new markets, including the Northwest US. In June 2005, we announced we had identified a preferred site for the development of a motorsports entertainment facility in Kitsap County, Washington, approximately 20 miles outside of Seattle, Washington, the country's 13th largest media market. We have secured an option to purchase approximately 950 acres for the potential future home of a professional motorsports and entertainment and family recreation facility including a closed-course speedway, grandstands and other seating with capacity for at least 83,000 attendees, which could open in 2011. We are conducting ongoing project due diligence to review environmental impacts including traffic, noise, air quality, and others, if any.

State legislation is required to create a Public Speedway Authority ("PSA") and authorize the issuance of general obligation bonds to help finance the project. These bonds would be repaid through a sales tax credit issued by the state to the PSA, and from a local tax on the facility. The legislation would require us to invest a minimum of approximately \$180.0 million in the project, among other obligations. We expect to introduce the required

legislation into the 2007 Session of the Washington Legislature in hopes of successfully completing this stage of the process. While we remain optimistic about our ability to construct a motorsports and multi-use recreational facility in this region of the country, it is too early to tell if the necessary public participation will materialize or if it will be sufficient to allow for the development of such a facility.

New York Metropolitan Speedway Development

During fiscal 1999, we announced our intention to search for a site for a major motorsports entertainment facility in the New York metropolitan area. Our efforts included the evaluation of many different locations. Most recently, we identified a combination of land parcels in the New York City borough of Staten Island aggregating approximately 676 acres that we targeted for the development of a major motorsports entertainment and retail development project. Our majority-owned subsidiary, 380 Development, LLC ("380 Development"), purchased the total 676 acres for approximately \$110.4 million in early fiscal 2005.

In December 2006, we announced our decision to discontinue pursuit of a speedway development on Staten Island. The decision was driven by a variety of factors, including: (1) the inability to secure the critical local political support that is necessary to secure the required land-use change approvals for a speedway development; (2) even if we had secured the necessary political support, it became apparent that we would have been faced with unacceptable approval requirements, including operational restrictions that would have made the facility difficult to operate and a significant challenge to market; and (3) the increased risk that these unacceptable approval requirements could result in higher construction spending and annual operating costs, which would have a significant negative impact on the financial model for the speedway development.

Our operating and development agreements with The Related Companies have been terminated, the note payable to us from Related which was secured by a pledge of Related's 12.4 percent proportionate minority interest in 380 Development has been cancelled and the minority interest surrendered to us.

The decision to discontinue our speedway development efforts on Staten Island, in our fiscal 2006 fourth quarter, resulted in a non-cash, pre-tax charge in our results of approximately \$84.7 million, or \$1.01 per diluted share after-tax. Accounting rules generally accepted in the US require that the property be valued at its current fair value, which is estimated by an independent appraisal at approximately \$65.0 million. Prior to the write-off, we had capitalized spending of approximately \$150.0 million through November 30, 2006, including: (1) \$123.0 million for land and related improvements, (2) \$11.0 million for costs related solely to the development of the speedway, and (3) \$16.0 million for capitalized interest and property taxes. The value of the property is expected to be in excess of \$100.0 million once it is filled and ready for sale. In September 2006, as a result of communications from the New York State Department of Environmental

Conservation ("DEC") and the New York City Department of Sanitation ("DOS"), which provide oversight for the fill operations at the site, we ceased fill operations while we address certain issues they raised. We continue to work with these agencies to resolve these issues and anticipate being able to resume fill operations in the coming months.

We have begun to research and develop market demand studies to assist in the evaluation of various alternative strategies for the Staten Island acreage, including potentially selling the property in whole or in parts, or developing the property with a third party for some other use. Given that the property is the largest undeveloped acreage of land in the five boroughs of New York City, we believe it will be attractive to a wide range of developers and users. The site is currently zoned as-of-right for industrial use and could provide ease of access through a deep-water dock located on site. Also, the property can be easily accessed from the local highway system.

Although we are disappointed that our speedway development efforts were unsuccessful on Staten Island, we remain committed to pursuing the development of a motorsports entertainment facility in the region. Due to the considerable interest in and support for NASCAR racing in the metro New York market, we believe a premier motorsports entertainment facility will have a significant positive impact on the area's economy and prove to be a long-term community asset.

Joint Venture Development

In May 2005, we announced we are pursuing a joint venture for the development of a commercial mixed-use entertainment shopping center project on approximately 71 acres we currently own. Located directly across International Speedway Boulevard (U.S. Highway 92) from our Daytona motorsports entertainment facility, the acreage currently includes several office buildings that house our corporate headquarters and certain related operations of ours and NASCAR. The total project, which will be developed by us and the joint venture, is anticipated to be comprised of retail, entertainment, office and residential components designed to complement surrounding commercial developments. We are currently negotiating a joint venture agreement with a developer and are also completing our detailed feasibility study in which a number of key issues will be addressed. Provided we are able to enter into an agreement with this developer and the results of the feasibility study are favorable and appropriate leasing considerations are attained, we expect to move forward with the project within the next three months. If we proceed with the project it is expected that certain of our existing corporate headquarter offices and other buildings, which are not currently fully depreciated, will be razed during the next 6 to 24 months resulting in a yet to be determined, non-cash charge to earnings.

Internal Revenue Service Examination

The Service is currently performing a periodic examination of our federal income tax returns for the years ended November 30, 1999 through 2005 and has challenged the tax depreciation treatment of a significant portion of our motorsports entertainment facility assets. Through November 30, 2006,



we have received reports from the Service requesting downward adjustments to our tax depreciation expense for the fiscal years ended November 30, 1999 through 2004, which could potentially result in the reclassification of approximately \$94.5 million of income taxes from deferred to current. Including related interest, the combined after-tax cash flow impact of these requested adjustments is approximately \$110.8 million. In order to prevent incurring additional interest, we have deposited approximately \$110.8 million, with the Service. In December 2006, we received a report from the Service with respect to our fiscal year ended November 30, 2005, which could potentially result in the the reclassification of approximately \$6.6 million of income taxes from deferred to current. Accordingly, in order to prevent incurring additional interest, we deposited an additional \$7.1 million with the Service in January 2007. Additional adjustments to our tax depreciation expense are expected to be requested later by the Service for the fiscal year ended November 30, 2006. Including related interest, we estimate the combined after-tax cash flow impact of the additional federal tax adjustments for fiscal 2006, and related state tax revisions for all periods, to range between \$30.0 million and \$40.0 million at November 30, 2006. Our deposits are not a payment of tax, and we will receive accrued interest on any of these funds ultimately returned to us. At November 30, 2006, the approximately \$110.8 million of previously discussed deposits with the Service are classified as long-term assets in our consolidated financial statements. We believe that our application of the federal income tax regulations in question, which have been applied consistently since being adopted in 1986 and have been subjected to previous IRS audits, is appropriate, and we intend to vigorously defend the merits of our position. Once commenced by the Service, the administrative appeals process is expected to take six to fifteen months to complete. If our appeal is not resolved satisfactorily, we will evaluate all of our options, including litigation. It is important to note the Federal American Jobs Creation Act of 2004 legislation, which was effective on October 23, 2004, provides owners of motorsports entertainment facility assets a seven-year recovery period for tax depreciation purposes. The motorsports provision applies prospectively from the date of enactment through January 1, 2008. We and others in the industry are pursuing a seven-year prospective tax depreciation provision. In accordance with SFAS No. 109 "Accounting for Income Taxes," we have accrued a deferred tax liability based on the differences between our financial reporting and tax bases of such assets in our consolidated balance sheet as of November 30, 2006. While an adverse resolution of these matters could result in a material negative impact on cash flow, including payment of taxes from amounts currently on deposit with the Service, we believe that we have provided adequate reserves related to these matters including interest charges through November 30, 2006 totaling approximately \$12.6 million, and, as a result, do not expect that such an outcome would have a material adverse effect on results of operations.

## Future Cash Flows

Our cash flow from operations consists primarily of ticket, hospitality, merchandise, catering and concession sales and contracted revenues arising from television broadcast rights and marketing partnerships. We believe that

cash flows from operations, along with existing cash, cash equivalents, short-term investments and available borrowings under our 2006 Credit Facility, will be sufficient to fund:

- operations and approved capital projects at existing facilities for the foreseeable future;
- payments required in connection with the purchase of additional interests in Raceway Associates;
- payments required in connection with the funding of the Unified Government's debt service requirements related to the TIF bonds;
- · payments related to our existing debt service commitments;
- any potential payments associated with our keepwell agreements;
- any payment of tax that may ultimately occur as a result of the examination by the Service; and
- the fees and expenses incurred in connection with the current legal proceeding discussed in "Future Trends in Operating Results."

We intend to pursue further development and/or acquisition opportunities (including the possible development of new motorsports entertainment facilities, such as the New York metropolitan area, the Northwest US and other areas), the timing, size and success, as well as associated potential capital commitments, of which are unknown at this time. Accordingly, a material acceleration of our growth strategy could require us to obtain additional capital through debt and/or equity financings. Although there can be no assurance, we believe that adequate debt and equity financing will be available on satisfactory terms.

While we expect our strong operating cash flow to continue in the future, our financial results depend significantly on a number of factors relating to consumer and corporate spending, including economic conditions affecting marketing dollars available from the motorsports industry's principal sponsors. Consumer and corporate spending could be adversely affected by economic, security and other lifestyle conditions resulting in lower than expected future operating cash flows. General economic conditions were significantly and negatively impacted by the September 11, 2001 terrorist attacks and the war in Iraq and could be similarly affected by any future attacks or fear of such attacks, or by conditions resulting from other acts or prospects of war. Any future attacks or wars or related threats could also increase our expenses related to insurance, security or other related matters. Also, our financial results could be adversely impacted by a widespread outbreak of a severe epidemiological crisis. The items discussed above could have a singular or compounded material adverse affect on our financial success and future cash flow.

## **Recent Accounting Pronouncements**

In December 2004 the FASB issued revised SFAS No. 123(R), "Share-Based Payment." SFAS No. 123(R) sets accounting requirements for "share-based" compensation to employees and requires companies to recognize in the income statement the grant-date fair value of stock options and other

equity-based compensation. SFAS No. 123(R) is effective in annual periods beginning after June 15, 2005. We adopted SFAS No. 123(R) in the first quarter of fiscal 2006, using the modified-prospective-transition method and currently disclose the proforma effect on net income and earnings per share of the fair value recognition provisions of SFAS No. 123(R) for periods prior to adoption. Our adoption of SFAS No. 123(R) did not have a material impact on our financial position, results of operations or cash flows.

In June 2006 the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes", which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This interpretation is effective for fiscal years beginning after December 15, 2006. We are currently evaluating the potential impact that the adoption of this interpretation will have on its financial position and results of operations.

In June 2006 the Emerging Issues Task Force ("EITF") reached a consensus on Issue No. 06-03, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement." EITF No. 06-03 addresses the accounting for externally imposed taxes on revenue-producing transactions that take place between a seller and its customer, including, but not limited to sales, use, value added, and certain excise taxes. EITF No. 06-03 also provides guidance on the disclosure of an entity's accounting policies for presenting such taxes on a gross or net basis and the amount of such taxes reported on a gross basis. EITF No. 06-03 is

effective for interim and fiscal years beginning after December 15, 2006. We are currently evaluating the potential effect that the adoption of this EITF will have on our financial statements.

In September 2006 the FASB issued SFAS No. 157, "Fair Value Measurements" which establishes a framework for measuring fair value in generally accepted accounting principles ("GAAP"), and expands disclosures about fair value measurements. SFAS No 157 applies under other accounting pronouncements that require or permit fair value measurements and, accordingly, SFAS No. 157 does not require any new fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We are currently evaluating the potential impact that the adoption of this statement will have on our financial position and results of operations.

# Our quarterly results are subject to seasonality and variability

We derive most of our income from a limited number of NASCAR-sanctioned races. As a result, our business has been, and is expected to remain, highly seasonal based on the timing of major racing events. For example, one of our NASCAR NEXTEL Cup Series races is traditionally held on the Sunday preceding Labor Day. Accordingly, the revenues and expenses for that race and/or the related supporting events may be recognized in either the fiscal quarter ending August 31 or the fiscal quarter ending November 30.

Future schedule changes as determined by NASCAR or other sanctioning bodies, as well as the acquisition of additional, or divestiture of existing, motorsports entertainment facilities could impact the timing of our major events in comparison to prior or future periods.

The following table presents certain unaudited financial data for each quarter of fiscal 2005 and 2006 (in thousands, except per share amounts):

		Fiscal Quarter Ended				
	February 28 <i>,</i> 2005	May 31, 2005	August 31, 2005	November 30, 2005		
Total revenue	\$ 179,432	\$ 157,447	\$ 166,519	\$ 236,730		
Operating income	71,847	46,866	56,019	90,533		
Income from continuing operations	41,118	26,540	36,804	54,612		
Net income	41,065	26,501	36,752	55,044		
Basic earnings per share	0.77	0.50	0.69	1.04		
Diluted earnings per share	0.77	0.50	0.69	1.03		

		Fiscal Quarter Ended				
	February 28 <i>,</i> 2006	May 31, 2006	August 31, 2006	November 30, 2006		
Total revenue	\$ 193,934	\$ 172,083	\$ 178,892	\$ 253,460		
Operating income	78,463	52,1 <i>7</i> 6	51,808	16,719		
Income from continuing operations	44,131	30,727	34,299	<i>7</i> ,823		
Net income	44,053	30,687	34,272	7,792		
Basic earnings per share	0.83	0.58	0.64	0.15		
Diluted earnings per share	0.83	0.58	0.64	0.15		



# Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk from changes in interest rates in the normal course of business. Our interest income and expense are most sensitive to changes in the general level of U.S. interest rates and the LIBOR rate. In order to manage this exposure, we use a combination of debt instruments, including the use of derivatives in the form of interest rate swap agreements. We do not enter into any derivatives for trading purposes.

The objective of our asset management activities is to provide an adequate level of interest income and liquidity to fund operations and capital expansion, while minimizing market risk. We utilize overnight sweep accounts and short-term investments to minimize the interest rate risk. We do not believe that our interest rate risk related to our cash equivalents and short-term investments is material due to the nature of the investments.

Our objective in managing our interest rate risk on our debt is to maintain a balance of fixed and variable rate debt that will lower our overall borrowing costs within reasonable risk parameters. Interest rate swaps are used from time to time to convert a portion of our debt portfolio from a variable rate to a fixed rate or from a fixed rate to a variable rate.

The following analysis provides quantitative information regarding our exposure to interest rate risk. We utilize valuation models to evaluate the sensitivity of the fair value of financial instruments with exposure to market risk that assume instantaneous, parallel shifts in interest rate yield curves. There are certain limitations inherent in the sensitivity analyses presented, primarily due to the assumption that interest rates change instantaneously. In addition, the analyses are unable to reflect the complex market reactions that normally would arise from the market shifts modeled.

As described in Note 7 to the consolidated financial statements, we have various debt instruments that are issued at fixed rates. These financial instruments, which have a fixed rate of interest, are exposed to fluctuations in fair value resulting from changes in market interest rates. The fair values of long-term debt are based on quoted market prices at the date of measurement. Our credit facilities approximate fair value as they bear interest rates that approximate market. At November 30, 2006, we did not have any variable debt outstanding; therefore, a hypothetical increase in interest rates by 1.0 percent would not result in an increase in our interest expense. At November 30, 2006, the fair value of our total long-term debt as determined by quotes from financial institutions was approximately \$370.5 million. The potential decrease in fair value resulting from a hypothetical 10.0 percent shift

in interest rates would be approximately \$8.6 million at November 30, 2006.

From time to time we utilize derivative investments in the form of interest rate swaps to manage the fixed and floating interest rate mix of our total debt portfolio and related overall cost of borrowing. The notional amount, interest payment and maturity dates of the swaps match the terms of the debt they are intended to modify. At November 30, 2006 we did not have any interest rate swap agreements in place.

