# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

 $_{\rm X}$  ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED SEPTEMBER 27, 1998

COMMISSION FILE NUMBER 1-9390

Foodmaker, Inc.

(Exact name of registrant as specified in its charter)

Delaware 95-2698708

(State of Incorporation) (I.R.S. Employer Identification No.)

9330 Balboa Avenue, San Diego, CA 92123

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (619) 571-2121

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Name of each exchange on which registered

Common Stock, \$.01 par value New York Stock Exchange, Inc.

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

The aggregate market value of the voting stock held by nonaffiliates of the registrant as of November 16, 1998, computed by reference to the closing price reported in the New York Stock Exchange - Composite Transactions, was approximately \$652 million.

Number of shares of common stock, \$.01 par value, outstanding as of the close of business November 16, 1998-37,987,678

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement to be filed with the Securities and Exchange Commission in connection with the 1999 Annual Meeting of Stockholders are incorporated by reference into Part III hereof.

Overview. Foodmaker, Inc. (the "Company") owns, operates and franchises the Jack in the Box quick-service hamburger restaurant chain. As of September 27, 1998, the Jack in the Box system included 1,414 restaurants, of which 1,069 were Company-operated and 345 were franchised. In fiscal 1998, the Company generated revenues of \$1.2 billion. Jack in the Box restaurants are located primarily in the western United States with a leading market presence in each of the major markets they serve. Based on the number of units, Jack in the Box is the third largest quick-service hamburger chain in each of California, Texas, Arizona and Washington, its major markets.

Jack in the Box restaurants offer a broad selection of distinctive, innovative products targeted at the adult fast-food consumer. Jack in the Box seeks to differentiate its restaurants by focusing on product quality and innovation. The Jack in the Box menu features a variety of hamburgers, specialty sandwiches, salads, Mexican food, finger foods and side items. The core of the Jack in the Box menu is its hamburger products, which represent approximately 25% of sales, including its signature hamburgers, the Jumbo Jack, Ultimate Cheeseburger and Sourdough Jack. In addition, the Company has been a leader in new product innovation and offers such unique products as the Teriyaki Chicken Bowl and Chicken Fajita Pita. Jack in the Box restaurants also offer value priced product alternatives, known as "Jack's Value Menu," to compete against price oriented competitors. The Company believes that its distinctive menu has been instrumental in developing brand loyalty and appealing to customers with a broader range of food preferences.

Jack in the Box was the first restaurant chain to develop and expand the concept of drive-thru only restaurants. Today most restaurants, in addition to drive-thru windows, have seating capacities ranging from 20 to 100 persons and are open 18-24 hours a day. Drive-thru sales currently account for approximately 64% of sales at Company-operated restaurants.

History. The first Jack in the Box restaurant, which offered only drivethru service, opened in 1950, and the Jack in the Box chain expanded its operations to approximately 300 restaurants in 1968. After Ralston Purina Company purchased the Company in 1968, Jack in the Box underwent a major expansion program in an effort to penetrate the eastern and midwestern markets, and by 1979 the business grew to over 1,000 units. In 1979 the Company's management decided to concentrate its efforts and resources in the western and southwestern markets, which it believed offered the greatest growth and profit potential. Accordingly, the Company sold 232 restaurants in the eastern and midwestern markets and redeployed the sales proceeds in its western and southwestern markets where the Company had a well-established market position and better growth prospects. In 1985 the Company was acquired by a group of private investors and, in 1987, completed a public offering of common stock. In 1988 the outstanding publicly-held shares were acquired by private investors through a tender offer. In 1992 the Company completed a recapitalization that included a public offering of common stock and indebtedness.

Operating Strategy. The Company's operating strategy includes: (i) offering quality innovative products with high perceived value, (ii) providing fast and friendly customer service, (iii) maintaining a strong brand image, and (iv) targeting an attractive demographic segment. Beginning in 1994, the Company began a series of operating initiatives to improve food quality and guest service. These initiatives include product innovations and reformulations, improvements in food preparation and service methods and improved training and retention of employees. In addition, the Company launched its award-winning, irreverent advertising campaign featuring its fictional founder "Jack" which has been instrumental in delivering the message of product innovation, quality and value to customers. The Company believes its menu and marketing campaign appeal to a broad segment of the population, particularly its primary target market of men aged 18-34, the demographic group with the highest incidence of fast-food consumption. The Company operates approximately 75% of its restaurants, one of the highest percentages in the quick-service restaurant industry, which the Company believes enables it to implement its operating strategy and introduce product innovations consistently across the entire system better than other quick-service restaurant chains.

Menu Strategy. The menu strategy for Jack in the Box restaurants is to provide high quality products that represent good value and appeal to the preferences of its customers. The menu features traditional hamburgers and side items in addition to specialty sandwiches, salads, Mexican foods, finger foods, breakfast foods, unique side items and desserts.

Jack in the Box recognizes the advantages of improving existing products through ingredient specifications and changes in preparation and cooking procedures. Such major improvements are communicated to the public through point of purchase and television media, with messages such as "Juicer Burgers, Crispier Fries, and Real Ice Cream Shakes".

Hamburgers represent the largest segment of the quick-service industry; accordingly, Jack in the Box continues to offer hamburgers as principal menu items. Hamburgers, including the Jumbo Jack, Sourdough Jack and the Ultimate Cheeseburger, accounted for approximately one quarter of the Company's restaurant sales in fiscal 1998. However, management believes that, as a result of its diverse menu, Jack in the Box restaurants are less dependent on the commercial success of one or a few products than other fast-food chains, and the Jack in the Box menu appeals to guests with a broad range of food preferences.

Growth Strategy. The Company's business strategy is to (i) increase same store sales and profitability through the continued implementation of its successful operating strategy and (ii) capitalize on its strong brand name and proven operating strategy by developing new restaurants.

The Company believes that its strategy of focusing on food quality and product innovation has allowed it to differentiate itself from competitors and increase its restaurant level margins to among the highest in the industry. The Company intends to continue to increase same store sales and profitability through improvements in food quality and guest service, product innovations and creative marketing. For example, the Company recently began remodeling its restaurant kitchens to allow for more efficient operations and to improve food quality and has recently introduced new and reformulated products, such as its successful improved french fries and real ice cream shakes. The Company has also begun to implement improved food preparation techniques, such as its assemble-to-order sandwich initiative, and to improve guest service with its new menu boards. The Company's new drive-thru menu boards feature an electronic order confirmation system that allows customers to read their order on an electronic screen, which the Company believes will reduce errors and increase customer satisfaction.

The Company intends to capitalize on its strong brand name and proven operating strategy and achieve attractive returns on investment by developing new Company-operated restaurants and, to a lesser extent, franchised restaurants. The Company opened 102 new Company-operated restaurants in fiscal 1998 and intends to open and operate slightly increased levels of new restaurants in each of the next several years. Newly-opened restaurants typically have sales levels similar to existing restaurants. The Company believes that its brand is underpenetrated in many of its existing markets and intends to leverage media and food delivery costs by increasing its market penetration. In addition, the Company believes that it can further leverage the Jack in the Box brand name by expanding to contiguous and selected high growth new markets. The Company has also begun opening a limited number of restaurants on nontraditional sites, such as adjacent to convenience stores and gas stations, and intends to continue to add nontraditional sites to increase its penetration of existing markets.

Site selections for all new Jack in the Box restaurants are made after an extensive review of demographic data and other information relating to population density, restaurant visibility and access, available parking, surrounding businesses and opportunities for market concentration.

Jack in the Box restaurants developed by franchisees are built to Company specifications on sites which have been approved by the Company.

The Company currently uses several configurations in building new Jack in the Box restaurants. The largest restaurants seat 90 customers and require a larger customer base to justify the development cost of approximately \$1.3 million, including land. The Company seeks to use lease financing and other means to lower its cash investment in a typical leased restaurant to approximately \$300,000. The smallest restaurants seat 44 customers, require less land, and cost slightly less to build and equip than do the largest restaurants. Management believes that the flexibility provided by the alternative configurations enables the Company to match the restaurant configuration with specific demographic, economic and geographic characteristics of the site.

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The following table sets forth the growth in Company-operated and franchised Jack in the Box restaurants since the beginning of fiscal 1994:

	Fiscal Year					
	1994	1995	1996	1997	1998	
Company-operated restaurants:						
Opened	54	21	26	75	102	
Sold to franchisees	(4)	(6)	0	(8)	(2)	
Closed	(9)	(4)	(15)	(6)	(8)	
Acquired from franchisees	44	42	5	23	14	
End of period total	810	863	879	963	1,069	
Franchised restaurants:						
Opened	8	12	10	5	2	
Acquired from Company	4	6	0	8	2	
Closed	(1)	(1)	(3)	(21)	(5)	
Sold to Company	(44)	(42)	(5)	(23)	(14)	
End of period total	414	389	391	360	345	
System end of period total	1,224	1,252	1,270	1,323	1,414	

The following table summarizes the geographical locations of Jack in the Box restaurants at September 27, 1998:

							Company- operated	Franchised	Total
Arizona				•			70	45	115
California							442	243	685
Hawaii							26	1	27
Idaho							16	-	16
Illinois .							12	-	12
Missouri .							40	3	43
Nevada							27	10	37
New Mexico							_	2	2
Oregon							9	2	11
Texas							348	32	380
Washington							79	-	79
Hong Kong.							-	7	7
Total		•		•	•		1,069	345	1,414
							=====	=====	=====

Restaurant Operations. Significant resources are devoted to ensure that all Jack in the Box restaurants offer the highest quality food and service. Emphasis is placed on ensuring that quality ingredients are delivered to the restaurants, restaurant food production systems are continuously developed and improved, and all employees are dedicated to delivering consistently high quality food and service. Through its network of corporate quality assurance, facilities services and restaurant management personnel, including regional vice presidents, area managers and restaurant managers, the Company standardizes specifications for the preparation and service of its food, the conduct and appearance of its employees, and the maintenance and repair of its premises.

Operating specifications and procedures are documented in a series of manuals and video presentations. Most restaurants, including franchised units, receive approximately four full inspections and 26 mystery guest reviews each year.

Each Jack in the Box restaurant is operated by a Company-employed manager or franchisee who normally receives a minimum of eight weeks of management training. Foodmaker's management training program involves a combination of classroom instruction and on-the-job training in specially designated training restaurants. Restaurant managers and supervisory personnel train other restaurant employees in accordance with detailed procedures and guidelines prescribed by Foodmaker, utilizing training aids including video equipment available at each location. The restaurant managers are directly responsible for the operation of the restaurants, including product quality, food handling safety, cleanliness, service, inventory, cash control and the conduct and appearance of employees.

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Restaurant managers are supervised by approximately 60 area managers, each of whom is responsible for approximately 20 restaurants. The area managers are under the supervision of seven regional vice presidents who are supervised in turn by a vice president of operations. Under the Company's performance system, area and restaurant managers are eligible for quarterly bonuses based on a percentage of location operating profit and regional vice presidents are eligible for bonuses based on profit improvement and achievement of established goals and objectives.

The Company's "farm-to-fork" food safety and quality assurance program is designed to maintain high standards for the food and materials and food preparation procedures used by Company-operated and franchised restaurants. Foodmaker maintains product specifications and approves sources for obtaining such products. The Company has developed a comprehensive, restaurant-based Hazard Analysis & Critical Control Points ("HACCP") system for managing food safety and quality. HACCP combines employee training, testing by suppliers, and detailed attention to product quality at every stage of the food preparation cycle. The Company's HACCP program has been recognized as a leader in the industry by the USDA, FDA and the Center for Science in the Public Interest.

Foodmaker provides purchasing, warehouse and distribution services for both Company-operated and some franchised restaurants. Prior to 1996, most Jack in the Box franchisees used these services to the full extent available even though they were permitted to purchase products directly from any approved source. In 1996, Jack in the Box franchisees formed a purchasing cooperative and contracted with another supplier for distribution services. This transition by most franchisees resulted in a substantial decline in distribution sales, but had only a minor impact on profitability since distribution is a low margin business. Some products, primarily dairy and bakery items, are delivered directly by approved suppliers to both Company-operated and franchised restaurants.

The primary commodities purchased by Jack in the Box restaurants are beef, poultry, cheese and produce. The Company monitors the current and future prices and availability of the primary commodities purchased by the Company in order to minimize the impact of fluctuations in price and availability, and makes advance purchases of commodities when considered to be advantageous. However, the Company remains subject to price fluctuations in certain commodities. All essential food and beverage products are available, or upon short notice can be made available, from alternative qualified suppliers.

Foodmaker maintains centralized financial and accounting controls for Company-operated Jack in the Box restaurants which it believes are important in analyzing profit margins. Jack in the Box uses a specially designed computerized reporting and cash register system. The system provides point-of-sale transaction data and accumulates marketing information. Sales data is collected and analyzed on a weekly basis by management.

Franchising Program. The Jack in the Box franchising strategy is directed toward franchisee development of restaurants in existing non-primary markets and

selected primary markets. The Company offers development agreements for construction of one or more new restaurants over a defined period of time and in a defined geographic area. Developers are required to prepay one-half of the franchise fees for restaurants to be opened in the future and may forfeit such fees and lose their rights to future developments if they do not maintain the required schedule of openings.

The current Jack in the Box franchise agreement provides for an initial franchise fee of \$50,000 per restaurant. This agreement generally provides for royalties of 5% of gross sales (4% for agreements executed prior to February 23, 1996), a marketing fee of 5% of gross sales (although approximately half of the existing agreements provide for a 4% rate) and approximately a 20year term. In connection with the conversion of a Company-operated restaurant, the restaurant equipment and the right to do business at that location, known as "Trading Area Rights," are sold to the franchisee, in most cases for cash. The aggregate price is equal to the negotiated fair market value of the restaurant as a going concern, which depends on various factors including the history of the restaurant, its location and its cash flow potential. In addition, the land and building are leased or subleased to the franchisee at a negotiated rent, generally equal to the greater of a minimum base rent or a percentage of gross sales (typically 8 1/2%). The franchisee is required to pay property taxes, insurance and maintenance costs. The Company's franchise agreement also provides the Company a right of first refusal on each proposed sale of a franchised restaurant, which it exercises from time to time, when the proposed sale price and terms are acceptable to the Company.

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The Company views its non-franchised Jack in the Box units as a potential resource which, on a selected basis, can be sold to a franchisee to generate additional immediate cash flow and revenues while still maintaining future cash flows and earnings through franchise rents and royalties. Although franchised units totaled 345 of the 1,414 Jack in the Box restaurants at September 27, 1998, the ratio of franchised to Company-operated restaurants is low relative to the Company's major competitors.

Advertising and Promotion. Jack in the Box engages in substantial marketing programs and activities. Advertising costs are paid from a fund comprised of (i) an amount contributed each year by the Company equal to at least 5% of the gross sales of its Company-operated Jack in the Box restaurants and (ii) the marketing fees paid by domestic franchisees. The Company's use of advertising media is limited to regional and local campaigns both on television and radio spots and in print media. Jack in the Box does not advertise nationally. Jack in the Box spent approximately \$73.1 million on advertising and promotions in fiscal 1998, including franchisee contributions of \$15.4 million. The current advertising campaign relies on a series of television and radio spot advertisements to promote individual products and develop the Jack in the Box brand. The Company also spent \$.6 million in fiscal 1998 for local marketing purposes. Franchisees are encouraged to, and generally do, spend funds in addition to those expended by the Company for local marketing programs.

Employees. At September 27, 1998, the Company had approximately 32,600 employees, of whom approximately 30,700 were restaurant employees, 500 were corporate personnel, 250 were distribution employees and 1,150 were field management and administrative personnel. Employees are paid on an hourly basis, except restaurant managers, corporate and field management, and administrative personnel. A majority of the Company's restaurant employees are employed on a part-time, hourly basis to provide services necessary during peak periods of restaurant operations. The Company has not experienced any significant work stoppages and believes its labor relations are good. The Company competes in the job market for qualified employees and believes its wage rates are comparable to those of its competitors.

#### Trademarks and Service Marks

The Jack in the Box name is of material importance to the Company and is a registered trademark and service mark in the United States and in certain foreign countries. In addition, the Company has registered numerous service

marks and trade names for use in its business, including the Jack in the Box logo and various product names and designs.

#### Competition and Markets

In general, the restaurant business is highly competitive and is affected by competitive changes in a geographic area, changes in the public's eating habits and preferences, local and national economic conditions affecting consumer spending habits, population trends, and traffic patterns. Key elements of competition in the industry are the quality and value of the food products offered, quality and speed of service, advertising, name identification, restaurant location, and attractiveness of facilities.

Each Jack in the Box restaurant competes directly and indirectly with a large number of national and regional restaurant chains as well as with locally-owned quick-service restaurants and coffee shops. In selling franchises, the Company competes with many other restaurant franchisers, and some of its competitors have substantially greater financial resources and higher total sales volume.

#### Regulation

Each Jack in the Box restaurant is subject to regulation by federal agencies and to licensing and regulation by state and local health, sanitation, safety, fire and other departments. Difficulties or failures in obtaining any required licensing or approval could result in delays or cancellations in the opening of new restaurants.