Credit risk arises from the possible inability of counterparties to meet the terms of their contracts on a net basis. However, we minimize such risk exposures for these instruments by limiting counterparties to large banks and financial institutions that meet established credit guidelines. We do not expect to incur any losses as a result of counterparty default.

# **Factors That May Affect Operating Results**

This report may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify a forward-looking statement by our use of the words "anticipate," "estimate," "expect," "may," "believe," "objective," "projection," "forecast," "goal," and similar expressions. These forward-looking statements include our statements regarding the timing of future events, our anticipated future operations and our anticipated future financial position and cash requirements. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we do not know whether our expectations will prove correct. We disclose the important factors that could cause our actual results to differ from our expectations in cautionary statements made in this report and in other filings we have made with the Securities and Exchange Commission. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors described in filings with the Securities and Exchange Commission.

Many of these factors are beyond our ability to control or predict. We caution you not to put undue reliance on forward-looking statements or to project any future results based on such statements or on present or prior earnings levels. Additional information concerning these, or other factors, which could cause the actual results to differ materially from those in the forward-looking statements is contained from time to time in our other SEC fillings. Copies of those filings are available from us and/or the SEC.

# **Consolidated Balance Sheets**

	Noven 2005	nber 30 <i>,</i> 2006
		ousands)
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 130,758	\$ 59,681
Short-term investments	8,200	78,000
Receivables, less allowance of \$1,500 in 2005 and \$1,000 in 2006	45,557	52,699
Inventories	6,528	3,976
Deferred income taxes	-	995
Prepaid expenses and other current assets	6,335	8,251
Total Current Assets	197,378	203,602
Property and Equipment, net	1,178,682	1,157,313
Other Assets:		
Equity investments	51,160	175,915
Intangible assets, net	149,464	149,314
Goodwill	99,507	99,507
Deposits with Internal Revenue Service	96,913	110,813
Other	23,965	25,595
	421,009	561,144
Total Assets	\$ 1,797,069	\$ 1,922,059
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Current portion of long-term debt	\$ 635	\$ <i>77</i> 0
Accounts payable	19,274	29,577
Deferred income	123,870	124,254
Income taxes payable	20,067	22,477
Other current liabilities	18,645	19,226
Total Current Liabilities	182,491	196,304
Long-Term Debt	368,387	367,324
Deferred Income Taxes	194,825	191,642
Long-Term Deferred Income	11,342	10,808
Other Long-Term Liabilities	69	866
Commitments and Contingencies	-	-
Shareholders' Equity:		
Class A Common Stock, \$.01 par value, 80,000,000 shares authorized;		
29,394,344 and $31,078,307$ issued and outstanding in 2005 and 2006, respectively	295	311
Class B Common Stock, \$.01 par value, 40,000,000 shares authorized;		
23,928,058 and 22,100,263 issued and outstanding in 2005 and 2006, respectively	239	221
Additional paid-in capital	699,879	698,396
Retained earnings	343,766	456,187
	1,044,179	1,155,115
Less unearned compensation - restricted stock	4,224	
Total Shareholders' Equity	1,039,955	1,155,115
Total Liabilities and Shareholders' Equity	\$ 1,797,069	\$ 1,922,059



# **Consolidated Statements of Operations**

REVENUES  Admissions, net		Year Ended November 30, 2004 2005			r 30,	2006	
Admissions, net   \$222,545   \$234,768   \$235,255   \$60,055   \$60		(I	n Thousands	, Exc	ept Per Sho	are An	nounts)
Admissions, net   \$222,545   \$234,768   \$235,255   \$60,055   \$60	DEVENILIEC						
Motorsperts related         334,943         408,514         406,095           Food, beverage and merchandise         83,236         87,269         97,285           Other         1,212         9,578         9,735           EXPENSES         740,109         778,360           Direct         Three and point fund monies and NASCAR sanction fees         119,322         136,816         151,203           Motorsports related         113,073         313,435         144,445           Food, beverage and merchandise         52,285         5,073         53,141           General and odiministrative         90,307         95,987         106,878           Depercation and admarkativative         90,307         95,987         106,878           Impairment of long-lived assets         1         1         5,999         56,833           Impairment of long-lived assets         228,418         265,265         199,166           Interest superase         121,273         112,603         12,328           Impairment of long-lived assets         2,328         4,863         4,860         5,312           Interest superase         122,418         265,265         199,166           Interest superase         12,273         112,609         12,324		¢	222 545	4	224760	4	225 251
Product   Prod	·	Ψ		ψ		Ψ	
Page	·						
EXPENSES							
Direct	Office						
Direct:   Prize and point fund monies and NASCAR sanction fees	EXPENSES		0 11/0 10		, 10,127		, , 0,00,
Motorsports related	Direct:						
Motorsports related	Prize and point fund monies and NASCAR sanction fees		119,322		136,816		151,203
Food, beverage and merchandise         52,285         56,773         53,141           General and administrative         90,307         95,987         106,497           Depreciation and administrative         44,443         50,893         56,833           Impairment of long-lived assets         -         -         8708,4           Operating income         228,418         265,255         199,166           Interest income         4,053         4,860         5,312           Interest income from equity investments         2,754         3,516         318           Loss on early redemption of debt         4,988         -         -           Income from continuing operations before income taxes         282,518         260,948         192,447           Income from continuing operations perations before income taxes of \$3,75 million, \$30,337         10,870         116,980         17,546           Income from discontinued operations, net of income taxes of \$3,75 million, \$30,337         2,09         116,980         117,693           So and \$268], respectively         \$150,318         \$19,301         \$116,890         117,693           Gain on sale of discontinued operations, net of income taxes of \$2,75 million         \$2,31         \$2,99         \$2,20           Income from confinuing operations         \$2	·		113,073		134,395		
General and administrative         90,307         95,987         106,497           Depreciation and amortization         44,443         50,893         56,833           Impairment of long-lived assets         -         -         -         870,844           Operating income         228,418         265,265         199,166           Interest income         4,053         4,860         5,312           Interest expense         (21,723)         112,693         1(12,349)           Equily in net income from equity investments         2,754         3,516         318           Loss on early redemption of debt         4,988         -         -         -           Income from continuing operations before income taxes         82,218         101,876         75,447           Income from continuing operations before income taxes         82,218         101,876         75,447           Income from continuing operations         126,296         159,072         110,980           (Loss) income from discontinued operations, net of income taxes of (\$3.7) million, and (\$26,315         289         (176)           Sain on sale of discontinued operations         \$2,33         2.9         \$2.0           Net income         \$2,38         2.99         \$2.0           (Loss) income from							
Impairment of long-lived assets   1	· · · · · · · · · · · · · · · · · · ·						
Impairment of long-lived assets   1	Depreciation and amortization		44,443		50,893		56,833
Operating income         419,430         474,864         599,203           Operating income         228,418         265,265         199,166           Interest income         4,053         4,860         5,312           Interest sexpense         (21,723)         112,693         112,349           Equily in net income from equity investments         2,754         3,516         38           Loss on early redemption of debt         (4,988)         -         -           Income from continuing operations before income taxes         208,514         260,948         192,447           Income from continuing operations         82,218         101,876         73,467           Income from continuing operations         82,918         101,876         73,467           Income from discontinued operations, net of income taxes of (\$3.77) million, \$0 and (\$2.68), respectively         6,315         289         [176)           Gain on sale of discontinued operations, net of income taxes of (\$2.76 million         36,337         289         116,804           Net income         \$2,388         \$2,99         \$2,20           (Loss) income from discontinued operations         [0,12]         0,01         -           Residentings per share:         \$2,34         3,00         2,20           (Los	·		-		-		
Interest income         4,053         4,860         5,312           Interest expense         [21,723]         [12,693]         6,124,949           Equity in net income from equity investments         2,754         3,516         318           Loss on early redemption of debt         (4,988)         -         -           Income from continuing operations before income taxes         208,514         260,948         192,447           Income from continuing operations         82,218         101,876         75,467           Income from discontinued operations, net of income taxes of (\$3.7) million         \$0.00         15,9072         116,908           (Loss) income from discontinued operations, net of income taxes of (\$3.7) million         \$0.363,37         2.99         (170)           Gain on sale of discontinued operations, net of income taxes of \$276 million         36,337         2.99         116,804           Net income         \$ 156,318         \$ 159,361         \$ 116,804           Basic earnings per share:         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from continuing operations         (0.12)         0.01         -           Gain on sale of discontinued operations         \$ 2.34         \$ 3.00         \$ 2.20           Utused earnings per share:         \$ 2.37         \$ 2.			419,430		474,864		
Interest income         4,053         4,860         5,312           Interest expense         [21,723]         [12,693]         6,124,949           Equity in net income from equity investments         2,754         3,516         318           Loss on early redemption of debt         (4,988)         -         -           Income from continuing operations before income taxes         208,514         260,948         192,447           Income from continuing operations         82,218         101,876         75,467           Income from discontinued operations, net of income taxes of (\$3.7) million         \$0.00         15,9072         116,908           (Loss) income from discontinued operations, net of income taxes of (\$3.7) million         \$0.363,37         2.99         (170)           Gain on sale of discontinued operations, net of income taxes of \$276 million         36,337         2.99         116,804           Net income         \$ 156,318         \$ 159,361         \$ 116,804           Basic earnings per share:         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from continuing operations         (0.12)         0.01         -           Gain on sale of discontinued operations         \$ 2.34         \$ 3.00         \$ 2.20           Utused earnings per share:         \$ 2.37         \$ 2.	Operating income		228.418		265.265		199.166
Interest expense         (21,723)         (12,693)         (12,349)           Equity in net income from equity investments         2,754         3,516         318           Loss on early redemption of debt         (4,988)         -         -           Income from continuing operations before income taxes         208,514         260,948         192,447           Income taxes         82,218         101,876         75,467           Income from continuing operations         126,296         159,072         116,980           It cost income from discontinued operations, net of income taxes of (\$3.7) million, \$0 and (\$268), respectively         (6,315)         289         [176)           Gain on sole of discontinued operations, net of income taxes of \$2.76 million         36,337         -         -         -           Net income         \$156,318         \$159,361         \$116,804           Basic earnings per share:         \$2,38         \$2.99         \$2.20           [Loss) income from continuing operations         \$2,38         \$2.99         \$2.20           [Loss) income from discontinued operations         \$0.68         -         -           Diluted earnings per share:         \$2,34         \$2.99         \$2.20           [Loss) income from discontinued operations         \$0.68         -	, ,		,				
Equity in net income from equity investments         2,754         3,516         318           loss on early redemption of debt         14,988         -         -           Income from continuing operations before income taxes         208,514         260,948         192,447           Income from continuing operations         126,296         159,072         116,980           Itoss) income from discontinued operations, net of income taxes of \$3.71 million, \$0 and \$2081, respectively         6,315         289         (175)           Gain on sole of discontinued operations, net of income taxes of \$276 million         36,337         -         -         -           Net income         \$156,318         \$159,361         \$116,804           Basic earnings per share:         \$156,318         \$159,361         \$116,804           I come from continuing operations         \$2.38         \$2.99         \$2.20           (Loss) income from discontinued operations         \$0.12         0.01         -           Ret income         \$2.94         \$3.00         \$2.20           Used earnings per share:         \$2.94         \$3.00         \$2.20           Used earnings per share:         \$2.37         \$2.99         \$2.00           (Loss) income from continuing operations         \$2.37         \$2.99         \$							
Loss on early redemption of debt         (4,988)         -         -           Income from continuing operations before income taxes         208,514         260,948         192,447           Income taxes         82,218         10,876         75,467           Income from continuing operations         126,296         159,072         116,980           It come from discontinued operations, net of income taxes of \$3.71 million         26,315         289         (176)           So and (\$268), respectively         (6,315)         289         (176)           Gain on sale of discontinued operations, net of income taxes of \$276 million         36,337         -         -           Net income         \$156,318         159,361         \$16,804           Basic earnings per share:         \$2,38         2,99         \$2,00           I come from continuing operations         \$2,38         2,99         \$2,00           I complete from discontinued operations         \$0,08         -         -           Net income         \$2,94         \$3,00         \$2,00           I complete from discontinued operations         \$2,37         \$2,99         \$2,00           I complete from discontinued operations         \$0,08         -         -           I complete from discontinued operations	'						
Income from continuing operations before income taxes         208,514         260,948         192,447           Income taxes         82,218         101,876         75,467           Income from continuing operations         126,296         159,072         116,980           (Loss) income from discontinued operations, net of income taxes of \$3.7) million         (6,315)         289         [176]           So and \$268, respectively         (6,315)         289         [176]           Cain on sale of discontinued operations, net of income taxes of \$276 million         36,337         -         -           Net income         \$156,318         159,361         \$116,804           Basic earnings per share:         \$156,318         \$159,361         \$116,804           Income from continuing operations         \$2,38         \$2,99         \$2,20           [Loss) income from discontinued operations         [0,12]         0,01         -           Gain on sale of discontinued operations         \$2,94         \$3,00         \$2,20           Net income         \$2,94         \$2,99         \$2,20           [Loss) income from discontinued operations         [0,01]         2         2           [Loss) income from discontinued operations         [0,01]         2         2           [Loss) in					-		-
Income taxes         82,218         101,876         75,467           Income from continuing operations         126,296         159,072         116,980           (Loss) income from discontinued operations, net of income taxes of (\$3.7) million, \$0 and (\$268), respectively         (6,315)         289         (176)           Gain on sale of discontinued operations, net of income taxes of \$276 million         36,337         -         -         -           Net income         \$156,318         \$159,361         \$116,804           Basic earnings per share:         Income from continuing operations         \$2.38         \$2.99         \$2.20           (Loss) income from discontinued operations         (0.12)         0.01         -           Gain on sale of discontinued operations         0.68         -         -           Net income         \$2.94         \$3.00         \$2.20           [Loss) income from continuing operations         \$2.37         \$2.99         \$2.20           [Loss) income from discontinued operations         \$0.01         -         -           [Loss) income from discontinued operations         \$0.01         -         -           [Loss) income from discontinued operations         \$0.08         -         -           [Loss) income from discontinued operations         \$0.08					260,948		192,447
Income from continuing operations (Loss) income from discontinued operations, net of income taxes of (\$3.7) million, \$0 and (\$268), respectively         126,296         159,072         116,980           Gain on sale of discontinued operations, net of income taxes of \$2.76 million         36,337         289         (176)           Net income         \$ 156,318         \$ 159,361         \$ 116,804           Basic earnings per share:         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.12)         0.01         -           Gain on sale of discontinued operations         (0.12)         0.01         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share:         \$ 2.94         \$ 3.00         \$ 2.20           (Loss) income from discontinued operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         \$ (0.11)         -         (0.01)           Gain on sale of discontinued operations         \$ (0.11)         -         (0.01)           Gain on sale of discontinued operations         \$ (0.94)         \$ 2.99         \$ 2.19           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ (0.04)         \$ (0.04							,
Closs) income from discontinued operations, net of income taxes of \$3.7 million, \$0 and \$268], respectively         (6,315)         289         (176)           Gain on sale of discontinued operations, net of income taxes of \$27.6 million         36,337         -         -           Net income         \$156,318         \$159,361         \$116,804           Basic earnings per share:         Income from continuing operations         \$2.38         \$2.99         \$2.20           (Loss) income from discontinued operations         \$0.12         0.01         -           Gain on sale of discontinued operations         \$0.68         -         -           Net income         \$2.94         \$3.00         \$2.20           Diluted earnings per share:         Income from continuing operations         \$2.37         \$2.99         \$2.20           (Loss) income from discontinued operations         \$0.11         -         \$0.01           Gain on sale of discontinued operations         \$0.68         -         -           Net income         \$2.94         \$2.99         \$2.19           Dividends per share         \$0.68         -         -           Dividends per shares         \$0.06         \$0.08           Basic weighted average shares outstanding         \$3,084,437         \$3,128,533         \$3,166,458							
\$0 and (\$268), respectively			,		•		,
Gain on sale of discontinued operations, net of income taxes of \$27.6 million         36,337         -         -           Net income         \$ 156,318         \$ 159,361         \$ 116,804           Basic earnings per share:         Income from continuing operations         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.12)         0.01         -           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share:         Income from continuing operations         \$ 2.97         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         \$ 3,084,437         \$ 3,128,533         \$ 3,166,458			(6.315)		289		(176)
Basic earnings per share:         Income from continuing operations       \$ 2.38       \$ 2.99       \$ 2.20         (Loss) income from discontinued operations       (0.12)       0.01       -         Gain on sale of discontinued operations       0.68       -       -         Net income       \$ 2.94       \$ 3.00       \$ 2.20         Diluted earnings per share:       Income from continuing operations       \$ 2.37       \$ 2.99       \$ 2.20         (Loss) income from discontinued operations       (0.11)       -       (0.01)         Gain on sale of discontinued operations       0.68       -       -         Net income       \$ 2.94       \$ 2.99       \$ 2.19         Dividends per share       \$ 0.06       \$ 0.06       \$ 0.08         Basic weighted average shares outstanding       \$ 3,084,437       \$ 53,128,533       \$ 53,166,458					-		<u> </u>
Income from continuing operations         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.12)         0.01         -           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share:         Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458	Net income	\$	156,318	\$	159,361	\$	116,804
Income from continuing operations         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.12)         0.01         -           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share:         Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458	D						
(Loss) income from discontinued operations       (0.12)       0.01       -         Gain on sale of discontinued operations       0.68       -       -         Net income       \$ 2.94       \$ 3.00       \$ 2.20         Diluted earnings per share:       Substituted operations       Substituted operations       10.11       - <td></td> <td>¢.</td> <td>2 20</td> <td>¢</td> <td>2.00</td> <td>4</td> <td>2.20</td>		¢.	2 20	¢	2.00	4	2.20
Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share:              Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         53,084,437         53,128,533         53,166,458		φ		Φ		Φ	2.20
Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share:         Income from continuing operations           Income from discontinued operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458	·				0.01		-
Diluted earnings per share:         Income from continuing operations       \$ 2.37       \$ 2.99       \$ 2.20         (Loss) income from discontinued operations       (0.11)       -       (0.01)         Gain on sale of discontinued operations       0.68       -       -         Net income       \$ 2.94       \$ 2.99       \$ 2.19         Dividends per share       \$ 0.06       \$ 0.06       \$ 0.08         Basic weighted average shares outstanding       \$ 3,084,437       \$ 53,128,533       \$ 53,166,458	Gain on sale of discontinued operations		0.00		<u>-</u>		
Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458	Net income	\$	2.94	\$	3.00	\$	2.20
Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458	Diluted earnings per share:						
(Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458		.\$	2.37	\$	2 99	\$	2 20
Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19           Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         53,084,437         53,128,533         53,166,458		Ψ		Ψ		Ψ	
Dividends per share         \$ 0.06         \$ 0.06         \$ 0.08           Basic weighted average shares outstanding         53,084,437         53,128,533         53,166,458					-		-
Basic weighted average shares outstanding         53,084,437         53,128,533         53,166,458	Net income	\$	2.94	\$	2.99	\$	2.19
Basic weighted average shares outstanding         53,084,437         53,128,533         53,166,458	Dividends per share	\$	0.06	\$	0.06	\$	0.08
	Diluted weighted average shares outstanding						