The Company is also subject to federal and a substantial number of state laws regulating the offer and sale of franchises. Such laws impose registration and disclosure requirements on franchisers in the offer and sale of franchises and may also apply substantive standards to the relationship between franchiser and franchisee, including limitations on the ability of franchisers to terminate franchisees and alter franchise arrangements. The Company believes it is operating in substantial compliance with applicable laws and regulations governing its operations.

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The Company is subject to the Fair Labor Standards Act and various state laws governing such matters as minimum wages, overtime and other working conditions. A significant number of the Company's food service personnel are paid at rates related to the federal and state minimum wage, and accordingly, increases in the minimum wage increase the Company's labor costs.

In addition, various proposals which would require employers to provide health insurance for all of their employees are being considered from time-to-time in Congress and various states. The imposition of any requirement that the Company provide health insurance to all employees would have a material adverse impact on the consolidated operations and financial condition of the Company and the restaurant industry.

The Company is subject to certain guidelines under the Americans with Disabilities Act of 1990 and various state codes and regulations which require restaurants to provide full and equal access to persons with physical disabilities. To comply with such laws and regulations, the cost of remodeling and developing restaurants has increased, principally due to the need to provide certain older restaurants with ramps, wider doors, larger restrooms and other conveniences.

The Company is also subject to various federal, state and local laws regulating the discharge of materials into the environment. The cost of developing restaurants has increased as a result of the Company's compliance with such laws. Such costs relate primarily to the necessity of obtaining more land, landscaping and below surface storm drainage and the cost of more expensive equipment necessary to decrease the amount of effluent emitted into the air and ground.

This Form 10-K contains "forward-looking statements" within the meaning of the securities laws. Although we believe that the expectations reflected in such forward-looking statements are reasonable, and have based these expectations on our beliefs as well as assumptions we have made, such expectations may prove to be materially incorrect due to known and unknown risks and uncertainties.

These forward-looking statements are principally contained in the sections captioned "Management's Discussion and Analysis of Results of Operations and Financial Condition" and "Business." Statements regarding the Company's future financial performance, including growth in net sales, earnings, cash flows from operations and sources of liquidity; expectations regarding effective tax rates; continuing investment in new restaurants and refurbishment of existing facilities and Year 2000 compliance are forward-looking statements. In addition, in those and other portions of this Form 10-K, the words "anticipates," "believes," "estimates," "seeks," "expects," "plans," "intends" and similar expressions as they relate to the Company or its management are intended to identify forward-looking statements.

In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the following cautionary statements identify important factors that could cause actual results to differ materially from those expressed in any forward-looking statements. In addition to other factors discussed in this Form 10-K, other factors that could cause results to differ materially are: the effectiveness and cost of advertising and promotional efforts; the degree of success of product offerings; weather conditions; difficulties in obtaining ingredients and variations in ingredient costs; the ability to control operating, general and administrative costs and to raise prices sufficiently to offset cost increases; the ability to recognize value from any current or future co-branding efforts; competitive products and pricing and promotions; the impact of any wide-spread negative publicity; the impact on consumer eating habits of new scientific information regarding diet, nutrition and health; competition for labor; general economic conditions; changes in consumer tastes and in travel and dining out habits; the impact on operations and the costs to comply with laws and regulations and other activities of governing entities; the costs and other effects of legal claims by franchisees, customers, vendors and others, including settlement of those claims; and the effectiveness of management strategies and decisions.

Risks Related to the Food Service Industry. Food service businesses are often affected by changes in consumer tastes, national, regional and local economic conditions and demographic trends. The performance of individual restaurants may be adversely affected by factors such as traffic patterns, demographics and the type, number and location of competing restaurants.

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Multi-unit food service businesses such as Jack in the Box can also be materially and adversely affected by publicity resulting from poor food quality, illness, injury or other health concerns with respect to the nutritional value of certain food.

In early 1993 the Company's business was severely disrupted as a result of an outbreak of food-borne illness bacteria attributed to hamburgers served in Jack in the Box restaurants, principally in the state of Washington. To minimize the risk of any such occurrence in the future, the Company has implemented a Hazard Analysis & Critical Control Points ("HACCP") system for managing food safety and quality. Nevertheless, the risk of food-borne illness cannot be completely eliminated. Any outbreak of such illness attributed to Jack in the Box restaurants or within the food service industry could have a material adverse effect on the financial condition and results of operations of the Company.

Dependence on frequent deliveries of fresh produce and groceries subjects food service businesses, such as the Company's, to the risk that shortages or

interruptions in supply, caused by adverse weather or other conditions, could adversely affect the availability, quality and cost of ingredients. In addition, unfavorable trends or developments concerning factors such as inflation, increased food, labor and employee benefit costs (including increases in hourly wage and unemployment tax rates), increases in the number and locations of competing restaurants, regional weather conditions and the availability of experienced management and hourly employees may also adversely affect the food service industry in general and the Company's financial condition and results of operations in particular. Changes in economic conditions affecting the Company's customers could reduce traffic in some or all of the Company's restaurants or impose practical limits on pricing, either of which could have a material adverse effect on the Company's financial condition and results of operations. The continued success of the Company will depend in part on the ability of the Company's management to anticipate, identify and respond to changing conditions.

Risks Associated with Development. The Company intends to grow primarily by developing additional Company-owned restaurants. Development involves substantial risks, including the risk of (i) development costs exceeding budgeted or contracted amounts, (ii) delays in completion of construction, (iii) failing to obtain all necessary zoning and construction permits, (iv) the inability to identify or the unavailability of suitable sites, both traditional and nontraditional, on acceptable leasing or purchase terms, (v) developed properties not achieving desired revenue or cash flow levels once opened, (vi) competition for suitable development sites from competitors (some of which have greater financial resources than the Company), (vii) incurring substantial unrecoverable costs in the event a development project is abandoned prior to completion, (viii) changes in governmental rules, regulations, and interpretations (including interpretations of the requirements of the Americans with Disabilities Act) and (ix) general economic and business conditions.

Although the Company intends to manage its development to reduce such risks, there can be no assurance that present or future developments will perform in accordance with the Company's expectations. There can be no assurance that the Company will complete the development and construction of the facilities or that any such developments will be completed in a timely manner or within budget or that such restaurants will generate the Company's expected returns on investment. The Company's inability to expand in accordance with its plans or to manage its growth could have a material adverse effect on its results of operations and financial condition.

The growth of Jack in the Box restaurants outside the United States is subject to a number of additional risk factors. The Company has limited experience with international franchise development. The growth and profitability of international restaurants are subject to the financial, development and operational capabilities of franchisees, the franchisees' ability to develop a support structure and adequately support subfranchisees, the franchisees' adherence to the Company's operational standards, as well as currency regulations and fluctuations. See "Item 3-Legal Proceedings".

Risks Associated with Growth. The Company's development plans will require the implementation of enhanced operational and financial systems and will require additional management, operation, and financial resources. For example, the Company will be required to recruit and train managers and other personnel for each new Company-owned restaurant as well as additional development and accounting personnel. There can be no assurance that the Company will be able to manage its expanding operations effectively. The failure to implement such systems and add such resources on a cost-effective basis could have a material adverse effect on the Company's results of operations and financial condition.

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Reliance on Certain Markets. Because the Company's business is regional, with approximately 75% of Jack in the Box restaurants located in the states of California and Texas, the economic conditions, state and local government regulations and weather conditions affecting those states may have a material impact upon the Company's results.

Competition. The restaurant industry is highly competitive with respect to price, service, location and food quality, and there are many well-established competitors. Certain of the Company's competitors have engaged in substantial price discounting in recent years and may continue to do so in the future. In addition, factors such as increased food, labor and benefits costs and the availability of experienced management and hourly employees may adversely affect the restaurant industry in general and the Company's restaurants in particular. Each Jack in the Box restaurant competes directly and indirectly with a large number of national and regional restaurant chains as well as with locally-owned fast-food restaurants and coffee shops. Some of its competitors have substantially greater financial resources and higher total sales volume. Any changes in these factors could adversely affect the profitability of the Company.

Exposure to Commodity Pricing. Although the Company may take hedging positions in certain commodities from time to time and opportunistically contract for some of these items in advance of a specific need, there can be no assurances that the Company will not be subject to the risk of substantial and sudden price increases, shortages or interruptions in supply of such items, which could have a material adverse effect on the Company.

Risks Related to Increased Labor Costs. The Company has a substantial number of employees who are paid wage rates at or slightly above the minimum wage. As federal and state minimum wage rates increase, the Company may need to increase not only the wages of its minimum wage employees but also the wages paid to the employees at wage rates which are above minimum wage. If competitive pressures or other factors prevent the Company from offsetting the increased costs by increases in prices, the Company's profitability may decline. In addition, various proposals which would require employers to provide health insurance for all of their employees are being considered from time to time in Congress and various states. The imposition of any requirement that the Company provide health insurance to all employees would have a material adverse impact on the operations and financial condition of the Company and the restaurant industry.

Taxes. The Company has been required, because of operating losses incurred in past years, to establish valuation allowances against deferred tax assets recorded for loss and tax credit carry forwards and various other items. Until there is sufficient available evidence that the Company will be able to realize such deferred tax assets through future taxable earnings, the Company's tax provision will be highly sensitive to the expected level of annual earnings, the impact of the alternative minimum tax under the Internal Revenue Code and the limited current recognition of the deferred tax assets. As a result of changing expectations, the relationship of the Company's income tax provision to pre-tax earnings will vary more significantly from quarter to quarter and year to year than companies that have been continuously profitable. However, the Company's effective tax rates are likely to increase in the future.

Leverage. The Company is highly leveraged. Its substantial indebtedness may limit the Company's ability to respond to changing business and economic conditions. The contracts under which the Company acquired its debt impose significant operating and financial restrictions which limit the Company's ability to borrow money, sell assets or make capital expenditures or investments without the approval of certain lenders. In addition to cash flows generated by operations, other financing alternatives may be required in order to repay the Company's substantial debt as it comes due. There can be no assurance that the Company will be able to refinance its debt or obtain additional financing or that any such financing will be on terms favorable to the Company.

Risks Related to Franchise Operations. At September 27, 1998, the Company had 345 franchised Jack in the Box restaurants. The opening and success of franchised restaurants depends on various factors, including the availability of suitable sites, the negotiation of acceptable lease or purchase terms for new locations, permitting and regulatory compliance, the ability to meet construction schedules and the financial and other capabilities of the Company's franchisees and developers. There can be no assurance that developers planning the opening of franchised restaurants will have the business abilities or sufficient access to financial resources necessary to open the restaurants

required by their agreements. There can also be no assurances that franchisees will successfully operate their restaurants in a manner consistent with the Company's concept and standards.

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In addition, certain federal and state laws govern the Company's relationships with its franchisees. See "Risks Related to Government Regulations" below. In November 1996, an action was filed by the National JIB Franchisee Association, Inc. and several of the franchisees against the Company and others. See "Item 3-Legal Proceedings."

Dependence on Key Personnel. The Company believes that its success will depend in part on the continuing services of its key executives, including Robert J. Nugent, President and Chief Executive Officer, Charles W. Duddles, Executive Vice President, Chief Financial Officer and Chief Administrative Officer and Kenneth R. Williams, Executive Vice President, Marketing and Operations, none of whom are employed pursuant to an employment agreement. The loss of the services of any of such executives could have a material adverse effect on the Company's business, and there can be no assurance that qualified replacements would be available. The Company's continued growth will also depend in part on its ability to attract and retain additional skilled management personnel.

Risks Related to Government Regulations. The restaurant industry is subject to extensive federal, state and local governmental regulations, including those relating to the preparation and sale of food and those relating to building and zoning requirements. The Company and its franchisees are also subject to laws governing their relationships with employees, including minimum wage requirements, overtime, working and safety conditions and citizenship requirements. See "-Risks Related to Increased Labor Costs" above. The Company is also subject to federal regulation and certain state laws which govern the offer and sale of franchises. Many state franchise laws impose substantive requirements on franchise agreements, including limitations on noncompetition provisions and on provisions concerning the termination or nonrenewal of a franchise. Some states require that certain materials be registered before franchises can be offered or sold in that state. The failure to obtain or retain licenses or approvals to sell franchises could adversely affect the Company and its franchisees. Changes in government regulations could have a material adverse effect on the Company.

Environmental Risks and Regulations. As is the case with any owner or operator of real property, the Company is subject to a variety of federal, state and local governmental regulations relating to the use, storage, discharge, emission and disposal of hazardous materials. Failure to comply with environmental laws could result in the imposition of severe penalties or restrictions on operations by governmental agencies or courts of law which could adversely affect operations. The Company does not have environmental liability insurance, nor does it maintain a reserve, to cover such events. The Company has engaged and may engage in real estate development projects and owns or leases several parcels of real estate on which its restaurants are located. The Company is unaware of any significant environmental hazards on properties it owns or has owned, or operates or has operated. In the event of the determination of contamination on such properties, the Company, as owner or operator, can be held liable for severe penalties and costs of remediation. The Company also operates motor vehicles and warehouses and handles various petroleum substances and hazardous substances, but is not aware of any current material liability related thereto.

Risks Associated With Year 2000 Compliance. The Company has made substantial progress to ensure that all hardware and software serving critical internal functions in Company-operated restaurants and in the Company's corporate offices will accurately handle data involving the transition of dates from 1999 to 2000. The Company has advised its franchisees that they are required to ensure that all computer hardware and software used in connection with franchised Jack in the Box restaurants will be "Year 2000 ready" by December 31, 1999. The company has urged vendors who supply significant amounts

of vital supplies and services to the Company, to develop and implement year 2000 compliance plans. However, any failure on the part of the Company, its franchisees, or the Company's vendors to ensure compliance with year 2000 requirements could have a material, adverse effect on the Company's financial condition and results of operations after January 1, 2000.

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#### ITEM 2. PROPERTIES

At September 27, 1998, Foodmaker owned 583 Jack in the Box restaurant buildings, including 355 located on leased land. In addition, it leased 743 restaurants where both the land and building are leased, including 148 restaurants operated by franchisees. The remaining lease terms of ground leases range from approximately one year to 48 years, including optional renewal periods. The remaining lease terms of Foodmaker's other leases range from approximately one year to 39 years, including optional renewal periods. In addition, at September 27, 1998, franchisees directly owned or leased 88 restaurants.

200042400,	Number of restaurants			
	Company- operated	Franchise operated	Total	
Company-owned restaurant buildings: On Company-owned land	168	60	228	
On leased land	306  474	49  109	355  583	
Company-leased restaurant buildings on leased land	595	148	743	
Franchise directly-owned or directly-leased restaurant buildings	-	88	88	
Total restaurant buildings	1,069	345 ====	1,414	

The Company's leases generally provide for fixed rental payments (with cost-of-living index adjustments) plus real estate taxes, insurance and other expenses; in addition, many of the leases provide for contingent rental payments of between 2% and 10% of the restaurant's gross sales. The Company has generally been able to renew its restaurant leases as they expire at then current market rates. At September 27, 1998, the leases had initial terms expiring as follows:

	Number of restaurants				
Years initial lease term expires	Ground Land and leases building leases				
1999-2003	132 269 64 197				

In addition, the Company owns its principal executive offices in San Diego, California, consisting of approximately 150,000 square feet. The Company owns one warehouse and leases an additional five with remaining terms ranging from two to 20 years, including optional renewal periods. Substantially all the Company's real and personal property are pledged as collateral for various components of the Company's long-term debt.

## ITEM 3. LEGAL PROCEEDINGS

In 1998 the Company settled the litigation it filed against the Vons Companies, Inc. ("Vons") and various suppliers seeking reimbursement for all damages, costs and expenses incurred in connection with food-borne illness

attributed to hamburgers served at Jack in the Box restaurants in 1993. The initial litigation was filed by the Company on February 4, 1993. Vons filed cross-complaints against the Company and others alleging certain contractual, indemnification and tort liabilities; seeking damages in unspecified amounts and a declaration of the rights and obligations of the parties. The claims of the parties were settled on February 24, 1998. The Company received in its second fiscal quarter approximately \$58.5 million in the settlement, of which a net of approximately \$45.8 million was realized after litigation costs and before income taxes (the "Litigation Settlement").

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On February 2, 1995, an action by Concetta Jorgensen was filed against the Company in the U.S. District Court in San Francisco, California alleging that restrooms at a Jack in the Box restaurant failed to comply with laws regarding disabled persons and seeking damages in unspecified amounts, punitive damages, injunctive relief, attorneys' fees and prejudgment interest. In an amended complaint, damages were also sought on behalf of all physically disabled persons who were allegedly denied access to restrooms at the restaurant. In February 1997, the court ordered that the action for injunctive relief proceed as a nationwide class action on behalf of all persons in the United States with mobility disabilities. The Company has reached agreement on settlement terms both as to the individual plaintiff Concetta Jorgensen and the claims for injunctive relief, and the settlement agreement has been approved by the U.S. District Court. The settlement requires the Company to make access improvements at Company-operated restaurants to comply with the standards set forth in the Americans with Disabilities Act Access Guidelines. The settlement requires compliance at 85% of the Company-operated restaurants by April 2001 and for the balance of Company-operated restaurants by October 2005. The Company has agreed to make modifications to its restaurants to improve accessibility and anticipates investing an estimated \$11 million in capital improvements in connection with these modifications. Foodmaker has been notified by attorneys for plaintiffs that claims may be made against Jack in the Box franchisees and Foodmaker relating to certain locations that franchisees lease from Foodmaker which may not be in compliance with the Americans with Disabilities Act.