# Consolidated Statements of Changes in Shareholders' Equity

	Co. \$.0	ass A mmon tock 11 Par alue	Cor Si \$.0	ass B mmon tock 1 Par alue	Additional Paid-in Capital	Co Retained Earnings	Accumulated Other omprehensive (Loss) Income	Unearned Compensation Restricted Stock	n- Total Shareholders' Equity
						(In Tho	usands)		
Balance at November 30, 2003 Comprehensive income	\$	283	\$	249	\$ 694,719	\$ 34,602	\$ (333)	\$ (3,055)	\$ 726,465
Net income Interest rate swap		-		-	-	156,318 -	311	-	156,318 311
Total comprehensive income						(2.104)			156,629
Cash dividends (\$.06 per share)		-		-	442	(3,196)	-	-	(3,196) 442
Exercise of stock options		- 1		-		-	-	12 0221	442
Restricted stock grant Reacquisition of previously issued common stock		I		-	2,022	(35)	-	(2,023)	(396)
Conversion of Class B Common Stock		-		-	(301)	(33)	-	-	(370)
to Class A Common Stock Income tax benefit related to restricted		5		(5)	-	-	-	-	-
stock plan		-		_	60	_	-	_	60
Amortization of unearned compensation		-		-	-	-	-	1,734	1,734
Balance at November 30, 2004 Comprehensive income		289		244	696,882	187,689	(22)	(3,344)	881,738
Net income		_		_	_	159,361	_	_	159,361
Interest rate swap		-		-	-	-	22	-	22
Total comprehensive income									159,383
Cash dividends (\$.06 per share)				_	_	(3,199)	_	_	(3,199)
Exercise of stock options					444	(3,177)	_		444
Restricted stock grant		1		_	2,906	_	_	(2,907)	-
Reacquisition of previously issued					2,700			(2,707)	
common stock		_		_	(426)	(85)	-	_	(511)
Conversion of Class B Common Stock					(120)	(00)			(5)
to Class A Common Stock		5		(5)	_	_	-	_	_
Forfeitures of restricted shares		-		-	(74)	_	-	46	(28)
Income tax benefit related to restricted					, ,				, ,
stock plan		-		-	147	-	-	-	147
Amortization of unearned compensation		-		-	-	-	-	1,981	1,981
Balance at November 30, 2005 Comprehensive income		295		239	699,879	343,766	-	(4,224)	1,039,955
Net income		_		_	_	116,804	-	-	116,804
Cash dividends (\$.08 per share)		-		-	-	(4,270)	-	-	(4,270)
Exercise of stock options		-		-	189	-	-	-	189
Statement 123(R) transition impact on									
restricted stock plan		(3)		-	(4,221)	-	-	4,224	-
Reacquisition of previously issued common stock		-		-	(347)	(113)	-	-	(460)
Conversion of Class B Common Stock					, ,	, ,			, ,
to Class A Common Stock		18		(18)	-	-	-	-	-
Award of shares granted under long-term stock incentive plan		1		_	(1)	_	_	_	_
Income tax benefit related to stock-based		'			( ' )	-		-	
compensation		_		_	197	_	-	-	197
Stock-based compensation		-		-	2,700	-	-	-	2,700
Balance at November 30, 2006	\$	311	\$	221	\$ 698,396	\$ 456,187	\$ -	\$ -	\$1,155,115

See accompanying notes



# **Consolidated Statements of Cash Flows**

	Year Ended November 30,  2004 2005  (In Thousands)			2006		
OPERATING ACTIVITIES			<b>(</b>	,		
Net income	\$	156,318	\$	159,361	\$	116,804
Adjustments to reconcile net income to net cash provided by operating activities:	Ψ	.00,010	Ψ	107,001	Ψ	,
Depreciation and amortization Discontinued operations depreciation		44,443 1,244		50,893		56,833
Stock-based compensation		1,734		1,953		2,700
Amortization of financing costs		250		569		538
Deferred income taxes		52,146		29,208		(4,178)
Income from equity investments		(2,754)		(3,516)		(318)
Impairment of long-lived assets		13,217		-		87,084
Gain on sale of discontinued operations		(63,926)				07,004
Loss on early redemption of debt		4,988				_
Excess tax benefits relating to stock-based compensation		-		-		(185)
Other, net		1,028		(248)		23
Changes in operating assets and liabilities		(10.050)		7004		(71.40)
Receivables, net		(10,959)		7,304		(7,142)
Inventories, prepaid expenses and other assets		(2,569)		(644)		336
Deposits with Internal Revenue Service		-		(96,913)		(13,900)
Accounts payable and other liabilities		9,215		(5,359)		345
Deferred income		3,187		9,191		(150)
Income taxes		18,424		(5,027)		2,607
Net cash provided by operating activities		225,986		146,772		241,397
INVESTING ACTIVITIES						
Capital expenditures		(135,218)		(248,850)		(110,3 <i>7</i> 4)
Proceeds from asset disposals		86		31		182
Acquisition of businesses		(195,325)		(12,660)		-
Proceeds from sale of discontinued operations		100,391		-		-
Purchase of equity investments		(2,008)		(11,642)		(124,565)
Proceeds from short-term investments		147,650		430,950		80,855
Purchases of short-term investments		(262,450)		(324,150)		(150,655)
Proceeds from affiliate		-		487		128
Advance to affiliate		-		-		(3,000)
Other, net		(1,442)		(377)		314
Net cash used in investing activities		(348,316)		(166,211)		(307,115)
FINANCING ACTIVITIES						
Proceeds under credit facility		-		-		80,000
Payments under credit facility		-		-		(80,000)
Proceeds from long-term debt		299,570		-		-
Payment of long-term debt		(231,890)		(7,505)		(635)
Payment of long-term debt redemption premium		(5,340)				-
Deferred financing fees		(2,626)		(10)		(368)
Proceeds from interest rate swap		2,771		=		-
Cash dividends paid		(3,196)		(3,199)		(4,270)
Reacquisition of previously issued common stock		(396)		(511)		(460)
Exercise of Class A common stock options  Excess tax benefits relating to stock-based compensation		442		444		189 185
Net cash provided by (used in) financing activities		59,335		(10,781)		(5,359)
. , ,						
Net decrease in cash and cash equivalents		(62,995)		(30,220) 160,978		(71,077) 130,758
Cash and cash equivalents at beginning of year		223,973		100,7/ 8		130,758
Cash and cash equivalents at end of year		160,978	\$	130,758	\$	59,681

See accompanying notes

# NOTE 1 - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

DESCRIPTION OF BUSINESS: International Speedway Corporation, including its wholly owned subsidiaries (collectively the "Company"), is a leading promoter of motorsports entertainment activities in the United States. As of November 30, 2006, the Company owned and/or operated eleven of the nation's major motorsports entertainment facilities as follows:

Track Name	Location	Track Length
Daytona International Speedway	Daytona Beach, Florida	2.5 Miles
Talladega Superspeedway	Talladega, Alabama	2.6 Miles
Michigan International Speedway	Brooklyn, Michigan	2.0 Miles
Richmond International Raceway	Richmond, Virginia	0.8 Miles
California Speedway	Fontana, California	2.0 Miles
Kansas Speedway	Kansas City, Kansas	1.5 Miles
Phoenix International Raceway	Phoenix, Arizona	1.0 Mile
Homestead-Miami Speedway	Homestead, Florida	1.5 Miles
Martinsville Speedway	Martinsville, Virginia	0.5 Miles
Darlington Raceway	Darlington, South Carolina	1.3 Miles
Watkins Glen International	Watkins Glen, New York	3.4 Miles

In addition, Raceway Associates, LLC ("Raceway Associates"), in which the Company holds a 37.5 percent indirect equity interest, owns and operates Chicagoland Speedway and Route 66 Raceway, two nationally recognized major motorsports entertainment facilities in Joliet, Illinois.

In 2006, these motorsports entertainment facilities promoted well over 100 stock car, open wheel, sports car, truck, motorcycle and other racing events, including:  $\frac{1}{2}$ 

- 21 National Association for Stock Car Auto Racing ("NASCAR") NEXTEL Cup Series events;
- 16 NASCAR Busch Series events;
- nine NASCAR Craftsman Trucks Series events;
- six Indy Racing League ("IRL") IndyCar Series events;
- one National Hot Rod Association ("NHRA") POWERade drag racing events;
- the premier sports car endurance event in the United States (the Rolex 24 at Daytona sanctioned by the Grand American Road Racing Association ("Grand American"); and
- a number of other prestigious stock car, sports car, open wheel and motorcycle events.

The general nature of the Company's business is a motorsports themed amusement enterprise, furnishing amusement to the public in the form of motorsports themed entertainment. The Company's motorsports event operations consist principally of racing events at these major motorsports entertainment facilities, which, in total, currently have more than one million grandstand seats. The Company also conducts, either through operations of the particular facility or through certain wholly-owned subsidiaries operating under the name "Americrown," souvenir merchandising operations, food and beverage concession operations and catering services, both in suites and chalets, for customers at its motorsports entertainment facilities. The Company also markets and distributes motorsports-related merchandise such as apparel,

souvenirs and collectibles to retail customers, through its RacingOne.com internet site and directly to dealers.

MRN Radio, the Company's proprietary radio network, produces and syndicates to radio stations the NASCAR NEXTEL Cup, Busch and Craftsman Truck series races and certain other races conducted at the Company's motorsports entertainment facilities, as well as some races from motorsports entertainment facilities the Company does not own. In addition, MRN Radio provides production services for NEXTEL Vision, the trackside large screen video display units, at all NASCAR NEXTEL Cup Series event weekends except at Indianapolis Motor Speedway, which is a track not owned by the Company. MRN Radio also produces and syndicates daily and weekly NASCAR racing-themed programs.

The Company owns and operates DAYTONA USA - The Ultimate Motorsports Attraction, a motorsports-themed entertainment complex and the Official Attraction of NASCAR that includes interactive media, theaters, historical memorabilia and exhibits, tours, as well as riding and driving experiences of Daytona International Speedway.

#### SIGNIFICANT ACCOUNTING POLICIES:

PRINCIPLES OF CONSOLIDATION: The accompanying consolidated financial statements include the accounts of International Speedway Corporation and its wholly-owned subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

CASH AND CASH EQUIVALENTS AND SHORT TERM INVESTMENTS: For purposes of reporting cash flows, cash and cash equivalents include cash on hand, bank demand deposit accounts and overnight sweep accounts used in the Company's cash management program. All highly liquid investments with stated maturities of three months or less from the date of purchase are classified as cash equivalents.

The Company maintained its cash and cash equivalents primarily with two financial institutions at November 30, 2006. The Company believes that it



# NOTE 1 - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

is not exposed to any significant credit risk on its cash balances due to the strength of the financial institutions.

The Company's short-term investments consist primarily of highly liquid, variable rate instruments, which have stated maturities of greater than three months and have been classified as available-for-sale. The Company has determined that its investment securities are available and intended for use in current operations and, accordingly, has classified such investment securities as current assets.

RECEIVABLES: Receivables are stated at their estimated collectible amounts. The allowance for doubtful accounts is estimated based on historical experience of write offs and future expectations of conditions that might impact the collectibility of accounts.

INVENTORIES: Inventories, consisting of finished goods, are stated at the lower of cost, determined on the first in, first out basis, or market.

PROPERTY AND EQUIPMENT: Property and equipment, including improvements to existing facilities, are stated at cost. Depreciation is provided for financial reporting purposes using the straight line method over the estimated useful lives as follows:

Buildings, grandstands and motorsports
entertainment facilities 10-30 years

Furniture and equipment 3-8 years

The carrying values of property and equipment are evaluated for impairment upon the occurrence of an impairment indicator based upon expected future undiscounted cash flows. If events or circumstances indicate that the carrying value of an asset may not be recoverable, an impairment loss would be recognized equal to the difference between the carrying value of the asset and its fair value.

EQUITY INVESTMENTS: The Company's investments in joint ventures and other investees where it can exert significant influence on the investee, but does not have effective control over the investee, are accounted for using the equity method of accounting. The Company's equity in the net income (loss) from equity method investments is recorded as income (loss) with a corresponding increase (decrease) in the investment. Dividends received reduce the investment. The Company recognizes the effects of transactions involving the sale or distribution by an equity investee of its common stock as capital transactions.

Equity method investments consist of the Company's interests in Motorsports Alliance, LLC ("Motorsports Alliance") and SMISC, LLC ("SMISC").

Motorsports Alliance (owned 50.0 percent by the Company and 50.0 percent by Indianapolis Motor Speedway LLC), owns a 75.0 percent interest in Raceway Associates. Raceway Associates owns and operates Chicagoland Speedway and Route 66 Raceway. See Subsequent Event Note 17.