On April 6, 1996, an action was filed by one of the Company's international franchisees, Wolsey, Ltd., in the U.S. District Court in San Diego, California against the Company and its directors, its international franchising subsidiary, and certain officers of the Company and others. The complaint alleges certain contractual, tort and law violations related to the franchisees' development rights in the Far East and seeks damages in excess of \$38.5 million, injunctive relief, attorneys' fees and costs. The court has dismissed portions of the complaint, including the single claim alleging wrongdoing by the Company's non-management directors, and the claims against its current officers.

Management believes the remaining allegations are without foundation and intends to vigorously defend the action. A trial date of January 5, 1999 has been set by the court.

On November 5, 1996, an action was filed by the National JIB Franchisee Association, Inc. and several of the Company's franchisees in the Superior Court of California, County of San Diego in San Diego, California, against the Company and others. The lawsuit alleges that certain Company policies are unfair business practices and violate sections of the California Corporations Code regarding material modifications of franchise agreements and interfere with franchisees' right of association. It seeks injunctive relief, a declaration of the rights and duties of the parties, unspecified damages and rescission of alleged material modifications of plaintiffs' franchise agreements. The complaint contained allegations of fraud, breach of a fiduciary duty and breach of a third party beneficiary contract in connection with certain payments that the Company received from suppliers and sought unspecified damages, interest, punitive damages and an accounting. However, on August 31, 1998, the court granted the Company's request for summary judgment on all claims regarding an accounting, conversion, fraud, breach of fiduciary duty and breach of third party beneficiary contract. The remaining claims of unfair business practices, violation of the California Corporations Code and interference with franchisees' right of association are set for trial in March 1999. Management

believes that its policies are lawful and that it has satisfied any obligation to its franchisees.

On December 10, 1996, a suit was filed by the Company's Mexican licensee, Foodmex, Inc., in the U.S. District Court in San Diego, California against the Company and its international franchising subsidiary. Foodmex formerly operated several Jack in the Box franchise restaurants in Mexico, but its licenses were terminated by the Company for, among other reasons, chronic insolvency and failure to meet operational standards. The Foodmex suit alleges wrongful termination of its master license, breach of contract and unfair competition and seeks an injunction to prohibit termination of its license as well as unspecified monetary damages. The Company and its subsidiary counterclaimed and sought a preliminary injunction against Foodmex. On March 28, 1997, the court granted the Company's request for an injunction, held that the Company was likely to prevail in its suit, and ordered Foodmex to immediately cease using the Jack in the Box marks and proprietary operating systems. On June 30, 1997, the court held Foodmex and its president in contempt of court for failing to comply with the March 28, 1997 order. On February 24, 1998, the Court issued an order dismissing Foodmex's complaint without prejudice. In March 1998, Foodmex filed a Second Amended Complaint in the U.S. District Court in San Diego, California alleging contractual, tort and law violations arising out of the same business relationship and seeking damages in excess of \$10 million, attorneys fees and costs. The Company believes such allegations are without merit and will defend the action vigorously.

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The Company is also subject to normal and routine litigation. The amount of liability from the claims and actions described above cannot be determined with certainty, but in the opinion of management, the ultimate liability from all pending legal proceedings, asserted legal claims and known potential legal claims which are probable of assertion should not materially affect the results of operations and liquidity of the Company.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth fiscal quarter ended September 27, 1998.

#### ITEM 5. MARKET FOR RESIGTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The following table sets forth the high and low closing sales prices for the Company's common stock during the quarters indicated, as reported on the New York Stock Exchange-Composite Transactions:

	16 weeks ended	12 weeks ended		l
	Jan. 19, 1997	Apr. 13, 1997		Sept. 28, 1997
High		\$ 12.25 9.13		\$ 20.69
	16 weeks ended	12	weeks ended	l
	Jan. 18, 1998	Apr. 12, 1998	July 5, 1998	Sept. 27, 1998
High		\$ 20.63 15.25		\$ 17.63 13.00

Foodmaker has not paid any cash or other dividends (other than the issuance of the Rights, as described in Note 8 to the Consolidated Financial Statements) during its last two fiscal years and does not anticipate paying dividends in the foreseeable future. The Company's credit agreements prohibit and its public debt instruments restrict the Company's right to declare or pay dividends or make

other distributions with respect to shares of its capital stock.

As of September 27, 1998, there were approximately 600 stockholders of record.

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#### ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data of the Company for each of the five 52-week periods ended September 27, 1998 are extracted or derived from financial statements which have been audited by KPMG Peat Marwick LLP, independent auditors. Results of operations for Chi-Chi's, Inc. ("Chi-Chi's") are included through January 27, 1994, when Chi-Chi's was sold. The Company's fiscal year is 52 or 53 weeks, ending the Sunday closest to September 30.

	Fiscal Year					
	1998		1996			
Statement of Operations Data:		(Dollars in thousands, except per share data)				
Revenues: Restaurant sales Distribution and other sales Franchise rents and royalties Other revenues (1).	\$1,112,005 26,407 35,904 49,740	\$ 986,583 45,233 35,426 4,500			\$ 843,038 171,711 33,740 4,837	
Total revenues	1,224,056	1,071,742	1,062,822	1,018,716	1,053,326	
Costs of revenues		905,742	919,211	903,479	950,952 2,108	
expenses (3)	91,583 33,058	80,438 40,359	72,134 46,126		78,323 55,201	
Earnings (loss) before income taxes and extraordinary item	104,453 33,400	45,203 9,900	25,351 5,300	(68,458) 500	(33,258)	
Earnings (loss) before extraordinary item	\$ 71,053 ======	\$ 35,303 ======	\$ 20,051	\$ (68,958) =======	\$ (36,268) =======	
Earnings (loss) per share before extraordinary item (4): Basic	\$ 1.82 1.77	\$ .91	\$ .52 .51	\$ (1.78) (1.78)		
Balance Sheet Data (at end of period): Total assets		346,191	\$ 653,638 396,340 51,384		\$ 740,285 447,822 100,051	

<sup>&</sup>lt;FN> <F1> Includes the recognition of a \$45.8 million Litigation Settlement in 1998 as described in Note 10 to the Consolidated Financial Statements of the Company.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Results of Operations

All comparisons under this heading between 1998, 1997 and 1996 refer to the 52-week periods ended September 27, 1998, September 28, 1997 and September 29, 1996, respectively, unless otherwise indicated.

<sup>&</sup>lt;F2> Reflects the complete write-off of the Company's \$57.2 million
 investment in Family Restaurants, Inc. ("FRI") in 1995.
<F3> Includes the recognition of an \$8.0 million stockholders' lawsuit

settlement in 1995.

<sup>&</sup>lt;F4> Restated to conform with the provisions of Statement of Financial Accounting Standards ("SFAS") No. 128, Earnings per Share, issued by the Financial Accounting Standards Board ("FASB") and adopted by the Company beginning in 1998.

Company-operated restaurant sales were \$1,112.0 million, \$986.6 million and \$892.0 million in 1998, 1997 and 1996, respectively. Restaurant sales improved from the prior year by \$125.4 million, or 12.7%, in 1998 and \$94.6 million, or 10.6%, in 1997, reflecting increases in both the average number of Company-operated restaurants and in per store average ("PSA") sales. The average number of Company-operated restaurants grew to 998 in 1998 from 900 in 1997 and 868 in 1996 as the pace of new restaurant openings increased to 102 in 1998 from 75 in 1997 and 26 in 1996. PSA sales for comparable restaurants increased 2.8% in 1998 and 6.5% in 1997 compared to the respective prior year, due to increases in both the number of transactions and the average transaction amounts. Restaurant sales improvements are attributed to the Company's two-tier marketing strategy featuring both premium sandwiches and value-priced alternatives, as well as to a popular brand-building advertising campaign that features the Company's fictional founder, "Jack".

Distribution and other sales of food and supplies were \$26.4 million, \$45.2 million and \$132.4 million in 1998, 1997 and 1996, respectively. The decline in distribution sales is a result of two factors. A distribution contract with Chi-Chi's, Inc. ("Chi-Chi's") was not renewed when it expired in May 1997. Sales to Chi-Chi's restaurants were \$35.3 million in 1997 and \$65.1 million in 1996. Also, in 1996 Jack in the Box franchisees formed a purchasing cooperative and contracted with another supplier for distribution services. Most franchisees elected to participate in the cooperative. Sales to franchisees and others were \$26.4 million in 1998, \$9.9 million in 1997 and \$67.3 million in 1996, reflecting in 1998 an increase in the number of restaurants serviced by the Company's distribution division. Because distribution is a low-margin business, the net loss of distribution revenues since 1996 did not have a material impact on the results of operations or financial condition of the Company.

Franchise rents and royalties were \$35.9 million, \$35.4 million and \$34.0 million in 1998, 1997 and 1996, respectively, slightly more than 10% of sales at franchise-operated restaurants in each of those years. Franchise restaurant sales were \$345.9 million in 1998, \$352.2 million in 1997 and \$337.0 million in 1996. The percentage of sales in 1998 was fractionally higher due to increases in percentage rents at certain franchised restaurants.

In 1998, other revenues, typically interest income from investments and notes receivable, also included the net Litigation Settlement of \$45.8 million described in Note 10 to the Consolidated Financial Statements. Excluding this unusual item, other revenues declined slightly to \$4.0 million in 1998 from \$4.5 million in 1997 and \$4.3 million in 1996.

### Costs and Expenses

Restaurant costs of sales, which include food and packaging costs, increased with sales growth and the addition of Company-operated restaurants to \$358.6 million in 1998 from \$327.2 million in 1997 and \$291.0 million in 1996. As a percent of restaurant sales, costs of sales were 32.2% in 1998, 33.2% in 1997 and 32.6% in 1996. The restaurant costs of sales percentage decreased in 1998 compared to 1997 primarily due to favorable ingredient costs, principally beef, pork and beverages, offset partially by increased produce and cheese costs. The percentage increase in 1997 compared to 1996 was principally due to the cost of improved french fries, higher food costs of certain discount promotions and commodity cost increases, primarily pork and dairy.

Restaurant operating costs were \$587.6 million, \$510.2 million and \$478.0 million in 1998, 1997 and 1996, respectively. As a percent of restaurant sales, operating costs were 52.8% in 1998, 51.7% in 1997 and 53.6% in 1996. Restaurant operating costs percentage increased in 1998 compared to 1997 primarily reflecting higher labor costs due to increases in minimum wage, initial training for operational improvements and industry-wide labor shortages. Additionally, new restaurant preopening costs increased approximately .2% of sales, principally due to an increase in new restaurants. Operating costs percentage declined in 1997 compared to 1996 primarily due to labor efficiencies and lower

percentages of occupancy and other operating expenses. While occupancy and other operating expenses increase with the addition of each new restaurant, such expenses for existing restaurants have increased at a slower rate than the increase in PSA restaurant sales.

Costs of distribution and other sales were \$25.7 million in 1998, \$44.8 million in 1997 and \$130.2 million in 1996, reflecting declines in distribution sales. Costs of distribution and other sales have declined as a percent of such sales to 97.4% in 1998 from 99.0% in 1997 and 98.4% in 1996. In 1997 such costs included \$.4 million in expenses related to the closure of a distribution center which had been used principally to distribute to Chi-Chi's restaurants. Excluding this charge in 1997, costs were 98.1% of sales. The 1998 distribution margin improved primarily due to the loss of the lower margin Chi-Chi's distribution business.

Franchised restaurant costs, which consist principally of rents and depreciation on properties leased to franchisees and other miscellaneous costs, were \$23.0 million, \$23.6 million and \$20.0 million in 1998, 1997 and 1996, respectively. The increases in franchised restaurant costs in 1998 and 1997 from 1996 are primarily due to higher franchise-related legal expenses.

Selling, general and administrative expenses were \$91.6 million, \$80.4 million and \$72.1 million in 1998, 1997 and 1996, respectively. Advertising and promotion costs were \$58.3 million in 1998, \$51.9 million in 1997 and \$47.2 million in 1996, representing approximately 5.3% of sales in each year. The Company received from suppliers cooperative advertising funds of approximately .5% of restaurant sales in each year. In 1998 general, administrative and other costs included a non-cash charge of approximately \$8 million primarily related to facilities and customer service improvement projects. Excluding the non-cash charge and cooperative advertising funds, general, administrative and other costs were approximately 2.7% of revenues in 1998, exclusive of the Litigation Settlement income, 3.1% in 1997 and 2.8% in 1996. General and administrative expenses in 1997 reflect higher legal costs, expenses and write-offs related to tests of new concepts and other general increases, offset in part by a reduction in bad debt expense related to decreased accounts and notes receivable.

Interest expense declined to \$33.1 million in 1998 from \$40.4 million in 1997 and \$46.1 million in 1996, principally due to a reduction in total debt outstanding and lower interest rates. In May 1996, the Company retired \$42.8 million of its 14 1/4% senior subordinated notes. In September 1997, the Company repaid \$50 million of its 9 1/4% senior notes due 1999. In 1998 the Company completed a refinancing plan, thereby reducing total debt, including current maturities, by \$26 million during the fiscal year. See "Liquidity and Capital Resources."

The tax provisions reflect effective annual tax rates of 32%, 22% and 21% of pre-tax earnings in 1998, 1997 and 1996, respectively. The low effective income tax rates in each year result from the Company's ability to realize previously unrecognized tax benefits as the Company's profitability has improved.

In 1998 the Company incurred an extraordinary loss of \$7.0 million, less income tax benefits of \$2.6 million, on the early extinguishment of \$125 million each of its 9 1/4% senior notes and its 9 3/4% senior subordinated notes. In 1997 the Company incurred a similar extraordinary loss of \$1.6 million, less income tax benefits of \$.3 million, on the early repayment of \$50 million of the 9 1/4% senior notes.

Net earnings were \$66.7 million, or \$1.66 per diluted share, in 1998, \$34.1 million, or \$.86 per diluted share, in 1997 and \$20.1 million, or \$.51 per diluted share in 1996. In 1998 net earnings included an unusual increase of \$25.6 million, or \$.64 per diluted share, net of taxes, resulting from the Litigation Settlement income offset by the aforementioned non-cash charge, and the extraordinary loss of \$4.4 million, or \$.11 per share. Excluding these unusual and extraordinary items, earnings in 1998 were \$45.4 million, or \$1.13 per diluted share, a 29% increase from \$35.3 million, or \$.89 per diluted share,

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#### Liquidity and Capital Resources

Cash and cash equivalents decreased \$18.6 million to approximately \$9.9 million at September 27, 1998 from \$28.5 million at the beginning of the fiscal year. The decrease reflects, among other items, cash flows from operations of \$150.5 million including the Litigation Settlement, less capital expenditures and other investing activities of \$120.8 million. Cash was also used to reduce long-term debt in the refinancing plan and to repurchase common stock as described below.

The Company's working capital deficit increased \$50.2 million to \$143.3 million at September 27, 1998 from \$93.1 million at September 28, 1997, principally due to the decrease in cash and cash equivalents and increases in accounts payable and accrued liabilities. The Company and the restaurant industry in general, maintain relatively low levels of accounts receivable and inventories and vendors grant trade credit for purchases such as food and supplies. The Company also continually invests in its business through the addition of new units and refurbishment of existing units, which are reflected as long-term assets and not as part of working capital.

On April 1, 1998, the Company entered into a new revolving bank credit agreement, which provides for a credit facility expiring in 2003 of up to \$175 million, including letters of credit of up to \$25 million. At September 27, 1998, the Company had borrowings of \$97.5 million and approximately \$71.9 million of availability under the agreement.

Beginning in September 1997, the Company initiated a refinancing plan to reduce and restructure its debt. At that time, the Company prepaid \$50 million of its 9 1/4% senior notes due 1999 using available cash. In 1998 the Company repaid the remaining \$125 million of its 9 1/4% senior notes and all \$125 million of its 9 3/4% senior subordinated notes due 2002.

In order to fund these repayments, the Company completed on April 14, 1998, a private offering of \$125 million of 8 3/8% senior subordinated notes due 2008, redeemable beginning 2003. Additional funding sources included available cash, as well as bank borrowings under the new bank credit facility. The Company expects that annual interest expense will be reduced by over \$10 million from 1997 levels due to the reduction in debt and lower interest rates on the new debt. Total debt outstanding decreased to \$321.7 million at September 27, 1998 from \$347.7 million at the beginning of the fiscal year and \$398.2 million at September 29, 1996.

The Company is subject to a number of covenants under its various debt instruments including limitations on additional borrowings, capital expenditures, lease commitments and dividend payments, and requirements to maintain certain financial ratios, cash flows and net worth. The bank credit facility is secured by a first priority security interest in certain assets and properties of the Company. In addition, certain of the Company's real estate and equipment secure other indebtedness.

The Company requires capital principally to grow the business through new restaurant construction, as well as to maintain, improve and refurbish existing restaurants, and for general operating purposes. The Company's primary sources of liquidity are expected to be cash flows from operations, the revolving bank credit facility, and the sale and leaseback of restaurant properties. An additional potential source of liquidity is the conversion of Company-operated restaurants to franchised restaurants.

Based upon current levels of operations and anticipated growth, the Company expects that sufficient cash flows will be generated from operations so that, combined with other financing alternatives available, including utilization of cash on hand, bank credit facilities, the sale and leaseback of restaurants and financing opportunities, the Company will be able to meet debt service, capital expenditure and working capital requirements.

Although the amount of liability from claims and actions described in Note 10 of the Consolidated Financial Statements cannot be determined with certainty, management believes the ultimate liability of such claims and actions should not materially affect the results of operations and liquidity of the Company.

On July 23, 1998, the Company's Board of Directors authorized the purchase of the Company's outstanding common stock in the open market for an aggregate amount not to exceed \$20 million. At September 27, 1998, the Company had acquired 1,416,320 shares for an aggregate cost of \$20 million.

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#### Seasonality

The Company's restaurant sales and profitability are subject to seasonal fluctuations and are traditionally higher during the spring and summer months because of factors such as increased travel and improved weather conditions which affect the public's dining habits.

#### Year 2000 Compliance

Historically, most computer databases, as well as embedded microprocessors in computer systems and industrial equipment, were designed with date data using only two digits of the year. Most computer programs, computers, and embedded microprocessors controlling equipment were programmed to assume that all two digit dates were preceded by "19," causing "00" to be interpreted as the year 1900. This formerly common practice now could result in a computer system or embedded microprocessor which fails to recognize properly a year that begins with "20," rather than "19." This in turn could result in computer system miscalculations or failures, as well as failures of equipment controlled by date sensitive microprocessors, and is generally referred to as the "Year 2000" issue.

The Company's State of Year 2000 Readiness. In 1995 the Company began to formulate a plan to address its Year 2000 issues. The Company's Year 2000 plan now involves five phases: 1) Awareness, 2) Assessment, 3) Remediation, 4) Testing and 5) Implementation.

Awareness involves helping employees who deal with the Company's computer assets, and managers, executives and directors to understand the nature of the Year 2000 problem. Assessment involves the identification and inventory of the Company's information technology ("IT") systems and embedded microprocessor technology ("ET") and the determination as to whether such technology will properly recognize a year that begins with "20," rather than "19." IT/ET systems that, among other things, properly recognize a year beginning with "20" are said to be "Year 2000 ready." Remediation involves the repair or replacement of IT/ET systems that are not Year 2000 ready. Testing involves the testing of repaired or replaced IT/ET systems. Implementation is the installation and integration of remediated and tested IT/ET systems.

The phases overlap substantially. The Company has made substantial progress in the Awareness, Assessment, Remediation and Testing phases and has completed implementation of a number of systems.

Awareness and Assessment. The Company has established an ad hoc Committee of the Board of Directors and multiple management teams which are responsible for the Company's activities in addressing the Year 2000 issue. The Company has also sent letters to more than 2,600 of its vendors of goods and services to bring the Year 2000 issue to their attention and to assess their readiness. The Company has advised its franchisees (who operate approximately 25% of system restaurants) that they are required to be Year 2000 ready by December 31, 1999 and has provided video information and regional presentations regarding Year 2000 issues. The Company has invited franchisees to participate on a Year 2000 team. While the Awareness and Assessment phases will continue into the Year 2000, they are substantially complete at this time.

Remediation, Testing and Implementation. Although Remediation, Testing and Implementation will be substantially completed during 1999, some systems identified as noncritical may not be addressed until after January 2000. The following table describes by category and status, major identified IT applications.

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#### Remediation Status

Category	_	In Process	J . ,
Mainframe(2)			
Third party developed software	67%	33%	_
Internally developed software	69%	28%	3%
Hardware	-	100%	-
Desktop(3)			
Third party developed software	73%	25%	2%
Internally developed software	29%	66%	5%
Corporate hardware	-	100%	_
Restaurant hardware	-	100%	-
Distribution Systems(4)			
Third party developed software	_	100%	_
Internally developed software	_	100%	_
Hardware	-	100%	-

- (1) Critical systems will be repaired or replaced during 1999.
- (2) The Company expects to have completed Remediation, Testing and Implementation for both internal and third party mainframe hardware and software by Fall 1999.
- (3) A substantial portion of the computer hardware in the corporate offices is being replaced and the remainder is being otherwise remediated. The Company will replace personal computers and install remediated software in Company restaurants on an established schedule during 1999; nearly all are expected to be completed by August.
- (4) IT systems in the Company's six distribution centers will be replaced on an established schedule during 1999.

Embedded Technology. The Company has identified categories of critical restaurant equipment in which ET may be found, has sent letters to the majority of the vendors of such equipment and is in the process of identifying the remaining vendors. Although many have not responded, the responses the Company has received to date have identified only one type of equipment with date sensitive ET that the Company believes should be replaced. Replacement components are currently being tested and are expected to be implemented in Company restaurants during 1999. The Company continues to evaluate information in letter responses and other materials received from vendors, on web sites, and from other sources, in identifying date sensitive ET.

Vendors of Important Goods and Services. The Company has identified and sent letters to approximately 2,700 key vendors in an attempt to gain assurance of vendors' Year 2000 readiness. As of November 9, 1998, the Company has received responses concerning Year 2000 readiness from about one third of those vendors. The Company is in the process of identifying which of those vendors it considers to be critical to its business. The Company expects to continue discussions with the critical vendors of goods and services throughout 1999 to attempt to ensure the uninterrupted supply of goods and services and to develop contingency plans in the event of the failure of any of such vendors to become and remain Year 2000 ready.

The Company's Franchisees. At September 27, 1998, 338 restaurants were operated by franchisees in the United States. Seven restaurants were operated by franchisees outside the United States. The Company has completed an assessment of the Year 2000 readiness of the personal computers it has leased to approximately 80% of franchised restaurants in the United States, together with software it has licensed them to use. Such computers and software were determined not to be Year 2000 ready and will be replaced with compliant computers and remediated software at franchisees' expense during 1999. The Company has advised its franchisees, both domestic and international, that they are required to be Year 2000 ready by December 31, 1999.

The Costs to Address the Company's Year 2000 Issues. The Company estimates that it has incurred costs of approximately \$8 million to date for the Awareness, Assessment, Remediation, Testing and Implementation phases of its Year 2000 plan. Approximately \$5 million was spent during fiscal 1998. These amounts have come principally from the general operating and capital budgets of the Company's Management Information Systems department.

The Company currently estimates the total costs of completing its Year 2000 plan, including costs incurred to date, to be approximately \$13 million, approximately 25% relating to new systems which have been or will be capitalized. Some planned system replacements, which will provide significant future benefits, were accelerated due to the Year 2000 and have resulted in increased IT spending. This estimate is based on currently available information and will be updated as the Company continues its assessment of third party relationships, proceeds with its testing and implementation, and designs contingency plans.

The Risks of the Company's Year 2000 Issues. If any IT or ET systems critical to the Company's operations have been overlooked in the Assessment, Remediation, Testing or Implementation phases, if any of the Company's remediated internal computer systems are not successfully remediated, or if a significant number of the Company's franchisees do not become Year 2000 ready in a timely manner, there could be a material adverse effect on the Company's results of operations, liquidity and financial condition of a magnitude which the Company has not yet fully analyzed.

In addition, the Company has not yet been assured that (1) the computer systems of all of its key vendors will be Year 2000 ready in a timely manner or that (2) the computer systems of third parties with which the Company's computer systems exchange data will be Year 2000 ready both in a timely manner and in a manner compatible with continued data exchange with the Company's computer systems. If the vendors of the Company's most important goods and services, or the suppliers of the Company's necessary energy, telecommunications and transportation needs, fail to provide the Company with (1) the materials and services which are necessary to produce, distribute and sell its products, (2) the electrical power and other utilities necessary to sustain its operations, or (3) reliable means of transporting supplies to its restaurants and franchisees, such failure could have a material adverse effect on the results of operations, liquidity and financial condition of the Company.

The Company's Contingency Plan. The Company is in the initial stages of developing a business contingency plan to address both unavoided and unavoidable Year 2000 risks. Although the Company expects to have the plan well developed by late summer 1999, enhancements and revisions will be continuously considered and implemented, as appropriate, throughout the remainder of the year and into the year 2000.

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#### New Accounting Standards

In June 1997, the FASB issued SFAS 130, Reporting Comprehensive Income. This Statement establishes standards for reporting and display of comprehensive income and its components (revenues, expenses, gains and losses) in a full set of general-purposes financial statements and is effective for fiscal years beginning after December 15, 1997. Reclassification of financial statements for

earlier periods provided for comparative purposes is required. SFAS 130, requiring only additional informational disclosures, is effective for the Company's fiscal year ending October 3, 1999.

In June 1997, the FASB issued SFAS 131, Disclosures about Segments of an Enterprise and Related Information. SFAS 131 establishes standards for the way that public business enterprises report information about operating segments in annual financial statements and requires that enterprises report selected information about operating segments in interim financial reports issued to stockholders. This Statement is effective for fiscal years beginning after December 15, 1997. In the initial year of application, comparative information for earlier years is required to be restated. SFAS 131, requiring only additional informational disclosures, is effective for the Company's fiscal year ending October 3, 1999.

In June 1998, the FASB issued SFAS 133, Accounting for Derivative Instruments and Hedging Activities, which establishes accounting and reporting standards for derivative instruments and hedging activities. SFAS 133 requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. This Statement is effective for all fiscal years beginning after June 15, 1999. SFAS 133 is effective for the Company's fiscal year ending October 1, 2000 and is not expected to have a material effect on the Company's financial position or results of operations.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's primary exposure relating to financial instruments is to changes in interest rates. The Company uses interest rate swap agreements to reduce exposure to interest rate fluctuations. At September 27, 1998, the Company had a \$25 million notional amount interest rate swap agreement expiring in June 2001. This agreement effectively converts a portion of the Company's variable rate bank debt to fixed rate debt and has a pay rate of 6.88%.

At September 27, 1998, a hypothetical one percentage point increase in short-term interest rates would result in a reduction of \$.7 million in annual pre-tax earnings. The estimated reduction is based on holding the unhedged portion of bank debt at its September 27, 1998 level.

At September 27, 1998, the Company had no other material financial instruments subject to significant market exposure.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The consolidated financial statements and related financial information required to be filed are indexed on page F-1 and are incorporated herein.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

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#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The following table sets forth the name, age (as of January 1, 1999) and position of each person who is a director or executive officer of the Company.

Name	Age	Positions
Robert J. Nugent(3)(6)	57	President, Chief Executive Officer and Director
Charles W. Duddles	58	Executive Vice President, Chief Financial Officer, Chief Administrative Officer and Director

Reillieth R. Williams	30	Executive vice Flesident,
		Marketing and Operations
Lawrence E. Schauf	53	Executive Vice President and
		Secretary
Donald C. Blough	50	Vice President, Chief Information
		Officer
Bruce N. Bowers	52	Vice President, Logistics
Carlo E. Cetti	54	Vice President, Human Resources and
		Strategic Planning
Bradford R. Haley	40	Vice President, Marketing
		Communications
William F. Motts	55	Vice President, Restaurant Development
Paul L. Schultz	44	Vice President, Operations and
		Domestic Franchising
David M. Theno, Ph.D.	48	Vice President, Quality Assurance,
		Research and Development and Product
		Safety
Linda A. Vaughan	40	Vice President, Products, Promotions
-		and Consumer Research
Charles E. Watson	43	Vice President, Real Estate and
		Construction
Darwin J. Weeks	52	Vice President, Controller and
		Chief Accounting Officer
Jack W. Goodall(3)(4)(5)	60	Chairman of the Board
Michael E. Alpert(4)(5)	56	Director
Jay W. Brown (2) (3) (6)	53	Director
Paul T. Carter(1)(2)(6)	76	Director
Edward Gibbons(1)(4)	62	Director
Murray H. Hutchison(1)(2)(5)	60	Director
L. Robert Payne(1)(4)	65	Director

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Executive Vice President,

Kenneth R. Williams

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Mr. Nugent has been President and Chief Executive Officer of the Company since April 1996. He was Executive Vice President of the Company from February 1985 to April 1996 and President and Chief Operating Officer of Jack in the Box from May 1988 to April 1996. He has been a director since February 1988. Mr. Nugent has 19 years of experience with the Company in various executive and operations positions.

Mr. Duddles has been Executive Vice President and Chief Administrative Officer of the Company since May 1988. He has been Chief Financial Officer of the Company since October 1985 and was Senior Vice President from October 1985 to May 1988. He has been a director since February 1988. Mr. Duddles has 19 years of experience with the Company in various finance positions.

Mr. Williams has been Executive Vice President of the Company since May 1996. He was Senior Vice President of the Company from January 1993 to May 1996 and Executive Vice President of Marketing and Operations of Jack in the Box from November 1994 to May 1996. He was Executive Vice President of Operations for Jack in the Box from May 1988 until November 1994. Mr. Williams has 33 years of experience with the Company in various operations positions.

Mr. Schauf has been Executive Vice President and Secretary of the Company since August 1996. Prior to joining Foodmaker he was Senior Vice President, General Counsel and Secretary of Wendy's International, Inc. from February 1991 to August 1996. He was previously Vice President, General Counsel and Secretary of Wendy's International, Inc. from September 1987 to February 1991.

<sup>(1)</sup> Member of the Audit Committee.

<sup>(2)</sup> Member of the Compensation Committee.

<sup>(3)</sup> Member of the Executive Committee.

<sup>(4)</sup> Member of the Finance Committee.

<sup>(5)</sup> Member of the Nominating and Governance Committee.

<sup>(6)</sup> Member of the Year 2000 Ad Hoc Committee.

Mr. Blough has been Vice President, Chief Information Officer (formerly Vice President, Management Information Systems) of the Company since August 1993 and was previously Division Vice President, Systems Development from June 1990 to August 1993. Mr. Blough has 20 years of experience with the Company in various management information systems positions.

Mr. Bowers has been Vice President, Logistics (formerly Purchasing and Distribution) of the Company, since April 1982. Mr. Bowers has 29 years of experience with the Company in various manufacturing, purchasing and distribution positions.

Mr. Cetti has been Vice President, Human Resources and Strategic Planning of the Company since March 1994. He was previously Vice President, Training and Risk Management, from December 1992 to March 1994. Mr. Cetti has 18 years of experience with the Company in various human resources and training positions.

Mr. Haley has been Vice President of Marketing Communications of the Company since February 1995. He was previously Division Vice President, Marketing Communications from October 1992 until February 1995. Prior to joining the Company, he was a marketing consultant, principally on the development of new retail food products, from November 1991 to October 1992.

Mr. Motts has been Vice President of Restaurant Development of the Company since September 1988. Mr. Motts has 16 years of experience with the Company in various restaurant development positions.

Mr. Schultz has been Vice President of the Company since May 1988 and Vice President of Operations and Domestic Franchising for Jack in the Box since November 1994. He was Vice President of Domestic Franchising for Jack in the Box from October 1993 until November 1994. He was previously Vice President of Jack in the Box Operations-Division I from May 1988 to October 1993. Mr. Schultz has 25 years of experience with the Company in various operations positions.

Dr. Theno has been Vice President, Quality Assurance, Research and Development and Product Safety of the Company since April 1994. He was Vice President, Quality Assurance and Product Safety from March 1993 to April 1994. Prior to joining Foodmaker, he was previously Managing Director and Chief Executive Officer of Theno & Associates, Inc., an agribusiness consulting firm, from January 1990 to March 1993 and Director of Technical Services for Foster Farms from March 1982 to December 1989.

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Ms. Vaughan has been Vice President, Products, Promotions and Consumer Research of the Company since February 1996. She was Division Vice President, New Products and Promotions from November 1994 until February 1996. Previously, she was Manager, Product Marketing from October 1993 until November 1994 and Manager Franchise Analysis from November 1992 to October 1993. Ms. Vaughan has 11 years of experience with the Company in various operations and finance positions.

Mr. Watson has been Vice President, Real Estate and Construction of the Company since April 1997. From July 1995 to March 1997, he was Vice President, Real Estate and Construction of Boston Chicken, Inc. He was Division Vice President, Real Estate and Construction of the Company from November 1991 through June 1995. Mr. Watson has 13 years of experience with the Company in various real estate and construction positions.

Mr. Weeks has been Vice President, Controller and Chief Accounting Officer of the Company since August 1995 and was previously Division Vice President and Assistant Controller of the Company from April 1982 through July 1995. Mr. Weeks has been employed by the Company in various finance positions for 22 years.

Mr. Goodall has been Chairman of the Board since October 1985. For more than five years prior to his retirement in April 1996, he was President and Chief Executive Officer of the Company. Mr. Goodall is a director of Ralcorp Holdings, Inc.

Mr. Alpert has been a director of the Company since August 1992. Mr. Alpert was a partner in the San Diego office of the law firm of Gibson, Dunn & Crutcher LLP for more than 5 years prior to his retirement in August 1992. He is currently Advisory Counsel to Gibson, Dunn & Crutcher LLP. Gibson, Dunn & Crutcher LLP provides legal services to the Company from time to time.

Mr. Brown has been a director of the Company since February 1996. He is currently a principal with Westgate Group, LLC. From April 1996 to September 1998, Mr. Brown was President and CEO of Protein Technologies International, Inc., the world's leading supplier of soy-based proteins to the food and paper processing industries. He was Chairman and CEO of Continental Baking Company from October 1984 to July 1995 and President of Van Camp Seafood Company from August 1983 to October 1984. From July 1981 through July 1983, he served as Vice President of Marketing for Jack in the Box.