On August 30, 2005, the Company partnered with Speedway Motorsports Incorporated ("SMI") in a 50/50 joint venture, SMISC, LLC ("SMISC"), which, through a wholly-owned subsidiary Motorsports Authentics, LLC, conducts business under the name Motorsports Authentics. Motorsports

Authentics operates as an independent company with the Company and SMI as equal owners. Also on August 30, 2005, the Company announced that SMISC had entered into a definitive agreement dated August 29, 2005, to purchase the stock of Action Performance Companies, Inc. ("Action"). On December 9, 2005, SMISC purchased the stock of Action, which was structured as a merger of a wholly-owned subsidiary of Motorsports Authentics, LIC into Action.

The acquisition of Action resulted in an investment of approximately \$124.6 million and was combined with the net assets and merchandising operations of Team Caliber, which Motorsports Authentics acquired on September 8, 2005. As a result of these acquisitions, Motorsports Authentics is now a leader in design, promotion, marketing and distribution of motorsports licensed merchandise. Motorsports Authentics has licenses for exclusive and non-exclusive distribution with teams competing in NASCAR and other major motorsports series. Its products include a broad range of motorsports-related die-cast replica collectibles, apparel, gifts and other memorabilia, which are marketed through a combination of mass retail, domestic wholesale, trackside, international and collector's club distribution channels.

The Company's share of undistributed equity in the earnings from equity investments included in retained earnings at November 30, 2005 and 2006 was approximately \$8.9 million and \$9.0 million, respectively.

OTHER INVESTMENTS: Other investments consist of the Company's investment in Proximities, Inc. ("Proximities"). This investment is accounted for under Statement of Financial Accounting Standard ("SFAS") No. 115 "Accounting for Certain Investments in Debt and Equity Securities."

Proximities is developing products which are to be marketed as secure radio frequency identification ("RFID") cashless payment, access control and age verification systems. Proximities is a variable interest entity as determined in accordance with Financial Accounting Standards Board "FASB" Interpretation No. 46, "Consolidation of Variable Interest Entities." The Company does not consolidate the operations of Proximities as it is not the primary beneficiary. The Company's maximum exposure to loss as a result of its involvement with Proximities at November 30, 2006 totaled approximately \$243,000.

GOODWILL AND INTANGIBLE ASSETS: The Company's goodwill and other intangible assets are evaluated for impairment, either upon the occurrence of an impairment indicator or annually, in its fiscal fourth quarter, based on assumptions regarding the Company's future business outlook and expected future discounted cash flows at the reporting unit level.

DEFERRED FINANCING FEES: Deferred financing fees are amortized over the term of the related debt and are included in other non-current assets.

DERIVATIVE FINANCIAL INSTRUMENTS: From time to time the Company utilizes derivative instruments in the form of interest rate swaps to assist in managing its interest rate risk. The Company does not enter into any interest rate swap derivative instruments for trading purposes. While the Company is not currently utilizing interest rate swap derivative instruments, all historically have qualified for the use of the "short-cut" method of accounting to assess hedge effectiveness in accordance with SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities," as amended, and were

# NOTE 1 - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

recognized in its consolidated balance sheet at their fair value. The differential paid or received on interest rate swap agreements is recognized as an adjustment to interest expense. The change in the fair value of the interest rate swap, which is established as an effective hedge, is included in other comprehensive income.

INCOME TAXES: Income taxes have been provided using the liability method. Under this method the Company's estimates of deferred income taxes and the significant items giving rise to deferred tax assets and liabilities reflect its assessment of actual future taxes to be paid on items reflected in its financial statements, giving consideration to both timing and probability of realization.

The Company establishes tax reserves related to certain matters, including penalties and interest, in the period when it is determined that it is probable that additional taxes, penalties and interest will be paid, and the amount is reasonably estimable. Such tax reserves are adjusted, as needed, in light of changing circumstances, such as statute of limitations expirations and other developments relating to uncertain tax positions and current tax items under examination, appeal or litigation.

REVENUE RECOGNITION: Advance ticket sales and event-related revenues for future events are deferred until earned, which is generally once the events are conducted. The recognition of event-related expenses is matched with the recognition of event-related revenues. Revenues and related expenses from the sale of merchandise to retail customers, internet sales and direct sales to dealers are recognized at the time of the sale.

Kansas Speedway Corporation ("KSC") offers Preferred Access Speedway Seating ("PASS") agreements, which give purchasers the exclusive right and obligation to purchase KSC season-ticket packages for certain sanctioned racing events annually through fiscal year 2030, under specified terms and conditions. Among the conditions, licensees are required to purchase all season-ticket packages when and as offered each year. PASS agreements automatically terminate without refund should owners not purchase any offered season tickets.

Net fees received under PASS agreements are deferred and are amortized into income over the term of the agreements which expire in fiscal 2030. Long-term deferred income under the PASS agreements totals approximately \$10.5 million and \$10.2 million at November 30, 2005 and 2006, respectively.

ADVERTISING EXPENSE: Advertising costs are expensed as incurred or, as in the case of race related advertising, upon the completion of the event. Race-related advertising included in prepaid expenses and other current assets at November 30, 2005 and 2006 was approximately \$920,000 and \$868,000, respectively. Advertising expense from continuing operations was approximately \$12.1 million, \$14.7 million and \$17.2 million for the years ended November 30, 2004, 2005 and 2006, respectively.

LOSS CONTINGENCIES: Legal and other costs incurred in conjunction with loss contingencies are expensed as incurred.

USE OF ESTIMATES: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses

during the reporting period. Actual results could differ from those estimates.

NEW ACCOUNTING PRONOUNCEMENTS: In December 2004 the Financial Accounting Standards Board issued revised Statement of Financial Accounting Standard ("SFAS") No. 123(R), "Share-Based Payment." SFAS No. 123(R) sets accounting requirements for "share-based" compensation to employees and requires companies to recognize in the income statement the grant-date fair value of stock options and other equity-based compensation. SFAS No. 123(R) is effective in annual periods beginning after June 15, 2005. The Company adopted SFAS No. 123(R) in the first quarter of 2006 using the modified-prospective-transition method and currently discloses the pro forma effect on net income and earnings per share of the fair value recognition provisions of SFAS No. 123(R) for periods prior to adoption. The Company's adoption of SFAS No. 123(R) did not have a material impact on its financial position, results of operations or cash flows. See Note 13 for further information and the required disclosures under SFAS No. 123(R).

In June 2006 the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes", which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This interpretation is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the potential impact that the adoption of this interpretation will have on its financial position and results of operations.

In June 2006 the Emerging Issues Task Force ("EITF") reached a consensus on Issue No. 06-03, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement." EITF No. 06-03 addresses the accounting for externally imposed taxes on revenue-producing transactions that take place between a seller and its customer, including, but not limited to sales, use, value added, and certain excise taxes. EITF No. 06-03 also provides guidance on the disclosure of an entity's accounting policies for presenting such taxes on a gross or net basis and the amount of such taxes reported on a gross basis. EITF No. 06-03 is effective for interim and fiscal years beginning after December 15, 2006. The Company is currently evaluating the potential effect that the adoption of this EITF will have on its financial statements.

In September 2006 the FASB issued SFAS No. 157, "Fair Value Measurements" which establishes a framework for measuring fair value in generally accepted accounting principles ("GAAP"), and expands disclosures about fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurements and, accordingly, SFAS No. 157 does not require any new fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the potential impact that the adoption of this statement will have on its financial position and results of operations.



# **NOTE 2 - EARNINGS PER SHARE**

The following table sets forth the computation of basic and diluted earnings per share for the years ended November 30, (in thousands, except per share amounts):

Basic and diluted:			2004		2005		2006
(Loss) income from discontinued operations         (6,315)         289         (176)           Gain on sole of discontinued operations         36,337         -         -           Net income         \$ 156,318         \$ 159,361         \$ 116,804           Basic earnings per share denominator:         ***         ***         ***           Weighted average shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458           Basic earnings per share:         ***         ***         ***         2.0           (Loss) income from continuing operations         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         \$ 0.12         \$ 0.01         \$ 0.01           Gain on sole of discontinued operations         \$ 0.68         \$ 0.0         \$ 0.20           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458           Common stock options         \$ 12,123         \$ 21,293         \$ 14,943           Contingently issuable shares         \$ 86,216         \$ 90,357         \$ 89,222           Diluted weighted average shares outstanding         \$ 53,182,766         \$ 53,240,183         \$ 53,270,623 <tr< th=""><th>Basic and diluted:</th><th></th><th></th><th></th><th></th><th></th><th></th></tr<>	Basic and diluted:						
Gain on sole of discontinued operations         36,337         -         -           Net income         \$ 156,318         \$ 159,361         \$ 116,804           Basic earnings per share denominator:         Weighted average shares outstanding         \$53,084,437         \$53,128,533         \$53,166,458           Basic earnings per share:         Income from continuing operations         \$2,38         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.12)         0.01         0.01           Solit income         \$ 2.94         \$ 3.00         \$ 2.20           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share denominator:         Weighted average shares outstanding         \$53,084,437         \$53,128,533         \$53,166,458           Common stock options         12,123         21,293         14,943           Contingently issuable shares         86,216         90,357         89,222           Diluted weighted average shares outstanding         53,182,776         53,240,183         53,270,623           Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.01)         0.08		\$	,	\$	,	\$	,
Net income         \$ 156,318         \$ 159,361         \$ 116,804           Basic earnings per share denominator: Weighted average shares outstanding         \$ 33,084,437         \$ 53,128,533         \$ 53,166,458           Basic earnings per share: Income from continuing operations         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.12)         0.01         -           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share denominator: Weighted average shares outstanding         \$ 3,084,437         \$ 53,128,533         \$ 53,166,458           Common stock options         12,123         21,293         14,943           Conlingently issuable shares         86,210         90,357         89,222           Diluted weighted average shares outstanding         \$ 3,182,776         \$ 53,240,183         \$ 33,270,623           Diluted earnings per share:         Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         .         (0.01)           Gain on sale of discontinued operations         0.68         .         .           Net income					289		(176)
Basic earnings per share denominator:         53,084,437         53,128,533         53,166,458           Basic earnings per shares:         Income from continuing operations         \$ 2,38         \$ 2.99         \$ 2.20           [Loss] income from discontinued operations         (0.12)         0.01         0.01           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share denominator:         Weighted average shares outstanding         53,084,437         53,128,533         53,166,458           Common stock options         12,123         21,293         14,943           Contingently issuable shares         86,216         90,357         89,222           Diluted weighted average shares outstanding         53,182,776         53,240,183         53,270,623           Diluted earnings per share:         Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.111)         -         (0.01)           Gain on sale of discontinued operations         (0.111)         -         (0.01)           Gain on sale of discontinued operations         (0.68         -         -           Net income	Gain on sale of discontinued operations		36,337		-		-
Basic earnings per shares         Say 128,533         53,166,458           Income from continuing operations (Loss) income from discontinued operations         \$2.38         \$2.99         \$2.20           Gain on sale of discontinued operations         0.68         -         -           Net income         \$2.94         \$3.00         \$2.20           Diluted earnings per share denominator:         ***             ***	Net income	\$	156,318	\$	159,361	\$	116,804
Basic earnings per share:           Income from continuing operations         \$ 2.38         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.12)         0.01         -           Gain on sale of discontinued operations         0.68         -         -         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share denominator:         *** Weighted average shares outstanding         53,084,437         53,128,533         53,166,458           Common stock options         12,123         21,293         14,943           Contingently issuable shares         86,216         90,357         89,222           Diluted weighted average shares outstanding         53,182,776         53,240,183         53,270,623           Diluted earnings per share:         Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19	Basic earnings per share denominator:						
Income from continuing operations (Loss) income from discontinued operations         \$ 2.38 (0.12) (0.01) (0.01) (0.01)         \$ 2.00 (0.12) (0.01)         \$ 2.00 (0.12) (0.01)         \$ 2.00 (0.12) (0.01)         \$ 2.00 (0.12) (0.01)         \$ 2.00 (0.12) (0.01)         \$ 2.00 (0.12) (0.12)         \$ 2.00 (0.12) (0.12) (0.12)         \$ 2.00 (0.12) (0.12) (0.12)         \$ 2.00 (0.12) (0.12) (0.12) (0.12) (0.12)         \$ 2.90 (0.12) (0	Weighted average shares outstanding	5	3,084,437	5	53,128,533	Ĺ	53,166,458
Closs  income from discontinued operations   (0.12)   (0.01)     Gain on sale of discontinued operations   (0.12)   (0.08)     Net income   \$2.94   \$3.00   \$2.20     Diluted earnings per share denominator:    Weighted average shares outstanding   \$3,084,437   \$3,128,533   \$53,166,458     Common stock options   \$12,123   \$21,293   \$14,943     Contingently issuable shares   \$86,216   \$90,357   \$89,222     Diluted weighted average shares outstanding   \$53,182,776   \$53,240,183   \$53,270,623     Diluted earnings per share:    Income from continuing operations   \$2.37   \$2.99   \$2.20     Closs  income from discontinued operations   (0.11)   - (0.01)     Gain on sale of discontinued operations   0.68       Net income   \$2.94   \$2.99   \$2.19     Anti-dilutive shares excluded in the computation	Basic earnings per share:						
Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share denominator:         \$ 2.94         \$ 3.00         \$ 2.20           Weighted average shares outstanding         \$ 53,084,437         \$ 53,128,533         \$ 53,166,458           Common stock options         \$ 12,123         \$ 21,293         \$ 14,943           Contingently issuable shares         \$ 86,216         \$ 90,357         \$ 89,222           Diluted weighted average shares outstanding         \$ 53,182,776         \$ 53,240,183         \$ 53,270,623           Diluted earnings per share:         Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         \$ 0.68         -         -         -           One         \$ 2.94         \$ 2.99         \$ 2.19   Anti-dilutive shares excluded in the computation		\$	2.38	\$	2.99	\$	2.20
Net income         \$ 2.94         \$ 3.00         \$ 2.20           Diluted earnings per share denominator:         Weighted average shares outstanding         53,084,437         53,128,533         53,166,458           Common stock options         12,123         21,293         14,943           Contingently issuable shares         86,216         90,357         89,222           Diluted weighted average shares outstanding         53,182,776         53,240,183         53,270,623           Diluted earnings per share:         Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           [Loss] income from discontinued operations         [0.11)         -         [0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19   Anti-dilutive shares excluded in the computation					0.01		
Diluted earnings per share denominator:  Weighted average shares outstanding Common stock options 12,123 21,293 14,943 Contingently issuable shares 86,216 90,357 89,222  Diluted weighted average shares outstanding 53,182,776 53,240,183 53,270,623  Diluted earnings per share:  Income from continuing operations (Loss) income from discontinued operations Gain on sale of discontinued operations Net income  \$2.94 \$2.99 \$2.19  Anti-dilutive shares excluded in the computation	Gain on sale of discontinued operations		0.68		-		-
Weighted average shares outstanding         53,084,437         53,128,533         53,166,458           Common stock options         12,123         21,293         14,943           Contingently issuable shares         86,216         90,357         89,222           Diluted weighted average shares outstanding         53,182,776         53,240,183         53,270,623           Diluted earnings per share:           Income from continuing operations         \$ 2.37         \$ 2.99         \$ 2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$ 2.94         \$ 2.99         \$ 2.19   Anti-dilutive shares excluded in the computation	Net income		2.94	\$	3.00	\$	2.20
Common stock options         12,123         21,293         14,943           Contingently issuable shares         86,216         90,357         89,222           Diluted weighted average shares outstanding         53,182,776         53,240,183         53,270,623           Diluted earnings per share:         Income from continuing operations         \$2.37         \$2.99         \$2.20           (Loss) income from discontinued operations         (0.11)         -         (0.01)           Gain on sale of discontinued operations         0.68         -         -           Net income         \$2.94         \$2.99         \$2.19   Anti-dilutive shares excluded in the computation	Diluted earnings per share denominator:						
Contingently issuable shares86,21690,35789,222Diluted weighted average shares outstanding53,182,77653,240,18353,270,623Diluted earnings per share:Income from continuing operations (Loss) income from discontinued operations (0.11)\$ 2.37\$ 2.99\$ 2.20Gain on sale of discontinued operations(0.11)-(0.01)Net income\$ 2.94\$ 2.99\$ 2.19	Weighted average shares outstanding	5	3,084,437	_	53,128,533		3,166,458
Diluted weighted average shares outstanding 53,182,776 53,240,183 53,270,623  Diluted earnings per share:  Income from continuing operations \$2.37 \$2.99 \$2.20 (Loss) income from discontinued operations (0.11) - (0.01) Gain on sale of discontinued operations 0.68  Net income \$2.94 \$2.99 \$2.19  Anti-dilutive shares excluded in the computation			12,123		21,293		14,943
Diluted earnings per share:  Income from continuing operations \$ 2.37 \$ 2.99 \$ 2.20 (Loss) income from discontinued operations (0.11) - (0.01) Gain on sale of discontinued operations 0.68  Net income \$ 2.94 \$ 2.99 \$ 2.19  Anti-dilutive shares excluded in the computation	Contingently issuable shares		86,216		90,357		89,222
Income from continuing operations (Loss) income from discontinued operations (Iloss) income from discontinued	Diluted weighted average shares outstanding		53,182,776	Ĺ	3,240,183	5	3,270,623
(Loss) income from discontinued operations Gain on sale of discontinued operations  Net income  \$ 2.94 \$ 2.99 \$ 2.19  Anti-dilutive shares excluded in the computation	Diluted earnings per share:						
(Loss) income from discontinued operations  Gain on sale of discontinued operations  Net income  \$ 2.94 \$ 2.99 \$ 2.19  Anti-dilutive shares excluded in the computation	Income from continuing operations	\$	2.37	\$	2.99	\$	2.20
Gain on sale of discontinued operations  O.68  -  Net income  \$ 2.94  \$ 2.99  \$ 2.19  Anti-dilutive shares excluded in the computation		·	(0.11)		-		(0.01)
Anti-dilutive shares excluded in the computation			0.68		-		-
	Net income	\$	2.94	\$	2.99	\$	2.19
	Anti-dilutive shares excluded in the computation						
	·		817		7,274		49,068