Mr. Carter has been a director of the Company since June 1991. Mr. Carter has been an insurance consultant for the Government Division of Corroon & Black Corporation since February 1987. From February 1987 until December 1990, he was also a consultant to the San Diego Unified School District on insurance matters. He retired in February 1987 as Chairman and Chief Executive Officer of Corroon & Black Corporation, Southwestern Region and as Director and Senior Vice President of Corroon & Black Corporation, New York. Mr. Carter is a director of Borrego Springs National Bank.

Mr. Gibbons has been a director of the Company since October 1985 and has been a general partner of Gibbons, Goodwin, van Amerongen, an investment banking firm for more than five years preceding the date hereof. Mr. Gibbons is also a director of Robert Half International, Inc., Menlo Park, California, and Summer Winds Garden Centers, Inc., Boise, Idaho.

Mr. Hutchison has been a director of the Company since May 1998. He served 18 years as Chief Executive Officer and Chairman of International Technology Corp., one of the largest publicly traded environmental engineering firms in the U.S., until his retirement in 1994. Mr. Hutchison is a director of Sunrise Medical, Inc., Cadiz Land Company Inc., Epic Solutions, and the Huntington Hotel Corp.

Mr. Payne has been a director of the Company since August 1986. He has been President and Chief Executive Officer of Multi-Ventures, Inc. since February 1976 and was Chairman of the Board of Grossmont Bank, a wholly-owned subsidiary of Bancomer, S.A., from February 1974 until October 1995. Multi Ventures, Inc. is a real estate development and investment company that is also the managing partner of the San Diego Mission Valley Hilton and the Hanalei Hotel. He was a principal in the Company prior to its acquisition by its former parent, Ralston Purina Company, in 1968.

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#### ITEM 11. EXECUTIVE COMPENSATION

That portion of Foodmaker's definitive Proxy Statement appearing under the captions "Executive Compensation" to be filed with the Commission pursuant to Regulation 14A within 120 days after September 27, 1998 and to be used in connection with its 1999 Annual Meeting of Stockholders is hereby incorporated by reference.

#### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

That portion of Foodmaker's definitive Proxy Statement appearing under the caption "Security Ownership of Certain Beneficial Owners and Management" to be filed with the Commission pursuant to Regulation 14A within 120 days after September 27, 1998 and to be used in connection with its 1999 Annual Meeting of Stockholders is hereby incorporated by reference.

That portion of Foodmaker's definitive Proxy Statement appearing under the caption "Certain Transactions" to be filed with the Commission pursuant to Regulation 14A within 120 days after September 27, 1998 and to be used in connection with its 1999 Annual Meeting of Stockholders is hereby incorporated by reference.

- ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K
- ITEM 14(a)(1) Financial Statements. See the index to consolidated financial statements on page F-1 of this report.
- ITEM 14(a)(2) Financial Statement Schedules. Not applicable.

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#### ITEM 14(a)(3) Exhibits.

Number Description	
3.1 Restated Certificate of Incorporation(5)	
3.2 Restated Bylaws (4)	
4.1 Indenture for the 8 3/8% Senior Subordinated Notes	
due 2008(7)	.1.44
(Instruments with respect to the registrant's long-term de excess of 10% of the total assets of the registrant and it	
subsidiaries on a consolidated basis have been omitted. Th	
agrees to furnish supplementally a copy of any such instru	-
Commission upon request.)	americ co circ
10.1.1 Revolving Credit Agreement dated as of April 1,	
1998 by and between Foodmaker, Inc. and the Banks named th	nerein(7)
10.1.2 First Amendment dated as of August 24, 1998 to the Revolvi	ing Credit
Agreement dated as of April 1, 1998 by and between Foodmak	er, Inc. and
the Banks named therein	
10.2 Purchase Agreements dated as of January 22, 1987 between F	•
Inc. and FFCA/IIP 1985 Property Company and FFCA/IIP 1986	Property
Company(1)	,
10.3 Land Purchase Agreements dated as of February 18, 1987, by	
between Foodmaker, Inc. and FFCA/IPI 1984 Property Company	
1985 Property Company and Letter Agreement relating theret 10.4 Amended and Restated 1992 Employee Stock Incentive Plan(6)	
10.4 Amended and Restated 1992 Employee Stock Incentive Flan(6) 10.5 Capital Accumulation Plan for Executives(2)	
10.6 Supplemental Executive Retirement Plan(2)	
10.7 Performance Bonus Plan	
10.8 Deferred Compensation Plan for Non-Management Directors (3)	
10.9 Non-Employee Director Stock Option Plan(3)	
10.10 Form of Compensation and Benefits Assurance Agreement for	
Executives (5)	
23.1 Consents of KPMG Peat Marwick LLP	
Financial Data Schedule (included only with electronic fil	ling)

<sup>(1)</sup> Previously filed and incorporated herein by reference from registrant's Registration Statement on Form S-1 (No. 33-10763) filed February 24, 1987.

<sup>(2)</sup> Previously filed and incorporated herein by reference from registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 1990.

<sup>(3)</sup> Previously filed and incorporated herein by reference from registrant's Definitive Proxy Statement dated January 17, 1995 for the Annual Meeting of Stockholders on February 17, 1995.

<sup>(4)</sup> Previously filed and incorporated herein by reference from registrant's Current Report on Form 8-K as of July 26, 1996.

<sup>(5)</sup> Previously filed and incorporated herein by reference from registrant's Annual Report on Form 10-K for the fiscal year ended September 29, 1996.

<sup>(6)</sup> Previously filed and incorporated herein by reference from registrant's Definitive Proxy Statement dated January 12, 1996 for the Annual Meeting of Stockholders on February 14, 1997.

<sup>(7)</sup> Previously filed and incorporated herein by reference from registrant's Quarterly Report on Form 10-Q for the quarter ended April 12, 1998.

- ITEM 14(c) All required exhibits are filed herein or incorporated by reference as described in Item 14(a)(3).

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#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### FOODMAKER, INC.

By: CHARLES W. DUDDLES

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Charles W. Duddles Executive Vice President, Chief Financial Officer, Chief

Administrative Officer and Director

Date: November 25, 1998

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
JACK GOODALL Jack Goodall	Chairman of the Board	November 25, 1998
ROBERT J. NUGENT Robert J. Nugent	Chief Executive Officer, President and Director (Principal Executive Officer)	November 25, 1998
CHARLES W. DUDDLES Charles W. Duddles	Executive Vice President, Chief Financial Officer, Chief Administrative Officer and Director (Principal Financial Officer)	November 25, 1998
DARWIN J. WEEKS Darwin J. Weeks	Vice President, Controller and Chief Accounting Officer (Principal Accounting Officer)	November 25, 1998
MICHAEL E. ALPERT Michael E. Alpert	Director	November 25, 1998
JAY W. BROWNJay W. Brown	Director	November 25, 1998
PAUL T. CARTER Paul T. Carter	Director	November 25, 1998

MURRAY H. HUTCHISON	Director	November	25,	1998
Murray H. Hutchison				
EDWARD GIBBONS	Director	November	25,	1998
Edward Gibbons				
L. ROBERT PAYNE	Director	November	25,	1998
L. Robert Payne				

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#### INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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<pre>Independent Auditors' Report</pre>	F-2
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#### INDEPENDENT AUDITORS' REPORT

The Board of Directors Foodmaker, Inc.:

We have audited the accompanying consolidated balance sheets of Foodmaker, Inc. and subsidiaries as of September 27, 1998 and September 28, 1997, and the related consolidated statements of earnings, cash flows and stockholders' equity for the fifty-two weeks ended September 27, 1998, September 28, 1997 and September 29, 1996. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Foodmaker, Inc. and subsidiaries as of September 27, 1998 and September 28, 1997, and the results of their operations and their cash flows for the fifty-two weeks ended September 27, 1998, September 28, 1997 and September 29, 1996 in conformity with generally accepted accounting principles.

KPMG PEAT MARWICK LLP

San Diego, California October 30, 1998

### FOODMAKER, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS (Dollars in thousands, except per share data)

	September 27,	September 28, 1997
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 9,952	\$ 28 <b>,</b> 527
Accounts receivable, net	13,705	10,482
Inventories	17 <b>,</b> 939	18,300
Prepaid expenses	40,826	42,853
Total current assets	82,422	100,162
Property and equipment:		
Land	90,159	91 <b>,</b> 317
Buildings	332,840	302,125
Restaurant and other equipment	269,135	231,736
Construction in progress	67,546	34,898
	759,680	660,076
Less accumulated depreciation		
and amortization	227 <b>,</b> 973	201,289
	531,707	458,787
Other assets, net	129,459	122,809
	\$ 743,588	 \$ 681,758
	=======	=======
LIABILITIES AND STOCKHOLDERS'	EQUITY	
Current liabilities:		
Current maturities of long-term debt	\$ 1,685	\$ 1,470
Accounts payable	52,086	39,575
Accrued liabilities	171,974	152,168
m + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 +	005 745	100.010
Total current liabilities	225 <b>,</b> 745	193 <b>,</b> 213
Long-term debt, net of current maturities	320,050	346,191
	320,030	·
Other long-term liabilities	58,466	54,093
Deferred income taxes	2,347	382
Stockholders' equity:		
Preferred stock	-	-
Common stock \$.01 par value, 75,000,000		
authorized, 40,756,899 and 40,509,469		
issued, respectively	408	405
Capital in excess of par value	285,940	283,517
Accumulated deficit	(114,905)	(181,580)
Treasury stock, at cost, 2,828,974 and	, , ,	, , , ,
1,412,654 shares, respectively	(34,463)	(14,463)
Total stockholders' equity	136,980	87 <b>,</b> 879
	\$ 743 <b>,</b> 588	\$ 681,758
	=======	=======

See accompanying notes to consolidated financial statements.

#### FOODMAKER, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF EARNINGS (In thousands, except per share data)

		Fiscal year	
	1998	1997	1996
Revenues:			
Restaurant sales	\$1,112,005	\$ 986,583	\$ 892,029
Distribution and other sales	26,407	45,233	132,421
Franchise rents and royalties	35,904	35,426	34,048
Other	49,740	4,500	4,324
	1,224,056		1,062,822
Costs and expenses:			
Costs of revenues:			
Restaurant costs of sales	358,612	327,188	290,955
Restaurant operating costs	587 <b>,</b> 580	510,176	477,976
Costs of distribution and other sales	25 <b>,</b> 727	44,759	130,241
Franchised restaurant costs	23,043	23,619	20,039
Selling, general and administrative	91,583	80,438	72,134
Interest expense	33,058	40,359	46,126
	1,119,603		1,037,471
Earnings before income taxes			
Earnings before income taxes	104,453	45 202	25,351
and extraordinary item	33,400	45,203 9,900	5,300
Income taxes			
Earnings before extraordinary item	71,053	35,303	20,051
Extraordinary item - loss on early			
extinguishment of debt, net of taxes	(4,378)	(1,252)	_
Net earnings	\$ 66,675	\$ 34,051	\$ 20,051
	========	=======	=======
Earnings per share - basic:			
Earnings before extraordinary item	\$ 1.82	\$ .91	\$ .52
Extraordinary item	(.11)	(.03)	
Net earnings per share	\$ 1.71	\$ .88	\$ .52
	=======	=======	=======
Earnings per share - diluted:	ć 1 77	\$ .89	ć E1
Earnings before extraordinary item	\$ 1.77		\$ .51
Extraordinary item	(.11)	(.03)	-
Net earnings per share		\$ .86	\$ .51
Weighted average shares outstanding:	=======	=======	=======
Basic	39,092	38,933	38,818
Diluted	40,113	•	39,301
	10,113	33,110	33,301

See accompanying notes to consolidated financial statements.

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FOODMAKER, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in thousands)

Fiscal year

	1998	1997	1996
Cash flows from operating activities:  Net earnings before extraordinary item.  Non-cash items included in operations:	\$ 71,053	\$ 35,303	\$ 20,051
Depreciation and amortization	40,201	37,922	36,491
Deferred finance cost amortization	1,913	2,036	2,499
Deferred income taxes	585	(7,017)	(2,296)
Decrease (increase) in receivables	(3,223)	2,000	12,790
Decrease in inventories	361	2,550	1,535
Decrease (increase) in prepaid expenses .	1,153		(7,421)
Increase (decrease) in accounts payable .	12,511	10,282	(2 <b>,</b> 722)
Increase in other accrued liabilities	25 <b>,</b> 925	39,218	20,121
Cash flows provided by operating			
activities	150,479	99,476	81,048
Cash flows from investing activities:		.=	
Additions to property and equipment			
Dispositions of property and equipment	5,431	3,357	4,597
Increase in trading area rights	(6,763)		(1,086)
Other	(8 <b>,</b> 358)	(1,401)	(1,012)
Cash flows used in investing activities	(120,788)	(63,257)	(30,733)
Cash flows from financing activities:			
Principal payments on long-term debt,			
including current maturities		(51,817)	
Proceeds from issuance of long-term debt.	127,690	950	400
Borrowings under revolving bank loans	224,500	_	_
Principal repayments under revolving bank	(107 000)		
loans	(127,000)	_	_
net of taxes	(4,378)	(1,252)	_
Repurchase of common stock	(20,000)	_	_
Proceeds from issuance of common stock	2,426	2,444	80
Cash flows used in financing activities		(49,675)	(44,197)
Net increase (decrease) in cash and cash			
equivalents	\$ (18,575) ======	\$ (13,456) ======	
Supplemental disclosure of cash flow			
information:			
Cash paid during the year for:			
Interest, net of amounts capitalized	\$ 30,551	\$ 38 <b>,</b> 759	\$ 46,712
Income tax payments	28,519	7,179	9,013

See accompanying notes to consolidated financial statements.

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FOODMAKER, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (Dollars in thousands, except per share data)

	Commo	n stock	Capital in			
	Number of Shares		excess of	Accumulated deficit	Treasury stock	Total
Balance at October 1, 1995	40,214,849	\$ 402	\$280,996	\$(235,682)	\$(14,463)	\$31,253
Exercise of stock options and warrants	38,330	1	79	-	-	80
Net earnings	=	-	=	20,051	-	20,051
Balance at September 29, 1996	40,253,179	403	281,075	(215,631)	(14,463)	51,384
Exercise of stock options and warrants	256,290	2	1,711	=	-	1,713
Tax benefit associated with exercise of stock options	-	-	731	-	-	731
Net earnings	=	-	=	34,051	-	34,051
Balance at September 28, 1997	40,509,469	405	283,517	(181,580)	(14,463)	87,879
Exercise of stock options and warrants	247,430	3	1,701	-	-	1,704
Tax benefit associated with exercise of stock options	=	=	722	=	=	722
Purchases of treasury stock	-	-	-	-	(20,000)	(20,000)
Net earnings	-	-	=	66,675	-	66,675
Balance at September 27, 1998	40,756,899	\$ 408	\$285,940	\$(114,905)	\$ (34,463)	\$136,980

See accompanying notes to consolidated financial statements.

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#### FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data)

#### 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of operations - Foodmaker, Inc. (the "Company" or "Foodmaker") operates and franchises Jack in the Box quick-serve restaurants with operations principally in the western and southwestern United States.

Basis of presentation and fiscal year - The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany transactions are eliminated. Certain prior year amounts in the consolidated financial statements have been reclassified to conform with the 1998 presentation. The Company's fiscal year is 52 or 53 weeks ending the Sunday closest to September 30. The financial statements include the accounts of the Company for and as of the 52 weeks ended September 27, 1998, September 28, 1997 and September 29, 1996.

Financial instruments - The fair value of the Company's cash equivalents, accounts receivable and accounts payable approximate the carrying amounts due to their short maturities. The fair values of each of the Company's long-term debt instruments are based on quoted market values, where available, or on the amount of future cash flows associated with each instrument discounted using the Company's current borrowing rate for similar debt instruments of comparable maturity. The estimated fair values of the Company's long-term debt at September 27, 1998 and September 28, 1997 approximate carrying values.

The Company uses commodities hedging instruments, to reduce the risk of price fluctuations related to future raw materials requirements for commodities such as beef and pork. The terms of such instruments generally do not exceed twelve months, and depend on the commodity and other market factors. Gains and losses are deferred and subsequently recorded as cost of products sold in the statement of earnings in the same period as the hedged transactions.

The Company uses interest rate swap agreements in the management of interest

rate exposure. The interest rate differential to be paid or received is normally accrued as interest rates change, and is recognized as a component of interest expense over the life of the agreements. At September 27, 1998, the Company had a \$25 million notional amount interest rate swap agreement expiring in June 2001. This agreement effectively converts a portion of the Company's variable rate bank debt to fixed rate debt and has a pay rate of 6.88%.

At September 27, 1998, the Company had no other material financial instruments subject to significant market exposure.

Cash and cash equivalents - The Company invests cash in excess of operating requirements in short term, highly liquid investments with original maturities of three months or less, which are considered as cash equivalents.

Inventories are valued at the lower of cost (first-in, first-out method) or  $\max$ 

Preopening costs are those typically associated with the opening of a new restaurant and consist primarily of employee training costs. Preopening costs are expensed as incurred.

Property and equipment at cost - Expenditures for new facilities and those that substantially increase the useful lives of the property are capitalized. Facilities leased under capital leases are stated at the present value of minimum lease payments at the beginning of the lease term, not to exceed fair value. Maintenance, repairs, and minor renewals are expensed as incurred. When properties are retired or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts and gains or losses on the dispositions are reflected in results of operations.

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FOODMAKER, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands, except per share data)
(continued)

#### 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Buildings, equipment and leasehold improvements are depreciated using the straight-line method based on the estimated useful lives of the assets or over the lease term for certain capital leases (buildings 15 to 33 years and equipment 3 to 30 years).

Other assets primarily include trading area rights, lease acquisition costs, deferred franchise contract costs, deferred finance costs and goodwill. Trading area rights represent the amount allocated under purchase accounting to reflect the value of operating existing restaurants within their specific trading area. These rights are amortized on a straight-line basis over the period of control of the property, not exceeding 40 years, and are retired when a restaurant is franchised or sold.

Lease acquisition costs represent the acquired values of existing lease contracts having lower contractual rents than fair market rents and are amortized over the remaining lease term.

Also included in other assets are deferred franchise contract costs which represent the acquired value of franchise contracts in existence at the time the Company was acquired in 1988 and are amortized over the term of the franchise agreement, usually 20 years; deferred finance costs which are amortized on the interest method over the terms of the respective loan agreements, from 4 to 10 years; and goodwill which represents the excess of purchase price over the fair value of net assets acquired and is amortized on a straight-line basis over 40 years.

Impairment of Long-Lived Assets - The Company adopted Statement of Financial

Accounting Standards ("SFAS") 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, in 1997. SFAS 121 requires impairment losses to be recorded on long-lived assets used in operations when indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount. The statement also addresses the accounting for long-lived assets that are held for disposal.

Franchise operations - Franchise arrangements generally provide for initial license fees of \$50 (formerly \$25) per restaurant and continuing payments to the Company based on a percentage of sales. Among other things, the franchisee may be provided the use of land and building, generally for a period of 20 years, and is required to pay negotiated rent, property taxes, insurance and maintenance. Franchise fees are recorded as revenue when the Company has substantially performed all of its contractual obligations. Expenses associated with the issuance of the franchise are expensed as incurred. Franchise rents and royalties are recorded as income on an accrual basis. Gains on sales of restaurant businesses to franchisees, which have not been material, are recorded as other revenues when the sales are consummated and certain other criteria are met.

Income taxes - Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and tax loss and credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

Net earnings per share - The Company adopted SFAS 128, Earnings per Share, in 1998. SFAS 128 requires the presentation of basic earnings per share, computed using the weighted average number of shares outstanding during the period, and diluted earnings per share, computed using the additional dilutive effect of all common stock equivalents. The Company's diluted earnings per share computation includes the dilutive impact of stock options and warrants. All prior periods have been restated to conform with the provisions of SFAS 128.

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FOODMAKER, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands, except per share data)
(continued)

#### 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Stock options - The Company accounts for stock options under the intrinsic value based method, as prescribed by Accounting Principles Board ("APB") Opinion No. 25, whereby compensation expense is recognized for the excess, if any, of the quoted market price of the Company stock at the date of grant over the option price. The Company's policy is to grant stock options at fair value at the date of grant. The Company has included pro forma information in Note 7, as permitted by SFAS 123, Accounting for Stock-Based Compensation.

Advertising costs - The Company maintains a marketing fund consisting of funds contributed by the Company equal to at least 5% of gross sales of all Company-operated Jack in the Box restaurants and contractual marketing fees paid monthly by franchisees for restaurants operated in the United States. Production costs of commercials, programming and other marketing activities are expensed to the marketing fund when the advertising is first used and the costs of advertising are charged to operations as incurred. The Company's contributions to the marketing fund and other marketing expenses, which are included in selling, general and administrative expenses in the accompanying consolidated statements of earnings, were \$58,256, \$51,870 and \$47,183 in 1998, 1997 and 1996, respectively.

Estimations - In preparing the consolidated financial statements in conformity with generally accepted accounting principles, management is required to make certain assumptions and estimates that affect reported amounts of assets, liabilities, revenues, expenses and the disclosure of contingencies. Actual amounts could differ from these estimates.

#### 2. LONG-TERM DEBT

	1998	1997
The detail of long-term debt at each year end follows:  Bank loans, variable interest rate based on established market indicators which approximate the prime rate or		
less	\$ 97,500	\$ -
beginning April 15, 2003	124,800	-
repaid in 1998	-	125,000
June 1, 2002, repaid in 1998	-	125,000
January 1, 2003 and November 1, 2003, respectively Secured notes, 11 1/2% interest, due in monthly	68,206	67 <b>,</b> 828
installments through May 1, 2005	8,171	8,684
installments through August 1, 2017	7 <b>,</b> 931	8,320
interest rate	13,529	11,519
interest rate	1,598	1,310
Less current portion	321,735 1,685	1,470
	\$320,050 =====	/

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## FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

#### 2. LONG-TERM DEBT (continued)

On April 1, 1998, the Company entered into a new revolving bank credit agreement, which expires March 31, 2003 and provides for a credit facility of up to \$175 million, including letters of credit of up to \$25 million. The credit agreement requires the payment of an annual commitment fee of approximately .2% of the unused credit line. At September 27, 1998, the Company had borrowings of \$97.5 million and approximately \$71.9 million of availability under the agreement.

Beginning in September 1997, the Company initiated a refinancing plan to

reduce and restructure its debt. At that time, the Company prepaid \$50 million of the 9 1/4% senior notes due 1999 using available cash. The retirement of these notes resulted in an extraordinary loss of \$1,602, less income tax benefits of \$350, on the early extinguishment of the debt. In 1998 the Company repaid the remaining \$125 million of its 9 1/4% senior notes and all \$125 million of its 9 3/4% senior subordinated notes due 2002, and incurred an extraordinary loss of \$6,978, less income tax benefits of \$2,600, relating to the early extinguishment of the debt.

In order to fund these repayments, the Company completed on April 14, 1998, a private offering of \$125 million of 8 3/8% senior subordinated notes due 2008, redeemable beginning 2003. Additional funding sources included available cash, as well as bank borrowings under the new bank credit facility. The Company is subject to a number of covenants under its various credit agreements including limitations on additional borrowings, capital expenditures, lease commitments and dividend payments, and requirements to maintain certain financial ratios, cash flows and net worth. The secured notes and bank loans are secured by substantially all the Company's real and personal property. In addition, certain of the Company's real estate and equipment secure other indebtedness.

In early January 1994, the Company entered into financing lease arrangements with two limited partnerships (the "Partnerships"), in which interests in 76 restaurants for a specified period of time were sold. The acquisition of the properties, including costs and expenses, was funded through the issuance by a special purpose corporation acting as agent for the Partnerships of \$70 million senior secured notes. On January 1, 2003 and November 1, 2003, the Company must make offers to reacquire 50% of the properties at each date at a price which is sufficient, in conjunction with previous sinking fund deposits, to retire the notes. If the Partnerships reject the offers, the Company may purchase the properties at less than fair market value or cause the Partnerships to fund the remaining principal payments on the notes and, at the Company's option, cause the Partnerships to acquire the Company's residual interest in the properties. If the Partnerships are allowed to retain their interests, the Company has available options to extend the leases for total terms of up to 35 years, at which time the ownership of the property will revert to the Company. The transactions are reflected as financings with the properties remaining in the Company's consolidated financial statements.

Aggregate maturities and sinking fund requirements on all long-term debt are \$3,346, \$3,534, \$3,763 and \$101,494 for the years 2000 through 2003, respectively.

Interest capitalized during the construction period of restaurants was \$1,203, \$683 and \$200 in 1998, 1997 and 1996, respectively.

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#### 3. LEASES

As Lessee - The Company leases restaurant and other facilities under leases having terms expiring at various dates through 2046. The leases generally have renewal clauses of 5 to 20 years exercisable at the option of the Company and in some instances have provisions for contingent rentals based upon a percentage of defined revenues. Total rent expense for all operating leases was \$94,275, \$84,964 and \$81,006, including contingent rentals of \$4,561, \$4,513 and \$3,903 in 1998, 1997 and 1996, respectively.

Future minimum lease payments under capital and operating leases are as follows:

Fiscal	L																		(	Capital	0	perating
Year																			]	Leases		leases
1999.	•	•	•	•	•	•	٠	•	٠	•	•	•	٠	٠	•	٠	٠	•	Ş	1,979	Ş	83 <b>,</b> 473
2000.																				1,961		79,618

2001	1,959 75,463 1,959 71,892 1,959 69,192 18,183 466,675
Total minimum lease payments	28,000 \$ 846,313
Less amount representing interest	14,471
Present value of obligations under capital leases	13,529 554
Long-term capital lease obligations $\$$	12 <b>,</b> 975

Building assets recorded under capital leases were \$12,301 and \$10,403, net of accumulated depreciation of \$4,790 and \$4,228, as of September 27, 1998 and September 28, 1997, respectively.

As Lessor - The Company leases or subleases restaurants to certain franchisees and others under agreements which generally provide for the payment of percentage rentals in excess of stipulated minimum rentals, usually for a period of 20 years. Total rental revenue was \$22,747, \$22,624 and \$21,497, including contingent rentals of \$6,976, \$6,744 and \$5,469 in 1998, 1997 and 1996, respectively.

The minimum rents receivable under these non-cancelable leases are as follows:

Fiscal Year	Sales-type leases	Operating leases
1999	4 4 4 4 4 4	\$ 16,663 16,177 15,475 14,684
2003	45 129	13,630 64,269
Total minimum future rentals	350	\$140,898 =====
Less amount representing interest	113	
Net investment (included in other assets) .	\$ 237 =====	

Land and building assets held for lease were \$55,285 and \$58,288, net of accumulated depreciation of \$20,157 and \$18,508, as of September 27, 1998 and September 28, 1997, respectively.

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# FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

# 4. INCOME TAXES

The fiscal year income taxes consist of the following:

Federal-	current.											\$ 24,618	\$ 12,222	\$ 7 <b>,</b> 179
_	deferred											3,707	(6,248)	(2,680)
State -	current.											5,597	4,345	737
_	deferred											(3,122)	(769)	64
Subtotal												30,800	9,550	5,300
Income ta	x benefit	of	e	ktr	aoı	di	nar	ĵУ	it	en	n.	2,600	350	_
Income ta	xes											\$ 33,400	\$ 9,900	\$ 5,300
												======	======	======

A reconciliation of fiscal year income taxes with the amounts computed at the statutory federal rate of 35% follows:

	1998	1997	1996
Computed at federal statutory rate	 \$ 36,559	\$ 15,821	\$ 8,874
State income taxes, net of federal effect	 1,609	2,324	521
Jobs tax credit wages	 (861)	(180)	_
Reduction to valuation allowance	 (4,581)	(10,816)	(4,295)
Adjustment of tax loss, contribution and			
tax credit carryforwards	 584	1,986	_
Other, net	 90	765	200
	\$ 33,400	\$ 9,900	\$ 5,300
	======	======	======

The tax effects of temporary differences that give rise to significant portions of deferred tax assets and deferred tax liabilities at each year end are presented below:

	1998	1997
Deferred tax assets:		
Tax loss and tax credit carryforwards	\$ 36,867	\$ 50,261
Accrued insurance	18,610	18,938
Accrued pension and postretirement benefits	12 <b>,</b> 756	9 <b>,</b> 759
Accrued vacation pay expense	7,019	
Other reserves and allowances	7,586	5 <b>,</b> 671
Deferred income	4,282	3,763
Other, net	5,842	4,335
Total gross deferred tax assets	92,962 29,815	34,396
Net deferred tax assets	63,147	
Deferred tax liabilities:		
Property and equipment, principally due to		
differences in depreciation	53,203	50,405
Intangible assets	12,291	14,435
Other, net	-	319
Total gross deferred tax liabilities	65,494	65 <b>,</b> 159

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#### FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

# 4. INCOME TAXES (continued)

The valuation allowance of \$29,815 as of September 27, 1998 and \$34,396 as of September 28, 1997 represents deferred tax assets that may not be realized by the reversal of future taxable differences. The net change in the valuation allowance was a decrease of \$4,581 for fiscal year 1998 and a decrease of \$10,816 for fiscal year 1997. These decreases related to the expected future use of tax loss and tax credit carryforwards. Management believes it is more likely than not that the net deferred tax assets will be realized through future taxable income or alternative tax strategies.

At September 27, 1998, the Company had tax loss carryforwards and alternative minimum tax credit carryforwards which may be used to reduce regular federal income taxes. These carryforwards begin to expire in 2000.

From time to time the Company may take positions for filing its tax returns which may differ from the treatment of the same item for financial reporting purposes. The ultimate outcome of these items will not be known until such time as the Internal Revenue Service has completed its examination or until the statute of limitations has expired. As of September 27, 1998, the Internal Revenue Service had completed its examinations of the Company's federal income tax returns through fiscal year 1994.

# 5. RETIREMENT, SAVINGS AND BONUS PLANS

The Company has non-contributory defined benefit pension plans covering substantially all salaried and hourly employees meeting certain eligibility requirements. These plans are subject to modification at any time. The plans provide retirement benefits based on years of service and compensation. It is the Company's practice to fund retirement costs as necessary.

The components of the fiscal year net defined benefit pension expense are as follows:

	1998	1997	1996
Present value of benefits earned during			
the year	\$ 3,116	\$ 3,069	\$ 2,634
Interest cost on projected benefit			
obligations	4,047	4,337	3 <b>,</b> 659
Actual return on plan assets	1,771	(7 <b>,</b> 993)	(3,630)
Net amortization	(6 <b>,</b> 255)	4,913	978
Net pension expense for the period	\$ 2,679	\$ 4,326	\$ 3,641
	======	======	======

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FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data)

# 5. RETIREMENT, SAVINGS AND BONUS PLANS (continued)

The funded status of the plans at each year end is as follows:

	19	98	19	97
		_	Qualified plans	_
Actuarial present value of benefit obligations:  Vested benefits	\$ (50, 679)	¢ (0 012)	\$ (38, 264)	\$ (7 448)
Nonvested benefits				
Accumulated benefit obligation				
Projected benefit obligation Plan assets at fair value			(52,728) 50,916	(12,830)
Projected benefit obligations in excess of plan assets Unrecognized prior service	(9,915)	(16,294)	(1,812)	(12,830)
cost	(173)	4,898	(208)	5,366
obligation			37 2,180	112 254
Pension liability	\$ (432) ======	\$ (8,516) ======		

In determining the present values of benefit obligations, the Company's actuaries assumed discount rates of 7.00% and 7.75% at the measurement dates of June 30, 1998 and September 28, 1997, respectively. The assumed rate of increase in compensation levels was 4% in 1998 and 5% in 1997. The long-term rate of return on assets was 8.5% in both years. Assets of the qualified plans consist primarily of listed stocks and bonds.

The Company maintains a savings plan pursuant to Section 401(k) of the Internal Revenue Code, which allows administrative and clerical employees who have satisfied the service requirements and reached age 21, to defer from 2% to 12% of their pay on a pre-tax basis. The Company contributes an amount equal to 50% of the first 4% of compensation that is deferred by the participant. The Company's contributions under this plan were \$1,141, \$1,138 and \$1,067 in 1998, 1997 and 1996, respectively. The Company also maintains an unfunded, non-qualified deferred compensation plan, which was created in 1990 for key executives and other members of management who were then excluded from participation in the qualified savings plan. This plan allows participants to defer up to 15% of their salary on a pre-tax basis. The Company contributes an amount equal to 100% of the first 3% contributed by the employee. The Company's contributions under the non-qualified deferred compensation plan were \$372, \$324 and \$233 in 1998, 1997 and 1996, respectively. In each plan, a participant's right to Company contributions vests at a rate of 25% per year of service.

The Company maintains a bonus plan that allows certain officers and management of the Company to earn annual cash bonuses based upon achievement

of certain financial and performance goals approved by the compensation committee of the Company's Board of Directors. Under this plan, \$3,834, \$3,493 and \$3,172 was expensed in 1998, 1997 and 1996, respectively.

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#### FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

# 5. RETIREMENT, SAVINGS AND BONUS PLANS (continued)

The Company maintains a deferred compensation plan for non-management directors. Under the plan's equity option, those who are eligible to receive directors' fees or retainers may choose to defer receipt of their compensation. The amounts deferred are converted into stock equivalents at the then current market price of the Company's common stock. The Company provides a credit equal to 25% of the compensation initially deferred. Under this plan, a total of \$262, \$835 and \$186 was expensed in 1998, 1997 and 1996, respectively, for both the deferment credit and the stock appreciation on the deferred compensation.

# 6. POSTRETIREMENT BENEFIT PLAN

The Company sponsors a health care plan that provides postretirement medical benefits for employees who meet minimum age and service requirements. The plan is contributory, with retiree contributions adjusted annually, and contains other cost-sharing features such as deductibles and coinsurance. The Company's policy is to fund the cost of medical benefits in amounts determined at the discretion of management.