#### **NOTE 3 - ACQUISITION OF BUSINESSES**

Martinsville Speedway

On July 13, 2004, the Company acquired the assets of Martinsville Speedway ("Martinsville"), and assumed the operations as well as certain liabilities of Martinsville for approximately \$194.8 million, including acquisition costs. Martinsville was privately owned, with certain members of the France Family Group, which controls in excess of 60.0 percent of the combined voting interest of the Company, owning 50.0 percent of Martinsville. The acquisition was funded by \$100.4 million in proceeds from the sale of the assets of North Carolina Speedway ("North Carolina") (see Note 4) and approximately \$94.4 million in cash. Martinsville's operations are included in the Company's consolidated operations subsequent to the date of acquisition.

The purchase price for the Martinsville acquisition was allocated to the assets acquired and liabilities assumed based upon their fair market values at the acquisition date, as determined by an independent appraisal. Included in this acquisition were certain indefinite-lived intangible assets attributable to the NASCAR sanction agreements in place at the time of acquisition and goodwill. The Company believes that these sanction agreements and the associated cash flows will continue for the foreseeable future and therefore, in accordance with SFAS No. 141 and 142, their value has bee classified as indefinite-lived intangible assets recognized apart from goodwill. The intangible assets and goodwill are included in the Motorsports Event segment. All of the goodwill attributable to the acquisition is expected to be deductible for income tax purposes. As this acquisition is not considered

significant, pro forma financial information is not presented. The purchase price allocation to the significant assets acquired is as follows (in thousands):

Property and equipment	\$ 34,278
NASCAR - sanction agreements	148,000
Goodwill	12,614

Pikes Peak International Raceway

On October 7, 2005, the Company acquired the assets and assumed certain liabilities of Pikes Peak International Raceway ("Pikes Peak") for approximately \$12.0 million. The purchase price for the Pikes Peak acquisition was allocated to the assets acquired based upon their fair market values at the acquisition date including, land of approximately \$6.1 million and fixed assets of approximately \$5.9 million. As this acquisition is not considered significant, pro forma financial information is not presented.

Subsequent to the purchase, the NASCAR Busch Series event, then conducted at Pikes Peak, was realigned to another motorsports entertainment facility within its portfolio for the fiscal 2006 racing season and the Company suspended indefinitely major motorsports event operations at the facility on October 31, 2005. The Company intends to relocate certain Pikes Peak fixed assets to other facilities within its portfolio. These assets include grandstand seating and other structures that can be utilized for future speedway expansion projects. The Company is currently pursing the sale of the land on which Pikes Peak is located.

#### NOTE 4 - DISCONTINUED OPERATIONS AND IMPAIRMENT OF LONG-LIVED ASSETS

North Carolina Speedway

As required by the settlement agreement in the Ferko/Vaughn litigation ("Settlement Agreement") dated April 8, 2004, the Company's North Carolina Speedway, Inc. subsidiary entered into an Asset Purchase Agreement with SMI for the sale of the tangible and intangible assets and operations of North Carolina. Under the terms of the Settlement Agreement, SMI's subsidiary purchased North Carolina's assets and assumed its operations for approximately \$100.4 million in cash. The sale of North Carolina's assets closed on July 1, 2004 and the Company recorded an after-tax gain in the third quarter of fiscal 2004 of approximately \$36.3 million.

Nazareth Speedway

After the completion of Nazareth Speedway's ("Nazareth") fiscal 2004 events, the Company suspended indefinitely major motorsports event operations at the facility. The NASCAR Busch Series and IRL IndyCar Series events, then conducted at Nazareth, were realigned to other motorsports entertainment facilities within its portfolio.

As a result of these changes in Nazareth's operations, an impairment analysis was performed in accordance with SFAS No. 142, which resulted in the

identification and measurement of an impairment loss of approximately \$13.2 million, or \$0.16 per diluted share in the fiscal quarter ended May 31, 2004. In the fourth quarter of fiscal 2005, the Company identified certain grandstand assets which were previously fully impaired, that it relocated to its Darlington Raceway facility in fiscal 2006. The assets that were relocated to Darlington were adjusted to their net book value during the fourth quarter of fiscal 2005, resulting in an after-tax write-up of approximately \$471,000, or \$0.01 per diluted share.

In January 2006, the Company entered into an agreement with NZSW, LLC for the sale of 158 acres, on which Nazareth Speedway is located, for approximately \$18.8 million. Under the terms of the contract the sale transaction is expected to close during fiscal 2007. Upon closing the transaction, the Company expects to record an after-tax gain from discontinued operations of approximately \$6.0 to \$7.0 million, or \$0.11 to \$0.13 per diluted share.

The operations of North Carolina and Nazareth were included in the Motorsports Event segment. In accordance with SFAS No. 144 the results of operations of North Carolina and Nazareth, including the gain on sale of North Carolina and the impairment loss and subsequent write-up of certain



### NOTE 4 - DISCONTINUED OPERATIONS AND IMPAIRMENT OF LONG-LIVED ASSETS (continued)

grandstand assets at Nazareth, are presented as discontinued operations in all periods presented. During the year ended November 30, 2004, total revenues recognized by North Carolina and Nazareth were approximately \$17.0 million. There were no revenues recognized by Nazareth for the years ended November 30, 2005 and 2006. Pre-tax (loss) income during the years ended November 30, 2004, 2005 and 2006 was approximately (\$10.0) million, \$289,000 and (\$444,000), respectively. Nazareth's assets held for sale included in property and equipment, net of accumulated depreciation, totaled approximately \$6.8 million at November 30, 2005 and 2006. Unless indicated otherwise, all disclosures in the notes to the consolidated financial statements relate to continuing operations.

New York Metropolitan Speedway Development

During fiscal 1999, the Company announced its intention to search for a site for a major motorsports entertainment facility in the New York metropolitan area. The Company's efforts included the evaluation of many different locations. Most recently, the Company identified a combination of land parcels in the New York City borough of Staten Island aggregating approximately 676 acres that it targeted for the development of a major motorsports entertainment and retail development project. The Company's majority-owned subsidiary, 380 Development, LLC ("380 Development"), purchased the total 676 acres for approximately \$110.4 million in early fiscal 2005.

In December 2006, the Company announced its decision to discontinue pursuit of a speedway development on Staten Island. The decision was driven by a variety of factors, including: (1) the inability to secure the critical local political support that is necessary to secure the required landuse change approvals for a speedway development; (2) even if it had secured the necessary political support, it became apparent that it would have been faced with unacceptable approval requirements, including operational restrictions that would have made the facility difficult to operate

and a significant challenge to market; and (3) the increased risk that these unacceptable approval requirements could result in higher construction spending and annual operating costs, which would have a significant negative impact on the financial model for the speedway development.

The operating and development agreements between the Company and The Related Companies ("Related") have been terminated, the note payable to The Company from Related which was secured by a pledge of Related's 12.4 percent proportionate minority interest in 380 Development has been cancelled and the minority interest surrendered to the Company.

The decision to discontinue our speedway development efforts on Staten Island, in the fourth quarter of fiscal 2006, resulted in a non-cash, pre-tax charge in the Company's results of approximately \$84.7 million, or \$1.01 per diluted share after-tax, which is include in the Motorsports Event segment. U.S. generally accepted accounting principles require that the property be valued at its current fair value, which is estimated by an independent appraisal at approximately \$65.0 million. Prior to the write-off, the Company had capitalized spending of approximately \$150.0 million through November 30, 2006, including: (1) \$123.0 million for land and related improvements, (2) \$11.0 million for costs related solely to the development of the speedway, and (3) \$16.0 million for capitalized interest and property taxes.

The Company has begun to research and develop market demand studies to assist in the evaluation of various alternative strategies for the Staten Island acreage, including potentially selling the property in whole or in parts, or developing the property with a third party for some other use. Given that the property is the largest undeveloped acreage of land in the five boroughs of New York City, the Company believes it will be attractive to a wide range of developers and users. The site is currently zoned as-of-right for industrial use and could provide ease of access through a deepwater dock located on site. Also, the property can be easily accessed from the local highway system.

#### **NOTE 5 - PROPERTY AND EQUIPMENT**

Property and equipment consists of the following as of November 30 (in thousands):

Land and leasehold improvements
Buildings, grandstands and motorsports entertainment facilities
Furniture and equipment
Construction in progress

Less accumulated depreciation

	2005	2006
\$	284,051	\$ 289,731
	915,425	981,023
	130,408	141,134
	164,111	116,644
	1,493,995	1,528,532
	315,313	371,219
\$	1,178,682	\$ 1,157,313

Depreciation expense from continuing operations was approximately \$44.4 million, \$50.7 million and \$56.7 million for the years ended November 30, 2004, 2005 and 2006, respectively.

# **NOTE 6 - GOODWILL AND INTANGIBLE ASSETS**

The gross carrying value and accumulated amortization of the major classes of intangible assets relating to the Motorsports Event segment as of November 30 are as follows (in thousands):

	Gross Carrying Amount	the state of the s		
Amortized intangible assets:				
Customer database	\$ 500	\$ 100	\$ 400	
Food, beverage and merchandise contracts	276	142	134	
Total amortized intangible assets	<i>77</i> 6	242	534	
Non-amortized intangible assets:				
NASCAR - sanction agreements	148,000	-	148,000	
Other	930	-	930	
Total non-amortized intangible assets	148,930	-	148,930	
Total intangible assets	\$ 149,706	\$ 242	\$ 149,464	

	2006 Gross Carrying Accumulated Net Carr Amount Amortization Amou			
Amortized intangible assets:				
Customer database	\$ 500	\$ 200	\$ 300	
Food, beverage and merchandise contracts	276	185	91	
Total amortized intangible assets	776	385	391	
Non-amortized intangible assets:				
NASCAR - sanction agreements	148,000	-	148,000	
Other	923	-	923	
Total non-amortized intangible assets	148,923	-	148,923	
Total intangible assets	\$ 149,699	\$ 385	\$ 149,314	

The following table presents current and expected amortization expense of the existing intangible assets as of November 30, for each of the following periods (in thousands):

Amortization expense for the year ended November 30, 2006	\$ 143
Estimated amortization expense for the year ending	
November 30:	
2007	143
2008	143
2009	101
2010	1
2011	1

There were no changes in the carrying value of goodwill during the year ended November 30, 2006.



### **NOTE 7 - LONG-TERM DEBT**

Long-term debt consists of the following as of November 30 (in thousands):

4.2 percent Senior Notes due 20095.4 percent Senior Notes due 2014TIF bond debt service funding commitment

Less: current portion

2005	2006
\$ 151,297	\$ 150,915
149,905	149,917
 67,820	67,262
369,022	368,094
635	770
\$ 368,387	\$ 367,324

#### Schedule of Payments (in thousands)

For the year ending November 30:		
2007	\$	770
2008		915
2009		151,075
2010		1,245
2011		1,430
Thereafter		212,920
		368,355
Net premium	_	(261)
Total	\$	368,094

On April 23, 2004, the Company completed an offering of \$300.0 million principal amount of unsecured senior notes in a private placement. On September 27, 2004, the Company completed an offer to exchange these unsecured senior notes for registered senior notes with substantially identical terms ("2004 Senior Notes"). At November 30, 2006, outstanding 2004 Senior Notes totaled approximately \$300.8 million, net of unamortized discounts and premium, which is comprised of \$150.0 million principal amount unsecured senior notes, which bear interest at 4.2 percent and are due April 2009 ("4.2 percent Senior Notes"), and \$150.0 million principal amount unsecured senior notes, which bear interest at 5.4 percent and are due April 2014. The 2004 Senior Notes require semi-annual interest payments on April 15 and October 15 through their maturity. The 2004 Senior Notes may be redeemed in whole or in part, at the option of the Company, at any time or from time to time at redemption prices as defined in the indenture. The Company's subsidiaries are guarantors of the 2004 Senior Notes. The 2004 Senior Notes also contain various restrictive covenants. Total gross proceeds from the sale of the 2004 Senior Notes were \$300.0 million, net of discounts of approximately \$431,000 and approximately \$2.6 million of deferred financing fees. The deferred financing fees are being treated as additional interest expense and amortized over the life of the 2004 Senior Notes on a straight-line method, which approximates the effective yield method. In March 2004, the Company entered into interest

rate swap agreements to effectively lock in the interest rate on approximately \$150.0 million of the 4.2 percent Senior Notes. The Company terminated these interest rate swap agreements on April 23, 2004, and received approximately \$2.2 million, which is being amortized over the life of the 4.2 percent Senior Notes.

In January 1999, the Unified Government of Wyandotte County/Kansas City, Kansas ("Unified Government"), issued approximately \$71.3 million in taxable special obligation revenue ("TIF") bonds in connection with the financing of construction of Kansas Speedway. At November 30, 2006, outstanding TIF bonds totaled approximately \$67.3 million, net of the unamortized discount, which is comprised of a \$18.7 million principal amount, 6.2 percent term bond due December 1, 2017 and \$49.7 million principal amount, 6.8 percent term bond due December 1, 2027. The TIF bonds are repaid by the Unified Government with payments made in lieu of property taxes ("Funding Commitment") by the Company's wholly-owned subsidiary, Kansas Speedway Corporation ("KSC"). Principal (mandatory redemption) payments per the Funding Commitment are payable by KSC on October 1 of each year. The semi-annual interest component of the Funding Commitment is payable on April 1 and October 1 of each year. KSC granted a mortgage and security interest in the Kansas project for its Funding Commitment obligation. The bond financing documents contain various restrictive covenants.

## NOTE 7 - LONG-TERM DEBT (continued)

On June 16, 2006, the Company entered into a \$300.0 million revolving credit facility ("2006 Credit Facility"). The 2006 Credit Facility contains a feature that allows the Company to increase the credit facility to a total of \$500.0 million, subject to certain conditions. Upon execution of the 2006 Credit Facility, the Company terminated its then existing \$300.0 million credit facility. The 2006 Credit Facility is scheduled to mature in June 2011, and accrues interest at LIBOR plus 30.0-80.0 basis points, based on the Company's highest debt rating as determined by specified rating agencies. The 2006 Credit Facility contains various restrictive covenants. At November 30, 2006, the Company did not have any borrowings outstanding under the 2006 Credit Facility.

Total interest expense from continuing operations incurred by the Company was approximately \$21.7 million, \$12.7 million and \$12.3 million for the years ended November 30, 2004, 2005 and 2006, respectively. Total interest capitalized for the years ended November 30, 2004, 2005 and 2006 was approximately \$1.6 million, \$76 million and \$8.4 million, respectively.

Financing costs of approximately \$6.9 million and \$6.5 million, net of accumulated amortization, have been deferred and are included in other assets at November 30, 2005 and 2006, respectively. These costs are being amortized on a straight line method, which approximates the effective yield method, over the life of the related financing.

2005

2006

#### **NOTE 8 - FEDERAL AND STATE INCOME TAXES**

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

Significant components of the provision for income taxes from continuing operations for the years ended November 30, are as follows (in thousands):

	2004	2005	2006
Current tax expense:			
Federal	\$ 46,839	\$ 64,832	\$ 73,890
State	6,311	8,091	6,061
Deferred tax expense (benefit):			
Federal	26,327	26,122	(5,799)
State	2,741	2,831	1,315
Provision for income taxes	\$ 82,218	\$ 101,876	\$ 75,467

The reconciliation of income tax expense computed at the federal statutory tax rates to income tax expense from continuing operations for the years ended November 30, is as follows (percent of pre-tax income):

2004

Income tax computed at federal statutory rates	35.0%	35.0%	35.0%
State income taxes, net of federal tax benefit	3.4	3.2	3.1
Other, net	1.0	0.8	1.1
	39.4%	39.0%	39.2%



# NOTE 8 - FEDERAL AND STATE INCOME TAXES (continued)

The components of the net deferred tax assets (liabilities) at November 30 are as follows (in thousands):

	2005	2006
Impaired long-lived assets	\$ -	\$ 34,683
Amortization and depreciation	27,014	21,038
Deferred revenues	4,173	4,076
Deferred expenses	2,663	2,765
Loss carryforwards	2,422	2,919
Compensation related	2,004	2,147
Accruals	1,584	1,599
Other	103	114
Deferred tax assets	39,963	69,341
Valuation allowance		(3,677)
Deferred tax assets, net of valuation allowance	39,963	65,664
Amortization and depreciation	(224,471)	(244,194)
Equity investment	(9,895)	(11,786)
Other	(422)	(331)
Deferred tax liabilities	(234,788)	(256,311)
Net deferred tax liabilities	\$ (194,825)	\$ (190,647)
Deferred tax assets - current	\$ -	\$ 995
Deferred tax liabilities - noncurrent	(194,825)	(191,642)
Net deferred tax liabilities	\$ (194,825)	\$ (190,647)

The Company has recorded deferred tax assets related to various state net operating loss carryforwards totaling approximately \$88.4 million, that expire in varying amounts beginning in fiscal 2020. The valuation allowance increased by approximately \$3.7 million during the fiscal year ended November 30, 2006, and is attributable to the impairment of long-lived assets. The valuation allowance has been provided due to the uncertainty

regarding the realizability of state deferred tax assets associated with the impaired long-lived assets. In evaluating the Company's ability to recover its deferred income tax assets it considers all available positive and negative evidence, including operating results, ongoing tax planning and forecasts of future taxable income on a jurisdiction by jurisdiction basis.

#### **NOTE 9 - CAPITAL STOCK**

The Company's authorized capital includes 80.0 million shares of Class A Common Stock, par value \$.01 ("Class A Common Stock"), 40.0 million shares of Class B Common Stock, par value \$.01 ("Class B Common Stock"), and 1.0 million shares of Preferred Stock, par value \$.01 ("Preferred Stock"). The shares of Class A Common Stock and Class B Common Stock are identical in all respects, except for voting rights and certain dividend and conversion rights as described below. Each share of Class A Common Stock entitles the holder to one fifth (1/5) vote on each matter submitted to a vote of the Company's shareholders and each share of Class B Common Stock entitles the holder to one (1) vote on each such matter, in each case including the election of directors. Holders of Class A Common Stock and Class B Common Stock are entitled to receive dividends at the same rate if and when declared by the Board of Directors out of funds legally available therefrom, subject to the dividend and liquidation rights of any Preferred Stock that may be issued and outstanding. Class A Common Stock has no conversion rights. Class B Common Stock is convertible into Class A Common Stock, in whole or in part,

at any time at the option of the holder on the basis of one share of Class A Common Stock for each share of Class B Common Stock converted. Each share of Class B Common Stock will also automatically convert into one share of Class A Common Stock if, on the record date of any meeting of the shareholders, the number of shares of Class B Common Stock then outstanding is less than 10.0 percent of the aggregate number of shares of Class A Common Stock and Class B Common Stock then outstanding.

The Board of Directors of the Company is authorized, without further shareholder action, to divide any or all shares of the authorized Preferred Stock into series and fix and determine the designations, preferences and relative rights and qualifications, limitations, or restrictions thereon of any series so established, including voting powers, dividend rights, liquidation preferences, redemption rights and conversion privileges. No shares of Preferred Stock are outstanding. The Board of Directors has not authorized any series of Preferred Stock, and there are no plans, agreements or understandings for the authorization or issuance of any shares of Preferred Stock.

#### **NOTE 10 - COMMITMENTS AND CONTINGENCIES**

International Speedway Corporation has a salary incentive plan (the "ISC Plan") designed to qualify under Section 401(k) of the Internal Revenue Code. Employees of International Speedway Corporation and certain participating subsidiaries who have completed one month of continuous service are eligible to participate in the ISC Plan. After twelve months of continuous service, matching contributions are made to a savings trust (subject to certain limits) concurrent with employees' contributions. The level of the matching contribution depends upon the amount of the employee contribution. Employees become 100 percent vested upon entrance to the ISC Plan. The contribution expense from continuing operations for the ISC Plan was approximately \$1.3 million, \$1.4 million and \$1.5 million, for the years ended November 30, 2004, 2005, and 2006, respectively.

The estimated cost to complete approved projects and current construction in progress at November 30, 2006 at the Company's existing facilities is approximately \$ 62.5 million.

In October 2002, the Unified Government issued subordinate sales tax special obligation revenue bonds ("2002 STAR Bonds") totaling approximately \$6.3 million to reimburse the Company for certain construction already completed on the second phase of the Kansas Speedway project and to fund certain additional construction. The 2002 STAR Bonds, which require annual debt service payments and are due December 1, 2022, will be retired with state and local taxes generated within the speedway's boundaries and are not the Company's obligation. KSC has agreed to

guarantee the payment of principal, any required premium and interest on the 2002 STAR Bonds. At November 30, 2006, the Unified Government had approximately \$4.3 million outstanding on 2002 STAR Bonds. Under a keepwell agreement, the Company has agreed to provide financial assistance to KSC, if necessary, to support KSC's guarantee of the 2002 STAR Bonds.

The Company is a member of Motorsports Alliance (owned 50.0 percent by the Company and 50.0 percent by Indianapolis Motor Speedway LLC ("IMS")), which owns 75.0 percent of Raceway Associates. Raceway Associates owns and operates Chicagoland Speedway and Route 66 Raceway. Raceway Associates has a term loan arrangement, which requires quarterly principal and interest payments and matures November 15, 2012, and a \$15.0 million secured revolving credit facility, which matures in September 2008. At November 30, 2006, Raceway Associates had approximately \$28.4 million outstanding under its term loan and no borrowings outstanding under its then existing credit facility. Under a keepwell agreement, the members of Motorsports Alliance have agreed to provide financial assistance to Raceway Associates, if necessary, on a pro rata basis to support its performance under its term loan and credit facility.

The Company has guaranteed minimum royalty payments under certain agreements through December 2015, with a remaining maximum exposure at November 30, 2006, of approximately \$12.5 million.



# NOTE 10 - COMMITMENTS AND CONTINGENCIES (continued)

The Company operates Miami under an operating agreement which expires December 31, 2032, and provides for subsequent renewal terms through December 31, 2075. The Company also has various operating leases for office space and equipment. The future minimum payments under the operating agreement and leases utilized by the Company having initial or remaining noncancellable terms in excess of one year at November 30, 2006, are as follows (in thousands):

	Operating	Operating
For the year ending November 30:	Agreement	Leases
2007	\$ 2,220	\$ 3,945
2008	2,220	2,763
2009	2,220	1,690
2010	2,220	1,319
2011	2,220	1,146
Thereafter	27,000	36,370
Total	\$ 38,100	\$ 47,233

Total expenses incurred from continuing operations under the track operating agreement, these operating leases and all other rentals during the years ended November 30, 2004, 2005 and 2006 were \$14.9 million, \$19.0 million and \$22.0 million, respectively.

In connection with the Company's automobile and workers' compensation insurance coverages and certain construction contracts, the Company has standby letter of credit agreements in favor of third parties totaling \$2.1 million at November 30, 2006. At November 30, 2006, there were no amounts drawn on the standby letters of credit.

The Internal Revenue Service (the "Service") is currently performing a periodic examination of the Company's federal income tax returns for the years ended November 30, 1999 through 2005 and has challenged the tax depreciation treatment of a significant portion of its motorsports entertainment facility assets. Through November 30, 2006, the Company has received reports from the Service requesting downward adjustments to its tax depreciation expense for the fiscal years ended November 30, 1999 through 2004, which could potentially result in the reclassification of approximately \$94.5 million of income taxes from deferred to current. Including related interest, the combined after-tax cash flow impact of these requested adjustments is approximately \$110.8 million. In order to prevent

incurring additional interest, the Company deposited approximately \$110.8 million with the Service. In December 2006, the Company received a report from the Service with respect to our fiscal year ended November 30, 2005, which could potentially result in the reclassification of approximately \$6.6 million of income taxes from deferred to current. Accordingly, in order to prevent incurring additional interest, the Company deposited an additional \$7.1 million with the Service in January 2007. Additional adjustments to the Company's tax depreciation expense are expected to be requested later by the Service for fiscal year ended November 30, 2006. Including related interest, the Company estimates the combined after-tax cash flow impact of the additional federal tax adjustments expected for fiscal 2006, and related state tax revisions for all periods, to range between \$30.0 million and \$40.0 million at November 30, 2006. The Company's deposits are not a payment of tax, and it will receive accrued interest on any of these funds ultimately returned to it. At November 30, 2006, the approximately \$110.8 million of deposits with the Service are classified as long-term assets in the Company's consolidated financial statements. The Company believes that its application of the federal income tax regulations in question, which have been applied consistently since being adopted in 1986 and have been subjected to previous IRS audits, is appropriate, and it intends to vigorously defend the merits of its position. Once commenced by the Service, the administrative

# NOTE 10 - COMMITMENTS AND CONTINGENCIES (continued)

appeals process is expected to take six to fifteen months to complete. If the Company's appeal is not resolved satisfactorily, it will evaluate all of its options, including litigation. In accordance with SFAS No. 109 "Accounting for Income Taxes," the Company has accrued a deferred tax liability based on the differences between its financial reporting and tax bases of such assets in its consolidated balance sheet as of November 30, 2006. While an adverse resolution of these matters could result in a material negative impact on cash flow, including payment of taxes from amounts currently on deposit with the Service, the Company believes that it has provided adequate reserves related to these matters including interest charges through November 30, 2006, totaling approximately \$12.6 million, and, as a result, does not expect that such an outcome would have a material adverse effect on results of operations.

#### Current Litigation

The Company is from time to time a party to routine litigation incidental to its business. Management does not believe that the resolution of any or all of such litigation will have a material adverse effect on the Company's financial condition or results of operations.

In addition to such routine litigation incident to its business, the Company is a party to litigation described below.

On July 13, 2005, Kentucky Speedway, LLC filed a civil action in the Eastern District of Kentucky against NASCAR and the Company alleging that "NASCAR and ISC have acted, and continue to act, individually and in combination and collusion with each other and other companies that control motorsports entertainment facilities hosting NASCAR NEXTEL Cup Series, to illegally restrict the award of ... NASCAR NEXTEL Cup

Series [races]." The complaint seeks damages and an injunction requiring NASCAR to establish a competitive bidding process for NEXTEL Cup events and prohibiting further violations of the antitrust laws. Other than some vaguely conclusory allegations, the complaint fails to specify any conduct by International Speedway Corporation ("ISC") other than conducting and growing its motorsports entertainment business for the benefit of its shareholders. The Company believes the allegations to be without merit and intends to defend itself vigorously. The Company has retained counsel and is pursuing defenses to the suit while maintaining potential counterclaim remedies available to it to recover the damages caused by the filing of the suit. The court has established a February 1, 2007, deadline for the completion of pre-trial discovery factual matters which is to be followed by discovery of expert opinion matters. Based upon the current timeline a trial on the merits of the case is scheduled for no earlier than Fall 2007. While it is premature to quantify either the likelihood or the potential magnitude of an adverse decision, the fees and expenses associated with the defense of this suit are not covered by insurance and could adversely impact the Company's financial condition or results of operations and cash flows, even if the Company ultimately prevails. Further, the time devoted to this matter by management and the possible impact of litigation on business negotiations occurring prior to resolution of this matter could also adversely impact our financial condition or results of operations and cash flows. Finally, even if the direct effect of the resolution of this case does not result in a material adverse impact on us, it is possible that the resolution of this case could result in industry wide changes in the way race schedules are determined by sanctioning bodies, which could indirectly have a material adverse impact on the Company.

# **NOTE 11 - RELATED PARTY DISCLOSURES AND TRANSACTIONS**

All of the racing events that take place during the Company's fiscal year are sanctioned by various racing organizations such as the American Historic Racing Motorcycle Association, the American Motorcyclist Association, the Automobile Racing Club of America, the American Sportbike Racing Association - Championship Cup Series, Grand American, Historic Sportscar Racing, the International Race of Champions, IRL, NASCAR, NHRA, the Porsche Club of America, the Sports Car Club of America, the Sportscar Vintage Racing Association, the United States Auto Club and the World Karting Association. NASCAR, which sanctions some of the Company's principal racing events, is a member of the France Family Group which controls in excess of 60.0 percent of the combined voting power of the outstanding stock of the Company, and some members of which serve as directors and officers of the Company. Standard NASCAR sanction

agreements require racetrack operators to pay sanction fees and prize and point fund monies for each sanctioned event conducted. The prize and point fund monies are distributed by NASCAR to participants in the events. Prize and point fund monies paid by the Company to NASCAR from continuing operations for disbursement to competitors, which are exclusive of NASCAR sanction fees, totaled approximately \$102.5 million, \$118.5 million and \$131.3 million for the years ended November 30, 2004, 2005 and 2006, respectively. Prize and point fund monies paid by the Company to NASCAR for disbursement to competitors for events at North Carolina and Nazareth included in discontinued operations totaled approximately \$5.4 million for the year ended November 30, 2004. There were no prize and point fund monies paid to NASCAR related to discontinued operations for the years ended November 30, 2005 and 2006, respectively.



## NOTE 11 - RELATED PARTY DISCLOSURES AND TRANSACTIONS (continued)

Under current agreements, NASCAR contracts directly with certain network providers for television rights to the entire NASCAR NEXTEL Cup and Busch series schedules. Event promoters share in the television rights fees in accordance with the provision of the sanction agreement for each NASCAR NEXTEL Cup and Busch series event. Under the terms of this arrangement, NASCAR retains 10.0 percent of the gross broadcast rights fees allocated to each NASCAR NEXTEL Cup or Busch series event as a component of its sanction fees and remits the remaining 90.0 percent to the event promoter. The event promoter pays 25.0 percent of the gross broadcast rights fees allocated to the event as part of the previously discussed prize money paid to NASCAR for disbursement to competitors. The Company's television broadcast and ancillary rights fees from continuing operations received from NASCAR for the NASCAR NEXTEL Cup and Busch series events conducted at its wholly-owned facilities were \$188.9 million, \$235.9 million and \$273.4 million in fiscal years 2004, 2005 and 2006, respectively. Television broadcast and ancillary rights fees received from NASCAR for the NASCAR NEXTEL Cup and Busch series events held at North Carolina and the NASCAR Busch Series event held at Nazareth and included in discontinued operations totaled approximately \$9.3 million for the year ended November 30, 2004. There were no television broadcast and ancillary rights fees received from NASCAR related to discontinued operations during the years ended November 30, 2005 and 2006, respectively.