The components of the fiscal year net periodic postretirement benefit cost are as follows:

	1998	1997	1996
Service cost	1,021	\$ 530 913 (120)	\$ 505 816 (120)
Net periodic postretirement benefit cost.	\$ 1,450 ======	\$ 1,323 ======	\$ 1,201 ======

The plan's funded status reconciled with amounts recognized in the Company's consolidated balance sheets at each year end is as follows:

	1998	1997
Accumulated postretirement benefit obligation: Retirees	(3,930)	\$ (1,577) (3,183) (8,441)
Plan assets at fair value	(16,270) -	(13,201)
Accumulated postretirement benefit obligation in excess of plan assets		(13,201) - (1,939)
Accrued postretirement benefit cost included in other long-term liabilities	\$ (16,622) ======	\$(15,140) ======

In determining the above information, the Company's actuaries assumed a discount rate of 7.00% and 7.75% at the measurement dates of June 30, 1998 and September 28, 1997, respectively.

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FOODMAKER, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands, except per share data)
(continued)

# 6. POSTRETIREMENT BENEFIT PLAN (continued)

For measurement purposes, an 8.5% annual rate of increase in the per capita cost of covered benefits (i.e., health care cost trend rate) was assumed for 1999 for plan participants under age 65; the rate was assumed to decrease .5% per year to 5.0% by the year 2006 and remain at that level thereafter. For plan participants age 65 years or older, a 6.5% annual health care cost trend rate was assumed for 1999; the rate was assumed to decrease .5% per year to 4.0% by the year 2004. The health care cost trend rate assumption has a significant effect on the amounts reported. For example, increasing the assumed health care cost trend rates by one percentage point in each year would increase the accumulated postretirement benefit obligation as of September 27, 1998 by \$3,399, or 21%, and the aggregate of the service and interest cost components of net periodic postretirement benefit cost for 1998 by \$450 or 29%.

The Company offers stock option plans to attract, retain and motivate key officers, non-employee directors and employees by providing for or increasing the proprietary interests of such persons to work toward the future financial success of the Company.

In January 1992, the Company adopted the 1992 Employee Stock Incentive Plan (the "1992 Plan") and, as part of a merger, assumed outstanding options to employees under its predecessor's 1990 Stock Option Plan and assumed contractually the options to purchase 42,750 shares of common stock granted to two non-employee directors of the Company. Under the 1992 Plan, employees are eligible to receive stock options, restricted stock and other various stock-based awards. Subject to certain adjustments, up to a maximum of 3,775,000 shares of common stock may be sold or issued under the 1992 Plan. No awards shall be granted after January 16, 2002, although stock may be issued thereafter pursuant to awards granted prior to such date.

In August 1993, the Company adopted the 1993 Stock Option Plan (the "1993 Plan"). Under the 1993 Plan, employees who do not participate in the 1992 Plan are eligible to receive annually stock options with an aggregate exercise price equivalent to a percentage of their eligible earnings. Subject to certain adjustments, up to a maximum of 3,000,000 shares of common stock may be sold or issued under the 1993 Plan. No awards shall be granted after December 11, 2003, although common stock may be issued thereafter pursuant to awards granted prior to such date.

In February 1995, the Company adopted the Non-Employee Director Stock Option Plan (the "Director Plan"). Under the Director Plan, any eligible director of the Company who is not an employee of the Company or a subsidiary of the Company is granted annually an option to purchase 10,000 shares of common stock at fair market value. Subject to certain adjustments, up to a maximum of 250,000 shares of common stock may be sold or issued under the Director Plan. Unless sooner terminated, no awards shall be granted after February 17, 2005, although common stock may be issued thereafter pursuant to awards granted prior to such date. The terms and conditions of the stock-based awards under the plans are determined by a committee of the Board of Directors on each award date and may include provisions for the exercise price, expirations, vesting, restriction on sales and forfeiture, as applicable. Options granted under the plans have terms not exceeding 11 years and provide for an option exercise price of not less than 100% of the fair market value of the common stock at the date of grant.

# FOODMAKER, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

# 7. STOCK OPTIONS (continued)

The following is a summary of stock option activity for the three fiscal years ended September 27, 1998:

Option exercise price	per	share
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	Shares	Range	Weighted average
Balance at October 2, 1995	2,311,971	\$.96-12.25	\$6.37
Granted	540,891	6.75-9.13	7.22
Exercised	(10,880)	1.13-6.50	4.73
Canceled	(129 <b>,</b> 395)	1.13-11.00	8.07
Balance at September 29, 1996	2,712,587	.96-12.25	6.52
Granted	807,165	10.13-12.63	12.35
Exercised	(251,640)	.96-12.25	6.76
Canceled	(111,078)	5.75-12.63	8.77
Balance at September 28, 1997	3,157,034	.96-12.63	7.90
Granted	761,046	17.44-19.06	18.93
Exercised	(198,200)	1.13-12.63	8.27
Canceled	(108,759)	5.75-19.06	11.37
Balance at September 27, 1998	3,611,121	.96-19.06	10.10
<del>-</del>	=======		

The following is a summary of stock options outstanding at September 27, 1998:

	Opt	ions outstandi	Options exe	ercisable	
Range of exercise prices	Number outstanding	Weighted average remaining contractual life	Weighted average exercise price	Number exercisable	Weighted average exercise price
\$ .96-5.75	709,687	3.81	\$ 2.23	647,408	\$ 1.97
5.88-10.00	1,226,242	6.33	7.79	1,028,648	7.93
10.13-12.63	930,092	8.30	12.03	501,253	11.73
17.44-19.06	745,100	10.09	18.93	62,621	17.49
.96-19.06	3,611,121	7.12	10.10	2,239,930	7.32
	=======			=======	

At September 27, 1998, September 28, 1997 and September 29, 1996, the number

of options exercisable were 2,239,930, 1,835,341 and 1,732,899, respectively and the weighted average exercise price of those options were \$7.32, \$6.40 and \$6.12, respectively. Effective fiscal year 1997, the Company adopted the disclosure requirements of SFAS 123. As permitted under this Statement, the Company will continue to measure stock-based compensation cost using its current "intrinsic value" accounting method.

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#### FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

# 7. STOCK OPTIONS (continued)

For purposes of the following pro forma disclosures required by SFAS 123, the fair value of each option granted after fiscal 1995 has been estimated on the date of grant using the Black-Scholes option-pricing model. Such models require the input of highly subjective assumptions, including the expected volatility of the stock price. Therefore, in management's opinion, the existing models do not provide a reliable single measure of the value of employee stock options. The following weighted average assumptions were used for grants: risk free interest rates of 5.73%, 6.38% and 6.17% in 1998, 1997 and 1996, respectively; expected volatility of 34%, 35% and 37%, respectively; and an expected life of 6 years in each year. The company has not paid any cash or other dividends and does not anticipate paying dividends in the foreseeable future, therefore the expected dividend yield is zero. The weighted average fair value of options granted was \$8.32 in 1998, \$5.80 in 1997 and \$3.45 in 1996. Had compensation expense been recognized for stock-based compensation plans in accordance with provisions of SFAS 123, the Company would have recorded net earnings of \$65,011, or \$1.66 per basic share and \$1.62 per diluted share, in 1998; \$33,211, or \$.85 per basic share and \$.83 per diluted share, in 1997; and \$19,854, or \$.51 per both basic and diluted share, in 1996.

For the pro forma disclosures, the options' estimated fair values were amortized over their vesting periods. The pro forma disclosures do not include a full five years of grants since SFAS 123 does not apply to grants before 1995. Therefore, these pro forma amounts are not indicative of anticipated future disclosures.

# 8. STOCKHOLDERS' EQUITY

The Company has 15,000,000 shares of preferred stock authorized for issuance at a par value of \$.01 per share. No shares have been issued.

On July 26, 1996, the Board of Directors declared a dividend of one preferred stock purchase right (a "Right") for each outstanding share of the Company's common stock, which Rights expire on July 26, 2006. Each Right entitles a stockholder to purchase for an exercise price of \$40, subject to adjustment, one one-hundredth of a share of Series A Junior Participating Cumulative Preferred Stock of the Company, or, under certain circumstances, shares of common stock of the Company or a successor company with a market value equal to two times the exercise price. The Rights would only become exercisable for all other persons when any person has acquired or commences to acquire a beneficial interest of at least 20% of the Company's outstanding common stock. The Rights have no voting privileges and may be redeemed by the Board of Directors at a price of \$.001 per Right at any time prior to or shortly after the acquisition of a beneficial ownership of 20% of the outstanding common shares. There are 379,279 shares of Series A Junior Participating Cumulative Preferred Stock reserved for issuance upon exercise of the Rights.

In conjunction with the December 1988 acquisition of the Company, warrants for the purchase of 1,584,573 shares of common stock were issued and are exercisable at \$.93 per share, as adjusted. As of September 27, 1998,

warrants for 1,531,956 shares had been exercised.

At September 27, 1998, the Company had 6,396,424 shares of common stock reserved for issuance upon the exercise of stock options and 52,617 shares reserved for issuance upon exercise of warrants.

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# 9. AVERAGE SHARES OUTSTANDING

Fiscal year net earnings per share is based on the weighted average number of shares outstanding during the year, determined as follows:

	1998	1997	1996
Shares outstanding, beginning of fiscal year	39,096,815 144,739 (150,047)	38,840,525 92,081	38,802,195 16,071
Weighted average shares			
outstanding - basic	39,091,507	38,932,606	38,818,266
at the average market price	1,021,378	843,638	482,510
Weighted average shares			
outstanding - diluted	40,112,885	39,776,244	39,300,776

The diluted weighted average shares outstanding computation excludes 290,042, 306,302 and 1,047,220 antidilutive shares in 1998, 1997 and 1996, respectively.

# 10. CONTINGENT LIABILITIES

In 1998 the Company settled the litigation it filed against the Vons Companies, Inc. ("Vons") and various suppliers seeking reimbursement for all damages, costs and expenses incurred in connection with food-borne illness attributed to hamburgers served at Jack in the Box restaurants in 1993. The initial litigation was filed by the Company on February 4, 1993. Vons filed cross-complaints against the Company and others alleging certain contractual, indemnification and tort liabilities; seeking damages in unspecified amounts and a declaration of the rights and obligations of the parties. The claims of the parties were settled on February 24, 1998. The Company received in its second quarter approximately \$58.5 million in the settlement, of which a net of approximately \$45.8 million was realized after litigation costs and before income taxes (the "Litigation Settlement").

On February 2, 1995, an action by Concetta Jorgensen was filed against the Company in the U.S. District Court in San Francisco, California alleging that restrooms at a Jack in the Box restaurant failed to comply with laws regarding disabled persons and seeking damages in unspecified amounts, punitive damages, injunctive relief, attorneys' fees and prejudgment

interest. In an amended complaint, damages were also sought on behalf of all physically disabled persons who were allegedly denied access to restrooms at the restaurant. In February 1997, the court ordered that the action for injunctive relief proceed as a nationwide class action on behalf of all persons in the United States with mobility disabilities. The Company has reached agreement on settlement terms both as to the individual plaintiff Concetta Jorgensen and the claims for injunctive relief, and the settlement agreement has been approved by the U.S. District Court. The settlement requires the Company to make access improvements at Company-operated restaurants to comply with the standards set forth in the Americans with Disabilities Act Access Guidelines. The settlement requires compliance at 85% of the Company-operated restaurants by April 2001 and for the balance of Company-operated restaurants by October 2005. The Company has agreed to make modifications to its restaurants to improve accessibility and anticipates investing an estimated \$11 million in capital improvements in connection with these modifications. Foodmaker has been notified by attorneys for plaintiffs that claims may be made against Jack in the Box franchisees and Foodmaker relating to certain locations that franchisees lease from Foodmaker which may not be in compliance with the Americans with Disabilities Act.

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# FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

# 10. CONTINGENT LIABILITIES (continued)

On April 6, 1996, an action was filed by one of the Company's international franchisees, Wolsey, Ltd., in the U.S. District Court in San Diego, California against the Company and its directors, its international franchising subsidiary, and certain officers of the Company and others. The complaint alleges certain contractual, tort and law violations related to the franchisees' development rights in the Far East and seeks damages in excess of \$38.5 million, injunctive relief, attorneys' fees and costs. The court has dismissed portions of the complaint, including the single claim alleging wrongdoing by the Company's non-management directors, and the claims against its current officers. Management believes the remaining allegations are without foundation and intends to vigorously defend the action. A trial date of January 5, 1999 has been set by the court.

On November 5, 1996, an action was filed by the National JIB Franchisee Association, Inc. and several of the Company's franchisees in the Superior Court of California, County of San Diego in San Diego, California, against the Company and others. The lawsuit alleges that certain Company policies are unfair business practices and violate sections of the California Corporations Code regarding material modifications of franchise agreements and interfere with franchisees' right of association. It seeks injunctive relief, a declaration of the rights and duties of the parties, unspecified damages and rescission of alleged material modifications of plaintiffs' franchise agreements. The complaint contained allegations of fraud, breach of a fiduciary duty and breach of a third party beneficiary contract in connection with certain payments that the Company received from suppliers and sought unspecified damages, interest, punitive damages and an accounting. However, on August 31, 1998, the court granted the Company's request for summary judgment on all claims regarding an accounting, conversion, fraud, breach of fiduciary duty and breach of third party beneficiary contract. The remaining claims of unfair business practices, violation of the California Corporations Code and interference with franchisees' right of association are set for trial in March 1999. Management believes that its policies are lawful and that it has satisfied any obligation to its franchisees.

On December 10, 1996, a suit was filed by the Company's Mexican licensee, Foodmex, Inc., in the U.S. District Court in San Diego, California against the Company and its international franchising subsidiary. Foodmex formerly

operated several Jack in the Box franchise restaurants in Mexico, but its licenses were terminated by the Company for, among other reasons, chronic insolvency and failure to meet operational standards. The Foodmex suit alleges wrongful termination of its master license, breach of contract and unfair competition and seeks an injunction to prohibit termination of its license as well as unspecified monetary damages. The Company and its subsidiary counterclaimed and sought a preliminary injunction against Foodmex. On March 28, 1997, the court granted the Company's request for an injunction, held that the Company was likely to prevail in its suit, and ordered Foodmex to immediately cease using the Jack in the Box marks and proprietary operating systems. On June 30, 1997, the court held Foodmex and its president in contempt of court for failing to comply with the March 28, 1997 order. On February 24, 1998, the Court issued an order dismissing Foodmex's complaint without prejudice. In March 1998, Foodmex filed a Second Amended Complaint in the U.S. District Court in San Diego, California alleging contractual, tort and law violations arising out of the same business relationship and seeking damages in excess of \$10 million, attorneys fees and costs. The Company believes such allegations are without merit and will defend the action vigorously.

The Company is also subject to normal and routine litigation. The amount of liability from the claims and actions described above cannot be determined with certainty, but in the opinion of management, the ultimate liability from all pending legal proceedings, asserted legal claims and known potential legal claims which are probable of assertion should not materially affect the results of operations and liquidity of the Company.

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# FOODMAKER, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

# 10. CONTINGENT LIABILITIES (continued)

The Company has eight wholly-owned subsidiaries, consisting of CP Distribution Co., CP Wholesale Co., Jack in the Box , Inc., Foodmaker International Franchising Inc. (collectively, the "Subsidiary Guarantors") and four other non-guarantor subsidiaries (collectively, the "Non-Guarantor Subsidiaries"). The Subsidiary Guarantors comprise all of the direct and indirect subsidiaries of the Company (other than the Non-Guarantor  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ Subsidiaries which conduct no material operations, have no significant assets on a consolidated basis and account for only an insignificant share of the Company's consolidated revenues). Each of the Subsidiary Guarantors' guarantees of the Company's \$125 million senior subordinated notes is full, unconditional and joint and several. The Subsidiary Guarantors have no significant operations or any significant assets or liabilities on a consolidated basis, other than guarantees of indebtedness of the Company, and therefore no separate financial statements of the Subsidiary Guarantors are presented because management has determined that they are not material to investors.