In addition, NASCAR and the Company share a variety of expenses in the ordinary course of business. NASCAR pays rent, as well as a related maintenance fee (allocated based on square footage), to the Company for office space in the Company's corporate office complex in Daytona Beach, Florida. The Company paid rent to NASCAR for office space in Los Angeles, California beginning October 2005. These rents are based upon estimated fair market lease rates for comparable facilities. NASCAR pays the Company for radio, program and strategic initiative advertising, hospitality and suite rentals, various tickets and credentials, catering services, participation in a NASCAR racing event banquet, and track and other equipment rentals based on similar prices paid by unrelated, third party purchasers of similar items. The Company pays NASCAR for certain advertising, participation in NASCAR racing series banquets, the use of NASCAR trademarks and intellectual images and production space for NEXTEL Vision based on similar prices paid by unrelated, third party purchasers of similar items. The Company's payments to NASCAR for MRN Radio's broadcast rights to NASCAR Craftsman Truck races represents an agreed-upon percentage of the Company's advertising revenues attributable to such race broadcasts. In fiscal 2005 and 2006 NASCAR is reimbursing the Company for the buyout of the remaining rights associated with a certain sponsorship

agreement. NASCAR also reimburses the Company for 50.0 percent of the compensation paid to certain personnel working in the Company's legal, risk management and transportation departments, as well as 50.0 percent of the compensation expense associated with certain receptionists. The Company reimburses NASCAR for 50.0 percent of the compensation paid to certain personnel working in NASCAR's legal department. NASCAR's reimbursement for use of the Company's mailroom, janitorial services, security services, catering, graphic arts, photo and publishing services, telephone system and the Company's reimbursement of NASCAR for use of corporate aircraft, is based on actual usage or an allocation of total actual usage. The aggregate amount received from NASCAR by the Company for shared expenses, net of amounts paid by the Company for shared expenses, totaled approximately \$2.8 million, \$3.6 million and \$3.6 million during fiscal 2004, 2005 and 2006, respectively.

Grand American sanctions various events at certain of the Company's facilities. While certain officers and directors of the Company are equity investors in Grand American, no officer or director has more than a 10.0 percent equity interest. In addition, certain officers and directors of the Company, representing a non-controlling interest, serve on Grand American's Board of Managers. Standard Grand American sanction agreements require racetrack operators to pay sanction fees and prize and point fund monies for each sanctioned event conducted. The prize and point fund monies are distributed by Grand American to participants in the events. Sanction fees paid by the Company to Grand American totaled approximately \$924,000, \$1.1 million and \$1.2 million for the years ended November 30, 2004, 2005 and 2006, respectively.

In addition, Grand American and the Company share a variety of expenses in the ordinary course of business. Grand American pays rent to the Company for office space in the Company's corporate office complex in Daytona Beach, Florida. These rents are based upon estimated fair market lease rates for comparable facilities. Grand American purchases various advertising, catering services, suites and hospitality and track and equipment rentals from the Company based on similar prices paid by unrelated, third party purchasers of similar items. The Company pays Grand American for the use of Grand American's trademarks based on similar prices paid by unrelated, third party purchasers of similar items. Grand American's reimbursement for use of the Company's mailroom, telephone system, security, graphic arts, photo and publishing services is based on actual usage or an allocation of total actual usage. The aggregate amount received from Grand American by the Company for shared expenses, net of amounts paid by the Company for shared expenses, totaled approximately \$226,000, \$223,000 and \$510,000 during fiscal 2004, 2005 and 2006, respectively.

## NOTE 11 - RELATED PARTY DISCLOSURES AND TRANSACTIONS (continued)

The Company strives to ensure, and management believes that, the terms of the Company's transactions with NASCAR and Grand American are no less favorable to the Company than could be obtained in arms-length negotiations.

Certain members of the France Family Group paid the Company for the utilization of security services, event planning, event tickets, purchase of catering services, maintenance services, and certain equipment. During the last quarter of fiscal 2004 and all of fiscal 2005, the Company provided publishing and distribution services for Game Change Marketing, LLC, and in fiscal 2004 tickets to Brand Sense Marketing, which are companies owned by a France Family Group member and leased certain parcels of land from WCF and JCF, LLC, which is owned by France Family Group members. The land parcels are used primarily for parking during the events held at Martinsville Speedway. The amounts paid for these items were based on actual costs incurred, similar prices paid by unrelated third party purchasers of similar items or estimated fair market values. The aggregate amount received by the Company for these items, net of amounts paid, totaled approximately \$266,000, \$3.3 million and \$2.4 million during fiscal 2004, 2005 and 2006, respectively.

The Company has collateral assignment split dollar insurance agreements covering the lives of William C. France and James C. France and their respective spouses. Upon surrender of the policies or payment of the death benefits thereunder, the Company is entitled to repayment of an amount equal to the cumulative premiums previously paid by the Company. The Company may cause the agreements to be terminated and the policies surrendered at any time after the cash surrender value of the policies equals the cumulative premiums advanced under the agreements. The Company recorded the insurance expense net of the increase in cash surrender value of the policies associated with these agreements.

Crotty & Bartlett, P.A., a law firm controlled by siblings of W. Garrett Crotty, one of the Company's executive officers, leased office space located in the Company's corporate office complex in Daytona Beach, Florida. The Company engages Crotty & Bartlett for certain legal and consulting services. The aggregate amount paid to Crotty & Bartlett by the Company for legal and consulting services, net of amounts received by the Company for leased office space, totaled approximately \$119,000, \$180,000 and \$150,000 during fiscal 2004, 2005 and 2006, respectively.

J. Hyatt Brown, one of the Company's directors, serves as President and Chief Executive Officer of Brown & Brown, Inc. ("Brown & Brown"). Brown & Brown has received commissions for serving as the Company's insurance broker for several of the Company's insurance policies, including the Company's property and casualty policy, certain employee benefit programs and the split-dollar arrangements established for the benefit of William C. France, James C. France and their respective spouses. The aggregate commissions

received by Brown & Brown in connection with the Company's policies were approximately \$390,000, \$507,000 and \$565,000, during fiscal 2004, 2005 and 2006, respectively.

Kinsey, Vincent Pyle, L.C., a law firm which Christy F. Harris, one of the Company's directors, joined in fiscal 2004, provided legal services to the Company during fiscal 2004, 2005 and 2006. The Company paid approximately \$301,000, \$359,000 and \$169,000 for these services in fiscal 2004, 2005 and 2006, which were charged to the Company on the same basis as those provided other clients.

Mr. Gregory W. Penske, one of the Company's directors, is also an officer and director of Penske Performance, Inc. and other Penske Corporation affiliates, as well as the son of Roger S. Penske. Roger S. Penske beneficially owns a majority of the voting stock of and controls Penske Corporation and its affiliates. The Company rented Penske Corporation and its affiliates certain facilities for a driving school and sold hospitality suite occupancy and related services, merchandise and accessories to Penske Corporation, its affiliates and other related companies. In a special promotional arrangement designed to grow demand while maintaining price integrity, the Company sold approximately 8,000 tickets for certain events during fiscal 2004 and 2005 at discounts greater than those afforded any other ticket purchaser to Penske Automotive Group, one of the largest automobile retailers in Southern California, which effected distribution of those tickets. Penske Truck Leasing rented certain vehicles and sold related supplies and services to the Company. Also, the Company paid Penske Corporation for the use of certain trademarks. In fiscal 2004, 2005 and 2006, the aggregate amount received from Penske Corporation, its affiliates and other related companies, net of amounts paid by the Company, totaled approximately \$2.4 million, \$1.5 million and \$1.9 million, respectively, for the aforementioned goods and services.

Raceway Associates is owned 75.0 percent by Motorsports Alliance and 25.0 percent by the former owners of the Route 66 Raceway, LLC. Edward H. Rensi, a director of the Company, sold his approximately 1.3 percent ownership interest in Raceway Associates to unrelated third parties in fiscal 2005. The Company owns an indirect equity investment in Chicagoland Speedway through the Company's equity investment in Motorsports Alliance. The Company pays Chicagoland Speedway fees to sell merchandise and programs on its property and conduct radio broadcasts of its events. Chicagoland pays the Company for the purchase of programs and for costs related to the use of the Company's jet dryers and other event support at its events. The net amounts paid by the Company were approximately \$621,000, \$572,000 and \$636,000, during fiscal 2004, 2005 and 2006, respectively.



### NOTE 12 - SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Cash paid for income taxes and interest for the years ended November 30, is summarized as follows (in thousands):

		2005	2006
Income taxes paid	\$ 35,962	\$ 84,093	\$ 79,228
Interest paid	\$ 23,414	\$ 19,679	\$ 20,380

#### **NOTE 13 - LONG-TERM STOCK INCENTIVE PLAN**

The Company's 1996 Long-Term Stock Incentive Plan (the "1996 Plan") authorized the grant of stock options (incentive and nonqualified), stock appreciation rights and restricted stock. The Company reserved an aggregate of 1,000,000 shares (subject to adjustment for stock splits and similar capital changes) of the Company's Class A Common Stock for grants under the 1996 Plan. The 1996 Plan terminated in September 2006. All unvested stock options and restricted stock granted prior to the termination will continue to vest and will continue to be exercisable in accordance with their original terms.

In April, 2006, the Company's shareholders' approved the 2006 Long-Term Incentive Plan (the "2006 Plan") which authorizes the grant of stock options (incentive and non-qualified), stock appreciation rights, restricted and unrestricted stock, cash awards and Performance Units (as defined in the 2006 Plan) to employees, consultants and advisors of the Company capable of contributing to the Company's performance. The Company has reserved an aggregate of 1,000,000 shares (subject to adjustment for stock splits and similar capital changes) of the Company's Class A Common Stock for grants under the 2006 Plan. Incentive Stock Options may be granted only to employees eligible to receive them under the Internal Revenue Code of 1996, as amended. The 2006 Plan approved by the shareholders appoints the Compensation Committee (the "Committee") to administer the 2006 Plan. Awards under the 2006 Plan will contain such terms and conditions not inconsistent with the 2006 Plan as the Committee in its discretion approves. The Committee has discretion to administer the 2006 Plan in the manner which it determines, from time to time, is in the best interest of the Company.

There have been no awards granted under the 2006 Plan.

Prior to December 1, 2005 the Company accounted for the 1996 Plan under the recognition and measurement principles of Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations as permitted by SFAS No. 123, "Accounting for Stock-Based Compensation." The Company recognized stock-based compensation cost on its restricted shares awarded on the accelerated method over their vesting periods equal to the fair market value of these shares on the date of award. No stock-based employee compensation cost was reflected in the Consolidated Statement of Operations relating to stock options for the fiscal years ended November 30, 2004 and 2005, as all options granted under the 1996 Plan had an exercise price equal to the market value of the underlying common stock on the date of grant.

Effective December 1, 2005, the Company adopted the fair value recognition provisions of SFAS No. 123(R), "Share-Based Payment," using the modified-prospective-transition method and accordingly prior periods have not been restated to reflect the impact of SFAS 123(R). Under that transition method, compensation cost recognized during the fiscal year ended November 30, 2006 includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of December 1, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123, and (b) compensation cost for all share-based payments granted subsequent to December 1, 2005, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123(R). Stock-based compensation expense for the fiscal year ended

# NOTE 13 - LONG-TERM STOCK INCENTIVE PLAN (continued)

November 30, 2006, totaled approximately \$2.7 million. Stock-based compensation expense for the fiscal years ended November 30, 2004 and 2005, totaled approximately \$1.7 million and \$2.0 million, respectively, under the intrinsic value method in accordance with APB No. 25.

As a result of adopting SFAS No. 123(R) on December 1, 2005, the Company's income before income taxes and net income are approximately \$459,000 and \$283,000 lower, respectively, for the fiscal year ended November 30, 2006, than if it had continued to account for share-based compensation under APB Opinion No. 25. Basic and diluted earnings per share for the fiscal year ended November 30, 2006 are \$0.01 lower, respectively, than if the Company had continued to account for share-based compensation under APB No. 25.

Prior to the adoption of SFAS No. 123(R), the Company presented all tax benefits of deductions resulting from the vesting of restricted stock awards and exercise of stock options as operating cash flows in the Statement of Cash Flows. SFAS No. 123(R) requires the cash flows resulting from the tax benefits from tax deductions in excess of the compensation cost recognized for restricted stock awards and options ("excess tax benefits") to be classified as financing cash flows. The \$185,000 excess tax benefits relating to stock-based compensation classified as a financing cash inflow would have been classified as an operating cash inflow prior to the adoption of SFAS No. 123(R).

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123(R) to stock-based employee compensation after giving consideration to potential forfeitures for the years ended November 30. For purposes of this pro forma disclosure, the fair value of the options is estimated using a Black-Scholes-Merton option-pricing formula and amortized to expense over the options' vesting periods (in thousands, except per share amounts):

	2004	2005
Net income, as reported	\$ 156,318	\$ 159,361
Add: Stock-based employee compensation expense included in reported net income, net of related tax effects	1,051	1,190
Deduct: Stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(1,242)	(1,380)
Pro forma net income	\$ 156,127	\$ 159,171
Earnings per share: Basic - as reported	\$ 2.94	\$ 3.00
Basic - pro forma	\$ 2.94	\$ 3.00
Diluted - as reported	\$ 2.94	\$ 2.99
Diluted - pro forma	\$ 2.94	\$ 2.99



# NOTE 13 - LONG-TERM STOCK INCENTIVE PLAN (continued)

Restricted Stock Awards

Restricted stock awarded under the 1996 Plan generally is subject to forfeiture in the event of termination of employment prior to vesting dates. Prior to vesting, the 1996 Plan participants own the shares and may vote and receive dividends, but are subject to certain restrictions. Restrictions include the prohibition of the sale or transfer of the shares during the period prior to vesting of the shares. The Company also has the right of first refusal to purchase any shares of stock issued under the 1996 Plan which are offered for sale subsequent to vesting. The Company records stock-based compensation cost on its restricted shares awarded on the accelerated method over the requisite service period.

Restricted stock of the Company's Class A Common Stock awarded under the 1996 Plan generally vest at the rate of 50.0 percent of each award on the third anniversary of the award date and the remaining 50.0 percent on the fifth anniversary of the award date.

The fair value of nonvested restricted stock is determined based on the opening trading price of the Company's Class A Common Stock on the grant date. The Company granted 47,832, 53,599 and 60,015 shares of restricted stock awards of the Company's Class A Common Stock during the fiscal years ended November 30, 2004, 2005 and 2006, respectively, to certain officers and managers under the 1996 Plan. The weighted average grant date fair value of these restricted stock awards was \$42.28, \$54.23 and \$50.90 per share, respectively.

... . . . .

A summary of the status of the Company's restricted stock as of November 30, 2006, and changes during the fiscal year ended November 30, 2006, is presented below:

	Restricted Shares	Weighted- Average Grant-Date Fair Value (Per Share)	Weighted- Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value (In Thousands)
Unvested at November 30, 2005	178,566	\$ 45.2		
Granted	60,015	50.9		
Vested	(39,104)	38.6		
Forfeited	(4,997)	48.5		
Unvested at November 30, 2006	194,480	\$ 48.2	2.9	\$ 10,080

As of November 30, 2006, there was approximately \$4.8 million of total unrecognized compensation cost related to unvested restricted stock awards granted under the 1996 Plan. This cost is expected to be recognized over a weighted-average period of 2.9 years. The total fair value of restricted stock awards vested during the fiscal years ended November 30, 2004, 2005 and 2006, was approximately \$1.4 million, \$2.3 million and \$2.0 million, respectively.

Nonqualified and Incentive Stock Options

A portion of each non-employee director's compensation for their service as a director is through awards of options to acquire shares of the Company's Class A Common Stock under the 1996 Plan. These options become exercisable one year after the date of grant and expire on the tenth anniversary of the date of grant. The Company also grants options to certain non-officer managers to purchase the Company's Class A Common Stock under the 1996 Plan. These options generally vest over a two and one-

half year period and expire on the tenth anniversary of the date of grant. The Company records stock-based compensation cost on its stock options awarded on the straight-line method over the requisite service period.

The fair value of each option granted is estimated on the grant date using the Black-Scholes-Merton option-pricing valuation model that uses the assumptions noted in the following table. Expected volatilities are based on implied volatilities from historical volatility of the Company's stock and other factors. The Company uses historical data to estimate option exercises and employee terminations within the valuation model. Separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. The expected term of options granted is estimated based on historical exercise behavior and represents the period of time that options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

# NOTE 13 - LONG-TERM STOCK INCENTIVE PLAN (continued)

	2004	2005	2006
Expected volatility	30.4%	25.3%	24.8%-32.8%
Weighted average volatility	30.4%	25.3%	27.3%
Expected dividends	0.14%	0.11%	0.16%
Expected term (in years)	5.0	5.0	5.1-6.8
Risk-free rate	3.2%-3.9%	3.2%	5.0%-5.1%

A summary of option activity under the 1996 Plan as of November 30, 2006, and changes during the year then ended is presented below:

Options	Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value (In Thousands)
Outstanding at November 30, 2005	126,622	\$ 46.3		
Granted	33,417	46.4		
Exercised	(4,666)	40.4		
Forfeited	(12,334)	46.9		
Outstanding at November 30, 2006	143,039	\$ 46.4	7.2	\$ 901
Vested and expected to vest at				
November 30, 2006	141,161	\$ 46.4	7.2	\$ 893
Exercisable at November 30, 2006	98,950	\$45.3	6.2	\$719

The weighted average grant-date fair value of options granted during the fiscal years ended November 30, 2004, 2005 and 2006 was \$14.3, \$16.2 and \$16.6, respectively. The total intrinsic value of options exercised during the fiscal years ended November 30, 2004, 2005 and 2006 was approximately \$158,000, \$181,000 and \$39,000, respectively. The actual tax benefit realized for the tax deductions from exercise of the stock options

totaled approximately \$62,000, \$70,000 and \$15,000 for the fiscal years ended November 30, 2004, 2005 and 2006, respectively.

As of November 30, 2006, there was approximately \$455,000 of total unrecognized compensation cost related to unvested stock options granted under the 1996 Plan. That cost is expected to be recognized over a weighted-average period of 1.1 years.



## **NOTE 14 - FINANCIAL INSTRUMENTS**

The carrying values of cash and cash equivalents, accounts receivable, short-term investments, accounts payable, and accrued liabilities approximate fair value due to the short-term maturities of these assets and liabilities.

Fair values of long-term debt and interest rate swaps are based on quoted market prices at the date of measurement. The Company's credit facilities

approximate fair value as they bear interest rates that approximate market. At November 30, 2006, the fair value of the remaining long-term debt, which includes the 2004 Senior Notes and TIF bond Funding Commitment, as determined by quotes from financial institutions, was \$370.5 million compared to the carrying amount of \$368.1 million.

# **NOTE 15 - QUARTERLY DATA (UNAUDITED)**

The Company derives most of its income from a limited number of NASCAR-sanctioned races. As a result, the Company's business has been, and is expected to remain, highly seasonal based on the timing of major events. For example, one of the Company's NASCAR NEXTEL Cup Series events

is traditionally held on the Sunday preceding Labor Day. Accordingly, the revenue and expenses for that race and/or the related supporting events may be recognized in either the fiscal quarter ending August 31 or the fiscal quarter ending November 30.

The following table presents certain unaudited financial data for each quarter of fiscal 2005 and 2006 (in thousands, except per share amounts):

		Fiscal Quarter Ended			
	February 28 <i>,</i> 2005	May 31, 2005	August 31, 2005	November 30, 2005	
Total revenue	\$ 179,432	\$ 157,447	\$ 166,519	\$ 236,730	
Operating income	71,847	46,866	56,019	90,533	
Income from continuing operations	41,118	26,540	36,804	54,612	
Net income	41,065	26,501	36,752	55,044	
Basic earnings per share	0.77	0.50	0.69	1.04	
Diluted earnings per share	0.77	0.50	0.69	1.03	
		Fiscal Quarter Ended			
	February 28, 2006	May 31, 2006	August 31, 2006	November 30, 2006(1)	
Total revenue	\$ 193,934	\$ 172,083	\$ 178,892	\$ 253,460	
Operating income	78,463	52,176	51,808	16,719	
Income from continuing operations	44,131	30,727	34,299	<i>7</i> ,823	
Net income	44,053	30,687	34,272	7,792	
Basic earnings per share	0.83	0.58	0.64	0.15	
Diluted earnings per share					

<sup>(1)</sup> The fourth quarter of fiscal 2006 includes the impairment of long-lived assets totaling approximately \$87.1 million, or \$1.04 per basic and diluted share after-tax.

#### **NOTE 16 - SEGMENT REPORTING**

The general nature of the Company's business is a motorsports themed amusement enterprise, furnishing amusement to the public in the form of motorsports themed entertainment. The Company's motorsports event operations consist principally of racing events at its major motorsports entertainment facilities. The Company's remaining business units, which are comprised of the radio network production and syndication of numerous racing events and programs, the operation of a motorsports-themed amusement and entertainment complex, certain souvenir merchandising

operations not associated with the promotion of motorsports events at the Company's facilities, construction management services, leasing operations, financing and licensing operations and agricultural operations are included in the "All Other" segment. The Company evaluates financial performance of the business units on operating profit after allocation of corporate general and administrative ("G&A") expenses. Corporate G&A expenses are allocated to business units based on each business unit's net revenues to total net revenues.

For The Year Ended November 30, 2004

Αll Other

47.774

5,655

11,351

22,120

276,207

Total

\$ 656,860

44,443

228.418

135.218

1,619,510

Total

50,893

265,265

248,850

1,797,069 51,160

\$ 752,325

36,489

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Intersegment sales are accounted for at prices comparable to unaffiliated customers. Intersegment revenues were approximately \$9.0 million, \$12.2 million and \$8.5 million for the years ended November 30, 2004, 2005, and 2006, respectively (in thousands).

**Motorsports** 

**Event** 

\$ 609,086

38,788

217,067

113,098

36,489

1,343,303

Revenues
Depreciation and amortization
Operating income
Capital expenditures
Total assets
Equity investments

For The Year Ended November 30,		
Motorsports	All	
<b>Event</b>	Other	Tota
\$ 702,870	\$ 49,455	\$ 752
43,971	6,922	50
255,459	9,806	265
222,736	26,114	248
1,538,614	258,455	1,797
51,160	-	51
	## Motorsports  Event  \$ 702,870	Motorsports EventAll Other\$ 702,870\$ 49,45543,9716,922255,4599,806222,73626,1141,538,614258,455

Revenues
Depreciation and amortization
Operating income
Capital expenditures
Total assets
Equity investments

For The Year Ended November 30, 2006 Motorsports All					
	Event	(	Other		Total
\$	758,263	\$	48,577	\$	806,840
	49,295		<i>7</i> ,538		56,833
	188,133		11,033		199,166
	96,635		13,739		110,374
	1,627,129		294,930		1,922,059
	175,915		=		175,915



## **NOTE 17 - SUBSEQUENT EVENT - PURCHASE OF RACEWAY ASSOCIATES**

In November 2006, the Company announced that, through a wholly-owned subsidiary, it had entered into a purchase agreement with IMS to indirectly acquire an additional 37.5 percent interest in Raceway Associates. As a result of the transaction, the Company will own 100.0 percent of Motorsports Alliance, which owns 75.0 percent of Raceway Associates. Concurrent with the IMS transaction, the Company also exercised its right to purchase the minority partners' remaining 25.0 percent interest in Raceway Associates pursuant to the 1999 Raceway Associates formation agreement.

All the above transactions closed on February 2, 2007, for a total purchase price of approximately \$102.4 million which was paid for utilizing existing cash on hand and approximately \$62.0 million in borrowings on the Company's 2006 Credit Facility. In connection with these transactions, the Company acquired Raceway Associates net assets, including approximately \$39.7 million in third party debt. These transactions will be accounted for as a business combination.

The Company believes that Chicagoland Speedway and Route 66 are uniquely attractive assets well-positioned in the nation's third largest media market. The region boasts a strong motorsports fan base, demonstrated by six consecutive years of season ticket sell-outs at Chicagoland Speedway since opening in 2001. The Company believes its active representation on Raceway Associates' management committee since 2001 and extensive knowledge of the motorsports business will help ensure a seamless integration into ISC.

The purchase price for the Raceway Associates acquisition will be allocated to the assets acquired and liabilities assumed based on their fair market values at the acquisition date. Included in this acquisition are certain indefinite-lived intangible assets attributable to the NASCAR sanction agreements in place at the time of acquisition and goodwill. The Company will engage an independent appraisal firm to assist in the determination of the fair market value of such assets and liabilities.

# **II Ernst & Young llp**

# Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders International Speedway Corporation

We have audited the accompanying consolidated balance sheets of International Speedway Corporation and subsidiaries as of November 30, 2005 and 2006, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended November 30, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of International Speedway Corporation and subsidiaries at November 30, 2005 and 2006, and the consolidated results of their operations and their cash flows for each of the three years in the period ended November 30, 2006, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of International Speedway Corporation's internal control over financial reporting as of November 30, 2006, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 6, 2007, expressed an unqualified opinion thereon.

Certified Public Accountants

Ernst + Young LLP

Jacksonville, Florida February 6, 2007



# **II Ernst & Young LLP**

# Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders International Speedway Corporation

We have audited management's assessment, included in the accompanying Report of Management on Internal Control Over Financial Reporting, that International Speedway Corporation maintained effective internal control over financial reporting as of November 30, 2006, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). International Speedway Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that International Speedway Corporation maintained effective internal control over financial reporting as of November 30, 2006, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, International Speedway Corporation maintained, in all material respects, effective internal control over financial reporting as of November 30, 2006, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of International Speedway Corporation and subsidiaries as of November 30, 2005 and 2006, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended November 30, 2006, and our report dated February 6, 2007, expressed an unqualified opinion thereon.

Certified Public Accountants

Ernst + Young LLP

Jacksonville, Florida February 6, 2007

# Report of Management on Internal Control Over Financial Reporting

February 6, 2007

We, as members of management of International Speedway Corporation, are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, our disclosure controls and procedures may not prevent or detect misstatements. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

We, under the supervision of and with the participation of our management, including the Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer, assessed the Company's internal control over financial reporting as of November 30, 2006, based on criteria for effective internal control over financial reporting described in "Internal Control—Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, we concluded that we maintained effective internal control over financial reporting as of November 30, 2006, based on the specified criteria.

Management's assessment of the effectiveness of our internal control over financial reporting has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included herein.



# Market Price of and Dividends on Registrant's Common Equity and Related Stockholder Matters

At November 30, 2006, International Speedway Corporation had two issued classes of capital stock: class A common stock, \$.01 par value per share, and class B common stock, \$.01 par value per share. The class A common stock is traded on the NASDAQ National Market System under the symbol "ISCA." The class B common stock is traded on the Over-The-Counter

Bulletin Board under the symbol "ISCB.OB" and, at the option of the holder, is convertible to class A common stock at any time. As of November 30, 2006, there were approximately 2,662 record holders of class A common stock and approximately 506 record holders of class B common stock.

The reported high and low sales prices or high and low bid information, as applicable, for each quarter indicated are as follows:

	ISCA		ISCB.OB(1)	
	_ High	Low	High	Low
Fiscal 2005:				
First Quarter	\$ 56.50	\$ 48.80	\$ 56.00	\$ 49.00
Second Quarter	60.59	51.50	58.50	51.50
Third Quarter	60.15	53.60	59.25	53.50
Fourth Quarter	56.35	50.45	55.00	50.00
Fiscal 2006:				
First Quarter	55.00	43.60	54.50	42.94
Second Quarter	51.86	47.25	51.15	47.35
Third Quarter	48.85	43.48	48.75	43.34
Fourth Quarter	54.33	47.85	54.25	47.88

<sup>(1)</sup> ISCB quotations were obtained from the OTC Bulletin Board and represent prices between dealers and do not include mark up, mark down or commission. Such quotations do not necessarily represent actual transactions.

### **Dividends**

Annual dividends were declared in the quarter ended in May and paid in June in fiscal years 2002 through 2005 of \$0.06 per share and \$0.08 per share in fiscal 2006 on all common stock that was issued at the time.

#### **Investor Inquiries and 10-K**

For more information about International Speedway Corporation, contact:

Corporate & Investor Communications International Speedway Corporation Post Office Box 2801 Daytona Beach, Florida • 32120-2801

Phone: (386) 947-6465 www.iscmotorsports.com

### **Corporate Address**

International Speedway Corporation
Post Office Box 2801 • Daytona Beach, Florida • 32120-2801

Transfer Agent and Registrar Computershare P.O. Box 43078 Providence, RI • 02940-3078 Phone: (800) 568-3476

Independent Auditors for 2006 Ernst & Young LLP • Jacksonville, Florida

#### **OTHER CORPORATE OFFICERS**

#### John R. Saunders

Executive Vice President and Chief Operating Officer

#### **H. Lee Combs**

Senior Vice President-Corporate Development

#### W. Garrett Crotty

Senior Vice President, Secretary and General Counsel

#### Susan G. Schandel

Senior Vice President, Chief Financial Officer and Treasurer

#### John E. Graham, Jr.

Vice President, Business Affairs

### **Daniel W. Houser**

Vice President, Controller, Chief Accounting Officer and Assistant Treasurer

## W. Grant Lynch, Jr.

Vice President of International Speedway Corporation, President of Talladega Superspeedway, LLC

#### Glenn R. Padgett

Vice President, Chief Counsel-Operations, Assistant Secretary and Chief Compliance Officer

#### Roger R. VanDerSnick

Vice President, Chief Marketing Officer

### Brian K. Wilson

Vice President, Corporate Development

## Daryl Q. Wolfe

Vice President, Sales and Media

# Board of Directors

William C. France Chairman of the Board International Speedway Corporation



James C. France
Vice Chairman of the Board
and Chief Executive Officer
International Speedway Corporation



**Lesa France Kennedy**President
International Speedway Corporation



**Larry Aiello, Jr.¹**President and Chief Executive Officer
Corning Cable Systems



**J. Hyatt Brown¹** Chairman and Chief Executive Officer Brown & Brown, Inc.



**John R. Cooper<sup>2</sup>**Retired as Vice President
International Speedway Corporation



**Brian Z. France**Chairman and Chief Executive Officer
NASCAR, Inc.



William P. Graves¹
President and Chief Executive Officer
American Trucking Associations



**Christy F. Harris**Attorney in private practice of business and commercial law



Raymond K. Mason, Jr.<sup>1</sup>
Chairman and President
Centerbank of Jacksonville, N.A.



**Gregory W. Penske¹**President
Penske Automotive Group, Inc.



Retired as President and
Chief Executive Officer
McDonald's USA
Chairman and Chief Executive Officer
Team Rensi Motorsports



**Lloyd E. Reuss<sup>1</sup>**Retired as President
General Motors Corporation



**Thomas W. Staed¹**Chairman
Staed Family Associates, Ltd.



<sup>&</sup>lt;sup>1</sup> Independent Board Member

<sup>&</sup>lt;sup>2</sup> Advisory Board Member



# **International Speedway Corporation**

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For tickets, merchandise and information 888-4RACTIX (888-472-2849) www.racetickets.com