# 11. SUPPLEMENTAL FINANCIAL STATEMENT INFORMATION

s	September 27, 1998	September 28, 1997
Accounts receivable: Trade	\$ 6,987 908 8,395 (2,585)	\$ 4,349 1,444 7,714 (3,025)
	\$ 13,705	\$ 10,482

	=======	=======
Other Assets:		
Trading area rights, net of amortization of \$25,313 and \$21,880, respectively Lease acquisition costs, net of amortization of \$23,613 and \$21,469,	\$ 72,993	\$ 69,921
respectively	17 <b>,</b> 157	18,788
Other, net of amortization of \$12,932 and		
\$18,503, respectively	39,309	34,100
	\$ 129 <b>,</b> 459	\$ 122,809
	=======	=======
Accrued liabilities:		
Payroll and related taxes	\$ 38,201	\$ 32,948
Sales and property taxes	12,723	11,413
Insurance	47,502	45,343
Advertising	14,027	11,801
Capital improvements	17,432	11,549
Interest	7,510	6,916
Income tax liabilities	14,463	17,208
Other	20,116	14,990
	\$ 171 <b>,</b> 974	\$ 152 <b>,</b> 168
	=======	=======

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# FOODMAKER, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (continued)

# 12. QUARTERLY RESULTS OF OPERATIONS (Unaudited)

	16 weeks ended	12 weeks ended		
	Jan. 19, 1997			
Revenues	•	\$246,993 37,143	•	•
extraordinary item	•	•	•	•
Net earnings Earnings per share before extraordinary item:	9,027	6,695	9,995	8,334
Basic		.17		
Diluted	.23	.17	.25	.24
		12 weeks ended		
	16 weeks ended	:	12 weeks end	ded
	16 weeks ended 	Apr. 12,	July 5,	Sept. 27,
	Jan. 18,	Apr. 12,	July 5,	Sept. 27,
Revenues	Jan. 18, 1998	Apr. 12, 1998	July 5, 1998	Sept. 27, 1998 
	Jan. 18, 1998 \$343,774 53,592	Apr. 12, 1998 \$309,909 86,038	July 5, 1998 \$280,566 45,374	Sept. 27, 1998 \$289,809 44,090
Gross profit	Jan. 18, 1998  \$343,774 53,592 11,674	Apr. 12, 1998 \$309,909 86,038	July 5, 1998 \$280,566 45,374	Sept. 27, 1998 \$289,809 44,090
Gross profit Earnings before extraordinary item	Jan. 18, 1998 	Apr. 12, 1998 \$309,909 86,038	July 5, 1998 \$280,566 45,374	Sept. 27, 1998 \$289,809 44,090 12,406 12,406

Exhibit 10.1.2

# FIRST AMENDMENT Dated as of August 24, 1998

This FIRST AMENDMENT (this "Amendment") is among FOODMAKER, INC., a Delaware corporation (the "Borrower"), the financial institutions and other entities party to the Credit Agreement referred to below (the "Lenders"), and NATIONSBANK, N.A. (successor to NationsBank of Texas, N.A.), as L/C Bank (as defined in the Credit Agreement) and as agent (the "Agent") for the Lenders and the Issuing Banks thereunder.

#### PRELIMINARY STATEMENTS:

- 1. The Borrower, the Lenders, the Arranger, the Documentation Agent and the Agent have entered into a Credit Agreement dated as of April 1, 1998 (the "Credit Agreement"; capitalized terms used and not otherwise defined herein have the meanings assigned to such terms in the Credit Agreement).
- 2. The Borrower has requested that the Lenders amend the Credit Agreement (i) to permit the repurchase by the Borrower of capital stock of the Borrower in advance of the time such repurchase would otherwise be permitted under the terms of the Credit Agreement, and (ii) to delete the requirement that Debt in respect of Hedge Agreements be subordinated to the rights of the Lender Parties.
- 3. The Required Lenders are, on the terms and conditions stated below, willing to grant the request of the Borrower.
- NOW, THEREFORE, in consideration of the premises and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:
- SECTION 1. Amendments to Credit Agreement. Effective as of the date hereof and subject to satisfaction of the conditions precedent set forth in Section 2 hereof, the Credit Agreement is hereby amended as follows:
- (a) Section 6.02 (b) (i) (C) of the Credit Agreement is hereby amended and restated in its entirety to read as follows:
- "(C) Debt in respect of Hedge Agreements entered into in order to manage existing or anticipated interest rate or exchange rate risks and not for speculative purposes in an aggregate notional amount not to exceed \$50,000,000 at any time outstanding;"
- (b) Section 6.02(g)(v) of the Credit Agreement is hereby amended and restated in its entirety to read as follows:
- "(v) the Borrower may acquire capital stock of the Borrower, provided that the aggregate purchase price for any such capital stock shall not exceed (1) \$20,000,000 in the aggregate from the Closing Date through October 3, 1999 and (2) \$10,000,000 in any fiscal year of the Borrower thereafter, and that, in any
- such case, at the time of and immediately after any such acquisition, the Borrower would not be in default hereunder."
- SECTION 2. Conditions to Effectiveness. This Amendment shall not be effective until each of the following conditions precedent shall have been satisfied:
- (a) the Agent shall have executed this Amendment and shall have received counterparts of this Amendment executed by the Borrower and the Required Lenders and counterparts of the Consent appended hereto (the "Consent") executed by each of the Guarantors and Grantors (as defined in the Security Agreement) listed therein (such Guarantors and Grantors, together with the Borrower, each a "Loan Party" and, collectively, the "Loan Parties"); and

- (b) each of the representations and warranties in Section 3 below shall be true and correct.
- SECTION 3. Representations and Warranties. The Borrower represents and warrants as follows:
- (a) Authority. The Borrower and each other Loan Party has the requisite corporate power and authority to execute and deliver this Amendment and the Consent, as applicable, and to perform its obligations hereunder and under the Loan Documents (as modified hereby) to which it is a party. The execution, delivery and performance by the Borrower of this Amendment and by each other Loan Party of the Consent, and the performance by each Loan Party of each Loan Document (as modified hereby) to which it is a party have been duly approved by all necessary corporate action of such Loan Party and no other corporate proceedings on the part of such Loan Party are necessary to consummate such transactions.
- (b) Enforceability. This Amendment has been duly executed and delivered by the Borrower. The Consent has been duly executed and delivered by each Guarantor and each Grantor. This Amendment and each Loan Document (as modified hereby) is the legal, valid and binding obligation of each Loan Party party hereto and thereto, enforceable against such Loan Party in accordance with its terms, and is in full force and effect.
- (c) Representations and Warranties. The representations and warranties contained in each Loan Document (other than any such representations and warranties that, by their terms, are specifically made as of a date other than the date hereof) are true and correct on and as of the date hereof as though made on and as of the date hereof.
- (d) No Default. No event has occurred and is continuing that constitutes a Default or Event of Default.
- SECTION 4. Reference to and Effect on the Loan Documents. (a) Upon and after the effectiveness of this Amendment, each reference in the Credit Agreement to "this Agreement", "hereunder", "hereof" or words of like import referring to the Credit Agreement, and each reference in the other Loan Documents to "the Credit Agreement", "thereunder", "thereof" or words of like import referring to the Credit Agreement, shall mean and be a reference to the Credit Agreement as modified hereby.

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- (b) Except as specifically modified above, the Credit Agreement and the other Loan Documents are and shall continue to be in full force and effect and are hereby in all respects ratified and confirmed. Without limiting the generality of the foregoing, the Collateral Documents and all of the Collateral described therein do and shall continue to secure the payment of all Secured Obligations under and as defined therein, in each case as amended hereby.
- (c) The execution, delivery and effectiveness of this Amendment shall not, except as expressly provided herein, operate as a waiver of any right, power or remedy of any Lender, any Issuing Bank, the Arranger, the Documentation Agent or the Agent under any of the Loan Documents, nor constitute a waiver or amendment of any provision of any of the Loan Documents.
- SECTION 5. Reference to and Effect on the Loan Documents. This Amendment may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which when so executed and delivered shall be deemed to be an original and all of which taken together shall constitute but one and the same agreement. Delivery of an executed counterpart of a signature page to this Amendment or the Consent by telefacsimile shall be effective as delivery of a manually executed counterpart of this Amendment or such Consent.
- SECTION 6. Governing Law. This Amendment shall be governed by, and construed in accordance with, the laws of the State of California.

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IN WITNESS WHEREOF, the parties hereto have caused this First Amendment to be executed by their respective officers thereunto duly authorized, as of the date first written above.

FOODMAKER, INC.,

a Delaware corporation

By: HAROLD L. SACHS

-----

Name: Harold L. Sachs

Title: Treasurer

NATIONSBANK, N.A. (successor to NationsBank of Texas, N.A.), as Agent

By: GEORGE V. HAUSLER

-----

Name: George V. Hausler Title: Vice President

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Lenders

- -----

NATIONSBANK, N.A. (successor to NationsBank of Texas, N.A.)

By: GEORGE V. HAUSLER

\_\_\_\_\_

Name: George V. Hausler Title: Vice President

CREDIT LYONNAIS LOS ANGELES BRANCH

By: DIANNE M. SCOTT

-----

Name: Dianne M. Scott

Title: First Vice President and Manager

ROYAL BANK OF CANADA

By: JULIE BOTHAMLEY

Name - Tulia Dath

Name: Julie Bothamley Title: Senior Manager

UNION BANK OF CALIFORNIA, N.A.

By: ANN M. YASUDA

-----

Name: Ann M. Yasuda Title: Vice President

# U.S. BANK NATIONAL ASSOCIATION

By: GAYLE BURGESS

\_\_\_\_\_

Name: Gayle Burgess

Title: Assistant Relationship Manager

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BANK ONE, TEXAS, N.A.

By:

Name: Title:

CIBC INC.

GERALD GIRARDI By:

\_\_\_\_\_

Name: Gerald Girardi Title: Executive Director

CIBC Oppenheimer Corp., AS AGENT

THE FUJI BANK, LTD., LOS ANGELES AGENCY

MASAHITO FUKUDA By:

\_\_\_\_\_

Name: Masahito Fukuda

Title: Joint General Manager

SANWA BANK CALIFORNIA

\_\_\_\_\_

L.D. HART By:

Name: L.D. Hart

Title: Vice President

NATEXIS BANQUE - BFCE

PEYMAN PARHAMI By:

-----

Name: Peyman Parhami Title: Assistant Treasurer

DANIEL TOUFFU By:

Name: Daniel Touffu

Title: First VP and Regional Manager

# CONSENT Dated as of August 24, 1998

The undersigned, as Guarantors under the "Guaranty" and as Grantors under the "Security Agreement" (as such terms are defined in and under the Credit Agreement referred to in the foregoing First Amendment), each hereby consents and agrees to the foregoing First Amendment and hereby confirms and agrees that (i) the Guaranty and the Security Agreement are, and shall continue to be, in full force and effect and are hereby ratified and confirmed in all respects except that, upon the effectiveness of, and on and after the date of, said First Amendment, each reference in the Guaranty and the Security Agreement to the "Credit Agreement", "thereunder", "thereof" and words of like import referring to the Credit Agreement, shall mean and be a reference to the Credit Agreement as amended by said First Amendment, and (ii) the Security Agreement and all of the Collateral described therein do, and shall continue to, secure the payment of all of the Secured Obligations as defined in the Security Agreement.

CP DISTRIBUTION CO., a Delaware corporation, CP WHOLESALE CO., a Delaware corporation, and JACK IN THE BOX, INC., a New Jersey corporation

LAWRENCE E. SCHAUF By:

\_\_\_\_\_

Name: Lawrence E. Schauf

Title: Executive Vice President and Secretary

FOODMAKER INTERNATIONAL FRANCHISING, INC., a Delaware corporation

HAROLD L. SACHS By:

\_\_\_\_\_

Harold L. Sachs

Treasurer

Exhibit 10.7

# FOODMAKER, INC. PERFORMANCE BONUS PLAN

#### A. PURPOSE

The purpose of the Foodmaker Performance Bonus Plan (The "Plan") is to encourage future employee loyalty and reward certain key employees, executives and officers for achievement of corporate goals. The Plan will be effective for each fiscal year until terminated.

# B. ELIGIBILITY

To become a Participant in the Plan, an employee must meet the qualifications of sub-paragraphs 1, 2, and 3 below, as well as any other eligibility requirements set forth in the Plan.

- The employee must be in a FMI Vice President position or above for at least four (4) full accounting periods during the fiscal year and must be an active employee of the Company for six (6) or more consecutive full accounting periods during the fiscal year.
- 2. The employee must not be eligible to participate in any other incentive/bonus plan offered by the Company.
- 3. The employee must have a PPAT performance rating of "S" or better on their most recent performance appraisal as of the time any payment is scheduled to be made under the Plan. However, if no PPAT performance rating has been completed within one year of the time any payment is scheduled to be made under the Plan, the employee's immediate supervisor has the discretion to determine whether the employee's performance would be an "S" or better and merits a bonus payment.

# C. ADMINISTRATION

The Compensation Committee of the Board of Directors (hereafter referred to as the "Committee") shall have power and authority to adopt, modify, or eliminate eligibility and other rules and regulations for the administration of the Plan.

Participants may be eligible to receive a lump sum cash award based on a specified percentage of salary determined by the accomplishment of corporate goals, as established by the Board of Directors or Compensation Committee thereof annually.

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# D. BONUS DETERMINATIONS

# CORPORATE GOALS

Corporate goals are established annually and approved by the Board of Directors. They may be defined as Earnings Before Taxes (EBT) or as otherwise defined by the Board. The final corporate performance rating at the end of the fiscal year is subject to the approval of the Board of Directors or the Compensation Committee thereof.

# PARTICIPANT BONUS

Based on the Company performance rating, each participant shall be awarded the percentage of salary preestablished by the Board of Directors for that position level. The percentage of salary awarded will be pro-rated between levels of Company performance.

#### E. EFFECTIVE DATE

This Plan shall be effective as of September 29, 1997.

# F. BONUS PAYMENTS

It is anticipated that Participants or their legal representatives may receive a lump sum payment, if any is to be paid, no later than January 5th following the end of the fiscal year for which the bonus is intended. No Participant has a vested right to payment under this Plan and no bonus payment will be considered earned until it is actually paid to the Participant.

If a Participant becomes eligible after the commencement of the fiscal year, any bonus payable will be a pro-rated amount as set forth in Section G.

For purposes of this Plan, "salary" shall be the annual base salary of the Participant on the last day of the fiscal year.

#### G. LESS THAN FULL YEAR PARTICIPATION

Subject to the provisions of Section J. "TERMINATION," an employee who becomes a Participant in accordance with Section B. after the start of the fiscal year and remains eligible for the balance of such fiscal year, will receive a pro-rata award based on a fraction, the numerator of which is the number of full four (4) week accounting periods during the fiscal year the employee was a Participant, and the denominator of which is thirteen (13).

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# H. PROMOTIONS

Subject to the eligibility requirements in section B:

- a. If an employee is promoted into a position covered by this Plan during the fiscal year and is eligible to become a Participant, the Participant may receive a pro-rata award as provided in section G.
- b. If a Participant is promoted to another position covered by this Plan during the fiscal year, any bonus will be computed using the bonus percentage applicable to the position level in which the Participant is classified on the last day of the fiscal year, using the Participant's annual base salary on the last day of the fiscal year.

# I. DEMOTIONS

Subject to the eligibility requirements in section B:

- a. If a Participant is demoted during the fiscal year to a position not covered by this Plan, the Participant may receive a pro-rata award using the Participant's annualized base salary at the time of demotion.
- b. If a Participant is demoted to another position covered by this Plan during the fiscal year, any bonus will be pro-rated on full accounting periods using the bonus percentage applicable to the position level(s) in which the Participant is classified during the fiscal year, using the Participant's annual base salary on the last day of the fiscal year.

# J. TERMINATION

- 1. For termination because of retirement, permanent disability or death during the fiscal year, the Committee will, for an otherwise qualified Participant, allot a pro-rata award based on a fraction, the numerator of which is the number of full four (4) week accounting periods during the fiscal year the employee was a Participant, and the denominator of which is thirteen (13). Determination of the amount shall be made at the conclusion of the fiscal year.
- 2. In all other cases, a Participant whose employment terminates voluntarily or involuntarily prior to the end of the fiscal year, will not be eligible to receive a bonus. If termination occurs after the end of the fiscal year, but before payment, the Committee reserves the right in its absolute discretion to determine if any payment will be made.

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#### K. PLAN REVISION

The Board of Directors or Compensation Committee thereof, upon determining that the purpose and intent of the Plan is not being fulfilled, may terminate, alter, suspend or amend the Plan at any time as deemed necessary to further the best interests of the Company and such actions may be effective for any fiscal year and with respect to any payments which have not been made. Amendments during the fiscal year will be effective immediately and retroactively unless otherwise stated.

#### L. EMPLOYMENT DURATION/EMPLOYMENT RELATIONSHIP

This Plan does not, and the policies and practices of Foodmaker, Inc. in administering this Plan will not, constitute a contract or other agreement concerning the duration of any Participant's employment with Foodmaker, Inc. The employment relationship of each Participant is "at will" and may be terminated at any time by Foodmaker, Inc. or by the Participant with or without cause.

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# Independent Auditors' Consents

The Board of Directors Foodmaker, Inc.:

We consent to incorporation by reference in the registration statement No. 33-50934 on Form S-3 of Foodmaker, Inc. and in registration statement Nos. 33-67450, 33-54602 and 33-51490 on Form S-8 of Foodmaker, Inc. of our report dated October 30, 1998, relating to the consolidated balance sheets of Foodmaker, Inc. and subsidiaries as of September 27, 1998 and September 28, 1997, and the related consolidated statements of earnings, cash flows and stockholders' equity for the fifty-two weeks ended September 27, 1998, September 28, 1997 and September 29, 1996, which report appears in the September 27, 1998 annual report on Form 10-K of Foodmaker, Inc. and subsidiaries, and to the reference to our firm under the heading "Selected Financial Data" in Item 6 of the referenced Form 10-K.

KPMG PEAT MARWICK LLP

San Diego, California November 23, 1998 <ARTICLE> 5
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<total-revenues></total-revenues>	1,224,056
<cgs></cgs>	384,339
<total-costs></total-costs>	994,962
<other-expenses></other-expenses>	0
<loss-provision></loss-provision>	0
<pre><interest-expense></interest-expense></pre>	33,058
<income-pretax></income-pretax>	104,453
<income-tax></income-tax>	33,400
<pre><income-continuing></income-continuing></pre>	71,053
<discontinued></discontinued>	0
<extraordinary></extraordinary>	(4,378)
<changes></changes>	0
<net-income></net-income>	66,675
<eps-primary></eps-primary>	1.71
<eps-diluted></eps-diluted>	1.66